

# **AMENDED:** 9/25/17

Rock County Human Services Department P. O. Box 1649, 3530 N. County Trunk F Janesville, Wisconsin 53547-1649

Phone: 608/757-5271 Fax: 608/757-5374

# ROCK COUNTY HUMAN SERVICES BOARD Wednesday, September 27, 2017 – 4:30 p.m. Rock County Health Care Center, 3<sup>rd</sup> Floor Conference Room AGENDA

- 1. Call Meeting to Order
- 2. Approval of Agenda
- 3. Approval of Minutes of Human Services Board Meeting of September 13, 2017 \*
- 4. Citizen Participation, Communications and Announcements
- 5. Submission of Committee Requests
- 6. Approval of Contracts and Transfers Ms. Mooren
- 7. September HSD Impact Award Winner Recognition Ms. Luster
- 8. Report on Second Harvest Ms. Gargano Ahmed
- 9. Resolution Authorizing Professional Services Agreement with Netsmart Technologies \* Mr. Singer, Ms. Mooren
- 10. Resolution Awarding the Contract for Wisconsin Home Energy Assistance Program (WHEAP) Services \* Ms. Heim, Ms. Mooren
- 11. Resolution Awarding Contract for Fraud Prevention Investigations to Central States Investigation Agency, LLC \* Ms. Heim, Mr. Boutwell
- 12. Resolution Amending the 2017 HSD Budget to Accept CLTS Funds and Create 11.0 FTE Positions \* Ms. O'Connor
- 13. Director's Report
  - Budget Process Update
  - Report on Revenue Cycle Management Consultation
- 14. Next Meeting: Wednesday, October 10, 2017 at 4:30 p.m. at the Rock County Health Care Center, 3<sup>rd</sup> Floor Conference Room, Janesville, Wisconsin.
- 15. Adjourn

NOTE TO COMMITTEE MEMBERS: To ensure a quorum, please call the Administrative Secretary at 757-5271 if you are unable to attend the meeting.

RESOLUTION NO	AGENDA NO					
RESOLUTION ROCK COUNTY BOARD OF SUPERVISORS						
Human Services Board INITIATED BY	Patrick Singer DRAFTED BY					
Human Services Board SUBMITTED BY	September 1, 20: DATE DRAFTE					
Authorizing Professional So	rvices Agreement with Netsmart Tech	malagies				
Authorizing Professional Se	Tylces Agreement with Netsmart Tech	mologies				
requirements that are supported under th	tment's (HSD) has numerous data systems and e Administrative Services Division's Technolo uding primary administrative responsibility fo	gy Records and				
WHEREAS, HSD has tried unsuccessful	lly for over a year to fill a vacant HSD Data An	alyst position				

7 8

which plays a critical role in supporting the Department's need for accurate data for decision-making and state and federal reporting; and,

WHEREAS, HSD will continue to recruit for this position in the future but would like to secure temporary professional services to complete specific current needed tasks; and,

WHEREAS, HSD would like to contract with Netsmart Technologies for a three month period (October 1st through December 31st) at a cost of \$14,300 plus some limited travel expenses to complete specific tasks outlined in the agreement that include developing specific program reports and electronic forms, assisting with expansion of managed services within Avatar; and,

WHEREAS, Netsmart Technologies will assign the work to The Joxel Group, a well-respected professional services agency who works as an affiliate of Netsmart, with significant experience in the public behavioral health sector and with the Avatar EHR solution; and,

WHEREAS, The Joxel Group will provide 6.2 hours per week of professional services to supplement existing HSD resources and ensure that the continued success of the Avatar implementation in the County.

NOW, THEREFORE, BE IT RESOLVED by the Rock County Board of Supervisors duly assembled this \_\_\_\_\_ day of \_\_\_\_\_, 2017, does hereby authorize the agreement with Netsmart Technologies.

Authorizing Professional Services Agreement with No Page 2	etsmart Technologies
Respectfully submitted,	
HUMAN SERVICES BOARD	
Drien Vendoon Chair	
Brian Knudson, Chair	
Sally Jean Weaver-Landers, Vice Chair	
Karl Dommershausen	
Terry Fell	
Linda Garrett	
Ashley Kleven	
Kathy Schulz	
Terry Thomas	
CILL WITH	
Shirley Williams	
FISCAL NOTE:	ADMINISTRATIVE NOTE:
Funds are available for the cost of this contract due to the vacant Data Analyst position.	Recommended.
	Josh Smith
Sherry Oja Finance Director	County Administrator
LEGAL NOTE:	
The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats.	
2/1	
Jodi Timmerman	
Interim Corporation Counsel	

#### **Executive Summary**

The Human Services Department (HSD) has numerous data systems and reporting requirements that are supported under the Administrative Services Division's Technology Records and Quality Management (TRQM) Unit.

One of the major resource demands is for the Department's electronic health record (EHR) system, Avatar. This is supported by the TRQM Supervisor, Billing Supervisor, an Application Support Specialist and a recently upgraded HSD Data Analyst (formerly another Application Specialist Position).

The goal of this upgraded Data Analyst is improve upon the strong foundation of data reporting already built in HSD to spread in to analytics and data modeling. Due to an inability to recruit a quality candidate to fill the HSD Data Analyst position there is need to secure a temporary professional services to assist with the continued growth and operation of Avatar.

The Joxel Group (Joxel) is a well-respected professional services agency who works as an affiliate of Netsmart Technolgies, with significant experience in the public behavioral health sector and with the Avatar EHR solution. Several Wisconsin Counties, including Milwaukee, Waukesha and Brown have benefited from their expertise in delivering a quality implementation and support of Avatar to their human services departments.

HSD has built a strong relationship with Joxel through our leadership of the Wisconsin Avatar User Group (WAUG) and are comfortable that the resources that Joxel can provide will allow additional time to recruit a candidate to grow our data analytics capabilities, while still being able to meet the significant support needs of the department.

Projects that would be addressed with the contracted Joxel resources include PPS Exception Reporting, Treatment Plan Development, Implementation of Signature Pads for Modeled Forms, Development of Additional Modeled Forms for Program Data Tracking, Expansion of MSO Authorizations in to Additional HSD Programs, Development of Widgets and Reports to Improve HSD Program Operations.

The hours per week provided by Joxel will be 6.2 hours to supplement existing HSD resources. This source of funds to pay for this service is available due to the HSD Data Analyst vacancy and underspending in Behavioral Health (BH) contracted services.

·RESOLUTION NO.	AGENDA NO.
idebodo i iori i io.	11001101110.

# RESOLUTION ROCK COUNTY BOARD OF SUPERVISORS

<u>Human Services Board</u> INITIATED BY

<u>Human Services Board</u> SUBMITTED BY



Sara Mooren DRAFTED BY

September 19, 2017 DATE DRAFTED

AND TO THE STATE OF THE STATE O			0 11 0 1 0	
Department of Ad	ministration Wiscon	eartment annually receives sin Home Energy Assistand th their heating and energy	ce Program (WHEA	
		vas issued to administer thi ubmit a proposal; and,	s program in Rock	County with Energ
	artment staff review t for proposals; and,	ed the proposal which met	all requirements of	the specifications s
	ıld begin on October	ated on a federal fiscal year 1, 2017 and end on Septer		
WHEREAS, awar in the community.		targeted for direct client se	rvices, general oper	rations and outreacl
NOW. THEREF	ORE, BE IT RESC	LVED by the Rock Count	v Board of Supervi	sors duly assemble
this day WHEAP Services	of	, 2017, does hereby award	d a contract to Energy	gy Services, Inc. fo
Respectfully subm	itted,			
HUMAN SERVIC	CES BOARD			
Brian Knudson, Cl	hair			
	hair -Landers, Vice Chai	r		
	-Landers, Vice Chai	r		
Sally Jean Weaver	-Landers, Vice Chai	r		
Sally Jean Weaver Karl Dommershau	-Landers, Vice Chai	r		
Sally Jean Weaver Karl Dommershau Terry Fell Linda Garrett	-Landers, Vice Chai			
Sally Jean Weaver Karl Dommershau Terry Fell	-Landers, Vice Chai			

Awarding the Contract for Wisconsin Home Energy Assistance Program (WHEAP) Services Page 2

#### **FISCAL NOTE:**

This resolution awards the contract for WHEAP services to Energy Services. This contract is funded by a pass-through grant from the State. No County matching funds are required.

Sherry Oja Finance Director

#### LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. Professional services are not subject to the bidding requirements of \$ 59.52(29), Stats.

Jodi Timmerman Interim Corporation Counsel

#### ADMINISTRATIVE NOTE:

Recommended.

Josh Smith County Administrator

#### **Executive Summary**

## Awarding the Contract for Wisconsin Home Energy Assistance Program (WHEAP) Services

The Human Services Department annually receives funding from the State of Wisconsin Department of Administration Wisconsin Home Energy Assistance Program (WHEAP) to assist eligible low-income Rock County residents with their utility costs.

A request for proposals (RFP# 2017-48) was issued to administer this program in Rock County. Energy Services, Inc. was previously awarded these funds and was the only entity to submit a proposal for this award. Department staff reviewed the proposal, which met all requirements of the specifications set forth in the request for proposals.

Funding is allocated on a federal fiscal year and a contract will begin on October 1, 2017 and end September 30, 2018. Rock County will have the option for up to two 1-year extensions.

The total contract amount will be \$340,455 for client services, general operations, and outreach.

Services provided by Energy Services will include:

- Publicizing a telephone number where persons can call for WHEAP information year-round and provide information on transportation to application site (s).
- Publicizing eligibility requirements, information on how to apply, location of application sites, times to apply, the availability of heating assistance, crisis assistance and weatherization.
- Provide outreach services to targeted population groups including high-risk households, the elderly, and the handicapped. This is to include assistance with the preparation and submittal of application by persons who are homebound. Provide an annual written detailed "Outreach Plan and Strategy "and "Coordination Plan" to Rock County Human Services Department.
- Establish a central location for the distribution and receipt of applications.
- Assure that all sites are accessible to all potential applicants including those with physical disabilities and that these sites are physically and geographically located throughout Rock County. Allow for flexible office hours to accommodate clients who cannot apply during normal business hours.
- Verify application information and supporting documents and certify that the application is correct. Enter certified application (s) into the WHEAP System.
- Resolve application and check issuance problems.
- Coordinate with other local agencies serving low-income persons.

No additional county funds are required.

RESOLUTION NO.	AGENDA NO.

#### RESOLUTION ROCK COUNTY BOARD OF SUPERVISORS

Katherine Luster



Phil Boutwell

	INITIATED BY		DRAFTED BY			
	Human Services Board SUBMITTED BY		September 18, 2017 DATE DRAFTED			
	Awarding Contract for Fraud Prevention Investigations to Central States <u>Investigation Agency, LLC</u>					
1 2 3	WHEREAS, The new State Budget incifrom \$1.0 million to \$1.5 million in 201 overpayments due to fraudulent applicat	8 to investigate econon	nic support cases flagged for potential			
5 6	WHEREAS, the Southern Income Mair \$145,000 in 2018 and seek a qualified co		artners wish to pool their funding totaling			
7 8 9	WHEREAS, the Purchasing Department serves as the lead administrative agency		r the Rock County Human Services, which ortium; and,			
11 12 13	WHEREAS, eight raters representing the from six firms and selected the Central S		Southern Consortium evaluated proposals ency, LLC as their top choice.			
14 15 16 17	this day of paraprofessional services with Central St	, 2017, does hereb tates Investigation Age	unty Board of Supervisors duly assembled by approve entering into a contract for ney, LLC of Madison, Wisconsin under the ze the County Board Chair to approve the			
	Respectfully submitted,					
	HUMAN SERVICES BOARD					
	Brian Knudson, Chair					
	Sally Jean Weaver-Landers, Vice Chair	·				
	Karl Dommershausen					
	Terry Fell	-				
	Linda Garrett					
	Ashley Kleven					
	Kathy Schulz	and the second s				
	Terry Thomas					
	Shirley Williams	Andreas Andreas de Andreas de Paris de La Carte de La				

Awarding Contract for Fraud Prevention Investigations to Central States Investigation Agency, LLC

#### **FISCAL NOTE**:

This resolution approves a 2018 contract for fraud investigation services for the Southern Income Maintenance Consortium for which Rock County is the fiscal agent. These services would be funded by state revenue.

Sherry Oja Finance Director

#### LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. Professional services are not subject to bidding requirements of § 59.52(29), Stats.

Jodi Timmerman

Interim Corporation Counsel

#### ADMINISTRATIVE NOTE:

Recommended.

sh Smith

Josh Smith County Administrator

## Executive Summary Fraud Prevention Investigations (FPI)

Eight raters representing the seven counties in the Southern Consortium evaluated six proposals and selected Central States Investigation, LLC as their top choice. Seven of the eight raters picked Central States as their top choice. Central States will charge \$405 to conduct an investigation. At present, it does investigations for two IM Consortia in Wisconsin, and comes highly recommended through reference checks.

The Southern Consortium wished to solicit proposals for a FPI contractor in 2018. The additional state funding was seen as an opportunity to ask for higher standards of investigation under a new contract for FPI. O'Brien and Associates, the current contract provider did not submit a proposal, and its contract will lapse at year end.

The Southern Consortium has approximately 55,000 open economic support cases for Foodshare and Medicaid. In 2016, 428 cases, or less than 1% of the caseload was referred to O'Brien and Associates for FPI. Referrals are made when ES workers see irregularities in the cross references of state databases. Often, they are a result of changes in work status that are not reported that result in the overpayment of benefits. Whether fraudulent or not, when benefits are owed to the state, it is called a "claim" and incentives exists for repayments on the claim. When intentional acts of fraud are uncovered, the case is referred to the District Attorney for prosecution.

The Southern Consortium Directors believe that effective fraud prevention improves program compliance and overpayment recovery. Statewide statistics from 2016 show that for every dollar spent on fraud investigations, 23 dollars are recovered through reimbursement on overpayments. Counties receive 15% of every dollar recovered on claims, with the remainder going back to the state and federal government. In 2018, Rock County Human Services has budgeted an \$80,000 claims recovery as its share of the Southern Consortium fraud prevention effort.

Some of the referrals for FPI involve cases where the recipient disputes the overpayment finding and request an administrative hearing. An impartial administrative law judge examines the facts and makes a finding. The hearings require the investigations to meet a "Clear and Convincing Proof" standard. If the law judge finds the standard has not been meet, he/she will rule in favor of the client. Thus, the contract will hold Central States to a high standard for investigation so that the Southern Consortium counties prevail in cases that go to an administrative hearing.

The 2018 State Fraud Funding allocation to the Southern Consortium would pay for 360 investigations. Should the number of referrals exceed the funding to pay for them, the Southern Consortium will either stop making referrals, or ask for an additional appropriation to fund the estimated referrals through the end of 2018.



# PROPOSAL SUMMARY FORM

PROPOSAL DUE DATE PROPOSAL NUMBER

DEPARTMENT

FRAUD PREVENTION INVESTIGATIONS JULY 31, 2017 - 12 NOON

HUMAN SERVICES - ECONOMIC SUPPORT DIVISION

INVE:	INVESTIGATIONS LACROSSE WI	INVESTIGATIONS PORT WASHINGTON WI	INVESTIGATIONS JANESVILLE WI	INVESTIGATIONS BELOIT WI	REPORTING MENOMONEE FALLS WI
RATER 1	87	85	79	79	71
RATER 2	90	85	82	82	60
RATER 3	87	88	86	85	55
RATER 4	91	77	77	80	40
RATER 5	90	85	85	80	65
RATER 6	90	90	90	90	55
RATER 7	95	85	80	10	0
RATER 8	90	70	70	70	50
TOTAL SCORE	720	665	649	576	306

Proposals were evaluated based on the following criteria: Cost – 50 Points Maximum

Experience – 20 Points Maximum

Meets County Expectations – 20 Points Maximum References – 10 Points Maximum

Request for Proposals was advertised in the Janesville Beloit and on the Internet.

DEPARTMENT HEAD RECOMMENDATION: /	DEPAR	
•	MENA	
RECOMMENDATION: A	•	
MMENDATION: A L	RECO	
DATION: , _	YMEN.	
۰. م	MOITAG	
	> -	

JODI MILLIS, PURCHASING MANAGER

PREPARED BY:

SIGNATURE

GOVERNING COMMITTEE APPROVAL:

CHAIR

VOTE

DATE

	A		
	DEGOLITZIONINO		A CENIDA NO
	RESOLUTION NO		AGENDA NO
	RE	SOLUTION	
	ROCK COUNTY I	BOARD OF ST	UPERVISORS
	Katherine Luster	TATA	Marci Taets, HSD Analyst
	INITIATED BY	STATE	DRAFTED BY
	County Board Staff Committee		G 1 10 . 0015
	Finance Committee Human Services Board	W	September 19, 2017 DATE DRAFTED
	SUBMITTED BY		DATE DRAFTED
	Amending the 2017 HSD Budget to Acc	cept CLTS Fu	nds and Create 11.0 FTE Positions
1	WHEREAS, the Children's Long Term Sup	port (CLTS) v	vaiver program makes Medicaid funding
2	available to serve children who have substant		
3	physical disabilities; and,		
4 5	WHEREAS, the State of Wisconsin has launch	and an initiative	a to eliminate the waiting list for long term
6	supports for more than 2,200 children with d		
7	emotional disturbances across the state; and,		and an analysis of severe
8			
9	WHEREAS, as of September 2017 there were	: 181 children o	on the wait list for CLTS services in Rock
10 11	County; and,		
12	WHEREAS, the Wisconsin Department of He	ealth Services h	nas asked all counties to submit plans that
13	call for the elimination of CLTS wait lists by D	ecember 2018;	and,
14 15	WHEREAS, the state has made additional	funde availabl	e to the Rock County Human Services
16	Department based on the number of enrollment		
17		_	
18	WHEREAS, in order to serve the children on to CLTS program by hiring six additional case ma		
19 20	CLTS program by mining six additional case ma	magers and a st	ipervisor, and,
20 21 22 23	WHEREAS, 50 of the children on the wait	list screen el	igible for both CLTS and CCS services
22	resulting in the need to hire three additional jo	oint CLTS/CCS	s case managers and one supervisor in the
	CCS program; and,		
25	WHEREAS, it is necessary to begin the recrui	tment process	in 2017 in order to hire supervisors by the
26	end of the year and case managers who can star		
27	XXIIXIDIDE AC '.'	017 1 1 1 1 1	
28	WHEREAS, it is necessary to amend the 2 program and to cover the costs of the supervisor		
30	new positions; and,	ors and the con-	ipators, phonos, and raintare for an or the
31			
32	WHEREAS, no additional county levy is requ		
24 25 26 27 28 29 30 31 32 33 34 35	and underspending of line items within both the	CLIS and CC	s ouagets.
35	NOW, THEREFORE, BE IT RESOLVED b	y the Rock Co	unty Board of Supervisors duly assembled
36	this, 2017, do	es hereby appro	ove the creation of 6.0 FTE Social Worker
37	positions and one Human Services Supervisor		
38 39	Worker positions and one Human Services S computers, phones and furniture for the new po		i me CCs program; and me purchase of

Account/Description
Source of Funds-CLTS Budget <u>9/1/17</u> Increase Amended Budget (Decrease) 36-3691-0000-42100 \$2,446,371 \$10,760 \$2,457,131 Federal Aid

BE IT FURTHER RESOLVED, that the 2017 Budget be amended as follows:

<u>Use of Funds-CLTS</u> 36-3691-0000-61100				
Regular Wages	\$612,870	\$4,887	\$617,757	
36-3691-0000-61400 FICA	\$46,961	\$374	\$47,335	
36-3691-0000-61510 Retirement	\$41,742	332	\$42,074	
36-3691-0000-61610 Health Insurance	\$213,828	\$1,373	\$215,201	
36-3691-0000-61620 Dental Insurance	\$6,042	\$54	\$6,096	
36-3691-0000-64604 Program Expense	\$1,569,655	(\$13.690)	\$1,555,965	
36-3691-0000-67130 Terminals & PCs	\$2,800	\$10,500	\$13,300	
36-3691-0000-67160 HSD Equipment \$500 - \$5000	\$2,225	\$6,930	\$9,155	
<u>Use of Funds-CCS</u> 36-3707-0000-64604 Program Expense	\$169,627	(\$9,960)	\$159,667	
36-3707-0000-67130 Terminals & PCs	\$16,100	\$6,000	\$22,100	
36-3707-0000-67160 HSD Equipment \$500 - \$5000	\$59,118	\$3,960	\$63,078	
Respectfully submitted,				
HUMAN SERVICES BOARD		COUNTY BOA	ARD STAFF COM	ИМІТТЕЕ
Brian Knudson, Chair		J. Russell Podzi	lni, Chair	
Sally Jean Weaver-Landers, Vice Cha	air	Sandra Kraft, V	ice Chair	######################################
Karl Dommershausen		Eva Arnold		
Terry Fell		Henry Brill		
Linda Garrett		Betty Jo Bussie		***************************************
Ashley Kleven		Mary Mawhinn	ey	09190001011111
Kathy Schulz		Louis Peer	O-h	
Terry Thomas		Alan Sweeney		Andrew Williams

Amending the 2017 HSD Budget to Accept CLTS Funds and Create 11.0 FTE Positions Page 3	
FINANCE COMMITTEE ENDORSEMENT  Reviewed and approved on a vote of	

Mary Mawhinney, Chair

Date

#### LEGAL NOTE:

The County Board is authorized to accept grant funds pursuant to sec. 59.52(19), Wis. Stats and to take this action pursuant to sec. 59.22(2), Wis. Stats. As an amendment to the adopted 2017 County Budget, this Resolution requires a 2/3 vote of the entire membership of the County Board pursuant to sec. 65.90(5)(a), Wis. Stats.

Jodi Timmerman

Interim Corporation Counsel

#### FISCAL NOTE:

This resolution creates 11.0 new FTEs in the HSD CLTS/CCS program areas. These positions will be funded by federal aid.

Sherry Oja Finance Director

ADMINISTRATIVE NOTE:

Recommended.

Josh Smith County Administrator

#### **Executive Summary**

The Children's Long Term Support (CLTS) waiver program provides Medicaid funding for children who fall under three separate groups: Developmental Disabilities (DD), Physical Disabilities (PD), and Severe Emotional Disabilities (SED). At present, there are about 220 children served by this program in Rock County. The new State Budget expands access to care by providing \$14,067,300 in fiscal year 2017-18 and \$25,205,500 in fiscal year 2018-19 to eliminate the waiting list for long-term supports for more than 2,200 children with developmental disabilities, physical disabilities or severe emotional disturbances across the state.

The Wisconsin Department of Health Services has asked all counties to submit plans that call for the elimination of CLTS wait lists by December of 2018. Additional funding will be made available to counties based on the number of enrollments off of the program wait lists. As of September 18, 2017 there were 181 children on the wait list for CLTS services in Rock County. Of the 181 children, approximately 50 children screen eligible for both CLTS and CCS services. This resolution will provide Rock County with the capacity to serve the children on the wait list by authorizing six additional case managers and one supervisor in the CLTS program and three joint CLTS/CCS case managers and one supervisor in the CCS program. State mandate requires a child who is dually eligible for both CCS and CLTS to be funded first by CCS and CLTS be the funding of last resort to cover any unmet needs the child has. This resolution also includes funding for phones, computers, and furniture for the new positions.

The funding for the salaries and benefits for 11.0 FTE are already included in the 2018 HSD Budget Request and Administrator's Recommendation. The creation of the new positions is accomplished by the adoption of this resolution. The delay in the passage of the State Budget makes it difficult to hire new staff by year end. The HSD hopes to have the new Supervisors in place by December. The goal is to finish the recruitment process in 2017 so that all new staff can start in early January. There is no additional levy cost attributed to the 11.0 FTE in 2017.

The expansion of the CLTS program will help meet HSD's goal of having long term care services available and accessible to assist with and reduce the number of out-of-home placements and reduce the substitute care budget. The CLTS program will have the capacity to serve 400 children by the end of 2018.