

Rock Haven P.O. Box 920 Janesville, Wisconsin 53547-0920 Phone 608-757-5076 Fax 608-757-5026

### HEALTH SERVICES COMMITTEE Wednesday, June 8, 2016 at 8:00 a.m. Rock Haven Conference Room

### **AGENDA**

- 1. Call to Order/Approval of Agenda
- 2. Approval of Minutes May 11, 2016
- 3. Introductions, Citizen Participation, Communications and Announcements
- 4. Review of Payments
- 5. Action Item: Budget Transfers
- 6. Finance Joanne Foss
- 7. Old Business
  - a. Information Item: Rock Haven Building Update
  - b. Action Item: Marketing of Rock Haven
- 8. New Business
  - a. Action Item: Resolution: To Accept Additional Revenue from Auction Procedures from the Sale of Disposable Rock Haven Items to Purchase LED Energy Efficient Lightbulbs and Amend the 2016 Rock Haven Budget
  - b. Information Item: Matt Roloft State Ombudsman
  - c. Information Item: Resident Council Minutes April
- 9. Information Item: Reports
  - a. Census
  - b. Activities
    - 1) Staff Education for June 2016
      - a. Fall Prevention
      - b. Electronic Charting System
    - 2) Resident Council Meeting June 21, 2016 at 10:15 am.
    - 3) Family Council Meeting June 21, 2016 at 6:00 pm.

### 4) Rock Haven Newsletter

- 10. Next Meeting Date The next regular meeting of the Health Services Committee is scheduled for Wednesday, July 13, 2016 at 8 A.M. in the Rock Haven Conference Room of the Village Commons.
- 11. Adjournment

### SP/ML

\*Note to Committee Members: To ensure a quorum is present, please call the Administrative Secretary at 757-5076 if you are unable to attend the meeting.

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### **Rock County**

COMMITTEE: HS - ROCK HAVEN

### **COMMITTEE REVIEW REPORT**

FOR THE MONTH OF MAY 2016

| Account Number       | Account Name   | PO#       | Inv Date     | Vendor Name  | Inv/Enc Amt     |
|----------------------|--|-----------|--------------|--|-----------------|
| 32-7260-7400-62171   | AMBULANCE  |           |              |  |                 |
|                      |  | P1600424  | 04/29/2016   | LAVIGNE BUS COMPANY INC  | 74.73           |
|                      |  | P1600435  | 04/18/2016   | PARATECH AMBULANCE SERVICE INC   | 508.52          |
| 32-7260-7400-62176   | LABORATORY   | D4000440  | 0.4/00/0040  | MEDOVINEALTHOVOTEM   | 005.44          |
| 32-7260-7400-62179   | PHARMACY   | P1600112  | 04/30/2016   | MERCY HEALTH SYSTEM  | 995.41          |
| 32-7200-7-700-02173  | THANWAGT   | P1600126  | 04/30/2016   | OMNICARE PHARMACIES OF WISCON  | 6,922.41        |
| 32-7260-7400-62180   | PHYSICAL THERA   | ⊃γ        |              |  | , ,             |
|                      | -14  | P1600113  | 04/30/2016   | MJ_CARE_INC  | 8,475,20        |
| 32-7260-7400-62185   | OCCUP.THERAPY  | D.1000110 | 0.4100/00.40 |  | 40.050.00       |
| 20 7000 7400 00400   | ODEEOU THED ADV  | P1600113  | 04/30/2016   | MJ CARE INC  | 10,056.92       |
| 32-7260-7400-62186   | SPEECH THERAPY   | P1600113  | 04/30/2016   | MJ CARE INC  | 2,903.19        |
| 32-7260-7400-62189   | OTHER MED SERV   |           | 04/00/2010   | WIG ON THE TITO  | 2,000.10        |
| Jaco , 100 Jan 100   | 01112111112002111  | P1600413  | 04/28/2016   | BELOIT MEMORIAL HOSPITAL   | 186,69          |
|                      |  | P1600416  | 04/30/2016   | DEAN HEALTH SYSTEMS  | 88.16           |
|                      |  | P1600429  | 04/30/2016   | MOBILEXUSA   | 554.43          |
|                      |  |           | RH CONTRA    | ACT SERVICES T-18 PROG TOTAL   | 30,765.66       |
| 32-7500-7350-64300   | REC THERAPY  |           |              |  |                 |
|                      |  | P1600114  | 05/01/2016   | CHARTER COMMUNICATIONS   | 1,745.29        |
|                      |  |           | RH-PROGRA    | M SERVICE ADMIN. PROG TOTAL  | 1,745.29        |
| 32-8000-8100-63100   | OFC SUPP & EXP   |           |              |  |                 |
|                      |  | P1600107  | 04/30/2016   | JP MORGAN CHASE BANK NA  | 49.10           |
|                      |  | P1600415  | 04/27/2016   | CRESCENT ELECTRIC SUPPLY CO  | 62,04           |
|                      |  | P1600439  | 05/10/2016   | ROCK COUNTY HEALTH CARE CENTE  | 7.00            |
| 32-8000-8100-63109   | OTHER SUPP/EXP   | P1600427  | 04/28/2016   | MENARDS  | 42:91           |
|                      |  | P1601807  | 05/06/2016   | SUPPLY COMPANY   | 83,27           |
| 32-8000-8100-64000   | MEDICAL SUPPLIE  |           | 00/00/2010   | OUT LI OOMI ANT  | 00.21           |
| 02 0000 0 700 0 1000 | WED!O! E GO! ! E!E   | P1600111  | 05/09/2016   | MENARDS  | 98.09           |
|                      |  | P1600403  | 04/25/2016   | CENTRAD HEALTHCARE INC   | 1,195.81        |
|                      |  | P1600404  | 05/06/2016   | MEDLINE INDUSTRIES INC   | 2,503.61        |
|                      |  | P1600477  | 04/26/2016   | PROFESSIONAL MEDICAL INC   | 631. <b>1</b> 6 |
|                      |  | P1600668  | 04/25/2016   | MCKESSON MEDICAL SURGICAL MN S   | 2,807.90        |
|                      |  | P1601740  | 04/22/2016   | DIRECT SUPPLY EQUIPMENT  | 829.52          |
| 32-8000-8100-64003   | OXYGEN SUPPLIE   | _         |              |  |                 |
| 00 0000 0100 01100   | DIODOGADIEG  | P1600403  | 04/30/2016   | CENTRAD HEALTHCARE INC   | 366.52          |
| 32-8000-8100-64408   | DISPOSABLES  | P1600668  | 05/04/2016   | MCKESSON MEDICAL SURGICAL MN S   | 932.09          |
|                      |  |           | SUPPORT SE   | ERVICE MATERIALS PROG TOTAL  | 9,609.02        |
| 32-8000-8200-62104   | CONSULTING SER   |           |              | The state of the s |                 |
|                      | and the second s | P1600126  | 04/30/2016   | OMNICARE PHARMACIES OF WISCON  | 817.95          |
|                      |  |           |              |  |                 |
| 32-8000-8200-63109   | OTHER SUPP/EXP   | P1600126  | 04/30/2016   | OMNICARE PHARMACIES OF WISCON  | 90.18           |

### **Rock County**

### **COMMITTEE REVIEW REPORT**

FOR THE MONTH OF MAY 2016

| Account Number      | Account Name                            | PO#        | Inv Date     | Vendor Name  | Inv/Enc.An   |
|---------------------|---|------------|--------------|--|--|
|                     |   | P1600668   | 04/22/2016   | MCKESSON MEDICAL SURGICAL MN 8   | 184.4  |
|                     |   |            | SUPPORT S    | ERVICE PHARMACY PROG TOTAL   | 1,092.5  |
| 32-8000-9100-63109  | OTHER SUPP/EXP                          |            |              |  | M. MANAGE CONTRACTOR OF THE STATE OF THE STA |
|                     |   | P1600411   | 04/27/2016   | SYSCO FOODS OF BARABOO LLC   | 421.9  |
|                     |   | P1600427   | 04/29/2016   | MENARDS  | 17.9   |
| 32-8000-9100-64102  | DAIRY                                   | P1600407   | 04/28/2016   | COUNTRY QUALITY DAIRY  | 1,933,0  |
|                     |   | P1600411   | 04/27/2016   | SYSCO FOODS OF BARABOO LLC   | 221.6  |
| 32-8000-9100-64105  | GROCERIES                               | . 1300 111 | 0 1/21/20 (0 | 0,000 T 0020 0. D, 110 1200 220  |  |
| - 4000 0 100 0 1100 | or to our neo                           | P1600408   | 04/27/2016   | TROPIC JUICES INC  | 1,118.2  |
|                     |   | P1600409   | 05/04/2016   | GORDON FOOD SERVICE  | 3,363.2  |
|                     |   | P1600410   | 04/30/2016   | PAN-O-GOLD BAKING CO   | 605.0  |
|                     |   | P1600411   | 04/27/2016   | SYSCO FOODS OF BARABOO LLC   | 3,718.3  |
| 32-8000-9100-64107  | MEAT                                    |            | 0 11 21 10   | 0,000,000,000,000,000  | 5,7 15.0   |
|                     | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | P1600409   | 05/04/2016   | GORDON FOOD SERVICE  | 879.3  |
|                     |   | P1600411   | 04/27/2016   | SYSCO FOODS OF BARABOO LLC   | 1,814.2  |
| 32-8000-9100-64109  | SUPPLEMENT                              |            |              |  | .,   |
|                     |   | P1600403   | 04/28/2016   | CENTRAD HEALTHCARE INC   | 100.7  |
|                     |   | P1600411   | 04/27/2016   | SYSCO FOODS OF BARABOO LLC   | 666.8  |
|                     |   | su         | IPPORT SERV  | ICE FOOD SERVICE PROG TOTAL  | 14,860.1   |
| 32-8000-9200-62420  | MACH & EQUIP RM                         | [          |              | THE STATE OF THE S | VI 7 (MANUAL COMPANIE)   |
|                     |   | P1600450   | 05/09/2016   | DIRECT SUPPLY EQUIPMENT  | 357.9  |
|                     |   | P1600452   | 05/10/2016   | EZ WAY INC   | 192.9  |
|                     |   | P1600465   | 05/12/2016   | LAND AND WHEELS  | 145.8  |
|                     |   | P1600467   | 04/27/2016   | MC MASTER-CARR SUPPLY COMPANY  | 70.6   |
|                     | •                                       | P1600471   | 04/25/2016   | SELECT SOUND SERVICE INC   | 701.5  |
| 32-8000-9200-62460  | BLDG SERV R&M                           | ,          | 0 1/00       |  |  |
|                     |   | P1600467   | 04/21/2016   | MC MASTER-CARR SUPPLY COMPANY  | 124.8  |
|                     |   | P1601606   | 04/29/2016   | CLASS 1 AIR  | 2,147.8  |
|                     |   | P1601762   | 05/09/2016   | SILVER LINING HOOD SERVICE LLC   | 585.0  |
| 32-8000-9200-62470  | BLDG R & M                              |            |              |  |  |
|                     |   | P1600312   | 04/27/2016   | BATTERIES PLUS LLC   | 406.9  |
|                     |   | P1600455   | 05/05/2016   | FIRST SUPPLY MADISON LLC   | 2,483.4  |
|                     |   | P1600464   | 05/10/2016   | LA FORCE HARDWARE AND MANUFAC  | 1,130.0  |
|                     | y.                                      | P1600468   | 05/03/2016   | MENARDS  | 278.4  |
|                     |   | P1600472   | 04/21/2016   | SHERWIN WILLIAMS   | 18.7   |
|                     |   | P1600475   | 04/25/2016   | WERNER ELECTRIC SUPPLY COMPAN  | 113.8  |
|                     |   | P1601480   | 04/18/2016   | COYLE CONTRACT ONE LLC   | 240.0  |
| 32-8000-9200-63109  | OTHER SUPP/EXP                          |            |              |  | £ 10.1   |
|                     | - man don nam                           | P1600457   | 05/09/2016   | HOH WATER TECHNOLOGY INC   | 505.0  |
|                     |   | P1600462   | 05/02/2016   | JACK AND DICKS FEED AND GARDEN   | 338.9  |
|                     |   |            |              |  | ~ ~ ~ ~ ~  |
|                     |   | P1600467   | 05/04/2016   | MC MASTER-CARR SUPPLY COMPAN)  | 159.6  |

32-8000-9300-62163 LAUNDRY

COMMITTEE: HS - ROCK HAVEN

### **Rock County**

### **COMMITTEE REVIEW REPORT**

FOR THE MONTH OF MAY 2016

| Account Number      | Account Name      | PO#       | Inv Date                               | Vendor Name                    | Inv/Enc Am                              |
|---------------------|-------------------|-----------|--|--------------------------------|---|
|                     |                   | P1600105  | 04/29/2016                             | ARAMARK UNIFORM SERVICES INC   | 4,434.24                                |
| 32-8000-9300-62164  | DISPOSAL SERV     |           |  |                                |   |
|                     |                   | P1600104  | 04/30/2016                             | ADVANCED DISPOSAL SERVICES     | 1,380.89                                |
|                     |                   | P1600433  | 04/27/2016                             | OFFICE PRO INC                 | 16.6                                    |
| 32-8000-9300-63109  | OTHER SUPP/EXP    | P1601699  | 04/26/2016                             | LABEL TAPE SYSTEMS             | 1 205 0                                 |
| 32-8000-9300-63111  | PAPER PRODUCT     |           | 04/20/2010                             | LABEL TAPE STOTEMS             | 1,205.98                                |
|                     | 174 = 171 1700001 | P1600116  | 05/04/2016                             | PROFESSIONAL MEDICAL INC       | 859.00                                  |
|                     |                   | P1600125  | 04/ <del>22/2</del> 016                | STAPLES-BUSINESS-ADVANTAGE     | <del>1,320.</del> 00                    |
|                     |                   | P1600668  | 04/22/2016                             | MCKESSON MEDICAL SURGICAL MN S | 1,305.20                                |
| 32-8000-9300-63404  | JANITOR/CLEANIN   |           |  |                                |   |
|                     |                   | P1600115  | 04/29/2016                             | NORTH AMERICAN CORPORATION     | 1,067.84                                |
|                     |                   | P1600406  | 04/26/2016                             | SUPPLY WORKS                   | 678.84                                  |
|                     |                   | SUPF      | ORT SERVIC                             | E ENVIRONMENTAL PROG TOTAL     | 12,268.61                               |
| 32-8000-9500-64200  | TRAINING EXP      |           |  |                                |   |
|                     |                   | P1600106  | 04/30/2016                             | JP MORGAN CHASE BANK NA        | 149.00                                  |
|                     |                   | P1600120  | 04/27/2016                             | ROCK COUNTY HEALTH CARE CENTE  | 284.10                                  |
| 32-8000-9500-64415  | PROVIDER TAX      | D 1000100 |  |                                |   |
| 32-8000-9500-64416  | LICENSES          | P1600122  | 05/01/2016                             | WISCONSIN DEPARTMENT OF HEALTH | 21,760.00                               |
| 32-0000-9500-044 10 | LIGENSES          |           | 05/03/2016                             | JANES,JANICE                   | 86.00                                   |
|                     |                   | SUPF      |  | E ADMINISTRATION PROG TOTAL    | 22,279.10                               |
| 22 9000 0700 62474  | INTERMICT         |           | ************************************** |                                | ,                                       |
| 32-8000-9700-62174  | INTERNIST         | P1600124  | 04/30/2016                             | WEST MD, WILLIAM PETER         | 5,835.00                                |
|                     |                   | SUF       | PORT SERVI                             | CE MEDICAL STAFF PROG TOTAL    | 5,835.00                                |
| 32-9000-9910-65109  | OTHER INS         |           |  |                                | *************************************** |
|                     |                   | P1600123  | 05/01/2016                             | MMIC INSURANCE INC             | 26,464.00                               |
|                     |                   |           | GENERAL SE                             | RVICE INSURANCE PROG TOTAL     | 26,464.00                               |
| 32-9000-9920-62203  | NATURAL GAS       | <u> </u>  | ·                                      |                                | 176                                     |
|                     |                   |           | 05/09/2016                             | ALLIANT ENERGY/WP&L            | 457.86                                  |
|                     |                   |           | GENERAL S                              | ERVICES UTILITIES PROG TOTAL   | 457.86                                  |
| 32-9000-9940-61920  | PHYSICALS         |           |  |                                |   |
|                     |                   | P1600416  | 04/30/2016                             | DEAN HEALTH SYSTEMS            | 286.00                                  |
|                     |                   | P1600432  | 04/30/2016                             | OCCUPATIONAL HEALTH CENTER     | 444.00                                  |
|                     |                   | GE        | NERAL SERV                             | TICE EMP BENEFITS PROG TOTAL   | 730.00                                  |

**Rock County** 

### COMMITTEE REVIEW REPORT

06/01/2016

FOR THE MONTH OF MAY 2016

| Account Number      | Account Name       | PO#            | Inv Date                  | Vendor Name | Inv/Enc Amt |
|---------------------|--------------------|----------------|---------------------------|-------------|-------------|
| I have reviewed the | preceding payments | in the total a | amount o <sup>.</sup> \$1 | 36,108.86   |             |
| Date:               |                    | De             | ept Head                  |             |             |
|                     | ·                  | Committ        | ee Chair                  |             |             |

| RESOLUTION NO. | AGENDA NO. |
|----------------|------------|
| RESOLUTION NO. | AGENDA NO  |

### RESOLUTION ROCK COUNTY BOARD OF SUPERVISORS

Sue Prostko INITIATED BY

Health Services SUBMITTED BY



Joanne Foss DRAFTED BY

May 11, 2016 DATE DRAFTED

### TO ACCEPT ADDITIONAL REVENUE FROM AUCTION PROCEEDS FROM THE SALE OF DISPOSABLE ROCK HAVEN ITEMS TO PURCHASE LED ENERGY EFFICIENT LIGHTBULBS AND AMEND THE 2016 ROCK HAVEN **BUDGET**

|   | 1 2    | WHEREAS, Rock Have disposable items no long   |  | revenue in 2016 from aucti                        | on proceeds for the sale of |
|---|--------|---|--|---|-----------------------------|
|   | 3      | WHEDEAC   | . Alan ann ann a a 60 077                          | -f.M1-21 2016                                     | The Double St.              |
|   | 5      |   | sposable items no longer in                        | of March 31, 2016 was pa<br>n use; and,           | id to Rock Haven Nursing    |
|   | 6      | TOTAL |  |   |                             |
|   | 7<br>8 | lighted ceiling fan over e  | ck Haven Nursing Home vach bed with a current watt | was built, every resident reage of 40 watts; and, | oom was equipped with a     |
|   | 9      |   |  |   |                             |
|   | 10     |   | t wattage of the lighted co                        | eiling fans do not provide                        | adequate light for nursing  |
|   | 11     | cares of residents; and,  |  |   |                             |
|   | 12     |   |  |   |                             |
|   | 13     | WHEREAS, Rock Hav   | en Nursing Home intends                            | s to use \$2,700 additional                       | revenue from the auction    |
| - | 14     |   | D lightbulbs that are 60 w                         | att compatible and will ha                        | ve an energy cost savings;  |
|   | 15     | and,  |  |   |                             |
|   | 16     |   |  |   |                             |
|   | 17     | WHEREAS, the LED lig  | ghtbulbs will provide adequ                        | ate lighting for nursing care                     | es of residents.            |
|   | 18     |   |  |   |                             |
| - | 19     |   |  | he Rock County Board of S                         |                             |
|   | 20     |   |  | oes hereby accept this add                        | litional revenue from the   |
|   | 21     | auction proceeds and ame  | ends the 2016 Rock Haven                           | budget as follows:                                |                             |
|   | 22     |   |  |   |                             |
|   | 23     |   |  | Amount of   | Amended                     |
|   | 24     | Revenues  | 3/31/2016 Budget                                   | <u>Increase</u>                                   | <u>Budget</u>               |
|   | 25     | 32-3250-0000-46200  | \$0  | \$2,700   | \$2,700                     |
|   | 26     | Sale of County Property   |  |   |                             |
|   | 27     |   |  |   |                             |
| 1 | 28     | Expenditures  |  |   |                             |
|   | 1      |   |  |   |                             |
|   | 29     | 32-8000-9200-62470  | \$13,750   | \$2,700   | \$16,450                    |

# TO ACCEPT ADDITIONAL REVENUE FROM AUCTION PROCEEDS FROM THE SALE OF DISPOSABLE ROCK HAVEN ITEMS TO PURCHASE LED ENERGY EFFICIENT LIGHTBULBS AND AMEND THE 2016 ROCK HAVEN BUDGET

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Josh Smith County Administrator

| Respectfully submitted,                          |   |
|--|---|
| HEALTH SERVICES COMMITTEE                        | FINANCE COMMITTEE ENDORSEMENT                           |
|  | Reviewed and approved on a vote of                      |
| Norvain Pleasant, Chair                          |   |
|  | Mary Mawhinney, Chair Date                              |
| Brenton Driscoll, Vice Chair                     |   |
|  | -   |
| Anders Dowd                                      |   |
| Terry Fell                                       | -   |
| Terry Terr                                       |   |
| David Homan                                      | _   |
|  |   |
|  |   |
|  |   |
| FISCAL NOTE:                                     |   |
| This resolution authorizes the use of auction pr | oceeds from sale of outdated equipment for the purchase |
| of LED lightbulbs. No additional County fundi    | ing is required.  |
| MS-  |   |
| Sherry Oja                                       |   |
| Finance Director                                 |   |
| LEGAL NOTE:                                      |   |
| County Board is authorized to take this          | pted 2016 County Budget, this Resolution                |
| ADMINISTRATIVE NOTE:                             | ۷ .   |
| Recommended.                                     |   |

### Reckel-laven kesideniekoungiemiehing April = 19, 2016

Members Present:

Tom Hahn Shella Tabbert Beulah Rudolph Louis Amperpohl

Joanne O'Brien Pat Linneman Sharon Barnes

Phyllis Williams Ramon Oleda Marian Longman

Gladys Johnson Clementine Turnbull

Others: Gail Sullivan, SW

Theresa Talbert, SW

Sue Lewiston, AD

Meeting called to order – Pat Linneman Pledge of Allegiance Recited – All Members Reading of Last Meeting Minutes - Tom Hahn Treasurer's Report - by Joanne O'Brien

> Deposits-\$116.00 Expenses - \$260.00 Balance -- \$4,458.58

General Announcements: There were none

Old Business: There was none

### **New Business:**

- The previous month minutes from the Health Services Committee were shared with the group
- Maintenance concerns: Nothing was addressed
- Upcoming Special Events were announced & asked the group for suggestions or ideas for National Nursing Home Week
- Educational Topic: David Hayes-Food Service Manager presented new menu items the residents should be aware of & opened the floor for suggestions
- There were no additional questions or concerns & meeting was adjourned

Next meeting: Tuesday, May 17 @ 10:15 am -in the Social Room & Officers will meet on Monday, May 16th in the Social Room @ 10:00 am

Minutes taken by Sue Lewiston CC: Dave Hayes, Doug Keating, Michael Howell, SueProstko, Theresa Talbert, Gail Sullivan, Michael Lynch & Nursing Supervisors.

# 2016 Patient Revenues for Rock Haven

## April

| Limestone          |              |           |             |                         |              |                         |             |             |
|--------------------|--------------|-----------|-------------|-------------------------|--------------|-------------------------|-------------|-------------|
|                    | Actual       | Budgeted  |             |                         | Actual       | Budgeted                |             |             |
| Revenue            | Revenue Rec. | Revenue   | Variance    | Percentage              | Revenue Rec. | Revenue                 | Variance    | Percentage  |
|                    | MTD          | MTD       | Over/-Under | Over/-Under Over/-Under | YTD          | YTD                     | Over/-Under | Over/-Under |
| Medicare           | \$39,401     | \$140,992 | -\$101,591  | %2/-                    | \$189,783    | \$568,669               | -\$378,886  | %19-        |
| Hospice            | \$24,690     | \$9,572   | \$15,118    | 158%                    | \$53,701     | \$38,606                | \$15,095    | 39%         |
| Medical Assistance | \$223,737    | \$229,722 | -\$5,985    | -3%                     | \$906,954    | V)                      | -\$19,592   | -2%         |
| Private Pay        | \$96,851     | \$62,995  | \$28,856    | 42%                     | \$415,296    | \$274,248               | \$141,048   | 51%         |
| Total              | \$384,679    | \$448,282 | -\$63,603   | -14%                    | \$1,565,734  | \$1,565,734 \$1,808,070 | -\$242,336  | -13%        |

| Sandstone           |              |           |             |             |              |                         |             |             |
|---------------------|--------------|-----------|-------------|-------------|--------------|-------------------------|-------------|-------------|
|                     | Actual       | Budgeted  |             |             | Actual       | Budgeted                |             |             |
| To the second above | Revenue Rec. | Revenue   | Variance    | Percentage  | Revenue Rec. | Revenue                 | Variance    | Percentage  |
|                     | MTD          | MTD       | Over/-Under | Over/-Under | ΩLX          | YTD                     | Over/-Under | Over/-Under |
| Medicare            | \$39,401     | \$51,270  | -\$11,869   | -23%        | \$220,598    | \$206,789               | \$13,809    | 7%          |
| Hospice             | \$24,689     | \$12,182  | \$12,507    | 103%        |              |                         | \$2,272     | 5%          |
| Medical Assistance  | \$223,738    | \$292,374 | -\$68,636   | -23%        |              | \$1,199,527 \$1,179,241 | \$20,286    | 2%          |
| Private Pay         | \$96,851     | \$49,238  | \$47,613    | %26         |              | \$198,594               | \$297,795   | 150%        |
| Total               | \$384,679    | \$405,064 | -\$20,385   | -5%         |              | Ś                       | \$334.163   | 30%         |

|                    |              |           |             | *************************************** |              |                         |             |             |
|--------------------|--------------|-----------|-------------|---|--------------|-------------------------|-------------|-------------|
|                    | Actual       | Budgeted  |             |   | Actual       | Budgeted                |             |             |
| Revenue            | Revenue Rec. | Revenue   | Variance    | Percentage                              | Revenue Rec. | Revenue                 | Variance    | Percentage  |
|                    | MTD          | MTD       | Over/-Under | Over/-Under   Over/-Under               | YTD          | VTD                     | Over/-Under | Over/-Under |
| Medicare           | \$78,802     | \$192,262 | -\$113,460  | %65-                                    | \$410,381    | \$775,458               | -\$365,077  | -47%        |
| Hospice            | \$49,379     | \$21,754  | \$27,625    | 127%                                    | \$105,108    | \$87,741                | \$17,367    | 20%         |
| Medical Assistance | \$447,475    | \$522,096 | -\$74,621   | -14%                                    |              | \$2                     | \$694       | %0          |
| Private Pay        | \$193,702    | \$117,234 | \$76,468    | %59                                     | \$911,685    | \$472,842               | \$438,843   | 93%         |
| Total              | \$769,358    | \$853,346 | \$83,988    | -10%                                    | \$3,533,655  | \$3,533,655 \$3,441,828 | \$91,827    | 3%          |