

Rock County, Wisconsin



Airport Board Meeting - Minutes
Monday, March 18, 2019 at 8:00 a.m.
Southern Wisconsin Regional Airport Terminal Conference Room
1716 W. Airport Rd.
Janesville, WI 53546

Call to Order. Chair Fox called the meeting of the Airport Board to order at 8:00 a.m.

Airport Board Members Present. Supervisors Fox, and Mawhinney, Mr. Eric Baker, Mr. Larry Barton, Mr. Dick Cope, Mr. Greg Johnson, Mr. Joe Quint and Mrs. Katie Reese.

Members Absent. Supervisor Richard

<u>Staff Members:</u>	Greg Cullen	Airport Director
	Cynthia Hevel	Airport Specialist
	Josh Smith	County Administrator

<u>Others Present:</u>	Phil Owens	County Board Supervisor
	Russ Podzilni	County Board Chair
	David Haas	Jetson Aviation
	Jim Freeman	Helicopter Specialties
	Matt Schuh	Airport Tenant

Adoption of Agenda. Supervisor Mawhinney and Mr. Barton moved the Agenda. MOTION CARRIED.

Approval of Minutes of February 18, 2019. Chair Fox asked if there were any changes to the minutes. There were none. Mr. Barton and Mrs. Reese moved the Minutes. MOTION CARRIED.

Citizen Participation, Communications, Announcements, and Information. NONE.

Consent Calendar

Transfers. NONE

Review of Payments. The review was completed.

NOT OFFICIAL UNTIL APPROVED BY COMMITTEE

Resolution – Awarding Contract for Gate Openers at Southern Wisconsin Regional Airport

Mr. Cullen explained the Resolution was to replace four gate openers that were originally installed in 2001. The current gate openers are failing and require frequent repair. The new ones will be the same as three that were installed in 2015 on the new perimeter road. Chair Fox asked if there were any questions. Mr. Barton asked how many bidders there were and why the bid was so high. Mr. Cullen explained that these gates have been out for bid three times and each time, only one company bid on the project. Mr. Quint asked how the public is made aware of these projects that are available for bid. Mr. Cullen replied that the process is handled by the County's purchasing department and he is unsure of the procedures. He provides the specifications for what we need to purchase and they take care of the bidding process.

Mr. Quint also mentioned that he thought Janesville Door had installed the original gate openers and asked if Janesville Door was aware of this opportunity. Mr. Barton asked if they could be contacted for pricing. Mr. Barton stated that he is not opposed to the replacing of the operators, just that he thinks the price is very high and wants to be sure that we are getting the best price. Mr. Cullen replied he didn't know if we could contact Janesville Door directly, the County's purchasing rules are very specific as to what can and cannot be done, and have to be adhered to legally.

Supervisor Mawhinney asked County Administrator Josh Smith if he could clarify the purchasing process. Mr. Smith gave some further information on the process and agreed with Mr. Cullen that we have to follow the legal process when requesting this type of work.

Chair Fox asked if the bid specification were make and model specific and Mr. Cullen responded that it was, so that the new openers would be the same as the three new ones installed in 2015. Mrs. Reese asked if all of the gate operators would be the same after these are replaced. Mr. Cullen stated that they will not, only about 50% would be the same. At some point in the future, he may have to request additional replacements.

Chair Fox asked if the openers being replaced were for high usage gates, and Mr. Cullen said that they are.

Mr. Barton made a motion not to approve the Resolution – Awarding Contract for Gate Openers at Southern Wisconsin Regional Airport in order to allow the Airport Director to conduct some additional research. Mr. Cope seconded the motion. MOTION CARRIED

Updates, Discussion and Possible Action.

Request from FAA. Mr. Cullen informed the Board that last year the FAA put on a safety seminar in our conference room and that approximately 25 to 30 pilots attended. Because the FAA offers these seminars at no cost, they do not budget funds for room rental and most

Airports offer the space at no cost. Last year the Public Works Committee agreed to waive the rental fee because they felt that is was in the best interest of the aviation community to promote aviation safety. Mr. Cope made a motion to allow the FAA to use the airport conference room at no cost and Supervisor Mawhinney seconded it. MOTION CARRIED.

T-Hangar Follow Up Discussion. Mr. Cullen stated that in an effort to answer the questions that had been put forth last month, he has put together a Power Point presentation. A printout of the presentation is at each member's seat (printout of presentation attached). Mr. Cullen went over the following:

- The airport's revenue sources
- Southern Wisconsin Regional Airport's rates in comparison to other large GA airports
- Marketing costs
- T-Hangar revenue vs. expenses
- T-Hangar condition

Discussion on marketing cost involved the fact that the airport spends only about \$864 per year on marketing. This is for 6 ads per year in the Midwest Flyer magazine, and the cost for the Airport's website.

Mr. Owens stated that there are ways to get the airport to turn up in more searches on the internet and that the county's IT department could look into that. Mr. Cope stated that he knows that some air carriers cut deals with fuel sellers and that this could increase traffic. Mr. Cullen stated that he could look into that, but since the airport is not a seller of fuel, that would be something that the FBO would have to agree to.

Mr. Cullen noted that the revenue received from t-hangar rent includes all t-hangars not just the newer buildings but that the maintenance cost is quite small compared to the revenue.

Mr. Cullen showed pictures of the t-hangars. The two older buildings were built in 1950. The roofs are somewhat rusted and the door mechanisms don't always latch. Birds do get into the hangars on occasion and some tenants keep their planes covered even inside to protect from the birds that get in. The airport also keeps some equipment in empty hangars because space at the maintenance facility is very limited. This winter we had to keep the mass casualty vehicle in a hangar in order to keep snow removal equipment in the heated building. Hangars with airport equipment remain available for rental should they be requested.

Mr. Barton thanked Mr. Cullen for putting together the presentation and answering the Boards previous questions. Chair Fox recommended saving the presentation handout for future reference. Mr. Cullen stated that he has recently sent out a seven question survey to our t-hangar tenants. He doesn't have any responses yet because he just sent it out last week, but he is hoping to have results by the next meeting.

Mr. Owens stated that if new t-hangars ever do get built that he has some recommendations. Don't use asphalt for the floors as the plane wheels really create ruts, and also, to raise the floor a bit so that water doesn't get under the doors. Mr. Cullen said that he did have two tenants complain about ice and water in the hangars this year, and he had reached out to a t-hangar builder for some cost estimates, but he has not heard back.

Chair Fox asked if there was any further discussion on the t-hangars and there was not.

Runway 18/36 Pavement Condition Discussion. Mr. Cullen continued his Power Point presentation relating to the condition of Runway 18/36. Mr. Cullen showed pictures of the runway in 2012 just after a \$145,000 slurry coat project was done to extend the life of the runway. At the time, it was estimated that it would extend the life 5-7 years, and it has now been 7 years. The runway is in very bad shape and has large cracks that allow weeds to grow up through. The slurry coat from 2012 is breaking up and there are at least two places where very large areas of the slurry coat has broken away and the old asphalt is exposed. Mr. Cullen stated that he has been in touch with the Bureau of Aeronautics about options for Runway 18/36. In his opinion, there are three options:

1. Complete another slurry seal project to hopefully get greater than 7 years of life.
2. Remove the runway altogether and operate with two primary runways.
3. Turn the runway into a turf runway. It's believed that taildragger owners would prefer a turf runway option.

Chair Fox asked if Mr. Cullen has explored the costs of option 1 versus complete removal and Mr. Cullen replied that he has discussed with Dewey Jorgenson the cost of having the Public Works Department do work on the runway, but he has not done a thorough cost analysis.

Mr. Barton asked what the usage of 18/36 is and Mr. Cullen stated that the tower does not keep track of how many planes use each runway, only of our overall traffic. However, 18/36 is the least used runway and Chair Fox stated that it is only used upon request of the pilot.

Mr. Cullen informed the Board that one reason to keep 18/36 is that when the airport has construction at the two main runway's intersection traffic can still use 18/36. Last summer's lighting project would have closed the airport for several days during the intersection work if we hadn't had 18/36 as backup.

Mr. Freeman asked if getting rid of 18/36 would reduce funding and Mr. Cullen replied that we have what is referred to as a "hot spot" where the ends of 18/36 and 14/32 are very close together. The FAA may actually provide some funding to correct that problem. Also, the tower is counting on 18/36 to be available during our upcoming SAFECON event.

Mr. Cope asked what kind of shape the rest of the facility was in and Mr. Cullen told him that it was in pretty good shape. Runway 14/32 was the most recently worked on runway and it is in

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very good condition. Runway 04/22 is on the table to be worked on in 2022 or 2024 but is still in pretty good shape. Mr. Cope also asked about taxiway conditions and Mr. Cullen said that most are very good. Taxiway D1 will be worked on when 18/36 gets taken care of.

The last slide that Mr. Cullen showed was information relating to 2018 aviation activity. Mr. Cullen stated that he just got this information from the Bureau of Aeronautics. The activity at Southern Wisconsin Regional Airport was up 16% in 2018. Mr. Cullen attributes most of this to the opening of Bessie's Diner in August. As seen in the slide, we are busier than some airports with commercial service.

Committee Requests and Motions. None.

Next Meeting Date. The next meeting of the Airport Board will be on Monday, April 15, 2019 at 8:00 a.m.

Adjournment. Mr. Quint and Supervisor Mawhinney moved to adjourn at 8:56 a.m. MOTION CARRIED.

Respectfully Submitted,

Cynthia J. Hevel
Airport Specialist

AIRPORT BOARD

March 18, 2019

2018 REVENUE

➤ Fuel Flow	\$137,429.04
➤ Land Lease	\$120,321.30
➤ T-Hangar Rent	\$81,501.00
➤ Landing Fees	\$13,848.77
➤ Non-Aviation	<u>\$50,551.81</u> (farming, golf course, conference room rental, sign permits, misc.)
➤ TOTAL	<u>\$403,651.92</u>

2017 Fuel Flow 100LL						
Airport Facility Name:	Classification:	Was 100LL sold at the airport in 2017?	Who was the seller of the 100LL?	How many gallons of 100LL were sold in 2017?	Revenue Per Gallon	
Alexander Field- South Wood County Airport	Medium General Aviation	Yes	Airport	10,001 - 20,000	\$0.01 - \$0.05	
Monroe Municipal Airport	Medium General Aviation	Yes	Airport	20,001 - 30,000	\$0.26 - \$0.50	
Stevens Point Municipal Airport	Large General Aviation	Yes	Airport	45,001 - 60,000	No Fuel Flow Fee	
Batten International Airport	Large General Aviation	Yes	Airport; FBO	30,001 - 45,000	No Fuel Flow Fee	
Fort Atkinson Municipal Airport	Medium General Aviation	Yes	Local Pilot's Ass	5,001 - 10,000	\$0.06 - \$0.10	
Green Bay Austin Straubel International Airport	Commercial Service	Yes	FBO	100,001 - 150,000	\$0.76 - \$1.00	
Dane County Regional Airport	Commercial Service	Yes	FBO	150,001 - 300,000	\$0.06 - \$0.10	
La Crosse Regional Airport	Commercial Service	Yes	FBO	30,001 - 45,000	\$0.06 - \$0.10	
Appleton International Airport	Commercial Service	Yes	FBO	60,001 - 80,000	\$0.01 - \$0.05	
Central Wisconsin Airport	Commercial Service	Yes	FBO	10,001 - 20,000	\$0.01 - \$0.05	
Rhineland/Oneida County Airport	Commercial Service	Yes	FBO	10,001 - 20,000	\$0.01 - \$0.05	
Kenosha Regional Airport	Large General Aviation	Yes	FBO	80,001 - 100,000	\$0.16 - \$0.20	
Fond du Lac County Airport	Large General Aviation	Yes	FBO	30,001 - 45,000	\$0.11 - \$0.15	
Sheboygan County Memorial Airport	Large General Aviation	Yes	FBO	45,001 - 60,000	\$0.11 - \$0.15	
Rice Lake Regional Airport	Large General Aviation	Yes	FBO	20,001 - 30,000	\$0.06 - \$0.10	
Southern Wisconsin Regional Airport	Large General Aviation	Yes	FBO	20,001 - 30,000	\$0.06 - \$0.10	
Waukesha County Airport	Large General Aviation	Yes	FBO	60,001 - 80,000	\$0.06 - \$0.10	
Wittman Regional Airport	Large General Aviation	Yes	FBO	150,001 - 300,000	\$0.06 - \$0.10	
East Troy Municipal Airport	Large General Aviation	Yes	FBO	20,001 - 30,000	\$0.01 - \$0.05	
New Richmond Regional Airport	Large General Aviation	Yes	FBO	45,001 - 60,000	\$0.01 - \$0.05	
Dodge County Airport	Medium General Aviation	Yes	FBO	30,001 - 45,000	\$0.06 - \$0.10	
Portage Municipal	Medium General Aviation	Yes	FBO	5,001 - 10,000	\$0.01 - \$0.05	
Sawyer County Airport	Medium General Aviation	Yes	FBO	10,001 - 20,000	\$0.01 - \$0.05	

2017 Fuel Flow Jet A						
Airport Facility Name:	Classification:	Was Jet A sold at the airport in 2017?	Who was the seller of the Jet A?	How many gallons of Jet A were sold in 2017?	Revenue Per Gallon	
Fort Atkinson Municipal Airport	Medium General Aviation	No				
Portage Municipal	Medium General Aviation	No				
Alexander Field- South Wood County Airport	Medium General Aviation	Yes	Airport	25,001 - 50,000	No Fuel Flow Fee	
Batten International Airport	Large General Aviation	Yes	Airport; FBO	200,001 - 400,000	No Fuel Flow Fee	
Monroe Municipal Airport	Medium General Aviation	Yes	Airport	10,001 - 25,000	\$0.51 - \$0.75	
Stevens Point Municipal Airport	Large General Aviation	Yes	Airport	75,001 - 100,000	\$0.06 - \$0.10	
Dane County Regional Airport	Commercial Service	Yes	FBO	More than 1,500,000	\$0.06 - \$0.10	
La Crosse Regional Airport	Commercial Service	Yes	FBO	800,001 - 1,250,000	\$0.06 - \$0.10	
Appleton International Airport	Commercial Service	Yes	FBO	400,001 - 800,000	\$0.01 - \$0.05	
Central Wisconsin Airport	Commercial Service	Yes	FBO	800,001 - 1,250,000	\$0.01 - \$0.05	
Green Bay Austin Straubel International Airport	Commercial Service	Yes	FBO	More than 1,500,000	\$0.01 - \$0.05	
Rhineland/Oneida County Airport	Commercial Service	Yes	FBO	100,001 - 200,000	\$0.01 - \$0.05	
Kenosha Regional Airport	Large General Aviation	Yes	FBO	800,001 - 1,250,000	\$0.16 - \$0.20	
Fond du Lac County Airport	Large General Aviation	Yes	FBO	200,001 - 400,000	\$0.11 - \$0.15	
Sheboygan County Memorial Airport	Large General Aviation	Yes	FBO	400,001 - 800,000	\$0.11 - \$0.15	
Rice Lake Regional Airport	Large General Aviation	Yes	FBO	100,001 - 200,000	\$0.06 - \$0.10	
Southern Wisconsin Regional Airport	Large General Aviation	Yes	FBO	More than 1,500,000	\$0.06 - \$0.10	
Waukesha County Airport	Large General Aviation	Yes	FBO	800,001 - 1,250,000	\$0.06 - \$0.10	
Wittman Regional Airport	Large General Aviation	Yes	FBO	400,001 - 800,000	\$0.06 - \$0.10	
East Troy Municipal Airport	Large General Aviation	Yes	FBO	10,001 - 25,000	\$0.01 - \$0.05	
New Richmond Regional Airport	Large General Aviation	Yes	FBO	100,001 - 200,000	\$0.01 - \$0.05	
Dodge County Airport	Medium General Aviation	Yes	FBO	25,001 - 50,000	\$0.06 - \$0.10	
Sawyer County Airport	Medium General Aviation	Yes	FBO	100,001 - 200,000	\$0.06 - \$0.10	

Sorted by airport classification and then by revenue per gallon highest to lowest

2017 Landing Fees						
Airport Facility Name:	Classification:	Were landing fees charged in 2017?	Who charged the landing fees?	Beechcraft King Air Landing Fee (8,000 lbs.):	Hawker 800 Landing Fee (22,000 lbs.):	Bombardier CRJ-200 Landing Fee (50,000 lbs.):
Alexander Field- South Wood County Airport	Medium General Aviation	No				
Dodge County Airport	Medium General Aviation	No				
East Troy Municipal Airport	Large General Aviation	No				
Fond du Lac County Airport	Large General Aviation	No				
Fort Atkinson Municipal Airport	Medium General Aviation	No				
Kenosha Regional Airport	Large General Aviation	No				
Monroe Municipal Airport	Medium General Aviation	No				
New Richmond Regional Airport	Large General Aviation	No				
Portage Municipal	Medium General Aviation	No				
Rice Lake Regional Airport	Large General Aviation	No				
Sawyer County Airport	Medium General Aviation	No				
Sheboygan County Memorial Airport	Large General Aviation	No				
Stevens Point Municipal Airport	Large General Aviation	No				
Waukesha County Airport	Large General Aviation	No				
Rhineland/Oneida County Airport	Commercial Service	Yes	Airport			\$138.00
Dane County Regional Airport	Commercial Service	Yes	Airport	\$42.00	\$101.00	\$135.00
La Crosse Regional Airport	Commercial Service	Yes	FBO		\$82.00	\$125.00
Central Wisconsin Airport	Commercial Service	Yes	Airport			\$107.00
Green Bay Austin Straubel International Airport	Commercial Service	Yes	Airport;FBO			\$98.00
Appleton International Airport	Commercial Service	Yes	Airport			\$61.00
Batten International Airport	Large General Aviation	Yes	Airport;FBO	\$53.00		\$100.00
Southern Wisconsin Regional Airport	Large General Aviation	Yes	Airport		\$38.50	\$87.50
Wittman Regional Airport	Large General Aviation	Yes	FBO		\$11.00	\$55.00

Sorted by Airport Classification and then by landing fee for a Bombardier.

2017 Non Heated T-hangars						
Airport Facility Name:	Classification:	Were non-heated individual/T-hangars available to rent in 2017?	Who was the owner of the non-heated individual/T-hangars?	Daily Rental Rate for a Cessna 172:	Monthly Rental Rate for a Cessna 172:	Annual Rental Rate for a Cessna 172:
Dodge County Airport	Medium General Aviation	No				
Fort Atkinson Municipal Airport	Medium General Aviation	No				
New Richmond Regional Airport	Large General Aviation	No				
Rhineland/Oneida County Airport	Commercial Service	No				
Sawyer County Airport	Medium General Aviation	No				
Sheboygan County Memorial Airport	Large General Aviation	No				
Fond du Lac County Airport	Large General Aviation	Yes	FBO		\$80.00	
Kenosha Regional Airport	Large General Aviation	Yes	Private Owner(s)		\$350.00	\$350.00
La Crosse Regional Airport	Commercial Service	Yes	Airport		\$82.00	
Monroe Municipal Airport**	Medium General Aviation	Yes	Airport;Private Owner(s)		\$85.00	
Portage Municipal	Medium General Aviation	Yes	Airport		\$100.00	
Alexander Field- South Wood County Airport	Medium General Aviation	Yes	Airport		\$110.00	
Central Wisconsin Airport	Commercial Service	Yes	Airport		\$125.00	
East Troy Municipal Airport	Large General Aviation	Yes	Airport		\$125.00	
Stevens Point Municipal Airport	Large General Aviation	Yes	Airport		\$135.00	
Wittman Regional Airport	Large General Aviation	Yes	Airport		\$150.00	
Rice Lake Regional Airport	Large General Aviation	Yes	Airport		\$157.00	\$1,884.00
Waukesha County Airport	Large General Aviation	Yes	Airport		\$199.00	
Southern Wisconsin Regional Airport	Large General Aviation	Yes	Airport	\$10.00	\$238.00	\$2,856.00
Green Bay Austin Straubel International Airport	Commercial Service	Yes	Airport		\$241.00	\$2,886.00
Batten International Airport**	Large General Aviation	Yes	Airport;FBO		\$250.00	
Dane County Regional Airport**	Commercial Service	Yes	Airport;FBO		\$250.00	
Appleton International Airport	Commercial Service	Yes	Airport			\$2,327.00

** Multiple owners of the T-hangars
Sorted by monthly rate only

2017 Corporate Land Lease Rates

Airport Facility Name:	Classification	Was airport property leased for corporate hangars in 2017?	How many corporate hangars were located on the airport in 2017?	Are additional corporate hangar lots available for immediate development on the airport?	What was the average annual lease rate for a corporate hangar in 2017 with the following characteristics: 4,900 ft ² Lot (70'x70') 2,500 ft ² Hangar (50'x50') 50 Front Feet	Calculated Per Square Foot Lease Rate for a 70'x70' Lot
Alexander Field- South Wood County Airport	Medium General Aviation	No				
Portage Municipal	Medium General Aviation	No				
East Troy Municipal Airport	Large General Aviation	Yes	1	No	\$12,000.00	\$2.45
La Crosse Regional Airport	Commercial Service	Yes	2	Yes	\$11,239.00	\$2.29
Wittman Regional Airport	Large General Aviation	Yes	6	Yes	\$9,332.00	\$1.90
Dane County Regional Airport	Commercial Service	Yes	6	Yes	\$4,000.00	\$0.82
Central Wisconsin Airport	Commercial Service	Yes	3	Yes	\$2,200.00	\$0.45
Fond du Lac County Airport	Large General Aviation	Yes	5	Yes	\$2,000.00	\$0.41
Green Bay Austin Straubel International Airport	Commercial Service	Yes	6	Yes	\$1,239.00	\$0.25
Waukesha County Airport	Large General Aviation	Yes	4	Yes	\$1,225.00	\$0.25
Appleton International Airport	Commercial Service	Yes	2	Yes	\$1,180.00	\$0.24
Kenosha Regional Airport	Large General Aviation	Yes	7	Yes	\$980.00	\$0.20
Sheboygan County Memorial Airport	Large General Aviation	Yes	10	Yes	\$955.00	\$0.20
Batten International Airport	Large General Aviation	Yes	13	Yes	\$906.00	\$0.18
Stevens Point Municipal Airport	Large General Aviation	Yes	2	Yes	\$800.00	\$0.18
Dodge County Airport	Medium General Aviation	Yes	7	Yes	\$735.00	\$0.15
Fort Atkinson Municipal Airport	Medium General Aviation	Yes	2	Yes	\$600.00	\$0.12
Southern Wisconsin Regional Airport	Large General Aviation	Yes	5	Yes	\$559.00	\$0.11
Rice Lake Regional Airport	Large General Aviation	Yes	5	Yes	\$500.00	\$0.10
Monroe Municipal Airport	Medium General Aviation	Yes	2	Yes	\$500.00	\$0.10
New Richmond Regional Airport	Large General Aviation	Yes	7	Yes	\$490.00	\$0.10
Rhineland/Oneida County Airport	Commercial Service	Yes	1	Yes	\$480.00	\$0.10
Sawyer County Airport	Medium General Aviation	Yes	1	No	\$445.00	\$0.09

Sorted by Price Only - Highest to lowest

2017 Private Land Lease Rates

Airport Facility Name:	Classification	Was airport property leased for private hangars in 2017?	How many private hangars were located on the airport in 2017?	Are additional private hangar lots available for immediate development on the airport?	What was the average annual lease rate for a private hangar in 2017 with the following characteristics: 4,900 ft ² Lot (70'x70') 2,500 ft ² Hangar (50'x50') 50 Front Feet	Calculated Per Square Foot Lease Rate for a 70'x70' Lot
Central Wisconsin Airport	Commercial Service	No				
La Crosse Regional Airport	Commercial Service	No				
Wittman Regional Airport	Large General Aviation	Yes	23	Yes		
Dane County Regional Airport	Commercial Service	Yes	9	Yes	\$4,000.00	\$0.82
Green Bay Austin Straubel International Airport	Commercial Service	Yes	37	Yes	\$1,239.00	\$0.25
Kenosha Regional Airport	Large General Aviation	Yes	32	Yes	\$980.00	\$0.20
Waukesha County Airport	Large General Aviation	Yes	47	Yes	\$931.00	\$0.19
Batten International Airport	Large General Aviation	Yes	8	Yes	\$906.00	\$0.18
Portage Municipal	Medium General Aviation	Yes	1	Yes	\$800.00	\$0.16
Appleton International Airport	Commercial Service	Yes	22	Yes	\$650.00	\$0.13
Stevens Point Municipal Airport	Large General Aviation	Yes	20	Yes	\$625.00	\$0.13
Sheboygan County Memorial Airport	Large General Aviation	Yes	38	Yes	\$612.00	\$0.12
Southern Wisconsin Regional Airport	Large General Aviation	Yes	5	Yes	\$559.00	\$0.11
Rice Lake Regional Airport	Large General Aviation	Yes	9	Yes	\$500.00	\$0.10
New Richmond Regional Airport	Large General Aviation	Yes	92	Yes	\$490.00	\$0.10
Dodge County Airport	Medium General Aviation	Yes	33	Yes	\$490.00	\$0.10
East Troy Municipal Airport	Large General Aviation	Yes		No	\$425.00	\$0.09
Fort Atkinson Municipal Airport	Medium General Aviation	Yes	22	Yes	\$400.00	\$0.08
Monroe Municipal Airport	Medium General Aviation	Yes	22	Yes	\$360.00	\$0.07
Fond du Lac County Airport	Large General Aviation	Yes	35	Yes	\$350.00	\$0.07
Rhineland/Oneida County Airport	Commercial Service	Yes	18	Yes	\$270.00	\$0.06
Sawyer County Airport	Medium General Aviation	Yes	26	No	\$222.00	\$0.05
Alexander Field- South Wood County Airport	Medium General Aviation	Yes	21	Yes	\$100.00	\$0.02

Sorted by Rate only highest to lowest

2017 Commercial Lease Rate						
Airport Facility Name:	Classification:	Was airport property leased for commercial aeronautical use in 2017?	How many commercial aeronautical hangars were located on the airport in 2017?	Are additional commercial aeronautical use hangar lots available for immediate development on the airport?	What was the average annual lease rate for a commercial aeronautical hangar in 2017 with the following characteristics: 4,900 ft ² Lot (70'x70') 2,500 ft ² Hangar (50'x50') 50 Front Feet	Calculated Per Square Foot Lease Rate for a 70'x70' Lot
Batten International Airport	Large General Aviation	No				
East Troy Municipal Airport	Large General Aviation	No				
Green Bay Austin Straubel International Airport	Commercial Service	No				
Kenosha Regional Airport	Large General Aviation	No				
Rhineland/Oneida County Airport	Commercial Service	No				
Sawyer County Airport	Medium General Aviation	No				
Wittman Regional Airport	Large General Aviation	Yes	7	Yes		
La Crosse Regional Airport	Commercial Service	Yes	6	Yes	\$11,239.00	\$2.28
Dane County Regional Airport	Commercial Service	Yes	26	No	\$4,000.00	\$0.52
Central Wisconsin Airport	Commercial Service	Yes	2	Yes	\$2,200.00	\$0.45
Appleton International Airport	Commercial Service	Yes	4	Yes	\$1,180.00	\$0.24
Stevens Point Municipal Airport	Large General Aviation	Yes	1	Yes	\$2,500.00	\$0.51
Fond du Lac County Airport	Large General Aviation	Yes	1	Yes	\$2,000.00	\$0.41
Waukesha County Airport	Large General Aviation	Yes	10	Yes	\$1,617.00	\$0.33
Sheboygan County Memorial Airport	Large General Aviation	Yes	2	No	\$735.00	\$0.15
Southern Wisconsin Regional Airport	Large General Aviation	Yes	10	Yes	\$731.00	\$0.15
Rice Lake Regional Airport	Large General Aviation	Yes	4	Yes	\$500.00	\$0.10
New Richmond Regional Airport	Large General Aviation	Yes	3	Yes	\$490.00	\$0.10
Portage Municipal	Medium General Aviation	Yes	1	Yes	\$1,000.00	\$0.20
Dodge County Airport	Medium General Aviation	Yes	1	No	\$735.00	\$0.15
Fort Atkinson Municipal Airport	Medium General Aviation	Yes	2	Yes	\$400.00	\$0.08
Monroe Municipal Airport	Medium General Aviation	Yes	3	Yes	\$360.00	\$0.07
Alexander Field- South Wood County Airport	Medium General Aviation	Yes	3	Yes	\$100.00	\$0.02

Sorted first by Classification then by cost high to low

2017 Agricultural Land						
Airport Facility Name:	Classification:	Was airport property leased for agricultural use in 2017?	How many acres were leased for agricultural use in 2017?	What was the average annual lease rate per acre?	Are the agricultural leases competitively bid?	How often are the leases competitively bid?
Batten International Airport	Large General Aviation	No				
East Troy Municipal Airport	Large General Aviation	No				
La Crosse Regional Airport	Commercial Service	No				
Portage Municipal	Medium General Aviation	No				
Rhineland/Oneida County Airport	Commercial Service	No				
Sawyer County Airport	Medium General Aviation	No				
Stevens Point Municipal Airport	Large General Aviation	No				
Waukesha County Airport	Large General Aviation	No				
Appleton International Airport	Commercial Service	Yes	201 - 300	\$50.01 - \$75.00	No	
Central Wisconsin Airport	Commercial Service	Yes	501 - 1,000	\$75.01 - \$100.00	No	
Dane County Regional Airport	Commercial Service	Yes	201 - 300	\$100.01 - \$150.00	Yes	5 Years
Green Bay Austin Straubel International Airport	Commercial Service	Yes	More than 1,000	\$50.01 - \$75.00	No	
Fond du Lac County Airport	Large General Aviation	Yes	201 - 300	\$100.01 - \$150.00	Yes	3 Years
Kenosha Regional Airport	Large General Aviation	Yes	151 - 200	\$75.01 - \$100.00	No	
New Richmond Regional Airport	Large General Aviation	Yes	101 - 150	\$100.01 - \$150.00	No	
Rice Lake Regional Airport	Large General Aviation	Yes	301 - 500	\$50.01 - \$75.00	Yes	3 Years
Sheboygan County Memorial Airport	Large General Aviation	Yes	301 - 500	\$50.01 - \$75.00	No	
Southern Wisconsin Regional Airport	Large General Aviation	Yes	301 - 500	\$50.01 - \$75.00	Yes	3 Years
Wittman Regional Airport	Large General Aviation	Yes	51 - 100	\$75.01 - \$100.00	No	
Alexander Field- South Wood County Airport	Medium General Aviation	Yes	101 - 150	\$15.01 - \$25.00	No	
Dodge County Airport	Medium General Aviation	Yes	201 - 300	\$150.01 - \$200.00	Yes	4 Years
Fort Atkinson Municipal Airport	Medium General Aviation	Yes	26 - 50	\$150.01 - \$200.00	Yes	3 Years
Monroe Municipal Airport	Medium General Aviation	Yes	51 - 100	\$150.01 - \$200.00	Yes	5 Years

Sorted by classification


2017 Self Sustainability

Airport Facility Name:	Classification:	Was the airport financially self-sustaining in 2017?	How much of the local tax levy was used to subsidize airport revenues in 2017?
Appleton International Airport	Commercial Service	Yes	
Batten International Airport	Large General Aviation	Yes	
Central Wisconsin Airport	Commercial Service	Yes	
Dane County Regional Airport	Commercial Service	Yes	
Fort Atkinson Municipal Airport	Medium General Aviation	Yes	
Green Bay Austin Straubel International Airport	Commercial Service	Yes	
La Crosse Regional Airport	Commercial Service	Yes	
New Richmond Regional Airport	Large General Aviation	Yes	
Rhineland/Oneida County Airport	Commercial Service	No	\$250,000.01 - \$500,000.00
Stevens Point Municipal Airport	Large General Aviation	No	\$100,000.01 - \$150,000.00
Rice Lake Regional Airport	Large General Aviation	No	\$150,000.01 - \$250,000.00
Fond du Lac County Airport	Large General Aviation	No	\$25,000.01 - \$50,000.00
Kenosha Regional Airport	Large General Aviation	No	\$25,000.01 - \$50,000.00
Sheboygan County Memorial Airport	Large General Aviation	No	\$250,000.01 - \$500,000.00
East Troy Municipal Airport	Large General Aviation	No	\$5,000.01 - \$10,000.00
Waukesha County Airport	Large General Aviation	No	\$75,000.01 - \$100,000.00
Southern Wisconsin Regional Airport	Large General Aviation	No	More than \$500,000
Wittman Regional Airport	Large General Aviation	No	More than \$500,000
Portage Municipal	Medium General Aviation	No	\$0.01 - \$2,000.00
Alexander Field- South Wood County Airport	Medium General Aviation	No	\$100,000.01 - \$150,000.00
Dodge County Airport	Medium General Aviation	No	\$150,000.01 - \$250,000.00
Monroe Municipal Airport	Medium General Aviation	No	\$25,000.01 - \$50,000.00
Sawyer County Airport	Medium General Aviation	No	\$50,000.01 - \$75,000.00

Sorted first by classification and then by tax levy highest to lowest

2018 MARKETING

- Midwest Flyer Magazine **\$314.25**
- Foremost Media **\$550.00**
- **TOTAL** **\$864.25**



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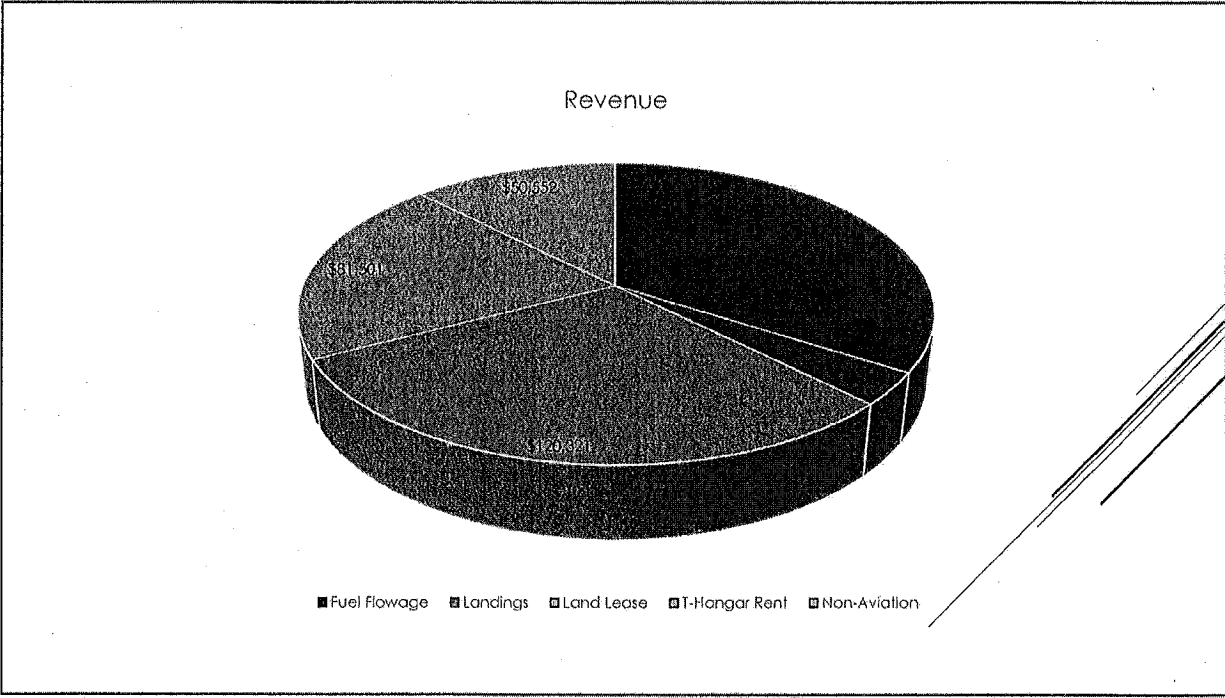
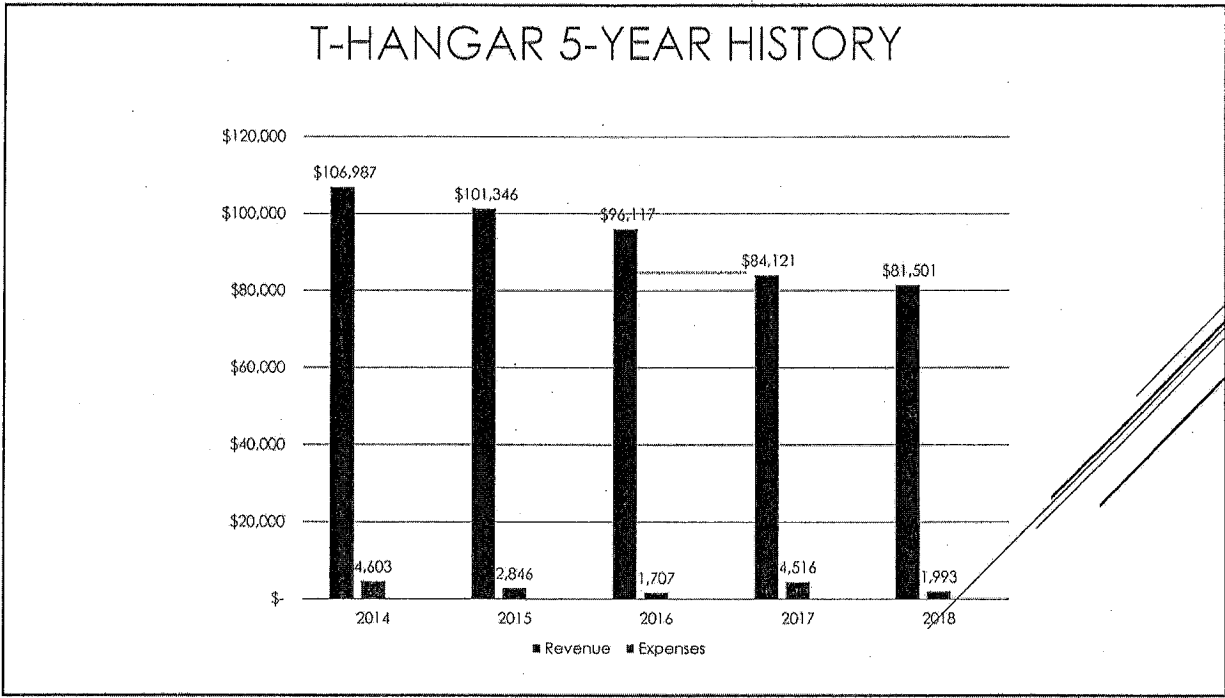
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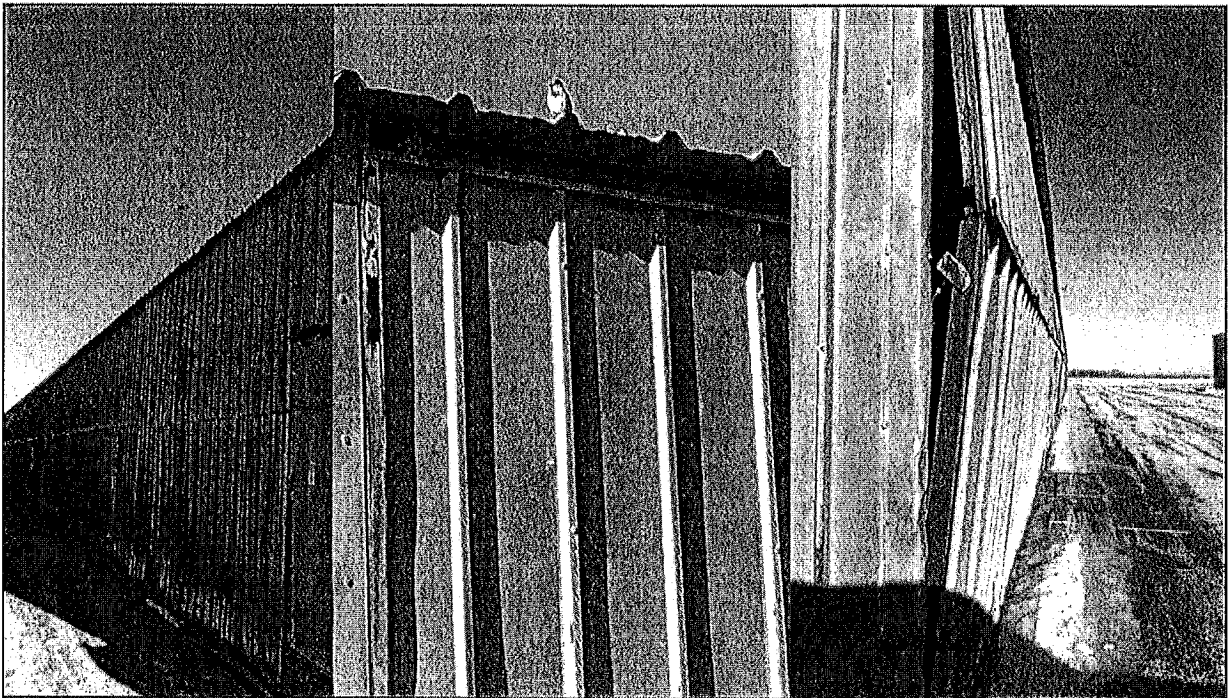
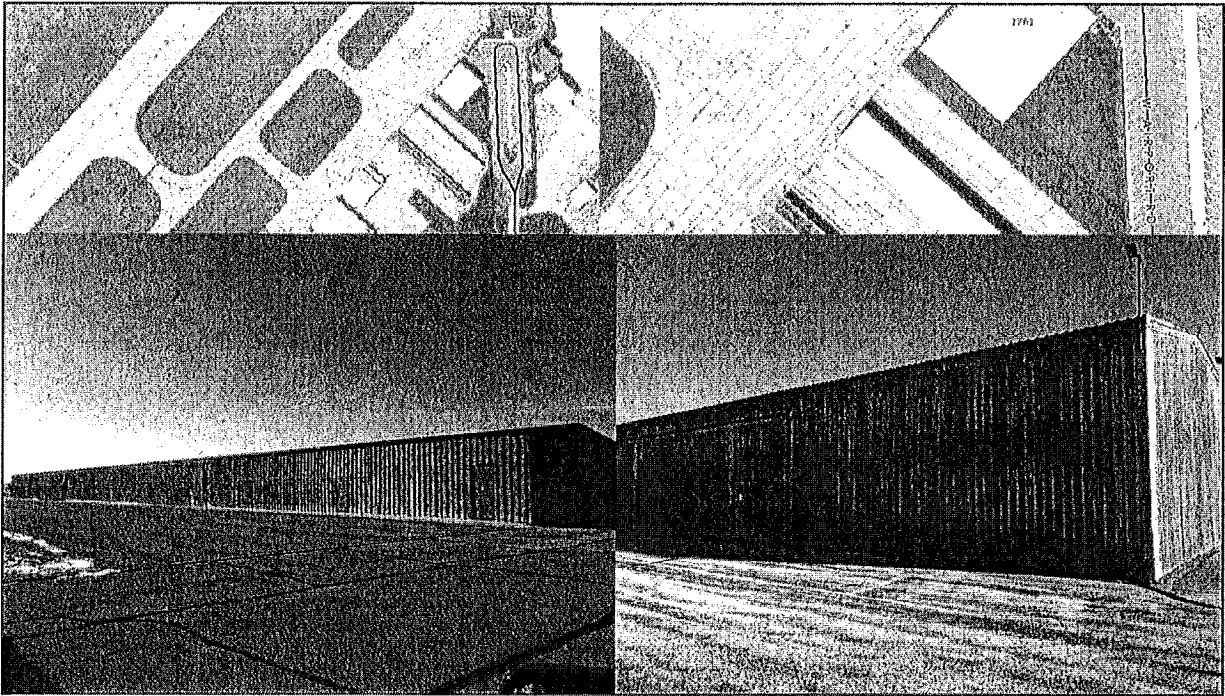
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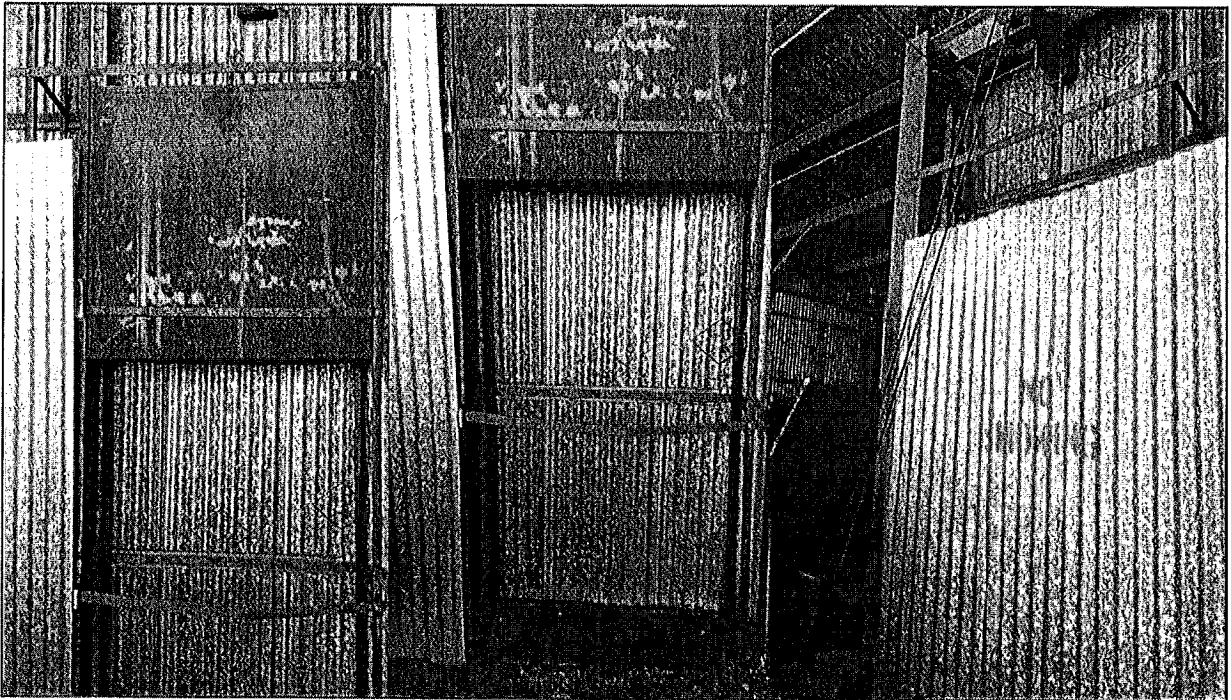
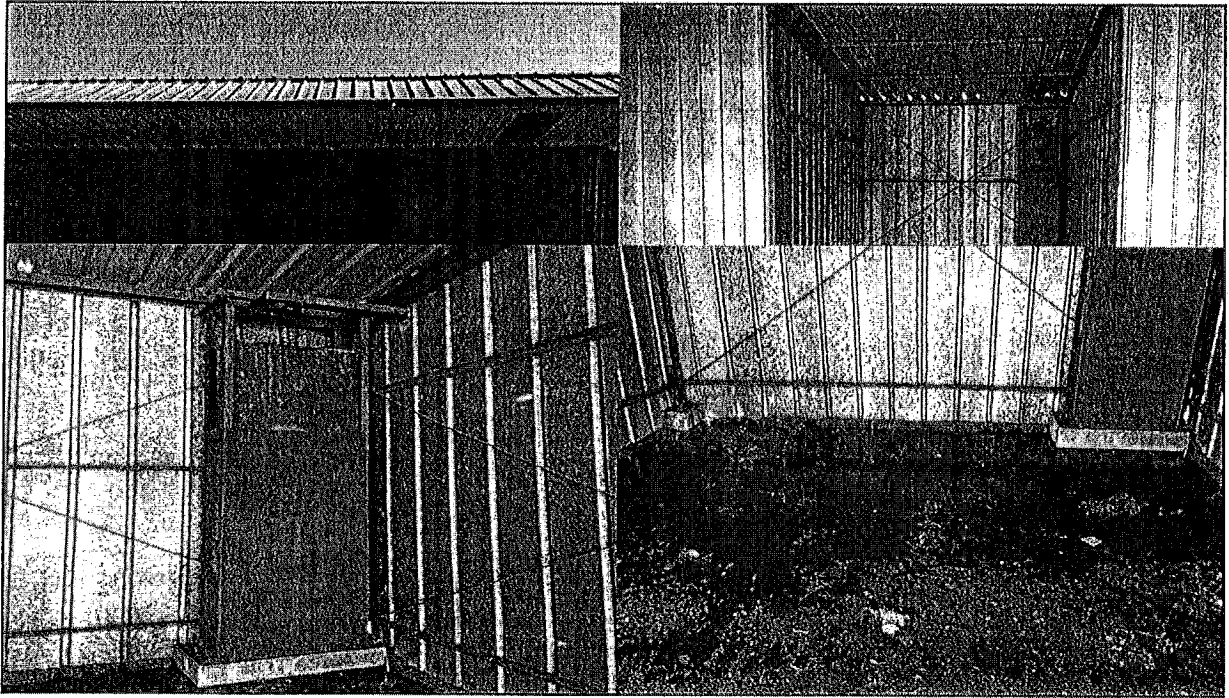
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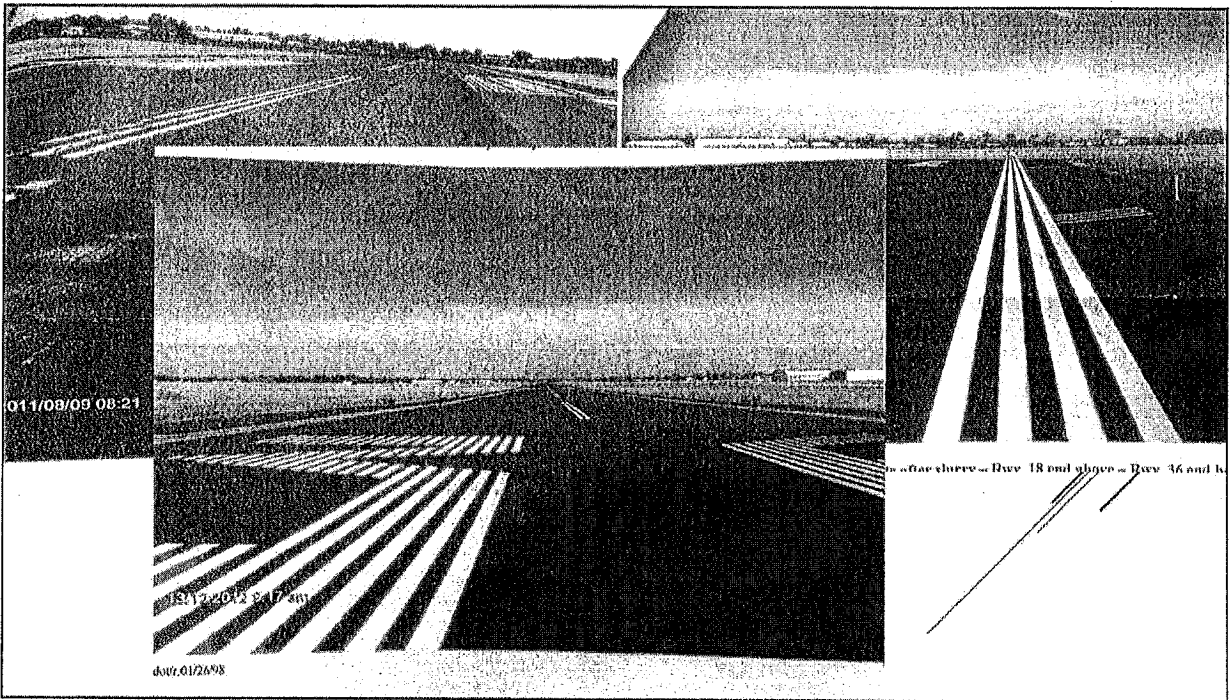
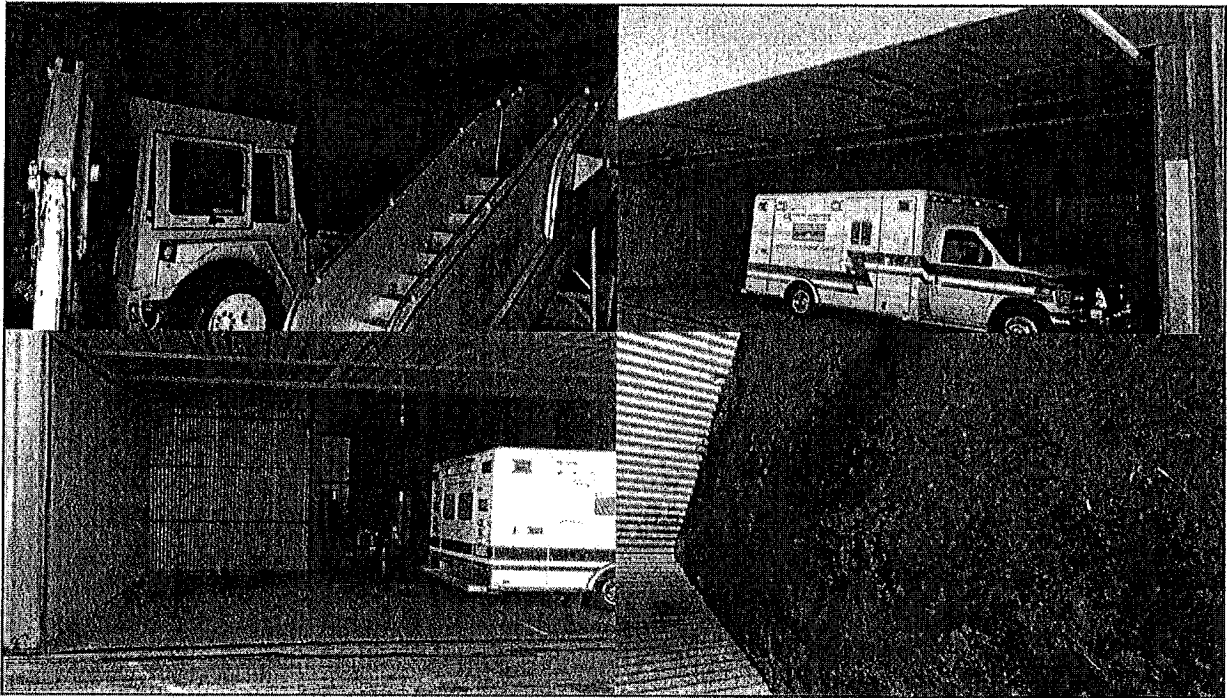
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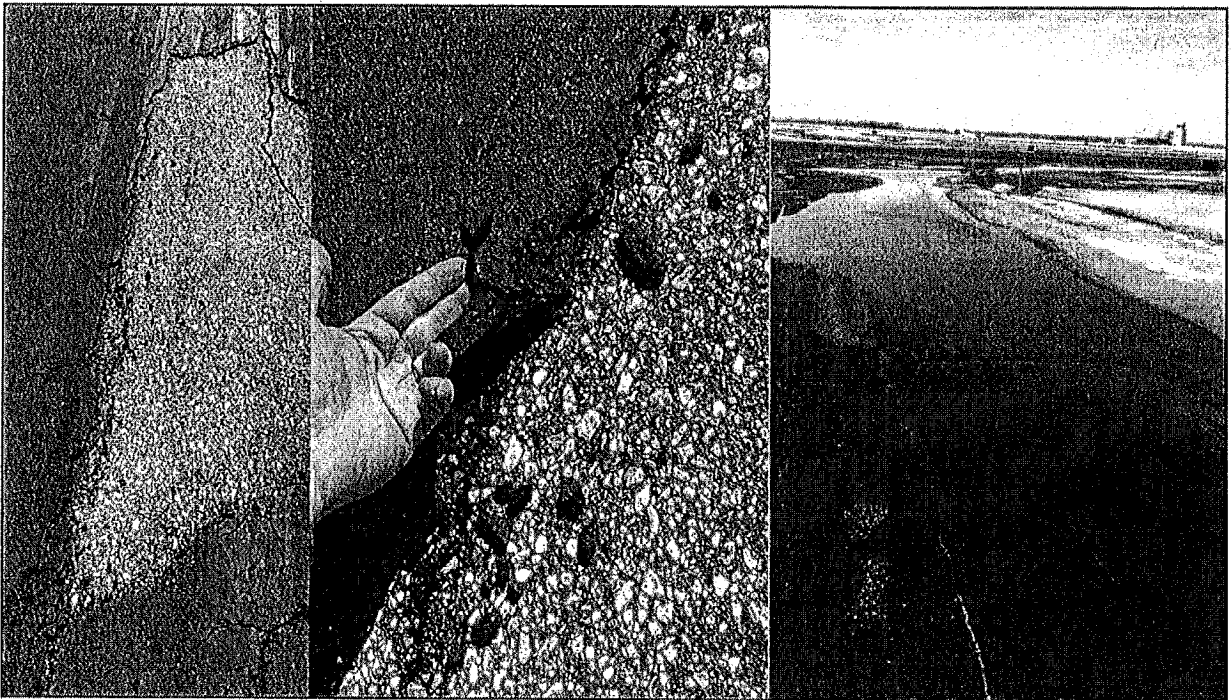
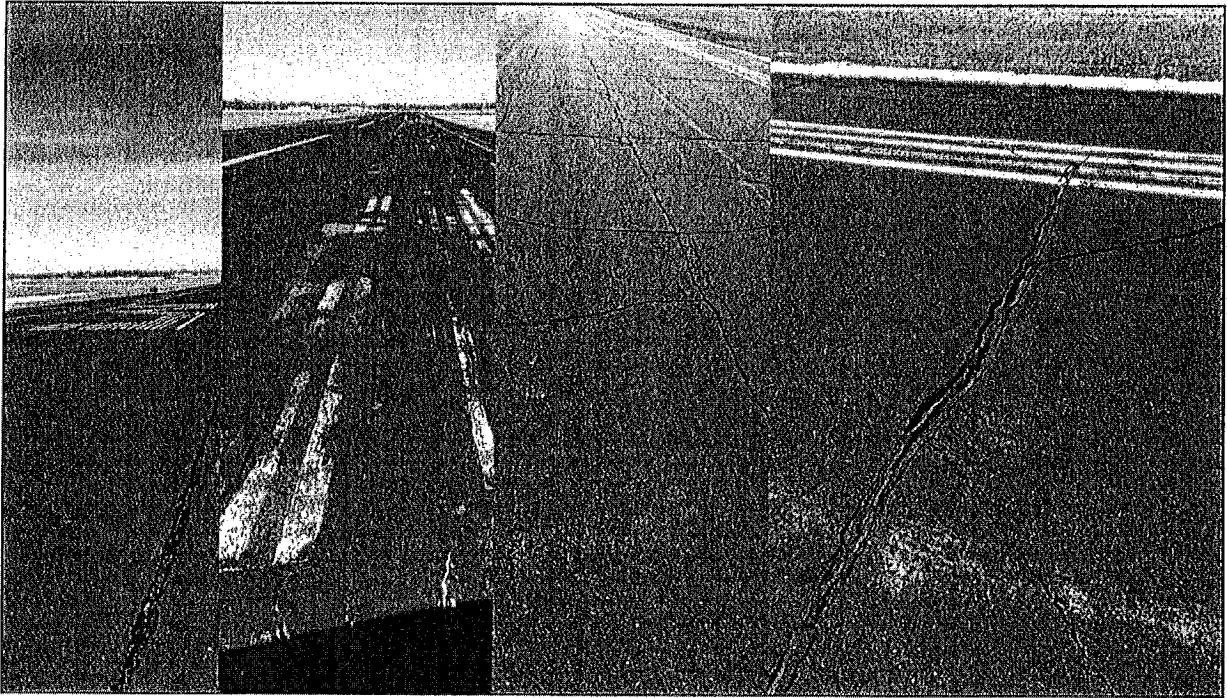
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WISCONSIN AVIATION ACTIVITY - 2018						
AIRPORT OPERATIONS AT TOWERED AIRPORTS						
Location/Commercial Airports	CY2014	CY2015	CY2016	CY2017	CY 2018	% Change (17-18)
Milwaukee - General Mitchell International	113,286	111,509	113,715	112,343	111,712	-1%
Madison - Dane County Regional	78,956	78,206	81,419	83,529	87,578	5%
Eau Claire - Chippewa Valley Regional	21,454	22,347	22,509	20,149	21,836	8%
Green Bay - Austin Straubel International	41,853	46,720	49,479	45,358	47,752	5%
Appleton - Appleton International Airpor	32,980	33,679	34,302	32,234	34,458	7%
La Crosse - La Crosse Municipal	19,562	22,942	19,323	18,416	19,608	6%
Mosinee - Central Wisconsin	13,266	12,640	12,375	12,424	12,624	2%
<i>Subtotal</i>	<i>321,357</i>	<i>328,043</i>	<i>333,122</i>	<i>324,455</i>	<i>335,568</i>	<i>3%</i>
Location/General Aviation Towered Airports	CY2014	CY2015	CY2016	CY2017	CY 2018	% Change (17-18)
Oshkosh - Wittman Regional	64,146	64,717	66,950	62,952	74,558	18%
Waukesha - Crites Field	41,711	34,237	38,178	33,543	44,044	31%
Kenosha - Kenosha Regional	48,734	53,139	46,868	48,722	59,128	21%
Janesville - Southern Wisconsin Regional	34,894	32,070	31,222	32,606	37,674	↑ 16%
Milwaukee - Lawrence Timmerman	31,467	26,751	24,875	27,730	26,030	-6%
*Sparta - Ft. McCoy - Sparta	12,476	17,170	19,978	10,669	10,108	-5%
<i>Subtotal</i>	<i>233,428</i>	<i>228,084</i>	<i>228,071</i>	<i>216,222</i>	<i>251,542</i>	<i>16%</i>
Total	554,785	556,127	561,193	540,677	587,110	9%

*Sparta-Ft. McCoy is a joint use military/general aviation airport. Source: FAA Air Traffic Activity System - Airport Operations 2/3/19