

# ROCK COUNTY, WISCONSIN



## FINANCE COMMITTEE THURSDAY – DECEMBER 6, 2018 - 7:30 A.M. CONFERENCE ROOM N-1 - FIFTH FLOOR ROCK COUNTY COURTHOUSE-EAST

### AGENDA

1. Call to Order
2. Approval of Agenda
3. Citizen Participation, Communications and Announcements
4. Approval of Minutes – November 13, 2018
5. Transfers and Appropriations
  - A. Facilities Management
6. Review of Payments
7. Review of Payments over \$10,000
8. Resolutions and Committee Endorsements
  - A. Amending the 2018 Council on Aging Budget to Adjust Alzheimer's Family & Caregiver Program Allocation
  - B. Amending Budget and Approving Change Order for Courts Video Conferencing Project
  - C. Authorizing Purchase of ArcServe Backup System
  - D. Authorizing Upgrade of Mitel Voice Mail System
  - E. Authorizing Purchase of Network Switches
  - F. Approval of Request to Purchase Replacement Servers from CDW-G
  - G. Approval of Request to Purchase Brocade Switches from AE Business Solutions
9. Updates and Possible Action
  - A. Discussion on Baker Tilly IT Assessment Report
10. Adjournment

The County of Rock will provide reasonable accommodations to people with disabilities. Please contact us at 608-757-5510 or e-mail [countyadmin@co.rock.wi.us](mailto:countyadmin@co.rock.wi.us) at least 48 hours prior to a public meeting to discuss any accommodations that may be necessary.



**COMMITTEE REVIEW REPORT**  
FOR THE MONTH OF NOVEMBER 2018

Account Number	Account Name	PO#	Check Date	Vendor Name	Inv/Enc Amt
00-0000-0001-17000	PREPAID BUDGET I				
		P1802650	11/15/2018	CNA SURETY DIRECT BILL	378.25
00-0000-0001-17100	POSTAGE METER CH				
		P1800036	11/15/2018	UNITED MAILING SERVICES INC	829.62
00-0000-0001-22158	SHORT TERM DISAB				
		P1800340	11/29/2018	NATIONAL INSURANCE SERVICES OF	8,468.83
00-0000-0001-22159	LONG TERM DIS				
		P1800340	11/29/2018	NATIONAL INSURANCE SERVICES OF	6,763.09
<b>GENERAL FUND PROG TOTAL</b>					<b>16,439.79</b>

I have reviewed the preceding payments in the total amount of **\$16,439.79**

Date:

Dept Head \_\_\_\_\_

Committee Chair \_\_\_\_\_

**COMMITTEE REVIEW REPORT**  
FOR THE MONTH OF NOVEMBER 2018

Account Number	Account Name	PO#	Check Date	Vendor Name	Inv/Enc Amt
05-1500-0000-63100	OFC SUPP & EXP	P1801788	11/15/2018	US BANK	37.87
		P1802487	11/21/2018	HENRICKSEN	376.28
05-1500-0000-63107	PUBL & LEGAL	P1800034	11/15/2018	BLISS COMMUNICATIONS INC	193.41
05-1500-0000-64200	TRAINING EXP	P1801788	11/15/2018	US BANK	110.00
05-1500-0000-68010	EXP,ALLOCATIONS	P1800035	11/08/2018	FINANCE DEPARTMENT PURCHASING	16.90
		P1800039	11/15/2018	COMMERCE BANK COMMERCIAL	226.46
		P1800334	11/08/2018	PACKAGE PRO EXPRESS DELIVERY I	3,530.39
		P1801788	11/15/2018	US BANK	10,622.99
		P1802515	11/01/2018	BEAR GRAPHICS INC	555.17
<b>FINANCIAL SERVICES PROG TOTAL</b>					<b>15,668.47</b>
05-1560-0000-62400	R & M SERV	P1800165	11/15/2018	RHYME BUSINESS PRODUCTS	844.00
05-1560-0000-63104	PRNT & DUPLICATI	P1801788	11/15/2018	US BANK	186.08
05-1560-0000-64904	SUNDRY EXPENSE	P1801788	11/15/2018	US BANK	210.22
<b>CENTRAL SERVICES PROG TOTAL</b>					<b>1,240.30</b>

**COMMITTEE REVIEW REPORT**  
FOR THE MONTH OF NOVEMBER 2018

<u>Account Number</u>	<u>Account Name</u>	<u>PO#</u>	<u>Check Date</u>	<u>Vendor Name</u>	<u>Inv/Enc Amt</u>
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I have reviewed the preceding payments in the total amount of \$16,908.77

Date:

Dept Head \_\_\_\_\_

Committee Chair \_\_\_\_\_

**COMMITTEE REVIEW REPORT**  
FOR THE MONTH OF NOVEMBER 2018

Account Number	Account Name	PO#	Check Date	Vendor Name	Inv/Enc Amt
07-1430-0000-62119	OTHER SERVICES				
		P1800373	11/15/2018	CHARTER COMMUNICATIONS	1,267.27
		P1802172	11/15/2018	AT AND T	500.70
		P1802491	11/29/2018	RELIAS LEARNING LLC	1,500.00
07-1430-0000-62400	R & M SERV				
		P1800381	11/08/2018	GENERAL HEATING AND AIR CONDIT	863.00
		P1800386	11/15/2018	PRINTER PARTS EXCHANGE LLC	135.00
07-1430-0000-62421	COMPUTER EQUIP				
		P1801889	11/21/2018	US BANK	78.21
07-1430-0000-62491	SOFTWARE MAINT				
		P1800646	11/15/2018	ORACLE CORPORATION	1,888.97
		P1801889	11/21/2018	US BANK	311.08
07-1430-0000-63102	PAPER & FORMS				
		P1802402	11/15/2018	DIAMOND BUSINESS GRAPHICS INC	2,694.87
		P1802451	11/15/2018	DIAMOND BUSINESS GRAPHICS INC	1,353.41
07-1430-0000-63407	COMPUTER SUPPL				
		P1801823	11/21/2018	US BANK	28.09
		P1801889	11/21/2018	US BANK	136.73
07-1430-0000-64200	TRAINING EXP				
		P1801823	11/21/2018	US BANK	267.00
<b>INFORMATION TECHNOLOGY PROG TOTAL</b>					<b>11,024.33</b>
07-1444-0000-67161	CA \$5,000/MORE				
		P1802469	11/15/2018	ENTERPRISE SYSTEMS GROUP	73,813.75
		P1802542	11/01/2018	ENTERPRISE SYSTEMS GROUP	1,855.50
<b>IT CAPITAL PROJECTS PROG TOTAL</b>					<b>75,669.25</b>
07-1450-0000-62491	SOFTWARE MAINT				
		P1800682	11/15/2018	ORACLE CORPORATION	587.54
		P1800852	11/15/2018	AMERICAN DATA	45.00
07-1450-0000-63100	OFC SUPP & EXP				
		P1802356	11/15/2018	ADORAMA	104.95
07-1450-0000-67130	TERMINALS/PC'S				
		P1801889	11/21/2018	US BANK	3,523.89
07-1450-0000-67143	IT CROSS CHARGES				
		P1801823	11/21/2018	US BANK	44.58
		P1801889	11/21/2018	US BANK	6,088.40
		P1802514	11/08/2018	PARAGON DEVELOPMENT SYSTEMS IN	537.70
		P1802626	11/15/2018	RTVISION INC	10,100.00
07-1450-0000-67161	CA \$5,000/MORE				
		P1802447	11/01/2018	WATCHGUARD VIDEO	25,975.00
<b>IT-CROSS CHARGES PROG TOTAL</b>					<b>47,007.06</b>

**COMMITTEE REVIEW REPORT**  
FOR THE MONTH OF NOVEMBER 2018

<u>Account Number</u>	<u>Account Name</u>	<u>PO#</u>	<u>Check Date</u>	<u>Vendor Name</u>	<u>Inv/Enc Amt</u>
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I have reviewed the preceding payments in the total amount of **\$133,700.64**

Date:

Dept Head \_\_\_\_\_

Committee Chair \_\_\_\_\_

**COMMITTEE REVIEW REPORT**  
FOR THE MONTH OF NOVEMBER 2018

Account Number	Account Name	PO#	Check Date	Vendor Name	Inv/Enc Amt
08-1420-0000-64200	TRAINING EXP		11/29/2018	EMPLOYEE BENEFITS CORPORATION	1,347.00
<b>HUMAN RESOURCES PROG TOTAL</b>					<b>1,347.00</b>

I have reviewed the preceding payments in the total amount of **\$1,347.00**

Date:

Dept Head \_\_\_\_\_

Committee Chair \_\_\_\_\_



**COMMITTEE REVIEW REPORT**  
FOR THE MONTH OF NOVEMBER 2018

Account Number	Account Name	PO#	Check Date	Vendor Name	Inv/Enc Amt
14-1410-0000-44155	WORK PERMITS				
		P1800047	11/15/2018	EQUAL RIGHTS DIVISION	120.00
14-1410-0000-63100	OFC SUPP & EXP				
		P1800045	11/01/2018	STAPLES BUSINESS ADVANTAGE	34.88
<b>COUNTY CLERK PROG TOTAL</b>					<b>154.88</b>
<hr/>					
14-1411-0000-63100	OFC SUPP & EXP				
		P1800043	11/01/2018	OFFICE PRO INC	62.65
		P1800046	11/08/2018	ELECTION SYSTEMS AND SOFTWARE	142.48
		P1802061	11/29/2018	US BANK	69.74
14-1411-0000-63103	LEGAL FORMS				
		P1800042	11/01/2018	ILLINOIS OFFICE SUPPLY	31,544.09
14-1411-0000-63107	PUBL & LEGAL				
		P1800040	11/08/2018	BLISS COMMUNICATIONS INC	2,241.53
<b>ELECTIONS PROG TOTAL</b>					<b>34,060.49</b>

I have reviewed the preceding payments in the total amount of \$34,215.37

Date:

Dept Head \_\_\_\_\_

Committee Chair \_\_\_\_\_

**COMMITTEE REVIEW REPORT**  
FOR THE MONTH OF NOVEMBER 2018

Account Number	Account Name	PO#	Check Date	Vendor Name	Inv/Enc Amt
15-1540-0000-63100	OFC SUPP & EXP	P1801834	11/15/2018	US BANK	33.45
15-1540-0000-63300	TRAVEL	P1801834	11/15/2018	US BANK	166.00
15-1540-0000-64926	BANK SERV.CHGS.	P1800343	11/21/2018	BRINKS INC	538.97
<b>COUNTY TREASURER PROG TOTAL</b>					<b>738.42</b>

I have reviewed the preceding payments in the total amount of **\$738.42**

Date: \_\_\_\_\_ Dept Head \_\_\_\_\_  
Committee Chair \_\_\_\_\_

**COMMITTEE REVIEW REPORT**  
FOR THE MONTH OF NOVEMBER 2018

Account Number	Account Name	PO#	Check Date	Vendor Name	Inv/Enc Amt
17-1710-0000-63100	OFC SUPP & EXP	P1800327	11/01/2018	WISCONSIN DEPARTMENT OF ADMINI	12.48
		P1800330	11/15/2018	STAPLES BUSINESS ADVANTAGE	45.55
17-1710-0000-63106	PLAT BOOKS	P1800328	11/01/2018	MAPPING SOLUTIONS	462.50
		<b>REGISTER OF DEEDS PROG TOTAL</b>			
17-1715-0000-62119	OTHER SERVICES	P1800326	11/15/2018	FIDLAR COMPANIES	1,294.00
		<b>ROD REDACTION PROJECT PROG TOTAL</b>			

I have reviewed the preceding payments in the total amount of \$1,814.53

Date:

Dept Head \_\_\_\_\_

Committee Chair \_\_\_\_\_

**COMMITTEE REVIEW REPORT**  
FOR THE MONTH OF NOVEMBER 2018

Account Number	Account Name	PO#	Check Date	Vendor Name	Inv/Enc Amt
19-1912-0000-61710	WORKERS COMP	P1800336	11/08/2018	WILLIS OF WISCONSIN INC	3,400.00
<b>WORKER'S COMPENSATION PROG TOTAL</b>					<b>3,400.00</b>
19-1915-0000-62104	CONSULTING SERV	P1800335	11/01/2018	ASSOCIATED BENEFITS AND RISK C	6,500.00
19-1915-0000-62119	OTHER SERVICES		11/15/2018	ALLIANCE,THE	374.21
			11/15/2018	PBA INC	22,166.20
19-1915-0000-62199	OTHER SERV		11/01/2018	HEALTH CARE STRATEGIES INC	29,260.35
<b>HEALTH INSURANCE PROG TOTAL</b>					<b>58,290.76</b>
19-1933-0000-64904	SUNDRY EXPENSE	P1801784	11/15/2018	US BANK	398.09
		P1802631	11/29/2018	MMPR POWERED BY HALO	554.50
<b>EMPLOYEE WELLNESS ACTIVITIES PROG TOTAL</b>					<b>952.59</b>

I have reviewed the preceding payments in the total amount of **\$62,643.35**

Date: \_\_\_\_\_ Dept Head \_\_\_\_\_  
Committee Chair \_\_\_\_\_

**Rock County**  
**REPORT OF PAYMENTS OVER \$10,000**

11/29/2018

<u>PO Number</u>	<u>Department Name</u>	<u>Program Name</u>	<u>Vendor Name</u>	<u>Amount Paid</u>
	ALL OTHER GEN	HEALTH INSURANCE	PBA INC	22,156.20
	ALL OTHER GEN	HEALTH INSURANCE	HEALTH CARE STRATEGIES INC	29,260.35
P1701336	FACILITIES	COURTHOUSE SECUR	GILBANK CONSTRUCTION INC	32,891.08
P1800042	COUNTY CLERK	ELECTIONS	ILLINOIS OFFICE SUPPLY	28,581.57
P1800204	ROCK HAVEN	RH CONT SERV T18	GENESIS REHABILITATION SERVICE	51,931.52
P1800248	ROCK HAVEN	RH CONT SERV T18	THRIFTY WHITE PHARMACY	10,221.11
P1800251	ROCK HAVEN	SUPP SERV ADMIN	WISCONSIN DEPARTMENT OF HEALTH	21,760.00
P1800340	NOT APPLICABLE	GENERAL FUND	NATIONAL INSURANCE SERVICES OF	15,231.92
P1800538	SHERIFF	CORR.FACILITY	ADVANCED CORRECTIONAL HEALTHCA	100,563.18
P1800541	SHERIFF	CORR.FACILITY	ARAMARK CORRECTIONAL SERVICES	44,438.18
P1800547	SHERIFF	CORR.FACILITY	BI INC	18,602.46
P1800616	SHERIFF	SHERIFF	KWIK TRIP EXTENDED NETWORK	20,901.38
P1800666	FACILITIES	ECLIPSE CENTER	HENDRICKS COMMERCIAL PROPERTIE	11,424.57
P1800667	FACILITIES	HWY BUILDINGS/GR	PETERSON CLEANING INC	21,002.16
P1800845	FACILITIES	COURTHOUSE SECUR	POTTER LAWSON ARCHITECTS INC	45,259.61
P1800946	SR CIT PROG	DELIVERED MEALS	BEST EVENTS	21,912.32
P1801326	FACILITIES	HCC COMPLEX	GILBANK CONSTRUCTION INC	10,931.40
P1801445	FACILITIES	JAIL CAP.IMPROV.	DEGARMO PLUMBING INC	10,250.00
P1801531	FACILITIES	HCC COMPLEX	VENTURE ARCHITECTS LLC	15,382.65
P1801534	UW EXTENSION	FARM CAP PROJ	ALLEN CUSTOM FLATWORK INC	10,200.00
P1801612	FACILITIES	HCC COMPLEX	CORPORATE CONTRACTORS INC	54,632.34
P1801788	FINANCE	FINANCE	US BANK	10,376.99
P1801889	INFORMATION TECH	IT-CROSS CHARGES	US BANK	10,138.31
P1802045	FACILITIES	DIVERSION/ASC	HALVERSON CARPET CENTER LTD	24,949.00
P1802193	FACILITIES	JAIL CAP.IMPROV.	CUSTOM RESTORATION INC	140,495.50
P1802194	FACILITIES	COURTHS FAC PROJ	B AND B QUALITY BUILDING RESTO	133,712.50
P1802196	FACILITIES	UW-ROCK COUNTY	TRI COR MECHANICAL INC	25,700.00

Rock County

REPORT OF PAYMENTS OVER \$10,000

11/29/2018

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<u>PO Number</u>	<u>Department Name</u>	<u>Program Name</u>	<u>Vendor Name</u>	<u>Amount Paid</u>
P1802447	INFORMATION TECH	IT-CROSS CHARGES	WATCHGUARD VIDEO	25,975.00
P1802469	INFORMATION TECH	IT CAPITAL PROJ	ENTERPRISE SYSTEMS GROUP	73,813.75
P1802527	UW EXTENSION	U.W.EXTENSION	UNIVERSITY OF WISCONSIN EXTENS	30,727.40
P1802626	INFORMATION TECH	IT-CROSS CHARGES	RTVISION INC	10,100.00
P1802689	LAND CONSERV.	PDR/PACE	BRABAZON TITLE ESCROW ACCOUNT	80,500.00

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CLAIMS IN THE AMOUNT OF \$1,164,022.45 HAVE BEEN PAID FOR THE MONTH OF **NOVEMBER 2018** .

PLEASE CONTACT THE FINANCE DIRECTOR WITH ANY QUESTIONS:

SHERRY OJA

608-757-5534

SHERRY.OJA@CO.ROCK.WI.US

RESOLUTION NO. \_\_\_\_\_

AGENDA NO. \_\_\_\_\_

**RESOLUTION  
ROCK COUNTY BOARD OF SUPERVISORS**

Education, Veterans & Aging  
Services Committee  
INITIATED BY



Joyce Lubben  
DRAFTED BY

Education, Veterans & Aging  
Services Committee  
SUBMITTED BY

November 2, 2018  
DATE DRAFTED

**AMENDING THE 2018 COUNCIL ON AGING BUDGET TO ADJUST ALZHEIMER'S  
FAMILY & CAREGIVER PROGRAM ALLOCATION**

1. **WHEREAS**, the Council on Aging receives funds from the Greater Wisconsin Agency on Aging  
2 Resources to administer the Alzheimer's Family and Caregiver Program in support of families dealing  
3 with dementia; and,  
4

5 **WHEREAS**, the most recent 2018 allocation has been received.  
6

7 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled  
8 this \_\_\_\_\_ day of \_\_\_\_\_, 2018 does hereby amend the 2018 Rock County Council on  
9 Aging budget as follows:  
10

11 <u>Account/Description</u>	Budget at	Increase	Amended
12	<u>09/01/2018</u>	<u>(Decrease)</u>	<u>Budget</u>
13 <u>Alzheimer's Family Caregiver Support Program</u>			
14 <u>Source of Funds</u>			
15 30-3920-0000-42200	\$68,469	\$2,077	\$70,546
16 State Aid			
17 <u>Use of Funds</u>			
18 30-3920-0000-64615	\$54,212	\$2,077	\$56,289
19 Client Related Costs			

Respectfully submitted,

EDUCATION, VETERANS AND AGING SERVICES  
COMMITTEE

FINANCE COMMITTEE  
ENDORSEMENT

Rick Richard  
Rick Richard, Chair

Reviewed and approved on a vote of  
\_\_\_\_\_

Norvain Pleasant  
Norvain Pleasant, Vice Chair

Mary Mawhinney  
Mary Mawhinney, Chair

Tom Brien  
Tom Brien

Craig Gramke  
Craig Gramke

Phillip Owens  
Phillip Owens

AMENDING THE 2018 COUNCIL ON AGING BUDGET TO ADJUST ALZHEIMER'S FAMILY &  
CAREGIVER PROGRAM ALLOCATION  
PAGE 2

FISCAL NOTE:

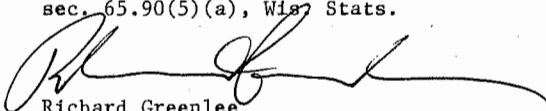
The resolution authorizes the acceptance and expenditure of \$2,077 in additional state aid for the Alzheimer's Family and Caregiver program.



Sherry Oja  
Finance Director

LEGAL NOTE:

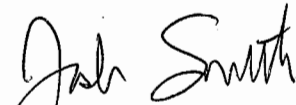
The County Board is authorized to accept grant funds pursuant to sec. 59.52(19), Wis. Stats. As an amendment to the adopted 2018 County Budget, this Resolution requires a 2/3 vote of the entire membership of the County Board pursuant to sec. 65.90(5)(a), Wis. Stats.



Richard Greenlee  
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.



Josh Smith  
County Administrator



## EXECUTIVE SUMMARY

From time to time the Greater Wisconsin Agency on Aging Resources, the area agency on aging adjusts funding allocations. This resolution increases funding for the 2018 AFCSP program by \$2,077.

No county tax levy is required.

RESOLUTION NO. \_\_\_\_\_

AGENDA NO. \_\_\_\_\_

**RESOLUTION  
ROCK COUNTY BOARD OF SUPERVISORS**

Finance Committee  
INITIATED BY



Dara Mosley and Randy  
Terronez  
DRAFTED BY

Finance Committee  
SUBMITTED BY

November 27, 2018  
DATE DRAFTED

**AMENDING BUDGET AND APPROVING CHANGE ORDER FOR COURTS  
VIDEO CONFERENCING PROJECT**

1 **WHEREAS**, the County Board of Supervisors approved an award of the Courts Video Conferencing  
2 Project to Enterprise Systems Group in the amount of \$424,176.65 at the June 28, 2018, meeting;  
3 and,  
4

5 **WHEREAS**, a change order for electrical work is requested totaling \$61,850 in order for the project  
6 to be implemented; and,  
7

8 **WHEREAS**, a budget amendment is necessary to fund a portion of the change order and establish  
9 a project contingency with funds to be transferred from the IT Department's repair and maintenance  
10 account.  
11

12 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly  
13 assembled this \_\_\_\_\_ day of \_\_\_\_\_, 2018 approve Change Order #1 for electrical work in  
14 the amount of \$61,850 to the Enterprise Systems Group contract for the Courts Video Conferencing  
15 Project;  
16

17 **BE IT FURTHER RESOLVED**, that the Information Technology Courts Video Conferencing  
18 Project 2018 budget be amended as follows:  
19

<u>ACCOUNT/DESCRIPTION</u>	<u>BUDGET 11/30/18</u>	<u>INCREASE/ (DECREASE)</u>	<u>AMENDED BUDGET</u>
<u>Source of Funds</u>			
07-1430-0000-62400 IT Repair & Maintenance	\$203,614	(\$42,227)	\$161,387
<u>Use of Funds:</u>			
07-1446-0000-64701 Courts Video Conferencing Project	\$450,000	\$42,227	\$492,227

Respectfully submitted,

FINANCE COMMITTEE

\_\_\_\_\_  
Mary Mawhinney, Chair

\_\_\_\_\_  
Mary Beaver, Vice Chair

\_\_\_\_\_  
Brent Fox

\_\_\_\_\_  
J. Russell Podzilni

\_\_\_\_\_  
Bob Yeomans

AMENDING BUDGET AND APPROVING CHANGE ORDER FOR COURTS VIDEO  
CONFERENCE PROJECT

Page 2

FISCAL NOTE:

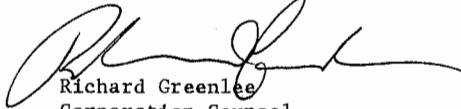
This resolution approves a change order of \$61,850 for the Courts video conferencing project. This resolution also approves a transfer of \$42,227 from the IT repair and maintenance account to help fund the change order. Sufficient funds are available for transfer.



Sherry Oja  
Finance Director

LEGAL NOTE:

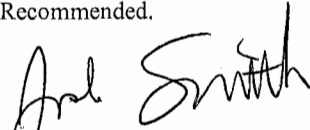
The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. As an amendment to the adopted 2018 County Budget, this Resolution requires a 2/3 vote of the entire membership of the County Board pursuant to sec. 65.90(5)(A), Wis. Stats.



Richard Greenlee  
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.



Josh Smith  
County Administrator

## Executive Summary

This resolution requests an amendment to the Courts Video Conferencing Project budget and approval of a change order for electrical work. The Courts Video Conferencing project was originally budgeted as part of the 2017 budget in the amount of \$450,000.

On June 28, 2018, the County awarded the project to ESG in the amount of \$424,176.65. While the proposal specification called for the electrical work to be part of the response, ESG (as well as the 2<sup>nd</sup> responder) excluded electrical from their price.

Subsequent to the proposal award, staff discovered that the electrical work was excluded from the proposal. The County's options are:

1. prepare a bid specification for the electrical (approximately six-eight weeks) or
2. request a project change order from ESG.

Given the Court's anticipation of the project implementation as well as the projected costs savings incorporated into the 2019 Sheriff's Office vehicle (\$22,699) and overtime (\$114,019) budgets, totaling \$136,718, a change order request is being recommended.

The change order totals \$61,850 and covers the following sites:

- A. Existing video conferencing capability: Courtrooms A & C, Jury Assembly Room, Jail and Youth Services Center hearing rooms.
- B. Expanded video conferencing capability: Courtrooms B & D

Funds are available in the project budget in the amount of \$25,823. The 2018 IT operational budget contains funds for the balance of the change order - \$36,027, and a recommended contingency for any unforeseen issues of \$6,200.

In conclusion, the resolution would amend the project budget by \$42,227 and approve Change Order #1 in the amount of \$61,850 for the electrical work.



**RESIDENTIAL  
COMMERCIAL**



**INDUSTRIAL  
VOICE / DATA**

2738 Bartells Dr.  
Beloit, WI 53511

608-365-9390  
FAX 608-365-2175

**REVISED** November 26, 2018

**To:** Enterprise System Group  
Attn: Jeff Seager  
2305 Kelbe Dr  
Little Chute, WI 54140

**Job:** Video Conferencing System  
Rock County Courthouse  
51 South Main Street  
Janesville, WI 53545

For Courtrooms A, B, C, D, and the Jury Assembly Room our proposal includes the following each:

1. Provide and install cable and terminations for (7) ceiling speakers
2. Provide and install cable and terminations for (7) microphones
3. Provide and install cable and terminations for (8) data locations. (18) cables total in courtroom
4. Provide and install (2) 20 amp circuits for A/V rack.
5. Provide and install (1) 20 amp circuit for (2) TVs.
6. Courtroom home runs to existing AV rack
7. Provide and install (4) data runs to nearest data room.
8. No Premium time included.

For Youth Services our proposal includes:

1. Provide and install (4) data drops.
2. Provide and install 120 volt power outlet for A/V cart.
3. No Premium time included.

For Jail Court Room our proposal includes:

1. Provide and install (2) data drops.
2. No Premium time included.

**Total Bid..... \$61,850.00**

Thank you,

*Jeff Toberman*

**Jeff Toberman**  
Estimator - Project Manager  
608-365-9390 OFFICE  
608-436-0371 MOBILE  
608-365-2175 FAX

**RESOLUTION  
ROCK COUNTY BOARD OF SUPERVISORS**

Finance Committee  
INITIATED BY



Dara Mosley  
DRAFTED BY

Finance Committee  
SUBMITTED BY

November 27, 2018  
DATE DRAFTED

**AUTHORIZING PURCHASE OF ARCSERVE BACKUP SYSTEM**

- 1 **WHEREAS**, the existing Unitrends backup solution will no longer be supported after this year; and,
- 2
- 3 **WHEREAS**, the Information Technology department has reviewed reputable backup solutions currently
- 4 available and has determined that ArcServe most reasonably suits the needs for Rock County's diverse
- 5 systems; and,
- 6
- 7 **WHEREAS**, ArcServe is a cost effective solution that can reliably protect County data as well as assist
- 8 with the migration of data to new hardware platforms; and,
- 9
- 10 **WHEREAS**, ArcServe is available from CDWG, Inc. on State Contract 505ENT-M16-
- 11 VARSOFTWARE-04; and,
- 12
- 13 **WHEREAS**, funds for a new backup system are included in the 2018 Information Technology budget.
- 14
- 15 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled
- 16 this \_\_\_\_\_ day of \_\_\_\_\_, 2018 authorize a three-year agreement with CDW-G for an amount not
- 17 to exceed \$64,408.38 for the purchase of the ArcServe backup appliance.

Respectfully submitted,

**FINANCE COMMITTEE**

\_\_\_\_\_  
Mary Mawhinney, Chair

\_\_\_\_\_  
Mary Beaver, Vice Chair

\_\_\_\_\_  
Brent Fox

\_\_\_\_\_  
J. Russell Podzilni

\_\_\_\_\_  
Bob Yeomans

**FISCAL NOTE:**

Funds are available in the 2018 and 2019 budgets and will need to be included in the 2020 budget for the cost of this contract.

Sherry Oja  
Finance Director

**ADMINISTRATIVE NOTE:**

Recommended.

Josh Smith  
County Administrator

**LEGAL NOTE:**

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats. requires the project to be let to the lowest responsible bidder.

Richard Greenlee  
Corporation Counsel

## **Executive Summary**

A trusted backup solution is a vital component of the Information Technology department's effort to ensure the integrity of County data. A backup system protects our data by allowing us to have a good copy of our data to have in the event that production data is lost, deleted, corrupted, or victimized by a cyber-attack. In addition, the backup system allows us to create end-of-month, and end-of-year copies of our data in order to keep Rock County in compliance with records retention policies.

The Unitrends backup solution utilized by Rock County has reached its end-of-life. In preparation for this, Rock County budgeted for a new backup system for 2018.

The Information Technology department reviewed backup solutions and found that ArcServe is the most economical system that also technically meets the needs of Rock County.

ArcServe works with varying operating systems and databases. In addition, ArcServe provides a hardware appliance for its solution which eliminates the need for Rock County to purchase a server for the application.

Among other features, ArcServe also offers additional protections against Ransomware attacks on their backup data, which provides another layer of protection for County data.

The County Board's approval of this purchase will provide Rock County with the ArcServe solution for a three year period, at a cost of \$64,408.38.



# QUOTE CONFIRMATION



DEAR DAVE TINKER,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

Thanks.

ACCOUNT MANAGER NOTES: Adam Flynn  
 Executive Account Manager  
 866-723-3621  
 adamfly@cdwg.com

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
KDMM170	10/10/2018	ARCSERVE APPLIANCE	4119697	\$64,408.38

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Arcserve UDP 8300 - recovery appliance - Arcserve GLP Mfg. Part#: NAADR065FLW830N00G UNSPSC: 43222636 Contract: MARKET	1	4359531	\$34,000.00	\$34,000.00
Arcserve Platinum Maintenance extended service agreement - 3 years - on-sit Mfg. Part#: MAADR065MAW830P36G UNSPSC: 81111812 Electronic distribution - NO MEDIA Contract: MARKET	1	4407642	\$22,000.00	\$22,000.00
Arcserve UDP 8300 disk expansion (upfront at factory only) - Upto 6x - hard Mfg. Part#: NAADR065FLW83EN00G UNSPSC: 43201803 Contract: MARKET	5	4493018	\$0.00	\$0.00
Arcserve Platinum Maintenance extended service agreement - 3 years - on-sit Mfg. Part#: MAADR065MAW83EP36G UNSPSC: 81111812 Contract: MARKET	5	4581060	\$0.00	\$0.00
Arcserve UDP Premium Plus Edition - upgrade license - 1 license Mfg. Part#: NAPPR065FLW840N00G UNSPSC: 43233415 Electronic distribution - NO MEDIA Contract: State of Wisconsin Software, Support and Maint Gov (505ENT-M16-VARSOFTWARE-04)	1	4545368	\$2,602.36	\$2,602.36
Arcserve UDP Premium Plus Edition - maintenance / upgrade license (3 years) Mfg. Part#: MAPPR065MAW840E36G UNSPSC: 43233415	1	4545358	\$1,606.02	\$1,606.02

<b>Billing Address:</b> TJ JOHNSON ROCK COUNTY INFORMATION TECHNOLOGY 3530 N COUNTY HWY F JANESVILLE, WI 53545-0766 Phone: (608) 757-5035 Payment Terms: Master Card	<b>SHIPPING</b>	\$0.00
	<b>SALES TAX</b>	\$0.00
	<b>GRAND TOTAL</b>	<b>\$64,408.38</b>
<b>DELIVER TO</b>	<b>Please remit payments to:</b>  CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	
<b>Shipping Address:</b> ROCK COUNTY INFORMATION TECHNOLOGY DAVE TINKER 3530 N COUNTY HWY F JANESVILLE, WI 53545-0766 Phone: (608) 757-5035 <b>Shipping Method:</b> DROP SHIP-GROUND		

<b>Need Assistance? CDW•G SALES CONTACT INFORMATION</b>		
	Adam Flynn   (866) 723-3621	adamfly@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>  
 For more information, contact a CDW account manager.

© 2018 CDW•G LLC, 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239

**RESOLUTION  
ROCK COUNTY BOARD OF SUPERVISORS**

Finance Committee  
INITIATED BY



Dara Mosely  
DRAFTED BY

Finance Committee  
SUBMITTED BY

November 29, 2018  
DATE DRAFTED

**AUTHORIZING UPGRADE OF MITEL VOICE MAIL SYSTEM**

1 **WHEREAS**, the existing voice mail system utilized by Rock County is nearing end-of-life; and,  
 2  
 3 **WHEREAS**, the County's reseller, Enterprise Service Group (ESG), has negotiated a substantial discount  
 4 with the software manufacturer on the County's behalf; and,  
 5  
 6 **WHEREAS**, this upgrade will be purchased from the County's authorized Mitel telephone system  
 7 provider, who will perform the upgrade; and,  
 8  
 9 **WHEREAS**, this upgrade is available from ESG on State Contract # C 4616 – Mitel PBX Telephone  
 10 Systems, Repair and Support Services; and,  
 11  
 12 **WHEREAS**, funds for the purchase of new phones were included as part of the 2019 Rock County budget.  
 13  
 14 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled  
 15 this \_\_\_\_\_ day of \_\_\_\_\_, 2018 authorize a Purchase Order be issued to Enterprise Service Group  
 16 in an amount not to exceed \$34,940 for the purchase of a voice mail software upgrade.

Respectfully submitted,

FINANCE COMMITTEE

\_\_\_\_\_  
Mary Mawhinney, Chair

\_\_\_\_\_  
Mary Beaver, Vice Chair

\_\_\_\_\_  
Brent Fox

\_\_\_\_\_  
J. Russell Podzilni

\_\_\_\_\_  
Bob Yeomans

FISCAL NOTE:

Funds have been included in the 2019 budget for the cost of this upgrade.

Sherry Oja  
Finance Director

LEGAL NOTE:

The County Board is authorizing to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats. requires the project to be let to the lowest responsible bidder. Enterprise Service Group is the sole source provider of the software.

ADMINISTRATIVE NOTE:

Recommended.

Josh Smith  
County Administrator

Richard Greenlee  
Corporation Counsel

## **Executive Summary**

The voice mail system used by Rock County is nearing end-of-life. The existing system supplies over 1000 voice mail boxes for county staff.

Rock County's value added reseller, Enterprise System Group (ESG) has negotiated a discounted rate for the upgrade.

This upgrade is available from ESG on State Contract # C 4616 – Mitel PBX Telephone Systems, Repair and Support Services; and,

This resolution authorizes the County to issue a Purchase Order to Enterprise System Group for a total not to exceed \$34,490 for the upgrade of the County voice mail system.



Date: 11/19/2018  
 Account Rep: Terry DeBauche  
 Prepared By: Mike DeBaal  
 TP SO #: \_\_\_\_\_  
 TP Spprt Hrs #: \_\_\_\_\_

**Quotation and Sales Agreement**

**CUSTOMER:** Rock County  
 Address: 3535 N Cty Hwy F  
 City/State/Zip: Janesville, WI 53545  
 County: Rock  
 Contact: Tracy Moseley  
 Telephone #: 608-757-5044  
 E-Mail: tracy@co.rock.wi.us

**SHIP TO:** Same  
 Address: \_\_\_\_\_  
 City/State/Zip: \_\_\_\_\_  
 County: \_\_\_\_\_  
 Ship Attention To: \_\_\_\_\_  
 Telephone #: \_\_\_\_\_  
 Acct Type: Existing      Ship Via: ESG  
 Install: Project

Qty	Part #	Description	Unit Price	Extn'd Price
1		Mitel MiCollab Server w/NuPoint Conversion Program from Mitel	\$34,940.00	\$34,940.00
		<i>*See Schedule A for Details</i>		
		**Quote based on Customers Data Network being in compliance for a VOIP implementation including POE Switches and QoS throughout Voice VLAN/WAN. Station cabling clearly marked and tested. Customer to provide necessary rack space, power and carrier connections. ESG recommends UPS on service affecting controllers and servers.		

Subtotal: \$34,940.00

Estimated Lease Opti: N/A  

<u>60 Month</u>	
-----------------	--

Estimated rates are based on 0 payments in advance. This is a One Dollar Buy Out Purchase Option. Tax is not included in lease payment. Rates are in effect for 30 days from the date of quote and are subject to credit approval.

**PAYMENT METHOD**  
 P.O.      P.O.#: \_\_\_\_\_  
 Check      Check #: \_\_\_\_\_  
 Lease

Shipping & Handling: \_\_\_\_\_  
 Sales Tax: \_\_\_\_\_  
**TOTAL PURCHASE:** \_\_\_\_\_

**Payment Schedule Phase Billing**  
 (Does not include any applicable taxes or shipping charges.)

<u>\$8,735.00</u>	25% Upon Contract Signing
<u>\$17,470.00</u>	50% Upon Staging/Delivery
<u>\$6,988.00</u>	20% Upon Cutover
<u>\$1,747.00</u>	5% Upon Acceptance

Quotation is valid for 30 days.

**PROPRIETARY AND CONFIDENTIAL** - Do not distribute without the written consent of Enterprise Systems Group.

Any additions or deletions to the agreement must be approved in writing by the Purchaser and Seller. The above prices, specifications and conditions are satisfactory and are hereby accepted. Seller is authorized to proceed with work as specified. This agreement is subject to ESG's terms and conditions attached and to the acceptance of any order or any change by an authorized officer of ESG.

\_\_\_\_\_  
 Authorized Signature

\_\_\_\_\_  
 Date

\_\_\_\_\_  
 Enterprise Systems Group

\_\_\_\_\_  
 Date

**ENTERPRISE SYSTEMS GROUP, a Division of  
WISCONSIN WIRELESS COMMUNICATIONS CORPORATION  
ADDITIONAL TERMS AND CONDITIONS OF QUOTATION AND SALE AGREEMENT**

(Rev. 11/8/2016)

1. **DEFINITIONS.** "Product(s)" as used herein means goods sold pursuant to this Agreement, including material, systems, supplies, software, equipment, and installation thereof (installation only if provided for in this Agreement). "Seller" as used herein means Enterprise Systems Group (ESG), a division of Wisconsin Wireless Communications Corporation (WWCC). "Purchaser" means the buyer of the Product as indicated in the Quotation and Sales Agreement. "Agreement," as used herein, means the entire contents of this Quotation and Sales Agreement, these Terms and Conditions (which are a part of the Quotation and Sales Agreement), and any Exhibits or Schedules attached hereto if referenced in the Agreement.
2. **AGREEMENTS OF SALE.** Any of the terms and provisions of Purchaser's request for proposal, purchase order, or other similar document sent or delivered by Purchaser to Seller which are different from, in addition to, or inconsistent with conditions hereof shall not be binding on the Seller and shall not be considered applicable to the sale, shipment, or installation of Product referred to herein. Seller makes sales of its Products only under these terms and conditions unless otherwise agreed to in writing by a duly authorized representative of the Seller.
3. **PRICES.** All prices are in United States dollars and are subject to change with or without notice prior to Seller's acceptance of Agreement.
4. **PAYMENT, CREDIT, AND INTEREST.** Payment terms are as represented in the Agreement. Purchaser agrees to pay interest charges of 1.5% per month (18% annual rate) on past due invoices and pay all costs of collection for past due invoices. If Purchaser is in default, Seller may elect to make partial shipments and bill Purchaser upon delivery of each shipment. Shipments and deliveries by Seller on credit shall at all times be subject to credit approval by Seller.
5. **SUPPORT HOURS.** Any Block of Support Hours (Hours) purchased commence on the date of the Agreement and terminate two (2) years from the Agreement date unless modified in writing by Purchaser and Seller. Any remaining Hours following termination will be forfeited.
6. **DELIVERY AND TITLE.** Shipments are made FOB Shipping Point. Title passes to Purchaser and Purchaser assumes risk of loss upon delivery by Seller to the carrier at the FOB Shipping Point with the carrier acting as Purchaser's agent. Absent specific instructions from Purchaser in selecting a carrier, Seller will exercise its own best discretion.
7. **SUSPENSION OF OBLIGATIONS OF SELLER:** The obligations of Seller hereunder shall be suspended to the extent and for the period of time that Seller is hindered or prevented from complying therewith because of labor disturbances, including strikes, lockouts, acts of God, fires, storms, water, unreasonable delays in transportation, governmental action, and/or other similar causes beyond Seller's control.
8. **LICENSES AND PERMITS.** The timely securing of any local licenses or building permits required in connection with any purchase or Product installation hereunder shall be the sole responsibility of Purchaser and Purchaser shall bear the full cost thereof.
9. **ACCEPTANCE.** All purchase orders from Purchaser under this Agreement must be approved by an authorized officer of Seller in Little Chute, Wisconsin before acceptance.
10. **PURCHASER RESPONSIBILITIES.** If requested by Seller, Purchaser is responsible for providing: (i) accurate drawings showing size and construction materials of any areas where Products or related components are to be installed, (ii) all connections to and programming of other network equipment that interfaces with the Products, and (iii) a remote connection to enable remote diagnostics by Seller. Purchaser is also responsible for compliance with Seller's environmental requirements. If Seller is to perform installation, Purchaser shall provide appropriate environmental conditions, all cabling except as noted in the Agreement, necessary commercial power facilities for the Product, access to the premises, a secure equipment storage area, suitable conditions for the Seller's workers, and, if required, conduit and/or special fire retardant cabling. Failure of Purchaser to timely meet Purchaser's obligations under this Section shall be cause for adjustment to the schedule, contract prices, and other applicable terms of this Agreement.
11. **TAXES.** All prices set forth in this Agreement are exclusive of any sales, use, excise, property or any other taxes imposed by any governmental entity and applicable to sale, use, or delivery of the Products, including import duties and withholding taxes, now or hereafter enacted, all of which will be paid by Purchaser separately or added by Seller to the invoice where Seller is required by law to collect the same, unless Purchaser provides Seller with a proper tax exemption certifications.
12. **CONTROLLING LAW.** This Agreement shall be governed by the laws of the State of Wisconsin. Any disagreement under this Agreement shall be resolved in a court of competent jurisdiction located in Wisconsin.
13. **ASSIGNMENT.** Purchaser may not assign this Agreement or any interest or right herein, other than to a parent or subsidiary, without the prior written consent of Seller.
14. **SUBSEQUENT PURCHASES.** All subsequent purchases of Product by Purchaser shall be subject to the same terms and conditions contained in this Agreement unless specifically agreed to in writing by both Purchaser and Seller.
15. **LIABILITY INSURANCE.** Seller agrees to maintain General Liability Insurance, Worker's Compensation and Employer's Liability Insurance to cover all its personnel engaged in the performance of the Products herein described. Seller further agrees to require its subcontractor(s), if any, to maintain General Liability Insurance, Worker's Compensation and Employer's Liability Insurance.
16. **EXPRESS WARRANTIES:** All third-party manufacturers' warranties shall pass through Purchaser. In addition, Seller warrants that Seller's installation of Products shall be free from defects and installed in accordance with industry-standard practices; said warranty shall apply for a period of one year from the date of installation. **SELLER DISCLAIMS ALL OTHER WARRANTIES.**
17. **DISCLAIMER OF IMPLIED WARRANTIES: THERE ARE NO WARRANTIES THAT EXTEND BEYOND THE DESCRIPTION ON THE FACE HEREOF. THERE ARE NO IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. ALL IMPLIED WARRANTIES ARE DISCLAIMED.**
18. **PURCHASER'S NEGLIGENCE:** Seller shall not be liable for Purchaser's damages arising from Purchaser's negligence.
19. **LIMITATION OF LIABILITY:** As used herein, "damages" shall include claims and causes of action, whether known or unknown, liquidated or unliquidated. In no event shall either party be liable to the other party or any third party for any incidental, indirect, special or consequential damages, including but not limited to, loss of profits, loss of use, interference with other systems, business interruption, lost or damaged files or data, loss of goodwill, personal injury, or health related issues, regardless of whether such alleged liability arises in contract or tort. Both parties acknowledge that this limitation of liability provision is material to this Agreement, and that each party would not have entered into this agreement without the inclusion and enforceability of this section. Except as may otherwise be provided in this Agreement, Seller's liability, if any, for direct damages shall be limited to the actual price paid by Purchaser for Products.
20. **HACKING AND TOLL FRAUD DISCLAIMER/WARNING: SELLER DISCLAIMS ANY EXPRESS OR IMPLIED WARRANTY THAT THE EQUIPMENT PROVIDED IS TECHNICALLY IMMUNE FROM OR PREVENTS FRAUDULENT INTRUSIONS INTO AND/OR UNAUTHORIZED USE OF THE PRODUCT (INCLUDING THE INTERCONNECTION TO LONG DISTANCE NETWORK). PURCHASER IS HEREBY WARNED THAT FRAUDULENT USE OF THE PRODUCT IS POSSIBLE AND PURCHASER ASSUMES THE RISK OF SUCH.**
21. **INVASION OF PRIVACY DISCLAIMER/WARNING: SELLER DISCLAIMS ANY EXPRESS OR IMPLIED WARRANTY THAT THE PRODUCT IS TECHNICALLY IMMUNE FROM OR PREVENTS UNLAWFUL AND/OR UNAUTHORIZED UTILIZATION THAT MAY RESULT IN INVASION OF ONE'S RIGHT TO PRIVACY. SELLER WARNS PURCHASER THAT SUCH RISK IS POSSIBLE AND PURCHASER ASSUMES THE RISK OF SUCH.**
22. **COMMON CARRIER CHARGES:** In no event shall Seller be liable for common carrier charges resulting from installation of equipment, and further, shall not be liable for charges incurred from unlawful, unauthorized or unintentional access to and from the public network.
23. **REPRESENTATION OF PURCHASER:** The individual signing or accepting this Agreement represents, covenants and warrants to Seller that he/she has the authority or other power to make and perform this Agreement and that the making and performance of this Agreement by Purchaser has been duly authorized by all necessary corporate or other action of Purchaser and will not violate any provision of law or Purchaser's Articles of Incorporation or Bylaws, or result in the breach of any agreement to which Purchaser is a party.
24. **NON-SOLICITATION.** During the term of this Agreement and for twelve months after any termination of this Agreement, Purchaser will not, without the prior written consent of Seller, either directly or indirectly, solicit or attempt to solicit, divert or hire away any person employed by the Seller.
25. **ENTIRE AGREEMENT:** This Agreement including the attached Schedules: (i) supersedes all proposals and negotiations and constitutes the entire Agreement between Seller and Purchaser; no representation or statement not expressed herein shall be binding upon Seller; (ii) may be changed only by an instrument in writing signed by both parties; (iii) is binding upon the successors and assigns of both parties. This instrument contains the entire Agreement between Seller and Purchaser.
26. **ANTICIPATED CUTOVER DATE/SUBCONTRACTING RIGHTS.** Seller will use Seller's best efforts to complete the installation and cutover of the Product in accordance with a timetable established and agreed upon by both Seller and Purchaser. The term "cutover" shall be defined as the point of first beneficial use of the Product as evidenced by substantial utilization of the Product.
27. **GRANT OF SECURITY INTEREST/LANDLORD SUBORDINATION.** Purchaser grants Seller a security interest in the Product purchased hereunder and authorizes Seller, as Purchaser's attorney-in-fact, to file a U.C.C. financing statement without Purchaser's signature in order to perfect Seller's security interest in the Product until paid in full. In addition to Seller's rights as a secured party, Seller is also entitled to disconnect the Product or render it unusable in the event of payment default.
28. **DEFAULT.** In the event Purchaser shall fail to pay any sum hereunder when due, Seller may, at its option cease installing the Product until paid in full and/or enter Purchaser's premises without liability for trespass or damage, with or without notice and take possession of and remove the Product and the Seller, at its option, may either (i) terminate this Agreement, retaining all sums theretofore paid hereunder as liquidated damages, or (ii) dispose of the Product for Purchaser's account for the best price obtainable at public or private sale, and apply the proceeds first to Seller's expenses for repossession, including any cancellation charges Seller may incur, with the balance applied to the purchase price set forth in this Agreement. Purchaser shall remain liable for any deficiency.
29. **TITLE.** Unencumbered title to the Product shall pass to Purchaser upon full payment of all installments plus any additions and minus any deletions made to this Agreement during the installation process.
30. **SUBSEQUENT WORK.** Unless a new Agreement is entered into between the Parties in writing, all subsequent work performed by Seller, including but not limited to Product programming and changes; work done under a service request; and warranty service or maintenance shall be accomplished subject to the terms and conditions of this Agreement.

**Schedule A**

<b>MiCollab</b>				
Description	Qty	Price	Ext. Cust.	
Licences System				
MiCollab Virtual Appliance	1	995.00	995.00	
Licences				
NPUM Record A Call	1	0.00	0.00	
UCCv4 Basic to Entry for Enterprise	1,000	55.00	55,000.00	
Software Assurance				
SWA Std	1	100.00	100.00	
<b>Professional Services</b>				
Labor Services: Deployment of MiCollab Server along with programming of Mailboxes from Current NuPoint Platform. Cutover designated time with customer coordination	1	29,700.00	29,700.00	
End User Training Quick Reference Guides	1		Included	
1 Year Warranty on Mitel Parts and Labor	1		Included	
Remote MiCollab Overview Admin Training	1	750.00	750.00	
HP Server for MiCollab Application	1	3,395.00	3,395.00	
<b>Sub-Total</b>			<b>\$89,940.00</b>	
Mitel NuPoint to MiCollab Conversion Program Discount			-55,000.00	
<b>Total</b>			<b>\$34,940.00</b>	

RESOLUTION NO. \_\_\_\_\_

AGENDA NO. \_\_\_\_\_

**RESOLUTION  
ROCK COUNTY BOARD OF SUPERVISORS**

Finance Committee  
INITIATED BY



Dara Mosley  
DRAFTED BY

Finance Committee  
SUBMITTED BY

November 27, 2018  
DATE DRAFTED

**AUTHORIZING PURCHASE OF NETWORK SWITCHES**

- 1 **WHEREAS**, additional networked devices continue to be added to Rock County's existing networking
- 2 infrastructure; and,
- 3
- 4 **WHEREAS**, additional network switches are needed to supply the necessary capacity of the additional
- 5 devices; and,
- 6
- 7 **WHEREAS**, these switches will increase capacity at four existing County locations; and,
- 8
- 9 **WHEREAS**, these switches are available from CoreBTS, Inc. on State Contract 505ENT-M16-
- 10 DATACOMMUN-01; and,
- 11
- 12 **WHEREAS**, funds for new switches are included in the 2018 Information Technology budget.
- 13
- 14 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled
- 15 this \_\_\_\_\_ day of \_\_\_\_\_, 2018 authorize a purchase order be issued to CoreBTS, Inc. for an
- 16 amount not to exceed \$25,063.90 for the purchase of network switches.

Respectfully submitted,

FINANCE COMMITTEE

\_\_\_\_\_  
Mary Mawhinney, Chair

\_\_\_\_\_  
Mary Beaver, Vice Chair

\_\_\_\_\_  
Brent Fox

\_\_\_\_\_  
J. Russell Podzilni

\_\_\_\_\_  
Bob Yeomans

FISCAL NOTE:

Funds are available in the budget for the cost of the new network switches.

Sherry Oja  
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats. requires the project to be let to the lowest responsible bidder.

Richard Greenlee  
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.

Josh Smith  
County Administrator



## **Executive Summary**

The demand on the Rock County computer network continues to expand. To satisfy the increasing use of networked devices switches must be added to provide more connections.

These switches will be additions to our network and will expand the availability of network connections at the following sites: Court St, Franklin St, Eclipse Center, and the Health Care Center.

The 2018 Rock County budget includes funds for the purchase of replacement switches.

We are requesting authorization to purchase these network switches and networking adapters to expand the existing networking infrastructure from CoreBTS for a total not to exceed \$25,063.90.



**Sales Operations Rep:** Jason Warren  
**Phone:** 608-661-7719  
**Fax:** 608-661-7701  
**E-mail:** jason.warren@corebts.com

**Account Manager:** Michael Smith  
**Phone:** (608) 217-6616  
**Fax:** (608) 661-7701  
**E-mail:** michael.smith@corebts.com

**Quote Number:** 000Q85206  
**Quote Date:** 11/21/2018  
**Expiration Date:** 12/21/2018  
**Customer Account #:** 0011124  
**Customer:** Rock County  
**Payment Terms:** 25  
**Shipping Method:** BEST WAY  
**Customer Reference #:**  
**Customer PO #:**

**Bill To:**  
 Rock County  
 Tj  
 3530 N Cty Hwy F  
 PO Box 351  
 Janesville, WI 53547

**Ship To:**  
 Rock County  
 3530 N Cty Hwy F  
 PO Box 351  
 Janesville, WI 53547

Qty	Item Number	Description	Price	Ext Price
5	WS-C2960X-48FPS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	\$4,041.50	\$20,207.50
5	CON-SW-WSC294SL	12 months - SNTC-NO RMA Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G	\$266.23	\$1,331.15
5	CAB-16AWG-AC	AC Power cord, 16AWG	\$0.00	\$0.00
5	C2960X-STACK	Catalyst 2960-X FlexStack Plus Stacking Module	\$705.05	\$3,525.25
5	CAB-STK-E-0.5M	Cisco FlexStack 50cm stacking cable	\$0.00	\$0.00
			<b>Subtotal:</b>	<b>\$25,063.90</b>
1	WI-CONTRACT-505ENT-M16-DC-01	WI STATE CISCO CONTRACT#505ENT-M16-DATACOMMUN-01, MASTER AGREEMENT#AR-233 (14-19)	\$0.00	\$0.00
1	NOFGHT	NO FREIGHT CHARGE TO CLIENT	\$0.00	\$0.00

**Quote Subtotal:** \$25,063.90  
**Sales Tax:** \$0.00  
**Quote Total:** \$25,063.90

**Notes:**

Wisconsin state Cisco contract#505ENT-M16-DATACOMMUN-01, Master Agreement#AR-233 (14-19).

**Accepted by:** \_\_\_\_\_ **Printed name:** \_\_\_\_\_ **Date:** \_\_\_\_\_

To ensure fastest processing, please send purchase order/signed quote to purchase.orders@corebts.com and CC the two individuals listed above. If changes are required, please request a revised quote. Thank you for your business!

This proposal is confidential, and shall not be used or disclosed, in whole or in part, for any purpose other than evaluation within the client organization. This quote shall expire on the "Expiration Date" above. Notwithstanding the foregoing, all product and pricing information is based on the latest information available and is subject to change without notice, including at any time prior to the expiration of the quote. All prices are in U.S. dollars. Prices and tax rates are valid in the U.S. only and are subject to change. Sales tax is based on the "ship to" address on your purchase order. Please indicate your taxability status on your purchase order. Product availability is subject to change and cannot be guaranteed. All shipments are FOB origin. Appropriate freight charges will be added at the time of invoice. Please note that this quote may include items which may be subject to vendor restocking fees if returned, or may not be returnable if not defective (all returns are subject to vendor RMA approval). Core passes through all vendor restocking terms and fees without modification, markup, or additional fees.

## Request for Authorization to Purchase

Each year the Rock County IT department replaces a number of network servers to keep our infrastructure current and supported by both hardware warranties and software maintenance.

The 2018 Rock County budget includes funds for the purchase of replacement servers.

CDW-G provides these servers under state contract #: 505ENT-M16-DATACOMMUN-01.

Rock County IT is requesting authorization to purchase these servers to replace existing servers from CDW-G for a total not to exceed \$22,358.68.



**PEOPLE  
WHO  
GET IT™**



# PRICE QUOTE

QUOTE ID: 449951  
 Revision: 5  
 CUSTOMER ID: 1775445  
 QUOTE DATE: 11/26/2018  
 QUOTE EXPIRES: 12/27/2018  
 PAYMENT TERMS: Net 30 Days  
 FOB: Port of Origin

75 Tri-State International  
 Lincolnshire, IL 60069  
 847.465.6000  
 000.000.0000 Fax

Project: Rock County, WI UCS  
 Attention: Dave Tinker  
 Prepared for: Rock County  
 3530 N County Hwy F  
 Janesville, WI  
 53545

Sales Person: Adam Flynn  
 Phone: (847) 968-9303  
 Email: adamfly@cdw.com  
 ISR: Mary Davis  
 Phone: (262) 521-5629  
 Email: Mary.Davis@cdw.com

Qty	Part Number	Description	Customer Price	Customer Extended Price
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WI Cisco State contract # 505ENT-M16-DATACOMMUN-01  
 \*\*\*1 Year Smartnet\*\*\*

Sub Total: \$ -

**UCSC-C220-M5SX**

2	UCSC-C220-M5SX	UCS C220 M5 SFF 10 HD w/o CPU, mem, HD, PCIe, PSU	\$ 1,550.00	\$ 3,100.00
2	CON-OSP-C220M5SX	SNTC 24X7X40S UCS C220 M5 SFF 10 HD w/o CPU, mem, HD, PCIe,	\$ 479.70	\$ 959.40
4	UCS-CPU-3106	1.7 GHz 3106/85W 8C/11MB Cache/DDR4 2133MHz	\$ 510.00	\$ 2,040.00
12	UCS-MR-X16G1RS-H	16GB DDR4-2666-MHz RDIMM/PC4-21300/single rank/x4/1.2v	\$ 403.60	\$ 4,843.20
4	UCS-HD600G15K12N	600GB 12G SAS 15K RPM SFF HDD	\$ 846.80	\$ 3,387.20
10	UCS-HD1T7K12N	1-TB 12G SAS 7.2K RPM SFF HDD	\$ 464.40	\$ 4,644.00
2	UCS-SD-32G-S	32GB SD Card for UCS servers	\$ 64.80	\$ 129.60
2	CIMC-LATEST	IMC SW (Recommended) latest release for C-Series Servers.	\$ -	\$ -
4	UCSC-PSU1-770W	Cisco UCS 770W AC Power Supply for Rack Server	\$ 279.60	\$ 1,118.40
4	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$ -	\$ -
2	UCS-MSD-32G	32GB Micro SD Card for UCS M5 servers	\$ 88.00	\$ 176.00
2	UCSX-TPM2-002	Trusted Platform Module 2.0 for UCS servers	\$ 30.00	\$ 60.00
2	UCSC-RAILB-M4	Ball Bearing Rail Kit for C220 & C240 M4 & M5 rack servers	\$ 88.00	\$ 176.00
2	UCS-SID-INFR-UNK	UCS-SID-INFR-UNK	\$ -	\$ -
2	UCS-SID-WKL-UNK	UCS-SID-WKL-UNK	\$ -	\$ -
4	UCSC-HS-C220M5	Heat sink for UCS C220 M5 rack servers 150W CPUs & below	\$ -	\$ -
2	UCS-MSTOR-SD	Mini Storage Carrier for SD (holds up to 2)	\$ -	\$ -
2	CBL-SC-MR12GM52	Super Cap cable for UCSC-RAID-M5 on C240 M5 Servers	\$ -	\$ -
2	UCSC-SCAP-M5	Super Cap for UCSC-RAID-M5, UCSC-MRAID1GB-KIT	\$ -	\$ -
2	UCSC-RAID-M5	Cisco 12G Modular RAID controller with 2GB cache	\$ 862.40	\$ 1,724.80
6	UCSC-BBLKD-S2	UCS C-Series M5 SFF drive blanking panel	\$ -	\$ -

Sub Total: \$ 22,358.60

Quote Total: \$ 22,358.60

CUSTOMER IS RESPONSIBLE TO PAY FREIGHT CHARGES. ESTIMATED OR ACTUAL FREIGHT CHARGES ARE NOT INCLUDED IN QUOTES (UNLESS SPECIFICALLY STATED). THIS QUOTE EXCLUDES SALES TAX (UNLESS SPECIFICALLY STATED). SALES AND SERVICES ARE GOVERNED BY THE SIGNED AGREEMENT YOU MAY HAVE WITH CDW. IF NO SEPARATE AGREEMENT IS EFFECTIVE, THE TERMS AND CONDITIONS OF SALES AND SERVICES ARE LIMITED TO THOSE CONTAINED IN THE "TERMS & CONDITIONS" LINK AT <http://www.cdw.com/content/terms-conditions/default.aspx>. BY ORDERING OR ACCEPTING DELIVERY OF PRODUCTS OR BY ENGAGING CDW TO PERFORM OR PROCURE SERVICES, YOU AGREE TO BE BOUND BY AND ACCEPT THOSE TERMS AND CONDITIONS. ANY ADDITIONAL OR DIFFERENT TERMS OR CONDITIONS IN ANY FORM DELIVERED BY CUSTOMER ARE HEREBY DEEMED TO BE MATERIAL ALTERATIONS, AND NOTICE OF OBJECTION TO THEM AND REJECTION OF THEM IS HEREBY GIVEN. THIS DOCUMENT IS CONFIDENTIAL.

## Request for Authorization to Purchase

Brocade Switches are used to connect our servers to our high-speed storage using fiber connections. The existing switches will no longer be under warranty at the end of 2018.

The 2018 Rock County budget includes funds for the purchase of replacement switches.

AE Business Solutions offers the switch under the UW System Storage, Backup, and Recovery Hardware, Peripherals and Software Contract, 18-2052.

Rock County IT is requesting authorization to purchase these Brocade switches to replace the existing switches from AE Business Solutions for a total not to exceed \$10,238.28.



# QUOTATION

**HITACHI**  
Inspire the Next

©Hitachi Data Systems

2310 Crossroads Drive, Suite 2800 , Madison, WI 53718

www.aebs.com

608-395-2900

608-395-2901

**QUOTE: AEBQ4285-A - 11/26/18**

**Expiration Date: 2/20/2018**

**Prepared For:**

Dave Tinker  
Rock County Computer Services  
3530 N Cty Hwy F  
Janesville, WI 53547  
tinker@co.rock.wi.us  
(608) 757-5031

**Account Executive:**

Charlotte Piskun  
(608) 395-2917  
charlotte.piskun@aebs.com

**Prepared By:**

Julie Dehn  
(262) 424-6470  
julie.dehn@aebs.com

Please send Purchase Orders to orders@aebs.com

Link for Purchasing Terms & Conditions:  
<http://www.aebs.com/purchasing-terms-conditions>

## QUOTE DETAIL

Qty	Description	Part Number	List	Disc %	Unit	Total
<b>Hitachi Branded Brocade Quote</b>						
<b>Hardware</b>						
2	G610,8P,8-16GB SWL SFP,AC	HD-G610-8-16G-0-Z.P	\$6,149.00	50%	\$3,074.50	<b>\$6,149.00</b>
2	Fixed rack mount kit	XBR-R000162.P	\$210.00	50%	\$105.00	<b>\$210.00</b>
2	Power Cable 250VAC 10A	043-100210-01-UL-S.P	\$39.00	100%	\$0.00	<b>\$0.00</b>
<b>Installation</b>						
2	SVC INST G610 Switch	301-003873-01.P	\$250.00	100%	\$0.00	<b>\$0.00</b>
<b>Hardware Support</b>						
72	SVC STD G610 Switch	301-003873-01.P	\$35.00	7%	\$32.55	<b>\$2,343.60</b>
48	SVRS_ Brocade G610-8	G610-8SVCSWMAINT.P	\$12.00	7%	\$11.16	<b>\$535.68</b>
24	SVC G6108P 12 mo -Z maint	301-003951-01.P	\$0.00	7%	\$0.00	<b>\$0.00</b>
<b>Professional Services</b>						
4	AE Professional Services for the Installation and Implementation of two Brocade G610 Switches. Rate is hourly.		\$250.00	0%	\$250.00	<b>\$1,000.00</b>

## QUOTE SUMMARY

Pricing per UW System Storage, Backup and Recovery Hardware, Peripherals and Software Contract, 18-2052

Freight charges not included: FOB; Destination - Prepay and Add Freight to Invoice.

<b>SubTotal</b>	<b>\$10,238.28</b>
<b>TAX</b>	<b>\$0.00</b>
<b>Grand Total</b>	<b>\$10,238.28</b>

Freight not included in this quote