

RESOLUTION

ROCK COUNTY BOARD OF SUPERVISORS

Sarah Holford, IT Business Manager
INITIATED BY



2/1/2022
DATE DRAFTED

Authorizing Purchase of First Net Cradlepoint Mobile Routers

WHEREAS, Rock-IT is partnering with the Rock County Sheriff's Department and General Communications, and;

WHEREAS, the Rock County Sheriff's Department has elected to replace their existing squad modems, and;

WHEREAS, the Rock County Sheriff's Department has elected to switch their service to FirstNet, and;

WHEREAS, the project will entail the removal of twenty-nine existing routers, and installing twenty-nine new Cradlepoint IBR900s/IBR1700s and five-in-one antennas.

WHEREAS, General Communications is a member of FirstNet Indirect sales, and;

NOW, THEREFORE, BE IT RESOLVED that the Rock County Board of Supervisors duly assembled this 10th day of February, 2022, does hereby authorize the Rock County Information Technology Department to contract with General Communications for the removal of twenty-nine existing routers, and installing twenty-nine new Cradlepoint IBR900s/IBR1700s and five-in-one antennas at a cost not to exceed \$50,000.00.

FISCAL NOTE:

This project was included in the 2022 budget and is being funded with sales tax revenue.

Sherry Oja
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to §§ 59.01 and 59.51, Wis. Stats. In addition, § 59.52(29), Wis. Stats., requires the project to be let to the lowest responsible bidder. General Communications is the sole source provider of Cradlepoint IBR900s/IBR1700s and five-in-one antennas.

Richard Greenlee
Corporation Counsel

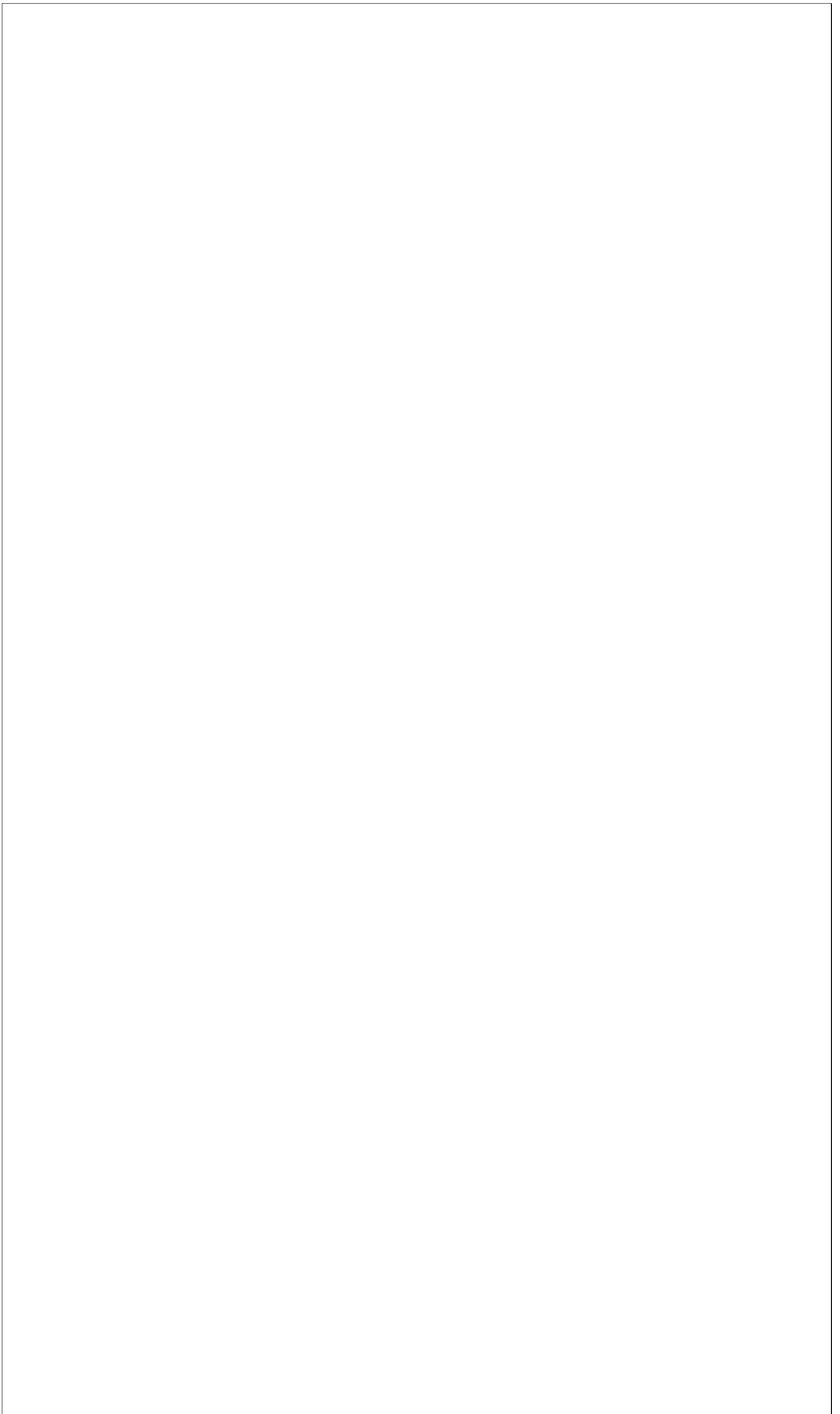
ADMINISTRATIVE NOTE:

Recommended.

Josh Smith
County Administrator

Committee Action Finance Committee

The Finance Committee recommended this resolution for approval by a unanimous voice vote.



Executive Summary

Authorizing Purchase of First Net Cradlepoint Mobile Routers

Rock-IT is partnering with the Rock County Sheriff's Department and General Communications to replace the existing squad modems with Cradlepoints and switching the service to FirstNet.

The County Board's approval of this agreement authorizes Rock County IT to contract with General Communications for the removal of twenty-nine existing routers, and installing twenty-nine new Cradlepoint IBR900s/IBR1700s and five-in-one antennas at a cost not to exceed \$50,000.00



GENERAL COMMUNICATIONS
your safety is our business

2880 Commerce Park Drive, Madison, WI 53719
 Madison Milwaukee Eau Claire
 P: 608-271-4848 P: 262-439-2000 P: 715-225-7604
 F: 608-661-2935 F: 262-439-2009 F: 608-661-2935
 www.gencomm.com

SALES QUOTE

Sales Quote No: 24075

Date: 1/19/22

Account No: 3741

Bill To: Rock County Information Tech
 3530 N County Hwy F
 Janesville, WI 53547-0351
 USA

Ship To: Rock County Information Tech
 Attn: Sara Herzig
 3530 N County Hwy F
 Janesville, WI 53547-0351
 USA

| Sales Person | P.O. Number | Ship Method | Payment Terms | Quote Expires On |
|--------------|-------------|--------------|---------------|------------------|
| Marty Bleck | pending | Installation | NET 30 Days | 2/18/22 |

Notes

Pricing for removing 29 existing routers and installing 29 new Cradlepoint IBR900s/IBR1700s and 5 in 1 antennas.
 Lead time on product is about 10 to 14 days.

| Item No | Description | Quantity | UM | Price | Amount |
|--------------------|---|----------|------|------------|-------------|
| MA3-0900120B-NNA | Cradlepoint IBR900 1200M-B FirstNet Mobile Data Router w/ 3 Year Of NetCloud Essentials | 28.00 | Each | \$1,060.00 | \$29,680.00 |
| MA3-17001200-NNA | Cradlepoint IBR1700 Mobile Data Router - FirstNet, 3 Year NetCloud | 1.00 | Each | \$1,589.00 | \$1,589.00 |
| SH-900 | Panorama Sharkfin Low Profile Antenna - 2x2 MiMo, 2x2 WiFi, GPS/GNSS, 5m Cable, Black | 28.00 | Each | \$259.00 | \$7,252.00 |
| LGMQM4B-7-38-24-58 | Panorama Low Profile LTE Dome - 4x4 LTE, 4x4 WiFi, GNSS, Black | 1.00 | Each | \$235.00 | \$235.00 |
| C29SP-10SJ | Panorama CS29 High Performance Double Shielded 5mm Coaxial Cable - 10m, LTE | 4.00 | Each | \$41.00 | \$164.00 |
| C32SP-10SMARV | Panorama Double Shielded Extension Cable - SMA Male to RP SMA Male, 10M, WiFi | 4.00 | Each | \$42.00 | \$168.00 |
| C23FP-15SMAP | Panorama C23FP High Performance Double Shielded Cable - 15m, GPS | 1.00 | Each | \$37.00 | \$37.00 |
| LABORINSTALL | Installation Labor - Remove existing routers and install new routers and antennas | 29.00 | Each | \$375.00 | \$10,875.00 |

Returns & exchanges are accepted within 30 days of purchase and require an RMA Number. Items must be in unused condition and in original packaging. Special order items are non-returnable and may not be canceled once shipped from vendor.

| | |
|--------------------------|-------------|
| Subtotal | \$50,000.00 |
| Freight | \$0.00 |
| Sales Tax | \$0.00 |
| Sales Order Total | \$50,000.00 |