Rock County, Wisconsin

51 South Main Street Janesville, WI 53545 (608)757-5518



General Services

- -Facilities Management
- -Maintenance
- -Duplicating
- -Central Stores

GENERAL SERVICES COMMITTEE TUESDAY, APRIL 3, 2012 – 8:00 A.M. CONFERENCE ROOM N-1 – FIFTH FLOOR ROCK COUNTY COURTHOUSE-EAST

Agenda

- 1. Call to Order and Approve Agenda
- 2. Citizen Participation
- 3. Approval of Minutes March 20, 2012
- 4. Transfers and Appropriations
- 5. Bills/Encumbrances/Pre-Approved Encumbrance Amendments
- 6. Updates
 - A. Jail Project
 - 1) Update Report
 - 2) Change Orders
 - B. Rock Haven
 - 1) Update Report
 - 2) Change Orders
- 7. Resolution
 - A. Authorizing Purchase of Two Bladder Scans and One Cart for Rock Haven
- 8. Communications, Announcements and Information
- 9. Adjournment

Rock County - Production	03/28/12	COMMITTEE APPROV	AL REPORT			Page 1
Account Number Name	Yearly Appropriation	y Prent YTD n Spent Expenditur	Encumb re Amount	Unencumb Balance	Inv/Enc Amount	Total
1818510000-67200 CAPITA ENC ENC	AL IMPROV 30,840,000.00 P1201381-PO# 03/28/ R1201541-PO# 03/19/ R1201556-PO# 03/20/	/12 -VN#015393 /12 -VN#010028	93 22,324,036.36 GULF SOUTH MEDICAL S ARJO INC DIRECT SUPPLY EQUIPM	SUPPLY	2,791.86 28,675.40 22,226.99	
		CLOSIN	IG BALANCE.	2,433,358,46		53,694.25
	ROCK H	JAVEN PROJ PROG-1	OTALPO		53,694,25	
INCURRED BY ROCK HAVEN E AND HAVE BEEN PREVIOUSLY A. BILLS AND ENCUMBRAN B. BILLS UNDER \$10,000 C. ENCUMBRANGES UNDER	CEDING BILLS AND ENCUMBRANC BUILDING PROJECT, CLAIMS OC FUNDED. THESE ITEMS ARE ICES OVER \$10,000 REFERRED TO BE PAID. \$10,000 TO BE PAID UPON AC	OVERING THE ITEMS AR TO BE TREATED AS FO TO THE COUNTY BOARD	E PROPER BLLOWS			
GENERAL SERVICES	COMMITTEE APPROV	/ES THE ABOVE. COM-A	PPROVAL			_DEPT-HEAD

APR 0 3 2012

DATE_____CHAIR

Rock County - Pro	oduction	03/28/12		COMMITTEE	APPROVA	AL REPORT				Page 2
Account Number	Name	Арргорі	Yearly Pr riation Sp	ent ent Exp	YTD enditure	e	Encumb Amount	Unencumb Balance	Inv/Enc Amount	Tota1
1818159200-62450	GROUNDS IMPR	. R&M 15 P1200217-P0#	,000.00 3 02/29/12	3.8% -VN#01834	5,567.0 6	00 E and s si	-486.00 NOWPLOWING	9,919.00	566,00	
					CLOSING	BALANCE		9,353.00		566.00
1818159200-62460	BLDG SERV R&	M 56 P1200211-P0# P1200218-P0# P1200220-P0# P1200225-P0# P1200227-P0# P1200229-P0# P1200816-P0# P1201149-P0# P1201312-P0#	03/28/12 03/28/12 02/29/12 02/29/12 03/28/12 03/28/12 03/28/12	-VN#03897 -VN#01250 -VN#01755 -VN#03078 -VN#04076 -VN#01359 -VN#01401 -VN#01369	4 7 9 1 9 7 8 3	BADGERLANI ENERGETICS FIRST SUPF HOME DEPO HD SUPPLY JANESVILLE LAND AND IN JOHNSON CO ENVIRONMEN	D REFRIGERAT 5 INC PLY MADISON F/GECF E ELECTRIC M WHEELS DNTROLS INC WTAL SYSTEMS	LLC OTOR CORP	471.46 3,741.65	
					CLOSING	BALANCE		34,272,34		14,895.85
1818159200-62463	FIRE ALARM	19, P1200206-PO# P1200210-PO#	03/28/12	-VN#03716	9	00 12 ABC FIRE A JF AHERN (AND SAFETY I	5,8 1 3.18 NC	260.00 460.00	
					CLOSING	BALANCE		5.093.18		720.00
1818159200-62470	BLDG R & M	44, P1200233-P0# P1200238-P0# P1201294-P0#	02/29/12	-VN#049336 -VN#016376 -VN#050266	0 6 6	PIEPER ELE STATE ELEC MARK'S PLU	CTRIC INC CTRICAL SUPP UMBING PARTS		808.12 636.04 214.65	
								40,804.05		1,658.81
1818159200-63109	OTHER SUPPLE	XP 46, P1200209-P0# P1200219-P0# P1200222-P0# P1200223-P0# P1200225-P0# P1200229-P0# P1200230-P0#	02/29/12 - 03/28/12 -	- VN#046075 - VN#019044 - VN#047245 - VN#01825 - VN#03078 - VN#040765 - VN#029896 - VN#014016	5 B 2 1 1 1 9 0 B	AIRGAS NOF FASTENAL (HOH WATER HARRIS ACE HOME DEPOT HD SUPPLY JACK AND D LAND AND W	RTH CENTRAL COMPANY TECHNOLOGY HARDWARE TYGECF DICKS FEED A	INC ND GARDEN	83.06 24.35 594.40 56.93 15.98 132.65 253.25 186.32 136.10	
					CLOSING	BALANCE		38.715.51		1,483.04
1818159200-64200	TRAINING EXP	1, P1201313-P0#	500.00 13 03/28/12 -			0 FRED PRYOF		1,301.00	198.00	
					CLOSING	BALANCE		1,103.00		198.00

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GS-HCC BLDG.COMPLEX

Rock County - Production	03/28/12	COMMITTEE	APPROVAL REPORT				Page 3
Account Number Name	Yearly Appropriation		YTD enditure	Encumb Amount	Unencumb Balance	Inv/Enc Amount	Total
	HCC BLD	G.COMPLEX	PROG-TOTAL-PO			19.521.70	
I HAVE EXAMINED THE PRECEDING BILL INCURRED BY HCC BUILDING COMPLEX. AND HAVE BEEN PREVIOUSLY FUNDED. A. BILLS AND ENCUMBRANCES OVER \$ B. BILLS UNDER \$10,000 TO BE PAI C. ENCUMBRANCES UNDER \$10,000 TO GENERAL SERVICES	CLAIMS COVERING T THESE ITEMS ARE T 10,000 REFERRED T D.	HE ITEMS ARE O BE TREATED O THE COUNTY EPTANCE BY 1	E PROPER D AS FOLLOWS 7 BOARD. THE DEPARTMENT HE				_DEPT~HEAD

APR 0 3 2012 DATE______CHAIR

Rock County - Pro	oduction	03/28/12	COM	MITTEE APPROVAL R	EPORT .			Page 1
Account Number	Name		Yearly Pront Tation Spent		Encumb Amount	Unencumb Balance	Inv/Enc Amount	Total
0000000001-17100	POSTAGE METE	R CH P1200347-PO#		8 35,634.07 ₩044977 UNI	149,468.39 TED MAILING SERV		793,88	
				CLOSING BA	LANCE	-185,896.34		793.88
			BAL.SHEET A/O	PROG-TOTAL	-PO		793,88	
I HAVE EXAMINED T INCURRED BY BALAN AND HAVE BEEN PRE A. BILLS AND EN B. BILLS UNDER	ICE SHEET ACCO VIOUSLY FUNDE ICUMBRANCES OV	UNT. CLAIMS CO D, THESE ITEM ER \$10,000 REF	IVERING THE IT IS ARE TO BE T	TEMS ARE PROPER TREATED AS FOLLOW				
C, ENCUMBRANCES GENERAL SERVICES	UNDER \$10,00			CE BY THE DEPARTM ABOVE, COM-APPRO				DEPT-HEAD
			ADD.	n a som D	ATE			CHAIR

Rock County - Production	03/28/12 COMMIT	TEE APPROVAL REPORT			Page 2
Account Number Name	Yearly Pront Appropriation Spent	YTD Encumb Expenditure Amount	Unencumb Balance	Inv/Enc Amount	Total
1818100000-62113 SNOW REMOVAL	. 6,000.00 0.0% P1200306-PO# 04/01/12 -VN#01	1,184.00 -1,183.98 8346 E AND S SNOWPLOWING	5,999.98	293.00	
		CLOSING BALANCE	5,706.98		293.00
1818100000-62119 OTHER SERVICE	ES 0.00 100.0% P1003915-PO# 04/01/12 -VN#01	0.00 0.00 7231 WESTPHAL AND COMPANY	0.00 INC	2,705.00	
		CLOSING BALANCE	-2,705,00		2,705.00
1818100000-62400 R & M SERV	133.000.00 92.2% P1200293-PO# 04/01/12 -VN#01	51,577,69 71.092.58 0938 ARAMARK UNIFORM SERV	10.329.73 ICES INC	279.54	
		CLOSING BALANCE	10,050.19		279.54
1818100000-63200 PUBL/SUBCR/D	DUES 350.00 66.8% P1201351-PO# 04/01/12 -VN#04	234.00 0.00 4413 WISCONSIN ASSOCIATIO	116.00 N OF PUBLI	50.00	
•		CLOSING BALANCE	66.00		50.00
1818100000-63500 R&M SUPPLIES	P1200303-PO# 04/01/12 -VN#01 P1200308-PO# 04/01/12 -VN#01 P1200318-PO# 04/01/12 -VN#02 P1200344-PO# 04/01/12 -VN#01 P1200729-PO# 04/01/12 -VN#01 P1201125-PO# 04/01/12 -VN#02 P1201362-PO# 04/01/12 -VN#04 P1201363-PO# 04/01/12 -VN#03	26,059.27 9,409.14 1970 CONNORS SUPPLY INC 9048 FASTENAL COMPANY 9890 JACK AND DICKS FEED 6376 STATE ELECTRICAL SUP 7268 SIMPLEX GRINNELL LP 8115 CHURCHILL, RANDALL 3522 JENSEN EQUIPMENT COM 6225 PETERSON CLEANING IN 7268 SIMPLEX GRINNELL LP	AND GARDEN PLY INC PANY INC C	1,015.70 10.27 465.50 771.30 2,485.77 730.00 2,051.11 1,553.00 435.40	
		CLOSING BALANCE	165,013.54		9,518.05
	GENERAL SERVICE	S PROG-TOTAL-PO		12,845.59	
B. BILLS UNDER \$10,000 TO BE C. ENCUMBRANCES UNDER \$10,00	CLAIMS COVERING THE ITEMS ARE ID. THESE ITEMS ARE TO BE TRE 'ER \$10,000 REFERRED TO THE CO PAID. TO BE PAID UPON ACCEPTANCE	PROPER ATED AS FOLLOWS UNTY BOARD.		[DEPT-HEAD

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GS-GENERAL SERVICES DEPT. PAGE 1

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Rock County - Production	03/28/12 COMMITTEE APPROVAL REPORT		Page 3
Account Number Name	Yearly Pront YTD Encumb Appropriation Spent Expenditure Amount	Unencumb Balance	Inv/Enc Amount Total
1818110000-62400 R & M SERV	38.000.00 4.0% 447.10 1,084.11 P1200293-PO# 04/01/12 -VN#010938 ARAMARK UNIFORM SE		56,31
	CLOSING BALANCE	36,412,48	56.31
1818110000-63500 R&M SUPPLIES	22,000.00 10.5% 2,323.30 0.00 P1200296-P0# 04/01/12 -VN#011198 BELOIT FIRE PROTEC P1200303-P0# 04/01/12 -VN#011970 CONNORS SUPPLY INC P1200307-P0# 04/01/12 -VN#012507 ENERGETICS INC P1200308-P0# 04/01/12 -VN#019048 FASTENAL COMPANY P1200329-P0# 04/01/12 -VN#014534 MENARDS P1200342-P0# 04/01/12 -VN#016104 SHERWIN WILLIAMS P1200345-P0# 04/01/12 -VN#048467 STAPLES ADVANTAGE	CTION COMPANY	43.50 126.89 15.52 19.48 107.00 209.13 243.36
	CLOSING BALANCE	18,911.82	764,88
	GLEN OAKS OPER. PROG-TOTAL-PO		821,19
INCURRED BY GLEN OAKS FACILITY AND HAVE BEEN PREVIOUSLY FUNDE A. BILLS AND ENCUMBRANCES ON B. BILLS UNDER \$10,000 TO BE C. ENCUMBRANCES UNDER \$10,000	BILLS AND ENCUMBRANCES IN THE TOTAL AMOUNT OF \$821,19 OPERATION. CLAIMS COVERING THE ITEMS ARE PROPER D. THESE ITEMS ARE TO BE TREATED AS FOLLOWS ER \$10,000 REFERRED TO THE COUNTY BOARD. PAID. 0 TO BE PAID UPON ACCEPTANCE BY THE DEPARTMENT HEAD. COMMITTEE APPROVES THE ABOVE. COM-APPROVAL		DEPT-HEAD
	APR 0 3, 2012 DATE		CHAIR

Rock County - Production	03/28/12 COMMITT	EÉ APPROVAL REPORT			Page 4
Account Number Name	Yearly Pront Appropriation Spent Ex		Unencumb Balance	Inv/Enc Amount	Tota}
1818120000-62113 SNOW REMOVAL	1,000.00 0.0% P1200306-PO# 04/01/12 -VN#018	293.00 -292.99 346 E AND S SNOWPLOWING	999,99	59,00	
		CLOSING BALANCE	940.99		59.00
1818120000-62400 R & M SERV	76,500.00 14.0% P1200293-PO# 04/01/12 -VN#0109	3,552.24 7,213.65 938 ARAMARK UNIFORM SERV	65,734,11 TICES INC	27.12	
		CLOSING BALANCE	65,706.99		27.12
1818120000-63500 R&M SUPPLIES	28,000.00 18.2% P1200344-PO# 04/01/12 -VN#016	5,097.74 0.00 376 STATE ELECTRICAL SUP	22,902.26 PLY INC	316,75	
		CLOSING BALANCE	22,585.51		316.75
	JUV, DET. OPER.	PROG-TOTAL-PO		402.87	
B. BILLS UNDER \$10,000 TO BE C. ENCUMBRANCES UNDER \$10,00	LITY OPERATN, CLAIMS COVERING T D, THESE ITEMS ARE TO BE TREAT ER \$10,000 REFERRED TO THE COUN	THE ITEMS ARE PROPER TED AS FOLLOWS TY BOARD. THE DEPARTMENT HEAD. F. COM-APPROVAL		DEF	PT-HEAD

Rock County - Production	03/28/12 COMMITTE	EE APPROVAL REPORT			Page 5
Account Number Name	Yearly Pront Appropriation Spent Ex	YTD Encumb openditure Amount	Unencumb Balance	Inv/Enc Amount	Total
1818160000-62113 SNOW REMOVAL	1,000.00 0,0% P1200306-P0# 04/01/12 ~VN#0183		999,99	78.00	
		CLOSING BALANCE	921,99		78.00
1818160000-63500 R&M SUPPLIES	23,660.00 15.7% P1200319-PO# 04/01/12 -VN#0135 P1200323-PO# 04/01/12 -VN#0137	1,920.20 1,807.28 597 JANESVILLE ELECTRIC : 41 JOHNSTONE SUPPLY		142.00 207.88	
		CLOSING BALANCE	19,582.64		349.88
	COMM.CTR.OPER.	PROG-TOTAL-PO		427,88	
B, BILLS UNDER \$10,000 TO BE	.OPERATION. CLAIMS COVERING THE D. THESE ITEMS ARE TO BE TREAT ER \$10,000 REFERRED TO THE COUN PAID. O TO BE PAID UPON ACCEPTANCE BY	TITEMS ARE PROPER TED AS FOLLOWS TY BOARD. THE DEPARTMENT HEAD.		DI	EPT-HEAD
	APR 0 3 20	DATE		CF	HAIR

Rock County - Pro	duction	03/28/12	COMMITTEE	APPROVAL REPORT				Page 6
Account Number	Name	Yearly F Appropriation S		YTD enditure	Encumb Amount	Unencumb Balance	Inv/Enc Amount	Total
1818170000-63500		11,000,00 1200307-PO# 04/01/12 1200328-PO# 04/01/12	? -VN#012507	'ENERGETIC	1,657.08 S INC CARR SUPPLY	8,254.50 COMPANY	15.39 139.91	
				CLOSING BALANCE		8,099.20		155.30
		ADOL, SER	R/GUIDANC	PROG-TOTAL-PO			155.30	
INCURRED BY ADOLE. AND HAVE BEEN PRE A. BILLS AND EN B. BILLS UNDER	SCENT SERV/GUID VIOUSLY FUNDED. CUMBRANCES OVER \$10,000 TO BE P	\$10,000 REFERRED TO	OVERING THE O BE TREATED O THE COUNTY	ITEMS ARE PROPER AS FOLLOWS BOARD,	1			
GENERAL SERVICES		COMMITTEE APPROVES						DEPT-HEAD
		AP	R 0-3 20	12 DATE			, , ,	CHAIR

Rock County - Production	03/28/12 COM	MITTEE APPROVAL REPORT			Page 7
Account Number Name	Yearly Pront Appropriation Spent			encumb Inv/Enc alance Amount	Tota]
1818370000-63500 R&M SUPPLI	100,000.00 11.93 P1200297-PO# 04/01/12 -VN P1200309-PO# 04/01/12 -VN P1200323-PO# 04/01/12 -VN P1200328-PO# 04/01/12 -VN P1200329-PO# 04/01/12 -VN P1200342-PO# 04/01/12 -VN P1201058-PO# 04/01/12 -VN P1201191-PO# 04/01/12 -VN P1201192-PO# 04/01/12 -VN	#030879 BJ ELECT #019954 FERGUSON #013741 JOHNSTON #014423 MC MASTE #014534 MENARDS #016104 SHERWIN #051787 SCHMELZE #039387 VYRON CO	-4,176.00 88, TRIC SUPPLY INC I ENTERPRISES INC IE SUPPLY R-CARR SUPPLY COMP WILLIAMS R PAINT COMPANY IN IRP WAUNAKEE SANITARY	47.53 794.10 491.64 ANY 16.73 13.54 287.81 C 2.576.00 1,350.00 250.00	
		CLOSING BALANCE	82	,223.16	5,827.35
1818370000-67200 CAPITAL IM	ROV 200,491.00 0.5 P1201194-PO# 04/01/12 -VN P1201207-PO# 04/01/12 -VN	% -13,800.00 #039816 HALVERSO #051817 HALVERSO CLOSING BALANCE	ON CARPET CENTER LT ON CARPET SUPPLY LL	D 769.00 C 790.00	1 550 00
	TATE OAD TWO		. 197	.757.50	1,559,00
THE PHANTED THE CONCESSION	JAIL, CAP, IMPI		200	7,386.35	
B, BILLS UNDER \$10,000 TO 8	OVEMENTS, CLAIMS COVERING THE WED. THESE ITEMS ARE TO BE T OVER \$10,000 REFERRED TO THE	HE ITEMS ARE PROPER TREATED AS FOLLOWS COUNTY BOARD, CE BY THE DEPARTMENT H			_Dept~Head
	APR	0 8 2012 DATE_	VA 30, - 100		_CHAIR

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NL301		VO.

AGENDA NO.	

RESOLUTION

ROCK COUNTY BOA	ARD OF SUPERVISORS
Sherry Gunderson	Sherry Gunderson
INITIATED BY	DRAFTED BY
General Services Committee SUBMITTED BY	February 28, 2012 DATE DRAFTED
	BLADDER SCANS AND ONE CART FOR
	CHAVEN
WHEREAS, construction is underway for Rock Co	ounty's new 128-bed skilled nursing facility; and,
WHEREAS, the facility design creates two distir Courts; and,	nct resident and staff areas, Limestone and Sandstone
WHEREAS, it is essential that necessary medical	equipment be readily available for both courts; and,
WHEREAS, it is time to replace our current bladd	ler scanner; and,
WHEREAS, the BVI 3000 Bladder Scan has been	a preferred scanner for Rock Haven nurses; and,
WHEREAS, the two BVI 3000 Bladder Scan and sole source provider of this product.	d one cart will be purchased through Direct Supply, a
NOW, THEREFORE, BE IT RESOLVED, that this day of, 2012 does hereby reand one cart be issued to Direct Supply in the amount	the Rock County Board of Supervisors duly assembled commend that a Purchase Order for two Bladder Scans at of \$22,226.99.
Respectfully submitted,	
GENERAL SERVICES COMMITTEE:	PURCHASING PROCEDURAL ENDORSEMENT
Phillip Owens, Chair	Mary Mawhinney, Chair
Henry Brill, Vice Chair	Vote Date
Ronald Combs	
Jason Heidenreich	
Mary Mawhinney	

AUTHORIZING PURCHASE OF TWO BLADDER SCANS AND ONE CART FOR ROCK HAVEN Page 2

FISCAL NOTE:

Sufficient funds are available in the Rock Haven Building Project Capital A/C 18-1851-0000-67200 for the cost of these purchases.

Sherry Oja Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.52(6), Wis. Stats.

Jeffrey S. Kuglitsch Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.

Craig-Knutson

County Administrator

Executive Summary

Authorizing Purchase of Two Bladder Scans and One Cart for Rock Haven

As we plan for our move into the new Rock Haven facility this fall, it is important to recognize that the design of the building creates two distinct resident care areas, Limestone and Sandstone Courts. In order to be staff efficient, it is necessary to provide necessary medical equipment to both areas.

Nurses at Rock Haven have used a Bladder Scan for years and have been pleased with the ease of use of the BVI Scans. The BVI 3000 Bladder Scan provides the latest version for us. We will be able to reuse the current cart, allowing us to budget for only one replacement cart.

The two BVI 3000 Bladder Scan (item # 75125) and cart (item # 75132) will be purchased through Direct Supply, a sole source provider of this product. Their quote (#10117447) lists a cost of \$10,879 per scan and \$468.99 per cart for a total cost of \$22,226.99.

AortaScan™ and BladderScan® Instruments Sole Source Vendor Letter



This document and the information herein are proprietary to Verathon Inc. and shall not be reproduced or disclosed in whole or part without the express written permission of Verathon Inc.

Form 0005-0011-09-92

Document #	0900-2800-00-01			
Title	AortaScan™ and BladderScan® Sole Source Vendor Letter			
R	efer to Master Control for Electronic Approval Signatures; Author; and chan	ge history		
Security	Public	Page 1 of 1		

December 4, 2009

To:

Whom It May Concern:

From:

Verathon Medical, Inc.

RE:

Sole Source Certification for AortaScan™ and BladderScan® instruments

AortaScan™ ultrasound aortic measurement instruments and BladderScan® ultrasound bladder volume instruments from Verathon Medical, Inc. are patented under the following numbers in the United States of America and other countries:

USA	5,235,985
USA	6,676,605
USA	6,884, 217
USA	6,905,468
	International Patents Pending

This patent protection causes the following products to be exclusively supplied as Sole Source items by Verathon Medical, Inc.:

BladderScan®	BVI 3000	0570-0090, 0800-0167
BladderScan®	BVI 6100	0270-0230, 0270-0231, 0270-0248, 0270-0271, 0270-
		0284, R570-0154
BladderScan®	BVI 6400	0270-0286, 0270-0287, R570-0167
BladderScan®	BVI 9400	0270-0404, 0270-0405, 0800-0322
BladderScan®	BVM 9500	0270-0425, 0270-0624, 0800-0347
BladderScan®	BVI 9600	0270-0451, 0270-0452, 0800-0322
AortaScan TM	AMI 9700	0270-0636, 0270-0639, 0800-0412

In the United States, AortaScan™ aortic measurement instruments and BladderScan® bladder volume instruments are sold directly by the Verathon Medical sales force to Acute Care and Private Practice markets. For the US Extended Care market, Direct Supply Inc. is the exclusive distributor for BladderScan® bladder volume instruments.

Verathon owns the trademark registrations for AortaScan, BladderScan, FloPoint, ScanPoint and Sontac and is the sole source for products sold under these brand names. Examples of these products include the aforementioned AortaScan™ and BladderScan® instruments listed in the above table, as well as the FloPoint™ Elite Uroflow System, ScanPoint™ imaging technology, and Sontac® ultrasound gel.

Thank you for your consideration of our unique ultrasound instruments and related products.

Sincerely,

Gerald McMorrow

Gerald McMorrow CEO, Chairman and Founder

0900-2800-00-01	AortaScan™ and BladderScan® Sole Source Vendor Letter	Page 2 of 2

SUPPLY
YOUR ELDERCARE EQUIPMENT EXPERTS

CORPORATE OFFICES 414-358-2805 414-358-2397 FAX SALES OFFICES 800-634-7328 FAX 800-770-1707

February 24, 2012 Project: 10054309

Jodi Millis
Purchasing Manager - Rock County
Rock Haven
3418 N County Trunk Highway F
PO Box 351
Janesville, WI 53547-0351

Dear Jodi:

Thanks again for the opportunity to provide you with the information and pricing on the products we discussed earlier. Please review the proposal below and select the items you want included on your project.

Please note

- This pricing reflects your HPSI group purchasing discounts.
- Proposal is valid for 30 days.
- All orders are subject to our standard terms and conditions.

As always, when you do business with Direct Supply, you never have to worry. Guaranteed Satisfaction and On Time Delivery is our promise to you.

Thank you for this opportunity to respond to your request. Please call me at (800) 213-0896 with any questions.

Sincerely,

Gina Peterson Capital Sales Consultant



YOUR ELDERCARE EQUIPMENT EXPERTS

CORPORATE OFFICES 414-358-2805 414-358-2397 FAX

SALES OFFICES 800-634-7328 FAX 800-770-1707

Quote Details

Quote: 10117447 Item #: 75125 BVI 3000 BladderScan Price: Ext. Price: Qty: **Standard Price: \$11,500.00** 2 Each \$10,879.00 \$21,758.00 HPSI Package Savings: \$1,242.00 Rolling Cart for BVI 3000 (DS #75125) Qty: Price: Ext. Price: Item #: 75132 BladderScan 1 Each \$468.99 \$468.99 Standard Price: \$494.99 HPSI Package Savings: \$26.00

> Freight: \$0.00 **Delivery Services:** \$0.00

Tax: \$0.00

GRAND TOTAL: \$22,226.99

Reviewed	Ву:	 	
Initial:			

