## RESOLUTION ROCK COUNTY BOARD OF SUPERVISORS

Wisconsin Counties
Association
INITIATED BY



Josh Smith, County Administrator DRAFTED BY

November 15, 2021	
DATE DRAFTED	

<u>Finance Committee</u> SUBMITTED BY

# Authorizing Participation in the Uniquely Wisconsin Tourism Campaign and **Amending the 2021 Budget**

1 WHEREAS, during the COVID-19 pandemic, tourism is an area that has been adversely affected as 2 fewer people have traveled; and

4 WHEREAS, the Wisconsin Counties Association (WCA) has initiated a "Uniquely Wisconsin" 5 tourism campaign in partnership with Discover Wisconsin to highlight interesting facts about Wisconsin to begin to attract tourists back to Wisconsin counties; and

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WHEREAS, in addition to potential full-length Discover Wisconsin episodes, the campaign may include social media, television network commercials, podcasts, WCA publications, and more; and 9

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11 WHEREAS, interested counties are being asked to participate with an investment of \$60,000 each, in 12 anticipation that up to 20 counties will choose to participate, creating a \$1.2 million campaign; and

WHEREAS, prior to the pandemic, in 2019 Rock County had tourism expenditures of \$263.6 million, and Rock County has historically ranked near the top 10 in total tourism expenditures for counties statewide; and

18 WHEREAS, the American Rescue Plan Act (ARPA) includes aid to the tourism industry as an 19 allowable use of funds; and

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21 WHEREAS, participating in this campaign would allow Rock County to promote tourism at a lower 22 cost than engaging with Discover Wisconsin in its own campaign, while partnering with other counties 23 to maximize exposure and leverage a unique marketing opportunity.

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25 NOW, THEREFORE, BE IT RESOLVED, that the Rock County Board of Supervisors duly assembled this 19th day of November, 2021, does authorize participation in the Uniquely Wisconsin tourism campaign at a commitment of \$60,000 using American Rescue Plan Act (ARPA) 28 funding.

30 **BE IT FURTHER RESOLVED,** that the 2021 budget be amended as follows:

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32		BUDGET	INCREASE	<b>AMENDED</b>
33	<u>ACCOUNT</u>	<u>11/1/2021</u>	(DECREASE)	<b>BUDGET</b>
34				
35	Source of Funds			
36	19-1980-0000-42100			
37	ARPA Funding	\$10,983,060	\$60,000	\$11,043,060
38				
39	<u>Use of Funds</u>			
40	19-1980-2111-64604			
41	Program Expense	-0-	\$60,000	\$60,000
42				

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Respectfully submitted,

#### FINANCE COMMITTEE

### **LEGAL NOTE:**

The County Board is authorized to take this action pursuant to §§ 59.01 and 59.51, Wis. Stats. As an amendment to the adopted 2021 County Budget, this Resolution requires a 2/3 vote of the entire membership of the County Board pursuant to § 65.90(5)(a), Wis. Stats.

/s Richard Greenlee

Richard Greenlee Corporation Counsel

#### FISCAL NOTE:

These payments will be funded by the County's APRA allocation. The County Board has allocated \$10,983,060 of the Countywide allocation. This amount includes what was allocated in the 2022 budget.

/s/Sherry Oja

Sherry Oja
Finance Director

### **ADMINISTRATIVE NOTE:**

Using ARPA dollars for this project would be an appropriate use of funding.

/s/ Josh Smith

Josh Smith County Administrator