

## ROCK COUNTY, WISCONSIN

**NOTE: This is a Teleconference**



**FINANCE COMMITTEE  
THURSDAY – MARCH 11, 2021 - 5:00 P.M.  
CALL: 1-312-626-6799  
MEETING ID: 886 2216 7413  
PASSCODE: 091776**

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If you are interested in providing public comments on items on this agenda, you must submit your comments by noon on Thursday, March 11, 2021. To submit a public comment use the following email: [vanzandt@co.rock.wi.us](mailto:vanzandt@co.rock.wi.us).

### Join from a telephone:

- On your phone, dial the phone number provided above
- Enter the meeting ID number when prompted, using your dial-pad.
- Please note that long-distance charges may apply. This is not a toll-free number.
  
- Supervisors: Please identify yourself by name
- Please mute your phone when you are not speaking to minimize background noises
- We are new at holding meetings this way, so please be patient

Instructions for the hearing impaired –

<https://support.zoom.us/hc/en-us/articles/207279736-Getting-started-with-closed-captioning>

**FINANCE COMMITTEE**  
**THURSDAY – MARCH 11, 2021 - 5:00 P.M.**

**AGENDA**

1. Call to Order
2. Approval of Agenda
3. Citizen Participation, Communications and Announcements
4. Approval of Minutes – February 25, 2021
5. Transfers and Appropriations
6. Review of Payments
7. Review of Payments Over \$10,000
8. Committee Review and Approval of Per Meeting Allowances
9. Resolutions and Committee Endorsements
  - A. Accepting Wisconsin Lead-Safe Homes Program Grant and Amending the 2021 Rock County Public Health Department Budget
  - B. Authorizing Purchase of Additional Citrix Virtual Apps & Desktops
10. Update, Discussion and Possible Action
  - A. Request for Authorization to Purchase Document Scanners
  - B. 2021 Foreclosure Action
11. Adjournment

The County of Rock will provide reasonable accommodations to people with disabilities. Please contact us at 608-757-5510 or e-mail [countyadmin@co.rock.wi.us](mailto:countyadmin@co.rock.wi.us) at least 48 hours prior to a public meeting to discuss any accommodations that may be necessary.



**FINANCE COMMITTEE  
Minutes – February 25, 2021**

**Call to Order.** Chair Mawhinney called the meeting of the Finance Committee to order at 5:00 P.M. on Thursday, February 25, 2021, via teleconference.

**Committee Members Present.** Supervisors Mawhinney, Aegerter, Fox, Richard Bostwick and Davis.

**Committee Members Excused:** None.

**Staff Members Present.** Sherry Oja, Finance Director; Josh Smith, County Administrator; Randy Terronez, Assistant to County Administrator; Richard Greenlee, Corporation Counsel; Lisa Tollefson, County Clerk; Michelle Roettger, County Treasurer; Brent Sutherland, Facilities Management Director; Terri Carlson, Risk Manager; James Sandvig, IT Director; Annette Mikula, Human Resources Director; Bridget Laurent, Deputy Corporation Counsel; Kathy Sukus, 911 Communications Center Director; Kate Luster, Human Services Director; Heather Kempf, Michelle Lynch, Kimberley Rueth, Rebecca Shellenberger, Rock Haven.

**Others Present:** Carol Wirth, President, Wisconsin Public Finance Professionals, LLC; Frank Schultz, Janesville Gazette; Supervisors Mary Beaver and Doug Wilde.

**Approval of Agenda.** Supervisor Davis moved approval of the agenda, second by Supervisor Bostwick. ADOPTED.

**Citizen Participation, Communications and Announcements.** There were six public comments submitted and read to the committee. Most were in favor of the Rock Haven incentive resolution on today's agenda.

**Approval of Minutes – February 11, 2021.** Supervisor Fox moved approval of the minutes of February 11, 2021, second by Supervisor Bostwick. ADOPTED.

**Transfers and Appropriations.** None.

**Resolutions and Committee Endorsements.**

**Resolution Awarding the Sale of \$22,610,000 General Obligation Human Services Building Bonds; Providing the Form of the Bonds; and Levying a Tax in Connection Therewith**

“NOW, THEREFORE, BE IT RESOLVED by the County Board of the County that:

Section 1. Award of the Bonds. The bid proposal of \_\_\_\_\_, \_\_\_\_\_ (the “Purchaser”) is hereby accepted, said proposal offering to purchase the TWENTY-TWO MILLION SIX HUNDRED TEN THOUSAND DOLLARS (\$22,610,000) General Obligation Human Services Building Bonds (the “Bonds”) for the sum of \_\_\_\_\_ DOLLARS (\$\_\_\_\_\_), plus accrued interest to the date of delivery resulting in a net interest cost of \_\_\_\_\_ DOLLARS (\$\_\_\_\_\_ ) and a true interest rate of \_\_\_\_%.

Section 2. Terms of the Bonds. The Bonds shall be designated “General Obligation Human Services Building Bonds”; shall be dated March 23, 2021; shall be in the denomination of \$5,000 or any integral multiple thereof; shall bear interest at the rates per annum and mature on September 1 of each year, in the years and principal amounts as set forth in the Pricing Summary attached hereto as Exhibit D and incorporated herein by this reference. Interest is payable semi-annually on September 1 and March 1 of each year commencing March 1, 2022. The schedule of principal and interest payments due on the Bonds is set forth on the Debt Service Schedule attached hereto as Exhibit E and incorporated herein by this reference (the “Schedule”).

Section 3. Designation of Purchaser as Agent. The County hereby designates the Purchaser as its agent for purposes of distributing the Final Official Statement relating to the Bonds to any participating underwriter in compliance with Rule 15c2-12 of the Securities and Exchange Commission.

Section 4. Redemption Provisions. At the option of the County, the Bonds maturing on September 1, 2032 and thereafter shall be subject to redemption prior to maturity on September 1, 2031 or on any date thereafter. Said Bonds shall be redeemable as a whole or in part, from maturities selected by the County and within each maturity by lot, at the principal amount thereof, plus accrued interest to the date of redemption.

Section 5. Form of the Bonds. The Bonds shall be issued in registered form and shall be executed and delivered in substantially the form attached hereto as Exhibit B and incorporated herein by this reference.

Section 6. Direct Annual Irrepealable Tax Levy. For the purpose of paying the principal of and interest on the Bonds as the same becomes due, the full faith, credit and resources of the County are hereby irrevocably pledged and a direct annual irrepealable tax is hereby levied upon all taxable property of the County. Said direct annual irrepealable tax shall be levied in the years 2021 through 2039 for payments due in 2022 through 2040 in the amounts as set forth on the Schedule.

The aforesaid direct annual irrepealable tax hereby levied shall be collected in addition to all other taxes and in the same manner and at the same time as other taxes of the County levied in said years are collected. So long as any part of the principal of or interest on the Bonds remains unpaid, the tax herein above levied shall be and continues irrepealable except that the amount of tax carried onto the tax roll may be reduced in any year by the amount of any surplus in the Debt Service Fund Account created herein, including any capitalized interest funded with proceeds of the Bonds.

Section 7. Debt Service Fund Account. There is hereby established in the County treasury a fund account separate and distinct from every other County fund or account designated “Debt Service Fund Account for \$22,610,000 Rock County General Obligation Human Services Building Bonds dated March 23, 2021.” There shall be deposited in said fund account any premium plus accrued interest paid on the Bonds at the time of delivery to the Purchaser, all money raised by taxation pursuant to Section 6 hereof and all other sums as may be necessary to pay interest on the Bonds when the same shall become due and to retire the Bonds at their respective maturity dates. Said fund account shall be used for the sole purpose of paying the principal of and interest on the Bonds and shall be maintained for such purpose until such indebtedness is fully paid or otherwise extinguished.

Section 8. Segregated Borrowed Money Fund. The proceeds of the Bonds (the “Bond Proceeds”) (other than any premium and accrued interest which must be paid at the time of the delivery of the Bonds into the Debt Service Fund Account created above) shall be deposited into an account separate and distinct from all other funds and be disbursed solely for the purposes for which borrowed or for the payment for the principal of and the interest on the Bonds.

Section 9. Arbitrage Covenant. The County shall not take any action with respect to the Bond Proceeds which, if such action had been reasonably expected to have been taken, or had been deliberately and intentionally taken on the date of the delivery of and payment for the Bonds (the "Closing"), would cause the Bonds to be "arbitrage bonds" within the meaning of Section 148 of the Internal Revenue Code of 1986, as amended (the "Code") and any income tax regulations promulgated thereunder (the "Regulations").

The Bond Proceeds may be temporarily invested in legal investments until needed, provided however, that the County hereby covenants and agrees that so long as the Bonds remain outstanding, moneys on deposit in any fund or account created or maintained in connection with the Bonds, whether such moneys were derived from the Bond Proceeds or from any other source, will not be used or invested in a manner which would cause the Bonds to be "arbitrage bonds" within the meaning of the Code or Regulations.

The County Clerk, or other officer of the County charged with responsibility for issuing the Bonds, shall provide an appropriate certificate of the County, for inclusion in the transcript of proceedings, setting forth the reasonable expectations of the County regarding the amount and use of the Bond Proceeds and the facts and estimates on which such expectations are based, all as of the Closing.

Section 10. Additional Tax Covenants; Exemption from Rebate. The County hereby further covenants and agrees that it will take all necessary steps and perform all obligations required by the Code and Regulations (whether prior to or subsequent to the issuance of the Bonds) to assure that the Bonds are obligations described in Section 103(a) of the Code, the interest on which is excluded from gross income for federal income tax purposes, throughout their term. The County Clerk or other officer of the County charged with the responsibility of issuing the Bonds, shall provide an appropriate certificate of the County as of the Closing, for inclusion in the transcript of proceedings, certifying that it can and covenanting that it will comply with the provisions of the Code and Regulations.

Further, it is the intent of the County to take all reasonable and lawful actions to comply with any new tax laws enacted so that the Bonds will continue to be obligations described in Section 103(a) of the Code, the interest on which is excluded from gross income for federal income tax purposes.

The County anticipates that the Bonds will qualify for the two year expenditure exemption from the rebate requirements of the Code. The County Clerk or other officer of the County charged with the responsibility of issuing the Bonds, shall provide an appropriate certificate of the County as of the Closing, for inclusion in the transcript of proceedings, with respect to said exemption from the rebate requirements, and said County Clerk or other officer is hereby authorized to make any election on behalf of the County in order to comply with the rebate requirements of the Code. If, for any reason, the County did not qualify for any exemption from the rebate requirements of the Code, the County covenants that it would take all necessary steps to comply with such requirements.

Section 11. Persons Treated as Owners; Transfer of Bonds. The County Clerk shall keep books for the registration and for the transfer of the Bonds. The person in whose name any Bond shall be registered shall be deemed and regarded as the absolute owner thereof for all purposes and payment of either principal or interest on any Bond shall be made only to the registered owner thereof. All such payments shall be valid and effectual to satisfy and discharge the liability upon such Bond to the extent of the sum or sums so paid.

Any Bond may be transferred by the registered owner thereof by surrender of the Bond at the office of the County Clerk, duly endorsed for the transfer or accompanied by an assignment

duly executed by the registered owner or his attorney duly authorized in writing. Upon such transfer, the County Clerk shall deliver in the name of the transferee or transferees a new Bond or Bonds of a like aggregate principal amount, series and maturity and the County Clerk shall record the name of each transferee in the registration book. No registration shall be made to bearer. The County Clerk shall cancel any Bond surrendered for transfer.

The County shall cooperate in any such transfer, and the County Board Chairperson and County Clerk are authorized to execute any new Bond or Bonds necessary to effect any such transfer.

The fifteenth day of each calendar month next preceding each interest payment date shall be the record date for the Bonds. Payment of interest on the Bonds on any interest payment date shall be made to the registered owners of the Bonds as they appear on the registration book of the County maintained by the County Clerk at the close of business on the corresponding record date.

Section 12. Utilization of The Depository Trust Company Book-Entry-Only-System. In order to make the Bonds eligible for the services provided by The Depository Trust Company, New York, New York (“DTC”), the County has heretofore agreed to the applicable provisions set forth in the DTC Blanket Issuer Letter of Representation and an official of the County has executed such Letter of Representation and delivered it to the DTC on behalf of the County.

Section 13. Official Statement. The County Board hereby approves the Preliminary Official Statement with respect to the Bonds and deems the Preliminary Official Statement as “final” as of its date for purposes of SEC Rule 15c2-12 promulgated by the Securities and Exchange Commission pursuant to the Securities and Exchange Act of 1934 (the “Rule”). All actions taken by officers of the County in connection with the preparation of such Preliminary Official Statement and any addenda to it or Final Official Statement are hereby ratified and approved. In connection with Closing, the appropriate County official shall certify the Preliminary Official Statement and any addenda or Final Official Statement. The appropriate County official shall cause copies of the Preliminary Official Statement and any addenda or Final Official Statement to be distributed to the Purchaser.

Section 14. Execution of the Bonds. The Bonds shall be issued in typewritten form, one Bond for each maturity, executed on behalf of the County by the manual or facsimile signatures of the County Board Chairperson and County Clerk (except that one of the foregoing signatures shall be manual), sealed with its official or corporate seal, if any, and delivered to the Purchaser upon payment to the County of the purchase price thereof, plus accrued interest to the date of delivery. In the event that either of the officers whose signatures appear on the Bonds shall cease to be such officers before the delivery of the Bonds, such signatures shall, nevertheless, be valid and sufficient for all purposes to the same extent as if they had remained in office until such delivery. The aforesaid officers are hereby authorized to do all acts and execute and deliver all documents as may be necessary and convenient to effectuate the Closing.

Section 15. Payment of the Bonds. The principal of and interest on the Bonds shall be paid by the County Treasurer or his or her agent in lawful money of the United States.

Section 16. Continuing Disclosure. The County hereby covenants and agrees that it will comply with and carry out all of the provisions of its Continuing Disclosure Certificate, which the County will execute and deliver on the Closing Date. Any Bondholder may take such actions as may be necessary and appropriate, including seeking mandate or specific performance by court order, to cause the County to comply with its obligations under this Section.

Section 17. Conflicting Resolutions; Severability; Effective Date. All prior resolutions, rules or other actions of the County or any parts thereof in conflict with the provisions hereof shall be, and the same are, hereby rescinded insofar as the same may so conflict. In the event that any

one or more provisions hereof shall for any reason be held to be illegal or invalid, such illegality or invalidity shall not affect any other provisions hereof. The foregoing shall take effect immediately upon adoption and approval in the manner provided by law.

Adopted this 25<sup>th</sup> day of February, 2021”

Supervisor Fox moved approval of the above resolution, second by Supervisor Davis. Ms. Wirth reviewed the summary sheets with the committee. PASSED on the following roll call vote: AYES – Supervisors Aegerter, Fox, Bostwick, Mawhinney and Davis; NO – none.

**Resolution Authorizing the Issuance and Awarding the Sale of \$17,255,000\*\* Taxable General Obligation Refunding Bonds; Providing the Form of the Bonds; and Levying a Tax in Connection Therewith**

“NOW, THEREFORE, BE IT RESOLVED by the governing body of the Issuer that:

Section 1. Authorization of the Bonds. For the purpose of paying the cost of the Refunding, there shall be borrowed pursuant to Chapter 67 of the Wisconsin Statutes, the principal sum of SEVENTEEN MILLION TWO HUNDRED FIFTY-FIVE THOUSAND DOLLARS (\$17,255,000) from \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_ (the “Purchaser”). To evidence such indebtedness, the Chairperson and County Clerk are hereby authorized, empowered and directed to make, execute, issue and sell the Bonds to the Purchaser for, on behalf of and in the name of the Issuer.

Section 2. Award of the Bonds. The bid proposal of the Purchaser is hereby accepted, said proposal offering to purchase the Bonds for the sum of \_\_\_\_\_ DOLLARS (\$ \_\_\_\_\_), resulting in a net interest cost of \_\_\_\_\_ DOLLARS (\$ \_\_\_\_\_) and a true interest rate of \_\_\_\_\_ %.

Section 3. Terms of the Bonds. The Bonds shall be designated “Taxable General Obligation Refunding Bonds”; shall be dated March 23, 2021; shall be in the denomination of \$5,000 or any integral multiple thereof; shall bear interest at the rates per annum and mature on September 1 of each year, in the years and principal amounts as set forth in the Pricing Summary attached hereto as Exhibit D and incorporated herein by this reference. Interest is payable semi-annually on March 1 and September 1 of each year commencing March 1, 2022. The schedule of principal and interest payments due on the Bonds is set forth on the Debt Service Schedule attached hereto as Exhibit E and incorporated herein by this reference (the “Schedule”).

Section 4. Designation of Purchaser as Agent. The Issuer hereby designates the Purchaser as its agent for purposes of distributing the Final Official Statement relating to the Bonds to any participating underwriter in compliance with Rule 15c2-12 of the Securities and Exchange Commission.

Section 5. Redemption Provisions. The Bonds shall not be subject to redemption prior to maturity.

Section 6. Direct Annual Irrepealable Tax Levy. For the purpose of paying the principal of and interest on the Bonds as the same becomes due, the full faith, credit and resources of the Issuer are hereby irrevocably pledged and a direct annual irrepealable tax sufficient for that purpose is hereby levied upon all taxable property of the Issuer. Said direct annual irrepealable tax shall be levied in the years 2021 through 2025 for payments due in 2022 through 2026 in the amounts as set forth on the Schedule.

The direct annual irrevocable tax hereby levied shall be collected in addition to all other taxes and in the same manner and at the same time as other taxes of the Issuer levied in said years are collected. So long as any part of the principal of or interest on the Bonds remains unpaid, the tax hereinabove levied shall be and continues irrevocable except that the amount of tax carried onto the tax roll may be reduced in any year by the amount of any surplus in the Debt Service Fund Account created by Section 8 hereof.

Section 7. Form of the Bonds. The Bonds shall be issued in registered form and shall be executed and delivered in substantially the form attached hereto as Exhibit B and incorporated herein by this reference.

Section 8. Debt Service Fund Account. There is hereby established a fund account separate and distinct from every other fund or account of the Issuer to be designated "Debt Service Fund Account for \$17,255,000 Taxable General Obligation Refunding Bonds, dated March 23, 2021". There shall be deposited in said fund account any premium plus accrued interest paid on the Bonds at the time of delivery to the Purchaser, all money raised by taxation pursuant to Section 6 hereof and all other sums as may be necessary to pay interest on the Bonds when the same shall become due and to retire the Bonds at their respective maturity dates. Said fund account shall be used for the sole purpose of paying the principal of and interest on the Bonds and shall be maintained for such purpose until such indebtedness is fully paid or otherwise extinguished.

Section 9. Refunding Fund. The whole proceeds of the Bonds (the "Bond Proceeds") herein provided for (other than any premium and accrued interest which must be paid at the time of delivery of the Bonds into the Debt Service Fund Account created in Section 8 hereof) shall be segregated in a special fund upon receipt and shall be used solely for the purposes for which borrowed or for the payment of the principal of and interest on the Bonds.

Section 10. Persons Treated as Owners; Transfer of Bonds. The County Clerk shall keep books for the registration and for the transfer of the Bonds. The person in whose name any Bond shall be registered shall be deemed and regarded as the absolute owner thereof for all purposes and payment of either principal or interest on any Bond shall be made only to the registered owner thereof. All such payments shall be valid and effectual to satisfy and discharge the liability upon such Bond to the extent of the sum or sums so paid.

Any Bond may be transferred by the registered owner thereof by surrender of the Bond at the office of the County Clerk, duly endorsed for the transfer or accompanied by an assignment duly executed by the registered owner or his attorney duly authorized in writing. Upon such transfer, the County Clerk shall deliver in the name of the transferee or transferees a new Bond or Bonds of a like aggregate principal amount, series and maturity and the County Clerk shall record the name of each transferee in the registration book. No registration shall be made to bearer. The County Clerk shall cancel any Bond surrendered for transfer.

The Issuer shall cooperate in any such transfer, and the Chairperson and County Clerk are authorized to execute any new Bond or Bonds necessary to effect any such transfer.

The 15th day of each calendar month next preceding each interest payment date shall be the record date for the Bonds. Payment of interest on the Bonds on any interest payment date shall be made to the registered owners of the Bonds as they appear on the registration book of the Issuer maintained by the County Clerk at the close of business on the corresponding record date.

Section 11. Utilization of The Depository Trust Company Book-Entry-Only-System. In order to make the Bonds eligible for the services provided by The Depository Trust Company, New York, New York ("DTC"), the Issuer has heretofore agreed to the applicable provisions set forth in the DTC Blanket Issuer Letter of Representation and an authorized representative of the Issuer has executed such Letter of Representation and delivered it to the DTC on behalf of the Issuer.



Section 12. Official Statement. The Issuer's governing body hereby approves the Preliminary Official Statement with respect to the Bonds and deems the Preliminary Official Statement as "final" as of its date for purposes of SEC Rule 15c2-12 promulgated by the Securities and Exchange Commission pursuant to the Securities and Exchange Act of 1934 (the "Rule"). All actions taken by officers of the Issuer in connection with the preparation of such Preliminary Official Statement and any addenda to it or Final Official Statement are hereby ratified and approved. In connection with Closing, the appropriate Issuer official shall certify the Preliminary Official Statement and any addenda or Final Official Statement. The appropriate Issuer official shall cause copies of the Preliminary Official Statement and any addenda or Final Official Statement to be distributed to the Purchaser.

Section 13. Execution of the Bonds. The Bonds shall be issued in typewritten form, one Bond for each maturity, executed on behalf of the Issuer by the manual or facsimile signatures of the Chairperson and County Clerk (except that one of the foregoing signatures shall be manual), sealed with its official or corporate seal, if any, and delivered to the Purchaser upon payment to the Issuer of the purchase price thereof, plus accrued interest to the date of delivery. In the event that either of the officers whose signatures appear on the Bonds shall cease to be such officers before the delivery of the Bonds, such signatures shall, nevertheless, be valid and sufficient for all purposes to the same extent as if they had remained in office until such delivery. The aforesaid officers are hereby authorized to do all acts and execute and deliver all documents as may be necessary and convenient to effectuate the Closing.

Section 14. Payment of the Bonds. The principal of and interest on the Bonds shall be paid by the County Treasurer or his or her agent in lawful money of the United States.

Section 15. Continuing Disclosure. The Issuer hereby covenants and agrees that it will comply with and carry out all of the provisions of its Continuing Disclosure Certificate, which the County Clerk will execute and deliver on the Closing Date. Any Bondholder may take such actions as may be necessary and appropriate, including seeking mandate or specific performance by court order, to cause the Issuer to comply with its obligations under this Section, if applicable.

Section 16. Redemption of the Prior Issues. The Issuer hereby calls the 2011 Bonds maturing on and after September 1, 2022 for redemption on September 1, 2021. The Issuer hereby calls the 2013 Notes maturing on and after September 1, 2022 for redemption on September 1, 2021. The Issuer hereby directs the Escrow Agent appointed below to cause a notice of redemption for the refunded portions of the Prior Issues to be given as provided in the Escrow Agreement.

Section 17. Escrow Agent; Escrow Agreement; Escrow Account. Associated Trust Company, National Association, Green Bay, Wisconsin is hereby appointed Escrow Agent for the Issuer, for the purpose of ensuring the payment of the principal of and interest on the refunded portions of the Prior Issues.

The Chairperson and County Clerk are hereby authorized and directed to execute an escrow agreement substantially in the form attached hereto as Exhibit F (the "Escrow Agreement") (such form may be modified by said officers prior to execution, the execution of such agreement by said officers to constitute full approval of any such modifications), with the Escrow Agent, for the purpose of effecting the provisions of this Resolution.

The Bond Proceeds allocable to refunding the refunded portions of the Prior Issues shall be deposited in a refunding escrow account which is hereby created with the Escrow Agent, pursuant to the Escrow Agreement, for the purpose of retaining the required amount of cash, if any, and acquiring the United States obligations provided for in the Escrow Agreement.

Upon transfer of the Bond Proceeds and any other necessary funds allocable to refunding the refunded portions of the Prior Issues to the Escrow Account, the taxes heretofore levied to pay debt service on the refunded portions of the Prior Issues shall be abated to the extent such transfer together with investment earnings thereon is sufficient to pay the principal of and interest on the refunded portions of the Prior Issues, but such abatement shall not affect the Issuer's pledge of its full faith, credit and resources to make such payments. The refunding escrow account created by the Escrow Agreement shall hereinafter serve as the debt service (or sinking) fund for the refunded portions of the Prior Issues. The Escrow Agent shall serve as custodian of said debt service (or sinking) funds.

Section 18. Conflicting Resolutions; Severability; Effective Date. All prior resolutions, rules or other actions of the Issuer or any parts thereof in conflict with the provisions hereof shall be and the same are hereby rescinded insofar as they may so conflict. In the event that any one or more provisions hereof shall for any reason be held to be illegal or invalid, such illegality or invalidity shall not affect any other provisions hereof. The foregoing shall take effect immediately upon adoption and approval in the manner provided by law.

Adopted this 25<sup>th</sup> day of February, 2021.”

Supervisor Fox moved approval of the above resolution, second by Supervisor Bostwick. Ms. Wirth reviewed the summary sheets with the committee. PASSED on the following roll call vote: AYES – Supervisors Aegerter, Fox, Bostwick, Mawhinney and Davis; NO – none.

**Resolution Authorizing the Issuance and Awarding the Sale of \$6,485,000 General Obligation Promissory Notes; Providing the Form of the Notes; and Levying a Tax in Connection Therewith**

“NOW, THEREFORE, BE IT RESOLVED by the County Board of the County that:

Section 1. Authorization of the Notes. For the purpose of paying the cost of the Project there shall be borrowed pursuant to Section 67.12(12) of the Wisconsin Statutes, the principal sum of SIX MILLION FOUR HUNDRED EIGHTY-FIVE THOUSAND DOLLARS (\$6,485,000). The bid proposal of \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, (the “Purchaser”) is hereby accepted, said proposal offering to purchase the \$6,485,000 Rock County General Obligation Promissory Notes (the “Notes”) for the sum of \_\_\_\_\_ DOLLARS (\$ \_\_\_\_\_), plus accrued interest to the date of delivery, resulting in a net interest cost of \_\_\_\_\_ DOLLARS (\$ \_\_\_\_\_) and a true interest rate of \_\_\_\_\_ %.

Section 2. Sale of the Notes. To evidence such indebtedness, the County Board Chairperson and County Clerk are hereby authorized, empowered and directed to make, execute, issue and sell to the Purchaser for and on behalf of and in the name of the County, general obligation promissory notes aggregating the principal amount of SIX MILLION FOUR HUNDRED EIGHTY-FIVE THOUSAND DOLLARS (\$6,485,000).

Section 3. Terms of the Notes. The Notes shall be designated “General Obligation Promissory Notes”; shall be dated March 23, 2021; shall be in the denomination of \$5,000 or any integral multiple thereof; shall bear interest at the rates per annum and mature on September 1 of each year, in the years and principal amounts as set forth in the Pricing Summary attached hereto as Exhibit D and incorporated herein by this reference. Interest is payable semi-annually on March 1 and September 1 of each year commencing March 1, 2022. The schedule of principal and interest payments due on the Notes is set forth on the Debt Service Schedule attached hereto as Exhibit E and incorporated herein by this reference (the “Schedule”).

Section 4. Designation of Purchaser as Agent. The County hereby designates the Purchaser as its agent for purposes of distributing the Final Official Statement relating to the Notes to any participating underwriter in compliance with Rule 15c2-12 of the Securities and Exchange Commission.

Section 5. Redemption Provisions. At the option of the County, the Notes maturing on September 1, 2029 and thereafter are subject to redemption prior to maturity on September 1, 2028 or on any date thereafter. Said Notes are redeemable as a whole or in part from maturities selected by the County and within each maturity by lot, at the principal amount thereof, plus accrued interest to the date of redemption.

Section 6. Form of the Notes. The Notes shall be issued in registered form and shall be executed and delivered in substantially the form attached hereto as Exhibit B and incorporated herein by this reference.

Section 7. Direct Annual Irrepealable Tax Levy. For the purpose of paying the principal of and interest on the Notes as the same becomes due, the full faith, credit and resources of the County are hereby irrevocably pledged and a direct annual irrepealable tax is hereby levied upon all taxable property of the County. Said direct annual irrepealable tax shall be levied in the years 2021 through 2029 for payments due in 2022 through 2030 in the amounts as set forth on the Schedule.

The aforesaid direct annual irrepealable tax hereby levied shall be collected in addition to all other taxes and in the same manner and at the same time as other taxes of the County levied in said years are collected. So long as any part of the principal of or interest on the Notes remains unpaid, the tax herein above levied shall be and continues irrepealable except that the amount of tax carried onto the tax roll may be reduced in any year by the amount of any surplus in the Debt Service Fund Account created herein.

Section 8. Debt Service Fund Account. There is hereby established in the County treasury a fund account separate and distinct from every other County fund or account designated “Debt Service Fund Account for \$6,485,000 General Obligation Promissory Notes, dated March 23, 2021.” There shall be deposited in said fund account any premium plus accrued interest paid

on the Notes at the time of delivery to the Purchaser, all money raised by taxation pursuant to Section 7 hereof and all other sums as may be necessary to pay interest on the Notes when the same shall become due and to retire the Notes at their respective maturity dates. Said fund account shall be used for the sole purpose of paying the principal of and interest on the Notes and shall be maintained for such purpose until such indebtedness is fully paid or otherwise extinguished.

Section 9. Segregated Borrowed Money Fund. The proceeds of the Notes (the “Note Proceeds”) (other than any premium and accrued interest which must be paid at the time of the delivery of the Notes into the Debt Service Fund Account created above) shall be deposited into an account separate and distinct from all other funds and be disbursed solely for the purposes for which borrowed or for the payment for the principal of and the interest on the Notes.

Section 10. Arbitrage Covenant. The County shall not take any action with respect to the Note Proceeds which, if such action had been reasonably expected to have been taken, or had been deliberately and intentionally taken on the date of the delivery of and payment for the Notes (the “Closing”), would cause the Notes to be “arbitrage bonds” within the meaning of Section 148 of the Internal Revenue Code of 1986, as amended (the “Code”) and any income tax regulations promulgated thereunder (the “Regulations”).

The Note Proceeds may be temporarily invested in legal investments until needed, provided however, that the County hereby covenants and agrees that so long as the Notes remain outstanding, moneys on deposit in any fund or account created or maintained in connection with the Notes, whether such moneys were derived from the Note Proceeds or from any other source, will not be used or invested in a manner which would cause the Notes to be “arbitrage bonds” within the meaning of the Code or Regulations.

The County Clerk, or other officer of the County charged with responsibility for issuing the Notes, shall provide an appropriate certificate of the County, for inclusion in the transcript of proceedings, setting forth the reasonable expectations of the County regarding the amount and use of the Note Proceeds and the facts and estimates on which such expectations are based, all as of the Closing.

Section 11. Additional Tax Covenants; Exemption from Rebate. The County hereby further covenants and agrees that it will take all necessary steps and perform all obligations required by the Code and Regulations (whether prior to or subsequent to the issuance of the Notes) to assure that the Notes are obligations described in Section 103(a) of the Code, the interest on which is excluded from gross income for federal income tax purposes, throughout their term. The County Clerk or other officer of the County charged with the responsibility of issuing the Notes, shall provide an appropriate certificate of the County as of the Closing, for inclusion in the transcript of proceedings, certifying that it can and covenanting that it will comply with the provisions of the Code and Regulations.

Further, it is the intent of the County to take all reasonable and lawful actions to comply with any new tax laws enacted so that the Notes will continue to be obligations described in Section 103(a) of the Code, the interest on which is excluded from gross income for federal income tax purposes.

The County anticipates that the Notes will qualify for the construction expenditure exemption from the rebate requirements of the Code. The County Clerk or other officer of the County charged with the responsibility of issuing the Notes, shall provide an appropriate certificate of the County as of the Closing, for inclusion in the transcript of proceedings, with respect to said exemption from the rebate requirements, and said County Clerk or other officer is hereby authorized to make any election on behalf of the County in order to comply with the rebate requirements of the Code. If, for any reason, the County did not qualify for any exemption from the rebate requirements of the Code, the County covenants that it would take all necessary steps to comply with such requirements.

Section 12. Persons Treated as Owners; Transfer of Notes. The County Clerk shall keep books for the registration and for the transfer of the Notes. The person in whose name any Note shall be registered shall be deemed and regarded as the absolute owner thereof for all purposes and payment of either principal or interest on any Note shall be made only to the registered owner thereof. All such payments shall be valid and effectual to satisfy and discharge the liability upon such Note to the extent of the sum or sums so paid.

Any Note may be transferred by the registered owner thereof by surrender of the Note at the office of the County Clerk, duly endorsed for the transfer or accompanied by an assignment duly executed by the registered owner or his attorney duly authorized in writing. Upon such transfer, the County Clerk shall execute and deliver in the name of the transferee or transferees a new Note or Notes of a like aggregate principal amount, series and maturity and the County Clerk shall record the name of each transferee in the registration book. No registration shall be made to bearer. The County Clerk shall cancel any Note surrendered for transfer.

The County shall cooperate in any such transfer, and the County Board Chairperson and County Clerk are authorized to execute any new Note or Notes necessary to effect any such transfer.

The 15th day of each calendar month next preceding each interest payment date shall be the record date for the Notes. Payment of interest on the Notes on any interest payment date shall be made to the registered owners of the Notes as they appear on the registration book of the County maintained by the County Clerk at the close of business on the corresponding record date.

Section 13. Utilization of The Depository Trust Company Book-Entry-Only- System. In order to make the Notes eligible for the services provided by The Depository Trust Company, New York, New York (“DTC”), the County has heretofore agreed to the applicable provisions set forth in the DTC Blanket Issuer Letter of Representation and the Finance Director has executed such Letter of Representation and delivered it to the DTC on behalf of the County.

Section 14. Official Statement. The County Board hereby approves the Preliminary Official Statement with respect to the Notes and deems the Preliminary Official Statement as “final” as of its date for purposes of SEC Rule 15c2-12 promulgated by the Securities and Exchange Commission pursuant to the Securities and Exchange Act of 1934 (the “Rule”). All actions taken by officers of the County in connection with the preparation of such Preliminary Official Statement and any addenda to it or Final Official Statement are hereby ratified and approved. In connection with Closing, the appropriate County official shall certify the

Preliminary Official Statement and any addenda or Final Official Statement. The appropriate County official shall cause copies of the Preliminary Official Statement and any addenda or Final Official Statement to be distributed to the Purchaser.

Section 15. Execution of the Notes. The Notes shall be issued in typewritten form, one Note for each maturity, executed on behalf of the County by the manual or facsimile signatures of the County Board Chairperson and County Clerk (except that one of the foregoing signatures shall be manual), sealed with its official or corporate seal, if any, and delivered to the Purchaser upon payment to the County of the purchase price thereof, plus accrued interest to the date of delivery. In the event that either of the officers whose signatures appear on the Notes shall cease to be such officers before the delivery of the Notes, such signatures shall, nevertheless, be valid and sufficient for all purposes to the same extent as if they had remained in office until such delivery. The aforesaid officers are hereby authorized to do all acts and execute and deliver all documents as may be necessary and convenient to effectuate the Closing.

Section 16. Payment of the Notes. The principal of and interest on the Notes shall be paid by the County Treasurer or his or her agent in lawful money of the United States.

Section 17. Continuing Disclosure. The County hereby covenants and agrees that it will comply with and carry out all of the provisions of its Continuing Disclosure Certificate, which the County will execute and deliver on the Closing Date. Any Noteholder may take such actions as may be necessary and appropriate, including seeking mandate or specific performance by court order, to cause the County to comply with its obligations under this Section.

Section 18. Conflicting Resolutions; Severability; Effective Date. All prior resolutions, rules or other actions of the County or any parts thereof in conflict with the provisions hereof shall be, and the same are, hereby rescinded insofar as the same may so conflict. In the event that any one or more provisions hereof shall for any reason be held to be illegal or invalid, such illegality or invalidity shall not affect any other provisions hereof. The foregoing shall take effect immediately upon adoption and approval in the manner provided by law.

Adopted this 25<sup>th</sup> day of February, 2021.”

Supervisor Aegerter moved approval of the above resolution, second by Supervisor Davis. Ms. Wirth reviewed the summary sheets with the committee. PASSED on the following roll call vote: AYES – Supervisors Aegerter, Fox, Bostwick, Mawhinney and Davis; NO – none.

**Awarding Contract for New Gate and Opener at Southern Wisconsin Regional Airport and Amending the Southern Wisconsin Regional Airport Board Budget**

**“NOW, THEREFORE, BE IT RESOLVED**, that the Rock County Board of Supervisors duly assembled this \_\_\_\_\_ day of \_\_\_\_\_, 2021, does hereby award a contract of \$27,750 for the replacement of one gate and its associated electric opener at the Southern Wisconsin Regional Airport to The Tschudy Corporation DBA as American Fence Co. in Plover, Wisconsin.

**BE IT FURTHER RESOLVED** that the Airport’s 2021 budget be amended as follows:

.....”

Supervisor Fox moved approval of the above resolution, second by Supervisor Davis. ADOPTED.

**Accepting NG9-1-1 Reimbursement Grant, Approving Purchase of Eventide NEXLOG-740DX Logging Recorder Systems and Amending the 2021 Budget**

**“NOW, THEREFORE, BE IT RESOLVED** by the Rock County Board of Supervisors duly assembled this \_\_\_\_\_ day of \_\_\_\_\_, 2021 authorizes the purchase in the amount of \$81,500.00 to be awarded to General Communications, Inc., of Madison, Wisconsin and approves the budget amendments as follows:

.....”

Supervisor Davis moved approval of the above resolution, second by Supervisor Bostwick. ADOPTED.

**Amending the 2021 HSD Budget and Creating 1.0 FTE HS Supervisor I, 1.0 FTE HS Professional Lead Worker, 3.0 FTE HS Professional and 1.0 Administrative Assistant Positions to Meet Waitlist Elimination Requirements in the Children’s Long Term Support Program**

**“NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled this \_\_\_\_\_ day of \_\_\_\_\_, 2021 does hereby approve the creation of 1.0 Human Services Supervisor I, 1.0 FTE Human Services Professional Lead Worker and 2.0 FTE Human Services Professionals effective April 1, 2021; 1.0 FTE Human Services Professional effective August 1, 2021; and 1.0 FTE Administrative Assistant position effective October 1, 2021, as well as the purchase of computers, software, cell phones, and mobile hotspots for the new positions; and,

**BE IT FURTHER RESOLVED**, that the 2021 budget be amended as follows:

.....”

Supervisor Aegerter moved approval of the above resolution, second by Supervisor Davis. ADOPTED.

**Providing Additional Compensation and Incentives to Rock Haven Staff, Improving Recruitment Activities, Investigating the Work Environment and Amending the 2021 Budget**

**NOW, THEREFORE, BE IT RESOLVED**, that the Rock County Board of Supervisors duly assembled this \_\_\_\_\_ day of \_\_\_\_\_, 2021 does hereby reallocate Certified Nursing Assistants and Activity Therapy Assistants from Range 25 to Range 21 of the 1258 pay grid; provide a base wage increase for Licensed Practical Nurses in the same amount as Certified Nursing Assistants and Activity Therapy Assistants by adjusting amounts in Range 2A of the 1258 pay grid; and increasing the base wages of Registered Nurses by \$1.00 by adjusting the amounts in Range IV of the AMHS RH pay grid.

**BE IT FURTHER RESOLVED**, newly hired Certified Nursing Assistants, Licensed Practical Nurses, and Registered Nurses be provided with recruitment and retention incentives as follows: \$500 upon starting, \$500 at 6 months, and \$1,000 at 12 months. This program will be in effect for new hires who begin their employment with Rock Haven no later December 31, 2021, at which time the program will be re-evaluated to determine whether it will be extended.

**BE IT FURTHER RESOLVED**, currently employed staff in the positions of Certified Nursing Assistant, Licensed Practical Nurse, Registered Nurse, Activity Therapy Assistant, Environmental Service Worker, Food Service Worker, and Cook who have been employed less than 6 months or less than 12 months will receive retention incentives of \$500 when they have been employed for 6 months and \$1,000 when they have been employed for 12 months.

**BE IT FURTHER RESOLVED**, if any Rock Haven staff refers an individual to apply for a Certified Nursing Assistant, Licensed Practical Nurse, or Registered Nurse position at Rock Haven and that individual accepts employment, the referring staff member will receive a referral incentive of \$500 when the referred individual begins their employment, \$500 when the referred individual reaches 6 months of employment, and \$1,000 when the referred individual reaches 12 months of employment. This program will be in effect for new hires who begin their employment with Rock Haven no later December 31, 2021, at which time the program will be re-evaluated to determine whether it will be extended.

**BE IT FURTHER RESOLVED**, Policy 5.31 in the Administrative Policy and Procedure Manual is amended under the AFSCME 1258 header by inserting the following language: “Licensed Practical Nurses, Certified



Nursing Assistants, Activity Therapy Assistants, Environmental Service Workers, Food Service Workers, and Cooks volunteering to pick up open shifts and/or volunteer to work on short notice as a result of call-offs, shall receive one and one-half times the regular rate of pay for such duty.”

**BE IT FURTHER RESOLVED**, Policy 5.37 in the Administrative Policy and Procedure Manual is amended under the AFSCME 1258 header as follows: “Shift Differential for all personnel (regular or pool) will be paid based on the shift worked. Any employee, who works the pm or night shift will receive a shift premium of ~~\$1.00~~ \$2.00 for all hours worked during the pm or night shift.”

**BE IT FURTHER RESOLVED**, Rock Haven will participate in a program in partnership with Blackhawk Technical College to pay costs, including tuition, testing, and certification, of individuals interested in becoming Certified Nursing Assistants and who agree to 1) accept employment at Rock Haven for a period of not less than one year following completion of their studies and 2) repay all costs funded by Rock Haven on a pro-rata basis if they fail to remain employed for one year.

**BE IT FURTHER RESOLVED**, Rock Haven is directed to establish a formal process for engaging with staff to improve communications and discuss policy changes, and to regularly report to the Health Services Committee regarding this process and its outcomes.

**BE IT FURTHER RESOLVED**, the Ad Hoc Committee on the Future of Rock Haven is directed to engage a third-party to investigate the work environment, climate, and culture at Rock Haven, including compliance with and potential violations of the Personnel Ordinance and the Human Resources section of the Administrative Policy and Procedure Manual related to interactions between management and staff. The third-party will report its findings to both the Ad Hoc Committee on the Future of Rock Haven and the Blue Ribbon Commission on Organizational Excellence.

**BE IT FURTHER RESOLVED**, the 2021 budget be amended as follows:

.....”

Supervisor Fox moved approval of the above resolution, second by Supervisor Aegerter. Supervisor Beaver said we need to let the Future of Rock Haven Ad Hoc Committee do its job.

Supervisor Fox moved to amend the resolution by adding this language after line 28 “BE IT FURTHER RESOLVED, the mandated COVID-19 vaccine be abolished.”, second by Supervisor Mawhinney. Amendment FAILED on the following vote: AYES - Supervisors Fox and Mawhinney; NO - Supervisors Rich Bostwick, Davis and Aegerter.

Resolution PASSED on the following vote: AYES - Supervisors Aegerter, Fox, Bostwick and Davis; NO – Supervisor Mawhinney. ADOPTED.

**Update, Discussion and Possible Action.**

**Request for Authorization to Purchase Cisco Equipment.** Supervisor Fox moved to authorize the purchase of Cisco Equipment, second by Supervisor Davis. ADOPTED.

**Request for Authorization to Purchase Toughbooks.** Supervisor Fox moved to authorize the purchase of Toughbooks at the cost of \$15,054.00, second by Supervisor Davis. ADOPTED.

**Adjournment.** Supervisor Bostwick moved adjournment at 5:44 P.M., second by Supervisor Aegerter. ADOPTED.

Respectfully submitted,

Tracey VanZandt  
HR Secretary

**NOT OFFICIAL UNTIL APPROVED BY COMMITTEE.**



WISCONSIN PUBLIC FINANCE PROFESSIONALS, LLC  
1025 SOUTH MOORLAND ROAD, SUITE 504  
BROOKFIELD, WI 53005  
414-434-9644  
FAX: 414-226-2014

## ROCK COUNTY, WISCONSIN

### SUMMARY OF FINAL SALE RESULTS

**\$22,610,000 General Obligation Human Services Building Bonds (“Bonds”)**  
**\$17,255,000 Taxable General Obligation Refunding Bonds (“Taxable Bonds”)**  
**\$6,485,000 General Obligation Promissory Notes (“Notes”)**

**February 25, 2021**

**Presented By: Carol Ann Wirth, President**

#### **BACKGROUND**

On January 28, 2021, a report on the three financings was presented to Finance Committee. The County prepared to enter the municipal bond market and receive competitive bids from underwriters this morning.

1. The Bonds will provide funds for the renovation of the Human Services Building. The repayment of the Bonds will occur over approximately 20 years.
2. The Taxable Bonds will refinance a portion of 2011 Bonds originally issued for Rock Haven, and 2011 Notes originally issued for Rock Haven and highway construction for debt service savings. The 2011 Bonds (\$15,500,000) are outstanding at 3.9%. The 2013 Notes (\$1,600,000) are outstanding at 2.99%. The Taxable Bonds are repaid over the same term as the 2011 Bonds and 2013 Notes (5 years).
3. The Notes provide funds for highway construction projects completed in 2020 and to be completed in 2021. The Notes are repaid over approximately 10 years.

#### **COUNTY PREPARES FOR MARKET ACCESS**

Wisconsin Public Finance Professionals, LLC (“WFPF”), as Municipal Advisor to the County:  
Coordinated Preparation of Legal Documents with Griggs Law Office LLC, Bond Counsel  
Prepared and Distributed Official Statement (SEC Required Disclosure Document)  
Advertised the Sale - Official Notice of Sale Distributed to Underwriters / Bidding Calendars  
Bond Rating Application - Moody’s Investors Service

#### **RESULTS**

Moody’s Reaffirmed the County’s **“Aa1” Bond Rating** (Credit Report Attached)

## THE BONDS – Received 7 Bids

### **\$22,610,000 General Obligation Human Services Building Bonds**

<u>Bidder</u>	<u>Net Interest Cost</u>	<u>True Interest Rate</u>
BOK Financial Securities, Inc., Dallas, TX	\$4,077,638.48	1.692230%
Robert W. Baird & Co., Inc., Milwaukee, WI	\$4,082,170.85	1.697473%
FHN Financial Capital Markets, New York, NY	\$4,112,875.11	1.708542%
Piper Sandler & Co, Minneapolis, MN	\$4,143,151.72	1.716550%
Huntington Securities, Inc., Chicago, IL	\$4,177,470.16	1.741968%
J.P. Morgan Securities LLC, New York, NY	\$4,241,484.10	1.771825%
Citigroup Global Markets Inc., Dallas, TX	\$4,287,611.86	1.793713%

### **\$22,610,000 General Obligation Human Services Building Bonds - 2021**

<u>Calendar Year</u>	<u>Principal</u>	<u>Coupon</u>	<u>Interest</u>	<u>Total Debt Service</u>
2021	-	-	-	-
2022	1,000,000.00	2.000%	702,033.89	1,702,033.89
2023	1,400,000.00	2.000%	467,900.00	1,867,900.00
2024	1,190,000.00	3.000%	439,900.00	1,629,900.00
2025	1,190,000.00	3.000%	404,200.00	1,594,200.00
2026	1,190,000.00	3.000%	368,500.00	1,558,500.00
2027	1,190,000.00	2.000%	332,800.00	1,522,800.00
2028	1,190,000.00	2.000%	309,000.00	1,499,000.00
2029	1,190,000.00	2.000%	285,200.00	1,475,200.00
2030	1,190,000.00	2.000%	261,400.00	1,451,400.00
2031	1,190,000.00	2.000%	237,600.00	1,427,600.00
2032	1,190,000.00	2.000%	213,800.00	1,403,800.00
2033	1,190,000.00	2.000%	190,000.00	1,380,000.00
2034	1,190,000.00	2.000%	166,200.00	1,356,200.00
2035	1,190,000.00	2.000%	142,400.00	1,332,400.00
2036	1,190,000.00	2.000%	118,600.00	1,308,600.00
2037	1,190,000.00	2.000%	94,800.00	1,284,800.00
2038	1,190,000.00	2.000%	71,000.00	1,261,000.00
2039	1,180,000.00	2.000%	47,200.00	1,227,200.00
2040	1,180,000.00	2.000%	23,600.00	1,203,600.00
-	<b>\$22,610,000.00</b>	-	<b>\$4,876,133.89</b>	<b>\$27,486,133.89</b>

## **\$22,610,000 General Obligation Human Services Building Bonds Final Pricing Summary**

<b>Maturity</b>	<b>Type of Bond</b>	<b>Coupon</b>	<b>Yield</b>	<b>Maturity Value</b>	<b>Price</b>	<b>YTM</b>	<b>Call Date</b>	<b>Call Price</b>	<b>Dollar Price</b>
09/01/2022	Serial Coupon	2.000%	0.220%	1,000,000.00	102.555%	-	-	-	1,025,550.00
09/01/2023	Serial Coupon	2.000%	0.330%	1,400,000.00	104.053%	-	-	-	1,456,742.00
09/01/2024	Serial Coupon	3.000%	0.490%	1,190,000.00	108.548%	-	-	-	1,291,721.20
09/01/2025	Serial Coupon	3.000%	0.650%	1,190,000.00	110.265%	-	-	-	1,312,153.50
09/01/2026	Serial Coupon	3.000%	0.780%	1,190,000.00	111.798%	-	-	-	1,330,396.20
09/01/2027	Serial Coupon	2.000%	0.940%	1,190,000.00	106.607%	-	-	-	1,268,623.30
09/01/2028	Serial Coupon	2.000%	1.120%	1,190,000.00	106.263%	-	-	-	1,264,529.70
09/01/2029	Serial Coupon	2.000%	1.260%	1,190,000.00	105.906%	-	-	-	1,260,281.40
09/01/2030	Serial Coupon	2.000%	1.380%	1,190,000.00	105.468%	-	-	-	1,255,069.20
09/01/2031	Serial Coupon	2.000%	1.470%	1,190,000.00	105.111%	-	-	-	1,250,820.90
09/01/2032	Serial Coupon	2.000%	1.570%	1,190,000.00	104.124%	c 1.604%	09/01/2031	100.000%	1,239,075.60
09/01/2033	Serial Coupon	2.000%	1.630%	1,190,000.00	103.538%	c 1.684%	09/01/2031	100.000%	1,232,102.20
09/01/2034	Serial Coupon	2.000%	1.670%	1,190,000.00	103.148%	c 1.736%	09/01/2031	100.000%	1,227,461.20
09/01/2035	Serial Coupon	2.000%	1.760%	1,190,000.00	102.279%	c 1.820%	09/01/2031	100.000%	1,217,120.10
09/01/2036	Serial Coupon	2.000%	1.850%	1,190,000.00	101.417%	c 1.894%	09/01/2031	100.000%	1,206,862.30
09/01/2037	Serial Coupon	2.000%	1.940%	1,190,000.00	100.564%	c 1.960%	09/01/2031	100.000%	1,196,711.60
09/01/2038	Serial Coupon	2.000%	1.980%	1,190,000.00	100.187%	c 1.987%	09/01/2031	100.000%	1,192,225.30
09/01/2039	Serial Coupon	2.000%	2.020%	1,180,000.00	99.692%	-	-	-	1,176,365.60
09/01/2040	Serial Coupon	2.000%	2.060%	1,180,000.00	99.042%	-	-	-	1,168,695.60
<b>Total</b>	-	-	-	<b>\$22,610,000.00</b>	-	-	-	-	<b>\$23,572,506.90</b>

Par Amount of Bonds	\$22,610,000.00
Reoffering Premium or (Discount)	962,506.90
Gross Production	\$23,572,506.90
Total Issuance Expenses Paid by Underwriter	\$(164,011.49)
Total Purchase Price	\$23,408,495.41
True Interest Cost (TIC)	1.6922305%

### **THE TAXABLE BONDS – Received 9 Bids – Issue Size was Reduced to \$17,195,000**

#### **\$17,195,000 Taxable General Obligation Refunding Bonds**

<b>Bidder</b>	<b>Net Interest Cost</b>	<b>True Interest Rate</b>
BOK Financial Securities, Inc., Milwaukee, WI	\$380,932.65	0.6851998%
Piper Sandler & Co., Chicago, IL	\$454,236.07	0.813962%
Robert W. Baird & Co., Inc., Milwaukee, WI	\$462,282.98	0.823143%
KeyBanc Capital Markets, Cleveland, OH	\$475,288.35	0.835112%
Citigroup Global Markets Inc., Dallas, TX	\$477,048.53	0.849923%
Morgan Stanley & Co, LLC, New York, NY	\$485,354.98	0.868591%
J.P. Morgan Securities LLC, New York, NY	\$495,146.69	0.887198%
Huntington Securities, Inc., Chicago, IL	\$515,569.62	0.925236%
BNYMellon Capital Markets, Pittsburgh, PA	\$558,819.30	1.003428%

## \$17,195,000 Taxable General Obligation Refunding Bonds - 2021

Calendar Year	Principal	Coupon	Interest	Total Debt Service
2021	-	-	-	-
2022	4,115,000.00	0.150%	100,038.76	4,215,038.76
2023	4,035,000.00	0.200%	63,352.50	4,098,352.50
2024	3,125,000.00	0.400%	55,282.50	3,180,282.50
2025	3,015,000.00	0.600%	42,782.50	3,057,782.50
2026	2,905,000.00	0.850%	24,692.50	2,929,692.50
-	<b>\$17,195,000.00</b>	-	<b>\$286,148.76</b>	<b>\$17,481,148.76</b>

## Final Debt Service Savings Comparison - 2021 Bonds vs. 2011 Bonds & 2013 Notes

Calendar Year	2021 Bonds Debt Service	2011 & 2013 Debt Service	Final Net Savings
2021	(3,307.89)	-	3,307.89
2022	4,215,038.76	4,536,600.00	321,561.24
2023	4,098,352.50	4,420,400.00	322,047.50
2024	3,180,282.50	3,472,000.00	291,717.50
2025	3,057,782.50	3,348,000.00	290,217.50
2026	2,929,692.50	3,224,000.00	294,307.50
-	<b>\$17,477,840.87</b>	<b>\$19,001,000.00</b>	<b>\$1,523,159.13</b>

Net Present Value Benefit	\$1,498,387.94
Net PV Benefit / \$17,100,000 Refunded Principal	8.715%

## \$17,195,000 Taxable General Obligation Refunding Bonds Final Pricing Summary

Maturity	Type of Bond	Coupon	Yield	Maturity Value	Price	Dollar Price
09/01/2022	Serial Coupon	0.150%	0.150%	4,115,000.00	100.000%	4,115,000.00
09/01/2023	Serial Coupon	0.200%	0.200%	4,035,000.00	100.000%	4,035,000.00
09/01/2024	Serial Coupon	0.400%	0.400%	3,125,000.00	100.000%	3,125,000.00
09/01/2025	Serial Coupon	0.600%	0.600%	3,015,000.00	100.000%	3,015,000.00
09/01/2026	Serial Coupon	0.850%	0.850%	2,905,000.00	100.000%	2,905,000.00
<b>Total</b>	-	-	-	<b>\$17,195,000.00</b>	-	<b>\$17,195,000.00</b>

Par Amount of Bonds	\$17,195,000.00
Gross Production	\$17,195,000.00
Total Issuance Expenses Paid by Underwriter	\$(94,783.89)
Total Purchase Price	\$17,100,216.11
True Interest Cost (TIC)	0.6851998%

## THE NOTES – Received 4 Bids

### \$6,485,000 General Obligation Promissory Notes

<u>Bidder</u>	<u>Net Interest Cost</u>	<u>True Interest Rate</u>
Huntington Securities, Inc., Chicago , IL	\$464,753.62	1.309291%
Robert W. Baird & Co., Inc., Milwaukee , WI	\$487,635.85	1.372587%
KeyBanc Capital Markets, Cleveland , OH	\$510,091.94	1.445037%
FHN Financial Capital Markets, New York , NY	\$513,177.65	1.446160%

### \$6,485,000 General Obligation Promissory Notes - 2021

<u>Calendar Year</u>	<u>Principal</u>	<u>Coupon</u>	<u>Interest</u>	<u>Total Debt Service</u>
2021	-	-	-	-
2022	800,000.00	1.500%	185,292.92	985,292.92
2023	785,000.00	1.500%	116,775.00	901,775.00
2024	700,000.00	2.500%	105,000.00	805,000.00
2025	700,000.00	1.500%	87,500.00	787,500.00
2026	700,000.00	2.000%	77,000.00	777,000.00
2027	700,000.00	3.000%	63,000.00	763,000.00
2028	700,000.00	3.000%	42,000.00	742,000.00
2029	700,000.00	1.500%	21,000.00	721,000.00
2030	700,000.00	1.500%	10,500.00	710,500.00
-	<b>\$6,485,000.00</b>	-	<b>\$708,067.92</b>	<b>\$7,193,067.92</b>

### \$6,485,000 General Obligation Promissory Notes Final Pricing Summary

<u>Maturity</u>	<u>Type of Bond</u>	<u>Coupon</u>	<u>Yield</u>	<u>Maturity Value</u>	<u>Price</u>	<u>YTM</u>	<u>Call Date</u>	<u>Call Price</u>	<u>Call Dollar Price</u>
09/01/2022	Serial Coupon	1.500%	0.250%	800,000.00	101.794%	-	-	-	814,352.00
09/01/2023	Serial Coupon	1.500%	0.450%	785,000.00	102.543%	-	-	-	804,962.55
09/01/2024	Serial Coupon	2.500%	0.600%	700,000.00	106.457%	-	-	-	745,199.00
09/01/2025	Serial Coupon	1.500%	0.750%	700,000.00	103.268%	-	-	-	722,876.00
09/01/2026	Serial Coupon	2.000%	0.900%	700,000.00	105.825%	-	-	-	740,775.00
09/01/2027	Serial Coupon	3.000%	1.050%	700,000.00	112.109%	-	-	-	784,763.00
09/01/2028	Serial Coupon	3.000%	1.200%	700,000.00	112.772%	-	-	-	789,404.00
09/01/2029	Serial Coupon	1.500%	1.350%	700,000.00	101.057%	c 1.367%	09/01/2028	100.000%	707,399.00
09/01/2030	Serial Coupon	1.500%	1.500%	700,000.00	100.000%	-	-	-	700,000.00
<b>Total</b>	-	-	-	<b>\$6,485,000.00</b>	-	-	-	-	<b>\$6,809,730.55</b>

Par Amount of Notes	\$6,485,000.00
Reoffering Premium or (Discount)	324,730.55
Gross Production	\$6,809,730.55
Total Issuance Expenses Paid by Underwriter	\$(81,416.25)
Total Purchase Price	\$6,728,314.30
True Interest Cost (TIC)	1.3092911%

## Tax Impact of 2021 Projects Financings

Year Due	Existing Debt Service After Refunding	2021 Final \$22,610,000 Debt Service	2021 Bonds Est. Tax Impact	2021 Final \$6,485,000 Debt Service	Combined Debt Service	Est. Tax Rate Increase*
2021	7,812,245				7,812,245	(0.01)
2022	7,280,934	1,000,000 **	0.08	800,000 **	9,080,934	0.10 **
2023	6,796,748	1,771,438 **	0.14	843,934 **	9,412,120	0.03 **
2024	6,542,478	1,629,900	0.13	805,000	8,977,378	(0.03)
2025	6,424,578	1,594,200	0.13	787,500	8,806,278	(0.01)
2026	5,637,238	1,558,500	0.13	777,000	7,972,738	(0.07)
2027	2,810,345	1,522,800	0.12	763,000	5,096,145	(0.23)
2028	1,347,625	1,499,000	0.12	742,000	3,588,625	(0.12)
2029	1,020,000	1,475,200	0.12	721,000	3,216,200	(0.03)
2030		1,451,400	0.12	710,500	2,161,900	(0.08)
2031		1,427,600	0.11		1,427,600	(0.06)
2032		1,403,800	0.11		1,403,800	(0.00)
2033		1,380,000	0.11		1,380,000	(0.00)
2034		1,356,200	0.11		1,356,200	(0.00)
2035		1,332,400	0.11		1,332,400	(0.00)
2036		1,308,600	0.11		1,308,600	(0.00)
2037		1,284,800	0.10		1,284,800	(0.00)
2038		1,261,000	0.10		1,261,000	(0.00)
2039		1,227,200	0.10		1,227,200	(0.00)
2040		1,203,600	0.10		1,203,600	(0.00)
2041					0	(0.10)
2042					0	0.00
	\$45,672,189	\$26,687,638		\$6,949,934	\$79,309,763	
Final Int. Rate		1.69%		1.31%		

\*Based on County's 2020 Equalized Value - \$12,446,225,600

\*\* 2022 and 2023 interest offset by \$1,041,810 of premium from 2021 Bonds and Notes



## **COUNTY BOARD ACTION ON FINAL RESOLUTIONS (ATTACHED)**

Approval of Resolutions: 1. Approves borrowing terms; 2. Locks in final principal amounts and interest rates; 3. Awards the Bonds and Taxable Bonds to BOK Financial Securities, Inc.; 4. Awards the Notes to Huntington Securities, Inc.

## **CLOSING / DELIVERY OF FUNDS – ALL ISSUES MARCH 23, 2021**

The County will receive all of the borrowed funds for the Bonds and the Notes for deposit into their project accounts. The Taxable Bond proceeds will be sent to Associated Trust Company as Escrow Agent for the 2011 Bonds and 2013 Notes and will be responsible for paying off their principal and interest until their redemption date of September 1, 2021.

## **MUNICIPAL MARKET**

Beginning this week, the market has been experiencing a sell-off of municipal bonds triggered by the release of positive economic news signaling a growing economy. This, together with additional optimism for vaccine production and distribution, and potential for additional federal stimulus funding, contributes to possibilities for strong economic growth. The final interest rates on the Bonds and Notes are higher than reviewed in January, but the interest rate on the Taxable Bonds is lower.

## CREDIT OPINION

22 February 2021

 Rate this Research

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### CLIENT SERVICES

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Asia Pacific 852-3551-3077

Japan 81-3-5408-4100

EMEA 44-20-7772-5454

# Rock (County of) WI

## Update to credit analysis

### Summary

[Rock County's](#) (Aa1) strong credit position benefits from a large growing tax base in southern [Wisconsin](#) (Aa1 stable), strong financial position supported by healthy reserves, low debt and fixed costs and moderate pension liabilities. These attributes are weighed against wealth and resident incomes that are materially lower than rated peers and limited revenue raising flexibility due to state imposed levy limits.

### Credit strengths

- » Strong financial position with healthy liquidity
- » Modest debt levels and fixed costs
- » Manageable pension liabilities

### Credit challenges

- » Resident income metrics below similarly rated peers
- » Constrained revenue raising flexibility due to state imposed levy limits

### Rating outlook

Moody's does not typically assign outlooks to local governments with this amount of debt.

### Factors that could lead to an upgrade

- » Continued expansion of the tax base along with strengthening of resident wealth and income

### Factors that could lead to a downgrade

- » Deterioration of the county's tax base and resident socioeconomic profile
- » Declines in available reserves and liquidity

### Key indicators

Exhibit 1

#### Rock (County of) WI

	2015	2016	2017	2018	2019
<b>Economy/Tax Base</b>					
Total Full Value (\$000)	\$9,926,025	\$10,279,525	\$10,907,783	\$11,530,222	\$12,364,513
Population	160,727	160,986	161,226	161,769	162,152

Full Value Per Capita	\$61,757	\$63,854	\$67,655	\$71,276	\$76,253
Median Family Income (% of US Median)	92.1%	90.3%	90.8%	91.5%	90.7%
<b>Finances</b>					
Operating Revenue (\$000)	\$145,683	\$132,873	\$111,763	\$115,906	\$121,004
Fund Balance (\$000)	\$33,372	\$35,763	\$37,620	\$40,142	\$42,116
Cash Balance (\$000)	\$65,942	\$55,985	\$53,866	\$61,215	\$59,658
Fund Balance as a % of Revenues	22.9%	26.9%	33.7%	34.6%	34.8%
Cash Balance as a % of Revenues	45.3%	42.1%	48.2%	52.8%	49.3%
<b>Debt/Pensions</b>					
Net Direct Debt (\$000)	\$46,900	\$42,370	\$46,915	\$42,130	\$48,730
3-Year Average of Moody's ANPL (\$000)	\$90,996	\$131,231	\$148,935	\$152,291	\$157,572
Net Direct Debt / Full Value (%)	0.5%	0.4%	0.4%	0.4%	0.4%
Net Direct Debt / Operating Revenues (x)	0.3x	0.3x	0.4x	0.4x	0.4x
Moody's - ANPL (3-yr average) to Full Value (%)	0.9%	1.3%	1.4%	1.3%	1.3%
Moody's - ANPL (3-yr average) to Revenues (x)	0.6x	1.0x	1.3x	1.3x	1.3x

Sources: US Census Bureau, Rock (County of) WI's financial statements and Moody's Investors Service

## Profile

Rock County is located in south-central Wisconsin along the border with [Illinois](#) (Baa3 negative) and the City of Janesville serves as the county seat. The county operates under a board/ administrator form of government and provides public safety (police), public health, planning, zoning, roadway construction and maintenance, and general administrative services to about 162,100 residents.

## Detailed credit considerations

### Economy and tax base: sizable tax base in southern Wisconsin with lagging socioeconomic characteristics

Rock county's economic base will remain stable given its growing valuations and ongoing development. The county's \$13.2 billion tax base is largely residential (71% equalized value) and grew at a strong average annual rate of 5.8% per year over the last five years mainly due to residential and commercial development. Rock County's below-average socioeconomic characteristics, and stagnant population growth are likely to remain a credit weakness relative to its peers in the Aa1 rating category. Median family income is estimated at 90.7% of the US, though property in the county is affordable with median home price at just 67% of the national median. Population has remained flat over the past decade.

### Financial operations and reserves: strong financial profile supported by conservative budgeted practices and healthy reserves

Reserves are strong and will likely remain so because of the county's strong budget management practices. For fiscal 2021 (December 31 year end) the county budget is balanced across major operating funds (general, human services and debt service funds). Initial results for fiscal 2020 are balanced across major operating funds with better than budgeted sales tax collections, savings in the human services fund and additional revenue from the state's Route to Recovery Grants which offset additional expenditures related to the coronavirus. Available operating fund balance totaled \$42.1 million for fiscal 2019, a strong 35% of revenue.

The largest operating fund revenues include property taxes (53%), intergovernmental revenue (32%), and charges and services (11%). The county collects a 0.5% sales and use tax, which continues to exhibit positive trends. While the county annually appropriates a portion of its sales tax to pay for capital expenditures, its ability to adjust its annual appropriation to capital offers additional operating flexibility.

The county has moderate exposure to enterprise operations at its Rock Haven nursing home facility. Operations at Rock Haven are supported by a mix of charges (52%) and property taxes (38%). The enterprise closed fiscal 2019 with just over \$2,000 in cash, but an unrestricted net position of \$5.6 million. Revenues decreased by \$1 million in fiscal 2020 as capacity was reduced to 75% to

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maintain coronavirus protocols. While, the nursing home is currently not reliant on any governmental transfers to support operations, underperformance of the enterprise in the future resulting in governmental support could result in budgetary pressure.

#### Liquidity

The county's operating fund net cash balance was \$59.7 million, or 49% of revenue in fiscal 2019.

#### Debt and Pensions: modest debt and fixed costs and moderate pension liability

The debt burden is expected to remain low despite planned borrowing for upgrades to county facilities. Inclusive of an upcoming sale, the county's net direct debt burden is low at 0.5% of full value and 0.6x operating revenue. Debt service is very modest at 3% operating revenue. In fiscal 2019, total fixed costs, which includes debt service and annual pension and OPEB contributions, totaled 7.6% of operating revenue. The county is issuing \$22.6 million for a new human service headquarters and is planning on issuing an additional \$17.9 million for a new IT center and renovations to the emergency 911 center.

The county participates in the Wisconsin Retirement System (WRS), a statewide cost sharing plan. The 3-year Moody's adjusted net pension liability is a moderate 1.1% of full value and 1.2x operating revenue.

#### Legal security

Debt is secured by the county's general obligation unlimited tax (GOULT) pledge which benefits from a dedicated property tax levy that is not limited by rate or amount.

#### Debt structure

All of the county's debt is fixed-rate and amortizes over the long term. Principal amortization is quick with 83% of debt repaid in ten years.

#### Debt-related derivatives

The county is not a party to any derivative agreements.

### ESG considerations

#### Environmental

Environmental considerations are not material to the county's credit profile. According to data from Moody's affiliate Four Twenty Seven, Rock County's environmental hazard scores range from no risk to medium risk for three environmental factors including extreme rainfall, cyclone exposure and sea level rise. The county is at high risk for heat stress and water stress, though there is little direct exposure to this risk. In the long term, heat stress could have impacts for the agriculture component of the regional economy.

#### Social

The social considerations for Rock County include a large sized tax base with wealth and resident income levels below similarly rated counties. Poverty levels are average and population has remained flat over the past decade. The December 2020 county unemployment rate of 5.4% is similar to the state (5.4%) but lower than the nation (6.5%).

The coronavirus outbreak is a social risk under our ESG framework, given the substantial implications for public health and safety. Property taxes and sales taxes have remained stable throughout the pandemic.

#### Governance

Management utilizes a conservative budgeting approach which has led to stable financial operations and growing reserves over the last five years. Reserves remain above the county's formal fund balance policy to retain unassigned fund balances of 20% to 25% of annual expenditures.

Wisconsin counties have an institutional framework score <sup>1</sup> of "A", which is moderate. The sector's major revenue source, property tax revenue, is subject to a cap which limits increases to amounts represented by net new construction growth. However, counties may implement a 0.5% sales tax, which diversifies operating revenue. Revenues and expenditures tend to be predictable. Across the sector, fixed and mandated costs are generally moderate. Counties have a high ability to reduce expenditures, as workforces are mainly comprised of non-public safety employees, for whom collective bargaining is limited.

## Rating methodology and scorecard factors

The US Local Government General Obligation Debt methodology includes a scorecard, a tool providing a composite score of a local government's credit profile based on the weighted factors we consider most important, universal and measurable, as well as possible notching factors dependent on individual credit strengths and weaknesses. Its purpose is not to determine the final rating, but rather to provide a standard platform from which to analyze and compare local government credits.

Exhibit 2

### Rock (County of) WI

Rating Factors	Measure	Score
<b>Economy/Tax Base (30%)[1]</b>		
Tax Base Size: Full Value (in 000s)	\$13,178,804	Aaa
Full Value Per Capita	\$81,274	Aa
Median Family Income (% of US Median)	90.7%	Aa
<b>Finances (30%)</b>		
Fund Balance as a % of Revenues	34.8%	Aaa
5-Year Dollar Change in Fund Balance as % of Revenues	8.4%	A
Cash Balance as a % of Revenues	49.3%	Aaa
5-Year Dollar Change in Cash Balance as % of Revenues	1.0%	A
<b>Management (20%)</b>		
Institutional Framework	A	A
Operating History: 5-Year Average of Operating Revenues / Operating Expenditures	1.0x	A
<b>Debt and Pensions (20%)</b>		
Net Direct Debt / Full Value (%)	0.5%	Aa
Net Direct Debt / Operating Revenues (x)	0.6x	Aa
3-Year Average of Moody's Adjusted Net Pension Liability / Full Value (%)	1.1%	Aa
3-Year Average of Moody's Adjusted Net Pension Liability / Operating Revenues (x)	1.2x	A
	Scorecard-Indicated Outcome	Aa2
	Assigned Rating	Aa1

[1] Economy measures are based on data from the most recent year available.

[2] Notching Factors are specifically defined in the US Local Government General Obligation Debt methodology.

[3] Standardized adjustments are outlined in the GO Methodology Scorecard Inputs publication.

Sources: US Census Bureau, {OrgName}'s financial statements and Moody's Investors Service

## Endnotes

- The institutional framework score assesses a municipality's legal ability to match revenues with expenditures based on its constitutionally and legislatively conferred powers and responsibilities. See [US Local Government General Obligation Debt \(July 2020\)](#) methodology report for more details.

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EMEA	44-20-7772-5454

ROCK COUNTY

**COMMITTEE REVIEW REPORT  
WITH DESCRIPTION**  
FOR THE MONTH OF FEBRUARY 2021

02/25/2021

Account Number	Account Name	PO#	Check Date	Vendor Name	Description	Inv/Enc Amt
00-0000-0001-17100	POSTAGE METER CH	P2100048	02/18/2021	UNITED MAILING SERVICES INC	PRESORT FEES FOR JANUARY	776.29
GENERAL FUND PROG TOTAL						776.29

I have reviewed the preceding payments in the total amount of **\$776.29**

Date:

Dept Head \_\_\_\_\_

Committee Chair \_\_\_\_\_



ROCK COUNTY

**COMMITTEE REVIEW REPORT  
WITH DESCRIPTION  
FOR THE MONTH OF FEBRUARY 2021**

02/25/2021

Account Number	Account Name	PO#	Check Date	Vendor Name	Description	Inv/Enc Amt
05-1500-0000-63100	Office&Misc Exp	P2100024	02/18/2021	US BANK	ACCOUNTING SUPPLIES	59.85
05-1500-0000-63107	Legal Notices	P2100025	02/18/2021	ADAMS PUBLISHING GROUP OF SOUT	JAN PURCHASING LEGALS	52.01
05-1500-0000-63200	Pubs/Subs/Dues	P2100024	02/18/2021	US BANK	WAAP FEES	100.00
05-1500-0000-68010	Expense Alloc	P2100027	02/18/2021	PACKAGE PRO EXPRESS DELIVERY I	COURIER SERVICES-JANUARY	3,788.64
<b>Financial Services PROG TOTAL</b>						<b>4,000.50</b>
<hr/>						
05-1520-1000-62119	Other Services	P2100492	02/25/2021	EMPLOYEE BENEFITS CORPORATION	COBRA & FLEX ADMIN FEES	1,664.05
<b>Flex Spending (Section 125) PROG TOTAL</b>						<b>1,664.05</b>
<hr/>						
05-1560-0000-62400	R & M Services	P2100676	02/11/2021	RHYME BUSINESS PRODUCTS	2021 COLOR COPIER LEASE	844.00
05-1560-0000-63104	Print/Duplicate	P2100024	02/18/2021	US BANK	DUPLICATION SUPPLIES	3,662.08
<b>Central Services PROG TOTAL</b>						<b>4,506.08</b>

ROCK COUNTY

**COMMITTEE REVIEW REPORT  
WITH DESCRIPTION**  
FOR THE MONTH OF FEBRUARY 2021

02/25/2021

<u>Account Number</u>	<u>Account Name</u>	<u>PO#</u>	<u>Check Date</u>	<u>Vendor Name</u>	<u>Description</u>	<u>Inv/Enc Amt</u>
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I have reviewed the preceding payments in the total amount of **\$10,170.63**

Date:

Dept Head

\_\_\_\_\_

Committee Chair

\_\_\_\_\_

ROCK COUNTY

**COMMITTEE REVIEW REPORT  
WITH DESCRIPTION  
FOR THE MONTH OF FEBRUARY 2021**

02/25/2021

Account Number	Account Name	PO#	Check Date	Vendor Name	Description	Inv/Enc Amt
07-1430-0000-62119	Other Services				**NOT TO EXCEED \$75,000.00**	4,629.60
		P2100708	02/18/2021	ROBERT HALF TECHNOLOGY		
		P2100834	02/11/2021	MARCO TECHNOLOGIES LLC	PRESETS NOT WORKING	650.00
07-1430-0000-62400	R & M Services				IT-HARDWARE MAINT	480.00
		P2100539	02/18/2021	US BANK		
07-1430-0000-62491	Software Maint				SUPPORT 1/1/21-1/31/21	4,755.15
		P2100536	02/11/2021	SMARSH INC		
		P2100539	02/18/2021	US BANK	IT-SOFTWARE MAINT	16,947.69
		P2100540	02/18/2021	US BANK	IT ZM, HLTH SFTW, HSD ZM RM CN	1,748.86
		P2100754	02/04/2021	ARCHIVE SOCIAL INC	SOCIAL MEDIA ARCHIVE SUBSCRIPT	4,788.00
07-1430-0000-63100	Office&Misc Exp				SHREDDING SERVICE	3.49
		P2100533	02/11/2021	OFFICE PRO INC		
		P2100540	02/18/2021	US BANK	IT-OFFICE SUPPLIES	318.57
07-1430-0000-63102	Paper & Forms				IT-PAPER	151.20
		P2100540	02/18/2021	US BANK		
07-1430-0000-63200	Pubs/Subs/Dues				GIPAW - DIANA	50.00
		P2100540	02/18/2021	US BANK		
07-1430-0000-63407	Computer Supply				CTY-COMPUTER SUPPLIES	961.55
		P2100539	02/18/2021	US BANK		
		P2100540	02/18/2021	US BANK	WD 4TB DRIVE -RCSO	89.99
07-1430-0000-64701	Software Purch				IT-SOFTWARE PURCHASE/ADOBE	262.00
		P2100539	02/18/2021	US BANK		
07-1430-0000-67130	Terminals/PCs				IT-LEVEL II PC-CTY HARDWARE	29,760.06
		P2100539	02/18/2021	US BANK		
<b>Information Technology PROG TOTAL</b>						<b>65,596.16</b>
07-1435-0000-62400	R & M Services				MITEL FULL HARDWARE 24 X 7 ONS	31,579.50
		P2100796	02/04/2021	MARCO TECHNOLOGIES LLC		
<b>Telephone Operations PROG TOTAL</b>						<b>31,579.50</b>
07-1444-0000-67135	Software>\$25,000				CITRIX UPGRADE 6.5 TO 7.15 LTS	185.00
		P1901764	02/11/2021	EDCI		
		P2100768	02/18/2021	GRANICUS LLC	**NOT TO EXCEED**	14,874.00

ROCK COUNTY

COMMITTEE REVIEW REPORT  
WITH DESCRIPTION  
FOR THE MONTH OF FEBRUARY 2021

02/25/2021

Account Number	Account Name	PO#	Check Date	Vendor Name	Description	Inv/Enc Amt
IT Capital Projects PROG TOTAL						15,059.00
07-1450-0000-62400	R & M Services	P2100796	02/04/2021	MARCO TECHNOLOGIES LLC	MITEL FULL HARDWARE 24 X 7 ONS	2,405.00
07-1450-0000-62491	Software Maint	P2100453	02/18/2021	RELIAS LLC	ANNUAL SUBSCRIPTION MAINTENANC	1,665.62
		P2100795	02/11/2021	VERIPIC INC	VERIPIC SUBSCRIPTION LICENSE	8,140.00
		P2100811	02/11/2021	TRADS	SHERIFF	374.50
07-1450-0000-67143	IT Cross-Charges	P2100009	02/18/2021	WATCHGUARD VIDEO	CONFIGURING OF 4RE UNITS	100,505.00
		P2100540	02/18/2021	US BANK	HR-BULBS X 2	768.98
IT Charges to Departments PROG TOTAL						113,859.10

ROCK COUNTY

**COMMITTEE REVIEW REPORT  
WITH DESCRIPTION**  
FOR THE MONTH OF FEBRUARY 2021

02/25/2021

<u>Account Number</u>	<u>Account Name</u>	<u>PO#</u>	<u>Check Date</u>	<u>Vendor Name</u>	<u>Description</u>	<u>Inv/Enc Amt</u>
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I have reviewed the preceding payments in the total amount of **\$226,093.76**

Date:

Dept Head \_\_\_\_\_

Committee Chair \_\_\_\_\_

ROCK COUNTY

COMMITTEE REVIEW REPORT  
WITH DESCRIPTION  
FOR THE MONTH OF FEBRUARY 2021

02/25/2021

Account Number	Account Name	PO#	Check Date	Vendor Name	Description	Inv/Enc Amt
14-1410-0000-44155	Work Permits	P2100314	02/18/2021	EQUAL RIGHTS DIVISION	JANUARY 2021 WORK PERMITS	97.50
14-1410-0000-63104	Print/Duplicate	P2100791	02/04/2021	JAX CUSTOM PRINTING INC	DIRECTORY OF PUBLIC OFFICIALS	146.45
14-1410-0000-63200	Pubs/Subs/Dues	P2100780	02/04/2021	WISCONSIN COUNTY CLERKS ASSOCI	2021 DUES FOR WISCONSIN COUNTY	125.00
<b>County Clerk PROG TOTAL</b>						<b>368.95</b>
<hr/>						
14-1411-0000-63103	Legal Forms	P2100313	02/18/2021	ILLINOIS OFFICE SUPPLY	ADDL BALLOTS 2-16-2021	8,506.57
14-1411-0000-67120	Capital Assets	P2100767	02/18/2021	ELECTION SYSTEMS AND SOFTWARE	ON-SITE NETWORK UPGRADE	17,888.00
<b>Elections PROG TOTAL</b>						<b>26,394.57</b>

I have reviewed the preceding payments in the total amount of \$26,763.52

Date:

Dept Head \_\_\_\_\_

Committee Chair \_\_\_\_\_

ROCK COUNTY

COMMITTEE REVIEW REPORT  
WITH DESCRIPTION  
FOR THE MONTH OF FEBRUARY 2021

02/25/2021

Account Number	Account Name	PO#	Check Date	Vendor Name	Description	Inv/Enc Amt
15-1540-0000-63200	Pubs/Subs/Dues	P2100866	02/18/2021	WISCONSIN COUNTY TREASURERS AS	2021 WISCONSIN TREASURERS DUES	100.00
15-1540-0000-64926	Bank Charges	P2100042	02/18/2021	BRINKS INC	MONTHLY CHRG FOR DAILY PICKUP	645.50
County Treasurer PROG TOTAL						745.50

I have reviewed the preceding payments in the total amount of **\$745.50**

Date:

Dept Head \_\_\_\_\_

Committee Chair \_\_\_\_\_

ROCK COUNTY

COMMITTEE REVIEW REPORT  
WITH DESCRIPTION  
FOR THE MONTH OF FEBRUARY 2021

02/25/2021

Account Number	Account Name	PO#	Check Date	Vendor Name	Description	Inv/Enc Amt
18-1824-0000-67200	Capital Improve					
		P2100804	02/11/2021	MARCO TECHNOLOGIES LLC	MITEL 5320E IP PHONE	595.51
		P2100875	02/25/2021	US BANK	DPW/WEBCAM, UPS,PC,MNTRS	4,155.12
<b>Hwy Buildings and Grounds PROG TOTAL</b>						<b>4,750.63</b>

I have reviewed the preceding payments in the total amount of **\$4,750.63**

Date:

Dept Head \_\_\_\_\_

Committee Chair \_\_\_\_\_



ROCK COUNTY

COMMITTEE REVIEW REPORT  
WITH DESCRIPTION  
FOR THE MONTH OF FEBRUARY 2021

02/25/2021

Account Number	Account Name	PO#	Check Date	Vendor Name	Description	Inv/Enc Amt
19-1915-0066-61610	Health Insurance	P2100496	02/18/2021	MEDITERRANEAN WELLNESS LLC	JANUARY WELLNESS DASHBOARD	1,105.00
19-1915-0066-62104	Consult Services	P2100499		M3 INSURANCE SOLUTIONS INC	1/21-3/21 QUARTERLY INSTALLMEN	19,750.00
<b>Health Insurance PROG TOTAL</b>						<b>20,855.00</b>

I have reviewed the preceding payments in the total amount of **\$20,855.00**

Date:

Dept Head \_\_\_\_\_

Committee Chair \_\_\_\_\_

ROCK COUNTY

**COMMITTEE REVIEW REPORT  
WITH DESCRIPTION  
FOR THE MONTH OF FEBRUARY 2021**

02/25/2021

Account Number	Account Name	PO#	Check Date	Vendor Name	Description	Inv/Enc Amt
21-2590-0000-64904	Sundry Expense	P2100926	02/25/2021	BARTEN AND ASSOCIATES LLC	COVID 19 COMMUNITY RELATIONS	7,225.00
<b>COVID-19 Purchases PROG TOTAL</b>						<b>7,225.00</b>
21-2590-1000-64904	Sundry Expense	P2100789	02/18/2021	FERRELLGAS	GAS REFILL AT BTC TESTING SITE	110.40
		P2100792	02/04/2021	I90 ENTERPRISES TOWING AND TRA	30 AMP POWER ADAPTER	20.00
		P2100794	02/25/2021	ACE PORTABLES INC	BTC PORTABLE RENTAL FOR COVID	490.00
		P2100836	02/18/2021	US BANK	BTC COVID SUPPLIES	2,292.71
		P2100840	02/18/2021	MENARDS	SUPPLIES FOR BTC COVID LOCATIO	559.67
		P2100848	02/18/2021	FINNEGANS RV CENTER INC	MOVING CHARGE ON 1/29/2021	1,475.00
		P2100915	02/25/2021	PROFESSIONAL SERVICES GROUP IN	COVID TESTING SITE STAFFING	2,525.12
<b>BTC Testing Site PROG TOTAL</b>						<b>7,472.90</b>
21-2590-2000-64904	Sundry Expense	P2100704	02/11/2021	HOLIDAY INN EXPRESS	1/26-1/29/2021 A ALTHONSE	374.00
<b>Warming Shelter PROG TOTAL</b>						<b>374.00</b>

I have reviewed the preceding payments in the total amount of **\$15,071.90**

Date: \_\_\_\_\_  
Dept Head \_\_\_\_\_  
Committee Chair \_\_\_\_\_

ROCK COUNTY

**COMMITTEE REVIEW REPORT**  
**WITH DESCRIPTION**  
FOR THE MONTH OF DECEMBER 2020

02/25/2021

Account Number	Account Name	PO#	Check Date	Vendor Name	Description	Inv/Enc Amt
05-1500-0000-63200	Pubs/Subs/Dues	P2000006	02/04/2021	US BANK	TRAINING MATERIALS -SHERRY OJA	294.00
05-1500-0000-68010	Expense Alloc	P2000006	02/18/2021	US BANK	4TH QUARTER COPY CHARGES	7,427.72
<b>Financial Services PROG TOTAL</b>						<b>7,721.72</b>

I have reviewed the preceding payments in the total amount of **\$7,721.72**

Date:

Dept Head \_\_\_\_\_

Committee Chair \_\_\_\_\_

ROCK COUNTY

**COMMITTEE REVIEW REPORT  
WITH DESCRIPTION  
FOR THE MONTH OF DECEMBER 2020**

02/25/2021

Account Number	Account Name	PO#	Check Date	Vendor Name	Description	Inv/Enc Amt
07-1430-0000-62119	Other Services	P2001477	02/04/2021	CDW GOVERNMENT INC	CONSULTING DONE IN DECEMBER	2,460.00
07-1430-0000-62400	R & M Services	P2002277	02/04/2021	MARCO TECHNOLOGIES LLC	PREQUEST PRESET CHANGE -	5,096.25
07-1430-0000-62491	Software Maint	P2002039	02/11/2021	ORACLE CORPORATION	ORACLE DATABASE STANDARD EDITI	1,167.78
<b>Information Technology PROG TOTAL</b>						<b>8,724.03</b>
<hr/>						
07-1450-0000-67143	IT Cross-Charges	P2001458	02/11/2021	PARAGON DEVELOPMENT SYSTEMS IN	6AU22AV HP ELITEDESK 800 G5 65	74.39
		P2001937	02/04/2021	MOTOROLA SOLUTIONS INC	PREMIERONEMOBILE AND HANDHELD	5,550.00
<b>IT Charges to Departments PROG TOTAL</b>						<b>5,624.39</b>

I have reviewed the preceding payments in the total amount of **\$14,348.42**

Date:

Dept Head \_\_\_\_\_

Committee Chair \_\_\_\_\_

ROCK COUNTY

**COMMITTEE REVIEW REPORT  
WITH DESCRIPTION**  
FOR THE MONTH OF DECEMBER 2020

02/25/2021

Account Number	Account Name	PO#	Check Date	Vendor Name	Description	Inv/Enc Amt
14-1411-0000-63100	Office&Misc Exp	P2002292	02/18/2021	OFFICE PRO INC	SHRED SERVICE FOR 9-20-2020	85.63
<b>Elections PROG TOTAL</b>						<b>85.63</b>
14-1420-0000-63407	Computer Supply	P2002295	02/25/2021	ELECTION SYSTEMS AND SOFTWARE	CRADLEPOINT-FIREWALL UPGRADE	9,053.00
		P2002300	02/25/2021	ELECTION SYSTEMS AND SOFTWARE	MODEM SFTWARE UPGRADE-SECURITY	1,200.00
<b>Election Security Upgrade Gran PROG TOTAL</b>						<b>10,253.00</b>

I have reviewed the preceding payments in the total amount of **\$10,338.63**

Date:

Dept Head \_\_\_\_\_

Committee Chair \_\_\_\_\_

ROCK COUNTY

**COMMITTEE REVIEW REPORT**  
**WITH DESCRIPTION**  
FOR THE MONTH OF DECEMBER 2020

02/25/2021

Account Number	Account Name	PO#	Check Date	Vendor Name	Description	Inv/Enc Amt
21-2590-1000-64904	Sundry Expense	P2002195	02/04/2021	SCHARINE GROUP INC,THE	F-20 INTERLOCKING RUBBER MAT	380.00
<b>BTC Testing Site PROG TOTAL</b>						<b>380.00</b>

I have reviewed the preceding payments in the total amount of **\$380.00**

Date:

Dept Head \_\_\_\_\_

Committee Chair \_\_\_\_\_

**Rock County**  
**REPORT OF PAYMENTS OVER \$10,000**

02/25/2021

<u>PO Number</u>	<u>Department Name</u>	<u>Program Name</u>	<u>Vendor Name</u>	<u>Description</u>	<u>Amount Paid</u>
	Airport	Airport Maint	CITY OF JANESVILLE	AMMO FIRE PROTECTION	25,042.28
P1901642	FACILITIES	HSD Building	VENTURE ARCHITECTS LLC	DESIGN SERVICES FOR RENOVATION	18,249.16
P2001115	FACILITIES	CH Facility	VENTURE ARCHITECTS LLC	ARCHITECTURAL AND ENGINEERING	54,354.00
P2001461	FACILITIES	HWY Bldg/Grounds	CORPORATE CONTRACTORS INC	CONSTRUCTION OF NEW DPW GARAGE	329,522.63
P2002108	FACILITIES	IT and 911	VENTURE ARCHITECTS LLC	ARCHITECTURAL AND ENGINEERING	75,334.93
P2100009	INFORMATION TECH	IT Cross Charges	WATCHGUARD VIDEO	(5) VISTA CHARGING BASE R2,	92,035.00
P2100135	SHERIFF	Sheriff LES	POMPS TIRE SERVICE INC	#7 mount tire	4,072.47
P2100259	ROCK HAVEN	COVID Response	FASTENAL COMPANY	COVID MED SUPPLIES	4,850.00
P2100261	FACILITIES	HCC Bldg Complex	DIVERSIFIED BUILDING MAINTENAN	COVID19 ELECTROSTATIC SPRAY	195.00
P2100345	ROCK HAVEN	Environmental	ARAMARK UNIFORM SERVICES INC	LAUNDRY	1,426.88
P2100356	ROCK HAVEN	COVID Response	DIRECT SUPPLY EQUIPMENT	COVID MED SUPPLY	834.00
P2100372	ROCK HAVEN	Administration	NURSES PRN	AGENCY NURSING STAFF	4,830.72
P2100499	ALL OTHER GEN	Health Ins	M3 INSURANCE	1/21-3/21 QUARTERLY INSTALLMEN	19,750.00
P2100539	INFORMATION TECH	Information Tech	US BANK	IT-LEVEL II PC-CTY HARDWARE	48,411.30
P2100767	COUNTY CLERK	Elections	ELECTION SYSTEMS AND SOFTWARE	ON-SITE NETWORK UPGRADE	17,888.00
P2100768	INFORMATION TECH	IT Capital Proj	GRANICUS LLC	**NOT TO EXCEED**	14,874.00
P2100796	INFORMATION TECH	IT Cross Charges	MARCO TECHNOLOGIES LLC	MITEL FULL HARDWARE 24 X 7 ONS	33,984.50
P2100873	FACILITIES	Fairgrounds	FAIRWAY LIGHTING INC	CLT99-15WT8FG 40 BULBS	143.75

Rock County  
REPORT OF PAYMENTS OVER \$10,000

02/25/2021

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CLAIMS IN THE AMOUNT OF \$745,798.62 HAVE BEEN PAID FOR THE MONTH OF FEBRUARY 2021

PLEASE CONTACT THE FINANCE DIRECTOR WITH ANY QUESTIONS:

SHERRY OJA

608-757-5534

SHERRY.OJA@CO.ROCK.WI.US



Rock County  
REPORT OF PAYMENTS OVER \$10,000

02/25/2021

<u>PO Number</u>	<u>Department Name</u>	<u>Program Name</u>	<u>Vendor Name</u>	<u>Description</u>	<u>Amount Paid</u>
P2000045	CORONER/ME	Medical Examiner	DANE COUNTY MEDICAL EXAMINERS	DC M.E. SERVICES OCT-DEC 2020	81,468.91
P2000181	SHERIFF	RECAP Operations	BLACKHAWK TECHNICAL COLLEGE	DECEMBER	13,293.14
P2001702	FACILITIES	HSD Building	JP CULLEN AND SONS INC	RENOVATION OF 1717 CENTER AVEN	1,280,700.00
P2100210	FACILITIES	HWY Bldg/Grounds	DIVERSIFIED BUILDING MAINTENAN	CLEANING CONRTACT	26,648.34

CLAIMS IN THE AMOUNT OF \$1,402,110.39 HAVE BEEN PAID FOR THE MONTH OF DECEMBER 2020

PLEASE CONTACT THE FINANCE DIRECTOR WITH ANY QUESTIONS:

SHERRY OJA

608-757-5534

SHERRY.OJA@CO.ROCK.WI.US

RESOLUTION NO. \_\_\_\_\_

AGENDA NO. \_\_\_\_\_

**RESOLUTION  
ROCK COUNTY BOARD OF SUPERVISORS**

Board of Health  
INITIATED BY



Michelle Bailey  
DRAFTED BY

Board of Health  
SUBMITTED BY

February 24, 2021  
DATE DRAFTED

**Accepting Wisconsin Lead-Safe Homes Program Grant and  
Amending the 2021 Rock County Public Health Department Budget**

1 **WHEREAS**, childhood lead poisoning continues to be a significant public health issue in Rock County;  
2 and lead-based paint in older homes continues to be the main source of exposure; and approximately  
3 42,000 dwelling units in Rock County were built before 1978, the year lead-based was banned for use in  
4 residential settings; and,  
5

6 **WHEREAS**, the Rock County Public Health Department (RCPHD) is mandated to identify sources of  
7 exposure in high level childhood poisoning cases; and the RCPHD has and continues to provide  
8 assessment services for local housing rehabilitation grants and programs aimed at reducing sources of  
9 lead exposure; and,  
10

11 **WHEREAS**, a X-ray fluorescence (XRF) device is a necessary tool for efficient and non-destructive  
12 analysis of housing components to determine lead (Pb) concentrations and hazards; and the XRF currently  
13 utilized by RCPHD staff is nearing the end of its usable life; and,  
14

15 **WHEREAS**, the Wisconsin Lead-Safe Homes Program Grant will provide funding to purchase a new XRF.  
16

17 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled  
18 this \_\_\_\_\_ day of \_\_\_\_\_, 2021 does hereby authorize the Rock County Public Health  
19 Department to accept this Lead-Safe Homes Program Grant in the amount of \$22,595, and amend the  
20 2021 Rock County Public Health Department Budget as follows:  
21

<u>Account/Description</u>	<u>Budget 3/1/2021</u>	<u>Increase (Decrease)</u>	<u>Amended Budget</u>
<u>Source of Funds</u>			
31-3114-0000-42200			
State Aid	-0-	\$22,595	\$22,595
<u>Use of Funds</u>			
31-3114-0000-67120			
Capital Assets	-0-	\$22,595	\$22,595

**Accepting Wisconsin Lead-Safe Homes Program Grant and Amending the 2021  
Rock County Public Health Department Budget**

Page 2

Respectfully submitted,

BOARD OF HEALTH

\_\_\_\_\_  
Louis Peer, Chair

\_\_\_\_\_  
Dr. Connie Winter, DDS, Vice Chair

\_\_\_\_\_  
Supervisor Doug Wilde

\_\_\_\_\_  
Supervisor Shirley Williams

\_\_\_\_\_  
Eric Gresens, R.PH

\_\_\_\_\_  
Dr. Kaitlyn Meyers, DVM, MPH

\_\_\_\_\_  
Supervisor Danette Rynes

\_\_\_\_\_  
Dr. Vijaya Somaraju, MD, MPH, FACP

\_\_\_\_\_  
Debra Kolste

FINANCE COMMITTEE ENDORSEMENT

Reviewed and approved on a vote of \_\_\_\_\_

\_\_\_\_\_  
Mary Mawhinney, Chair                      Date

FISCAL NOTE:

This resolution authorizes the acceptance and expenditure of state aid for the purchase of a lead analysis device. No County funds are required.

*/s/ Sherry Oja*

Sherry Oja  
Finance Director

ADMINISTRATIVE NOTE:

Recommended.

*/s/Josh Smith*

Josh Smith  
County Administrator

LEGAL NOTE:

The County Board is authorized to accept grant funds pursuant to § 59.52(19), Wis. Stats. As an amendment to the adopted 2021 County Budget, this Resolution requires a 2/3 vote of the entire membership of the County Board pursuant to § 65.90(5)(a), Wis. Stats.

*s/Richard Greenlee*

Richard Greenlee  
Corporation Counsel

## **Executive Summary**

Lead-based paint in older homes is the primary source of childhood lead poisoning in Wisconsin and Rock County. Although there have been great strides in reducing the poisoning rates, Rock County continues to have a significant number of cases each year due to the high number of older houses. Lead-based paint was commonly used in residential homes until it was banned in 1978 and there are approximately 42,000 pre-1978 homes in Rock County with potential lead hazards. The prevalence of lead paint hazards and childhood poisoning cases has had a disproportionate effect on children from low-income and minority facilities within our communities.

Children are most often exposed to lead through debris and contaminated dust that originates from older deteriorating lead-based paint. Lead may interfere with a child's development and exposure greatly increases the risk of mental or physical development issues. Research has shown that even low levels of exposure can result in learning deficits.

The Rock County Public Health Department (RCPHD) is mandated to conduct assessments to identify hazards on residences of children that have been identified as having an Elevated Blood Lead Level. These are also completed for partner agencies that have home rehabilitation grants and programs designed to abate potential lead hazards in homes.

The X-ray fluorescence analyzer (XRF) is the standard testing device used by regulatory agencies and industry professionals to identify the lead concentration in paint and other surface coatings. This is a necessary tool that provides a cost-effective, efficient, and non-destructive method to identify existing and potential lead hazards.

The current XRF utilized by the RCPHD is nearing the end of its usable life due to the natural decay of the radioactive source it needs to identify the element lead (Pb). The Wisconsin Lead-Safe Homes Program grant will provide the funding necessary to fully purchase and license a new XRF.

RESOLUTION NO. \_\_\_\_\_

AGENDA NO. \_\_\_\_\_

**RESOLUTION  
ROCK COUNTY BOARD OF SUPERVISORS**

Finance Committee  
INITIATED BY



Amanda Lagle  
DRAFTED BY

Finance Committee  
SUBMITTED BY

March 1, 2021  
DATE DRAFTED

**AUTHORIZING PURCHASE OF  
ADDITIONAL CITRIX VIRTUAL APPS & DESKTOPS**

1 **WHEREAS**, the COVID-19 pandemic highlighted the requirement for County staff to be supplied with  
2 computer devices that allow them to work both in the office and remotely to ensure continuity of operations;  
3 and,  
4  
5 **WHEREAS**, (ROCK-IT) needs to purchase an additional 300 Citrix Virtual Apps and Desktop licenses to  
6 accommodate the 740 continuing teleworking employees and,  
7  
8 **WHEREAS**, the County has an annual contract renewal with EDCi; and,  
9  
10 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled  
11 this \_\_\_\_\_ day of \_\_\_\_\_, 2021 to authorize the purchase agreement proposal #006385 for an  
12 amount not to exceed \$34,500 for the purchase of Citrix Licenses from EDCi.

Respectfully submitted,

FINANCE COMMITTEE

\_\_\_\_\_  
Mary Mawhinney, Chair

\_\_\_\_\_  
Brent Fox

\_\_\_\_\_  
Wes Davis, Vice Chair

\_\_\_\_\_  
Richard Bostwick

\_\_\_\_\_  
Stephanie Aegerter

FISCAL NOTE:

This was budgeted and approved in the 2021 budget under 1430-67135 S/W Purchases \$25K>.

/s/Sherry Oja

Sherry Oja  
Finance Director

LEGAL NOTE:

The County board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats., requires the project to be let to the lowest responsible bidder. EDCi is the sole source provider of Citrix licenses.

s/Richard Greenlee

Richard Greenlee  
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.

/s/Josh Smith

Josh Smith  
County Administrator

## **Executive Summary**

The COVID-19 pandemic highlighted the requirement for County staff to be supplied with computer devices that allow them to work both in the office and remotely to ensure continuity of operations. In order to accommodate this ROCK-IT is requesting authorization to purchase 300 additional Citrix licenses to support continued remote access by Rock County employees. Originally 200 licenses were budgeted in 2021, however there're still a large number of employees (740) teleworking.

The County has an agreement with EDCi for annual Citrix licenses, reference proposal #006385 for the purchase of additional licenses.

This resolution authorizes Rock County Information Technology to make this necessary purchase, not to exceed \$34,500.

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# Rock Co Information Technology

Janesville, WI

## Proposal

#006385

### **BUDGETARY Virtual Apps & Desktops Subscription**

February 23, 2021

**By**



N779 Communication Drive  
Appleton, WI 54914  
920-733-0303  
920-733-1049 fax

Dave Lang  
Account Executive  
920-882-1944  
davel@edci.com

Andrew Bronstad  
Sr. Solutions Architect  
414-253-6052  
abronstad@edci.com





<u>Software</u>	<u>Qty</u>	<u>Unit</u>	<u>Total</u>
Citrix Virtual Apps and Desktops On-Prem Advanced User/Device QTY 300 (1 Year Subscription)	1	\$34,500.00	\$34,500.00
<b>(3 Year Option Not Included in Total)</b>			
Citrix Virtual Apps and Desktops On-Prem Advanced User/Device QTY 300 (3 Year Subscription)	1	\$82,800.00	\$82,800.00

\$34,500.00

## **Total Investment**

**\$34,500.00**

+ Tax & Freight

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

## **TERMS AND CONDITIONS**

Labor only Terms for Blocks. All blocks of labor purchases will be invoiced once the order is received from the client.

Terms are Net 10 days.

Pricing is effective for 30 days.

All equipment and component and labor purchases will be invoiced once the equipment ships from EDCi. Partial shipments will result in multiple invoices.

If the equipment cannot be shipped due to a project delay which is caused by circumstances out of the control of EDCi, including, but not limited to, customer error, circuit delays, manufacturing delays, etc. EDCi will ship and invoice items that have been received after a period of not less than 14 business days from receipt of the equipment at EDCi. If project timeline is delayed, additional project management and/or project coordination hours will be accrued and invoiced.

## **Change Orders**

If the labor effort to complete this Statement of Work is more than estimated, **(10% or more)**, or if the customer requests a change to the scope and time involved to complete the Statement of Work, EDCi will communicate this with the customer and receive approval on a Change Order form before continuing.

Other additions or deletions to this Scope of Work may be made only pursuant to a written "Change Order" signed by both EDCi and the designated authorized representative of the Purchaser or his designee. All terms of duly signed Change Orders are deemed as part of this contract.



## CITRIX SAAS/CLOUD SERVICES - END USER SUBSCRIPTION AGREEMENT

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Rock Co Information Technology will be bound to Citrix's then current End User Subscription Agreement, and the applicable service description set forth therein ("EUSA"), which includes Citrix Cloud Platform and Citrix Enterprise SaaS subscription offerings ("SaaS Subscription Offerings"), SaaS Subscription Offerings for distribution automatically include new offerings, including but not limited to, temporary trade-up and transition offerings and extension and expansion offerings by Citrix. Citrix reserves the right to discontinue any SaaS Subscription Offering, upon reasonable notice to Rock Co Information Technology, and subject to its existing obligations with End Users under an applicable EUSA.

All terms and conditions contained in Citrix's then current End User Subscription Agreement (the "EUSA") are incorporated by reference and binding upon Rock Co Information Technology and to the extent the EUSA terms and conditions are different from the terms and conditions in this EDCi Statement of Work, or from the terms and conditions in any EDCi Master Service Agreement between EDCi and Rock Co Information Technology, the EUSA terms and conditions shall apply and supersede all such different terms and conditions in these EDCi Agreements, between EDCi and Rock Co Information Technology, with respect to the Citrix End User Subscription provided by EDCi to Rock Co Information Technology.

If you purchase an auto-renewing license, Cloud subscription (which includes Cloud consumption models), managed services or software maintenance, your purchase constitutes your agreement to auto-renewals for the same term as initially purchased, and to auto-renewals for your other purchased offerings of the same nature for the same term as initially purchased for each. You maintain the right to give e-mail notice of non-renewal to Citrix prior to any auto-renewal. Citrix will provide e-mail notice of each renewal (other than those under Cloud consumption models) at least sixty (60) days in advance of renewal. Each Cloud consumption model invoice shall constitute an auto-renewal notice under consumption models.

Purchases of a multi-year subscription for any Citrix SaaS Subscription Offerings are always for the full value of all years of the subscription. Unless You pay in full up-front, billing for such subscriptions will be on an annualized basis (split over the term and paid in equal amounts prior to the start of each 12-month term). In the event of a default under any annual payment, and should such default continue for a period of thirty (30) days, then any and all remaining payment amounts shall become immediately due and payable to Citrix. Citrix reserves the right to suspend or terminate customer service delivery for non-payment and as otherwise set forth in the applicable terms of service. Each Citrix SaaS Subscription Offering purchase is final, non-cancellable and non-refundable.



## Return Policy Criteria

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### Product Returns or Exchanges

Requests for product returns or exchanges will be honored as long as the products meet the following criteria:

- Products must be returned in new, sellable condition within 30 days of shipment date.
- Products must be returned in their original, unopened, unmarred packaging, including all accessories, manuals, and documentation.
- Important: Products or packaging for products that have writing or customer-supplied labels affixed to them will be refused.
- EDCi will refuse any products that do not meet these criteria.

### Restock Fees Schedule

All non-defective returns for credit meeting the Return Policy Criteria above will be subject to the following Restocking Fee Schedule:

Timeframe that the request is received	Restock Fee
Within 30 days from receipt of materials	30%
Day 31 and beyond	No Returns

NOTE: All shipping charges are non-refundable.



## RMA Process

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All items being returned (regardless of reason) to EDCi must follow these steps:

1. Contact your sales representative to ensure you are eligible for a return and to obtain return materials authorization (RMA) number. No returns can be accepted without an approved RMA number. **Important:** Any items that are received without an RMA number will be refused and returned by our receiving team.
2. Please include your name, company name, date of purchase, PO# or order number if possible, and product serial number(s), model name or number of the hardware in need of return, and a reason stating why you need to return the unit(s) in your correspondence. **Important:** Requests for returns of defective products need to start with a call to our Technical Services Coordinator to diagnose the issue.
3. If your product RMA requires a replacement product:  
Once the RMA # is approved and issued, EDCi will process an order for a replacement product, generate a placeholder RMA invoice, and will ship the replacement to the address identified in the RMA request
4. EDCi reserves the right to change or amend the above stated policy at any time.
5. EDCi reserves the right to limit or deny any returns for sales credits that are deemed non-compliant with the above stated policy.
6. EDCi is not liable for any lost or stolen property.

## Warranty

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EDCi warrants all of its labor and its materials for defects of material significance for 30 days from the date of substantial completion of the installation of the Equipment. EDCi makes no other express or implied warranties. EDCi's entire obligation and liability under this Contract shall be exclusively limited to repair, replacement, or substitution of defective labor and materials. EDCi shall not under any circumstances be liable to Purchaser or any other party for any incidental, consequential, special or other damages. THIS WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES WRITTEN, ORAL, EXPRESSED OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

As a complete exception to the warranty language above, EDCi does not warrant the repair, replacement, of installation, of defective electronic equipment, components, parts or software manufactured or programmed by third parties despite any provisions above to the contrary. The warranties of all third party manufacturers for electronic equipment, components or parts integrated into the project are hereby assigned to the Purchaser such that said warranties may be enforced either in the name of EDCi or in the name of the Purchaser for the Purchaser's benefit. EDCi reserves the right to enforce any such warranties so assigned to the Purchaser should the Purchaser elect not to enforce warranties pursuant to this assignment.

## Lien Rights

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As required by Wisconsin Construction Lien Law, EDCi hereby notifies Purchaser that EDCi may have lien rights against Purchaser's real estate for unpaid labor and materials furnished upon owner's real estate. Purchaser further grants a security interest to EDCi in all equipment delivered to Purchaser to secure bona fide payments of the purchase price due under this Contract.



## Approval to Proceed Together

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If the preceding terms are acceptable to you and the services outlined are in accordance with your needs, please sign this Statement of Work and return to the designated EDCi contact on the cover of this Statement of Work.

We appreciate the opportunity to work with you.

Company Name: EDCi

By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Company Name: Rock Co Information Technology

By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

## **Executive Summary**

The Information Technology department is requesting authorization to purchase eleven Fujitsu-fi-7160 document scanners, including a three year service warranty, for the District Attorney's Office. These were originally budgeted and approved in the 2021 budget to allow for staff to scan confidential items to the State.

The equipment and software are available from CDW-G under state Contract: Wisconsin Counties Association.

Approving this request authorizes Rock County Information Technology to purchase these scanners from CDW-G for a total not to exceed \$11,214.83

# QUOTE CONFIRMATION



**DEAR LOUIS FALLIGANT,**

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

Thanks.



**ACCOUNT MANAGER NOTES:** Adam Flynn  
 Executive Account Manager  
 866-723-3621  
 adamfly@cdwg.com

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LXTC744	2/26/2021	QUOTE REQUEST SR 13578	4119697	<b>\$11,214.83</b>

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">Fujitsu fi-7160 - document scanner - desktop - USB 3.0</a> Mfg. Part#: PA03670-B085 UNSPSC: 43211711 Contract: Wisconsin Counties Association	11	5046017	\$947.76	\$10,425.36
<a href="#">CDW Extended Service Plan extended service agreement - 3 years</a> Mfg. Part#: CDW1000PRNTSTESP36D Contract: Wisconsin Counties Association	11	6027214	\$71.77	\$789.47

PURCHASER BILLING INFO		SUBTOTAL	\$11,214.83
<b>Billing Address:</b> TJ JOHNSON ROCK COUNTY INFORMATION TECHNOLOGY 3530 N COUNTY HWY F JANESVILLE, WI 53545-0766 <b>Phone:</b> (608) 757-5035 <b>Payment Terms:</b> VISA		SHIPPING	\$0.00
		SALES TAX	\$0.00
		<b>GRAND TOTAL</b>	<b>\$11,214.83</b>
		<b>DELIVER TO</b> <b>Shipping Address:</b> ROCK COUNTY INFORMATION TECHNOLOGY LOUIS FALLIGANT 3530 N COUNTY HWY F JANESVILLE, WI 53545 <b>Shipping Method:</b> UPS Ground (1- 2 day)	

Need Assistance? CDW•G SALES CONTACT INFORMATION

	Adam Flynn		(866) 723-3621		adamfly@cdwg.com
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LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION

**\$11,214.83**

**\$315.02/Month**

**\$11,214.83**

**\$359.88/Month**

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>  
For more information, contact a CDW account manager

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