

**RESOLUTION
ROCK COUNTY BOARD OF SUPERVISORS**

David O'Connell
INITIATED BY

David O'Connell
DRAFTED BY

Finance Committee
County Board Staff Committee
SUBMITTED BY



September 10, 2010
DATE DRAFTED

Awarding Contract for Prescription Benefit Manager

1 **WHEREAS**, Express Scripts currently administers the County's prescription drug program; and,
2
3 **WHEREAS**, Willis of Wisconsin, the County's Insurance Consultant, solicited proposals from
4 Prescription Benefit Mangers (PBMs); and,
5
6 **WHEREAS**, it was determined that the proposal form Navitus is the most advantageous to the County;
7 and,
8
9 **WHEREAS**, prescription drug coverage is substantially the same under the new contract with Navitus.
10
11 **NOW, THEREFORE, BE IT RESOLVED**, that the Rock County Board of Supervisors duly
12 assembled this 23rd day of September, 2010 does hereby authorize the execution of a
13 contract with Navitus for administration of the County's prescription drug program for two years
14 beginning January 1, 2011, with annual renewals thereafter.

Respectfully Submitted,

FINANCE COMMITTEE

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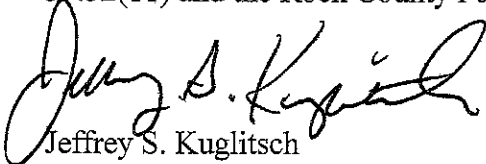
10-9B-151

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LEGAL NOTE:

The County Board is authorized to take this action by Wisconsin Statutes secs. 59.01, 59.51 and 59.52(11) and the Rock County Purchasing Ordinance.



Jeffrey S. Kuglitsch
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.



Craig Knutson
County Administrator

FISCAL NOTE:

The Administrative Costs of the PBM is included in the County's actuarially computed health insurance premium. Sufficient funding will be included in the 2011 and 2012 budgets for departmental health insurance premiums.



Jeffrey A. Smith
Finance Director

Executive Summary

Awarding Contract for Prescription Benefit Manager

From time to time it is necessary to take service contracts out for bid to assure that the County is receiving the best pricing and service that it can achieve. In furtherance of this effort, Rock County, in conjunction with its health consultant Willis of Wisconsin, issued an RFP for Prescription Benefit Manager (PBM) services. Eight responsive proposals were received and narrowed down by the raters to four competitive proposals. Interviews were conducted with the four finalists.

Navitus was determined to yield the greatest return on our investment of all the proposals submitted. Additionally, it is the opinion of the raters that Navitus is in the strongest position to partner with the County in effectuating cost savings in the future. Lastly, Navitus will contractually bind themselves as part of this agreement by placing \$50,000.00 toward performance guarantees as designated by the County. This is important in that it ascribes financial penalties to the vendor if their performance does not measure up to their promises.