

RESOLUTION

ROCK COUNTY BOARD OF SUPERVISORS

Kathren Sukus
INITIATED BY



12/3/2021
DATE DRAFTED

Authorization for Backup Site Mindshare Radio Replacements

WHEREAS, the 911 Communications Center is responsible for the continuous operation of the public safety radio system in Rock County; and,

WHEREAS, the Communications Center’s Backup Site is located at the Town of Beloit Fire Department, 2445 S. Afton Road; and,

WHEREAS, the five radio consoles at the backup site are over 12 years old and in need of replacement; and,

WHEREAS, General Communications, Inc. of Madison, Wisconsin is the maintenance provider for the Rock County public safety radio system and the only authorized Mindshare service provider in our area; and,

WHEREAS, total cost for equipment, configuration and installation for this project is \$81,554.60; and,

WHEREAS, this project was budgeted and approved for 2022; and,

NOW, THEREFORE, BE IT RESOLVED by the Rock County Board of Supervisors duly assembled this 13th day of January, 2022 that a contract be awarded to General Communications, Inc. of Madison, Wisconsin, in the amount of \$81,554.60 to coordinate and implement this project.

FISCAL NOTE:

This project was included in the 2022 budget and is being funded by ARPA funds through the lost revenue provision.

/s/Sherry Oja

Sherry Oja
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats., requires the project to be let to the lowest responsible bidder. General Communications, Inc. of Madison, Wisconsin, is the sole source provider of Mindshare service.

/s/Bridget Laurent

Bridget Laurent
Deputy Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.

/s/Josh Smith

Josh Smith
County Administrator

Committee Action

Public Safety & Justice Committee

Public Safety & Justice Committee recommended this resolution for approval by a unanimous voice vote. Supervisor Rynes was absent.

EXECUTIVE SUMMARY

In 2011 the Communications Center purchased Mindshare radio consoles for the 2013 narrowband project. The software and hardware has been updated and refreshed over the past 10 years, but it is to the point that the hardware for each of the (13) positions is in need of an upgrade to the latest version due to limitations for repairs. The Communications Center has started to experience lockups at the consoles which cause the headsets not to work, thus the inability to communicate with first responders via radio at the affected position. This was one of the issues identified during the network storm in November 2020.

Along with the upgrades the Communications Center is also purchasing two additional Mindshare radio consoles for new workstations being installed during the building remodel in 2022.

This is a sole source purchase and NASPO pricing is applied for the interface equipment to the Harris (Tait) radio system.

Cost for the upgrades to the (13) positions is: \$119,952.90

Cost for the (2) new positions is: \$33,396.60

This project was budgeted and approved for 2022.



December 2, 2021

Rock County Communications
 3636 N County Highway F
 Janesville, WI 53545

RE: Backup 911 Center Radio Console Upgrades

The following is our quote to upgrade the radio consoles at the Town of Beloit Backup 911 Center with 5 positions of Mindshare consoles. Pricing is based off NASPO contracts where available. Hyperlinks are provided to each contract.

Qty	Description	Contract	Discount	Vendor	Price	Ext Price
5	The Mindshare 100500MAXplus Dispatch Console	N/A	10%	Mindshare	\$5,454.90	\$27,274.50
5	Instant Recall Line & Global History Interface	N/A	10%	Mindshare	\$0.00	\$0.00
5	Radio / Phone Master Logger Recorder Interface	N/A	10%	Mindshare	\$0.00	\$0.00
3	Mindshare Console Application Seat License	N/A	10%	Mindshare	\$5,625.00	\$16,875.00
2	Mindshare Console Application Seat License (TRANSFERS)	N/A	10%	Mindshare	\$0.00	\$0.00
5	Console Position Footswitch, Single	N/A	10%	Mindshare	\$273.60	\$1,368.00
20	MS Position Speaker	N/A	10%	Mindshare	\$303.30	\$6,066.00
5	Operator Headset Jack, Single Line	N/A	10%	Mindshare	\$303.30	\$1,516.50
1	Mindshare 16 Slot Card Cage	N/A	10%	Mindshare	\$2,821.50	\$2,821.50
8	MindShare's VoIP Single Line Radio Interface Card	N/A	10%	Mindshare	\$848.70	\$6,789.60
5	MRI Face Plates	N/A	10%	Mindshare	\$90.00	\$450.00
8	Interface Cable	N/A	10%	GCI	\$144.00	\$1,152.00
1	DC Power Supply	N/A	10%	ICT	\$954.00	\$954.00
5	Miscellaneous Materials	N/A	N/A	N/A	\$50.00	\$250.00
5	Grounding	NASPO	6913	Harris	\$50.00	\$250.00
5	Program Management	NASPO	6913	Harris	\$187.50	\$937.50
12	Equipment Configuration and system design	NASPO	6913	Harris	\$187.50	\$2,250.00
84	Equipment Installation	NASPO	6913	Harris	\$150.00	\$12,600.00
					Total:	\$81,554.60

Note: Rock County IT will provide the computer monitors for each radio dispatch position.

If you have any questions, please call 608-310-7122 or email gary.pelletier@gencomm.com.

Sincerely,

Gary E. Pelletier

Gary E. Pelletier
 Vice President, Service and Engineering

Madison Office
 2880 Commerce Park Drive
 Madison, WI 53719
 Local: (608) 271-4848

Milwaukee Office
 12130 W Carman Avenue
 Milwaukee, WI 53225
 Local: (262) 439-2000

Eau Claire Office
 4651 Anderson Drive
 Eau Claire, WI 54703
 Local: (715) 225-7604



November 29, 2021

General Communications, Inc.
2880 Commerce Park Drive
Madison, WI 53719
Attention: G. Pelletier – General Manager

Gary,

Please accept this letter as verification that General Communications, Inc. is our Factory Certified Sales / Technical Service Dealer certified by CSS-Mindshare in the Wisconsin area.

Should there be a requirement for further documentation and /or clarification in this regard, please don't hesitate to contact me.

Regards,

A handwritten signature in black ink that reads "Jack Hines". The signature is written in a cursive style with a large loop at the beginning of the word "Jack".

Jack Hines – General Manager

563.387.7475

jackh@css-mindshare.com



L3HARRIS™

November 16, 2021

Jodi Millis
Purchasing Manager
Rock County Courthouse
51 S Main Street
Janesville, WI 53545

Subject: Rock County, Wisconsin

Dear Ms. Mills,

I am pleased to inform you that General Communications of Madison, Wisconsin, is the only L3Harris/Tait authorized reseller covering the Rock County Wisconsin area. In addition, General Communications is an Authorized Service Center (ASC) which means they have made substantial investments in people and facilities. Their technicians are fully trained and qualified to maintain and repair L3Harris/Tait equipment.

If you have any questions or if you require any additional information, please do not hesitate to contact me at (224) 545-2197 or at Jack.Scully@L3Harris.com.

Respectfully,

Jack Scully
Regional Account Manager
L3Harris Technologies, Inc.
Jack.Scully@L3Harris.com