

**RESOLUTION
ROCK COUNTY BOARD OF SUPERVISORS**

Finance Committee
INITIATED BY



Dara Mosley
DRAFTED BY

Finance Committee
SUBMITTED BY

May 19, 2021
DATE DRAFTED

**AUTHORIZING PURCHASE OF CISCO NETWORK EQUIPMENT FOR
DR. WILLIAMS ROCK COUNTY RESOURCE CENTER**

- 1 **WHEREAS**, County Staff will begin to utilize the new Dr. Williams Rock County Resource Center this
- 2 summer; and,
- 3
- 4 **WHEREAS**, the Rock County Information Technology department identified needed network
- 5 components necessary to connect County Staff to the County network; and,
- 6
- 7 **WHEREAS**, CoreBTS, Inc. of Madison is an authorized reseller of Cisco equipment and software; and,
- 8
- 9 **WHEREAS**, the equipment is available from CoreBTS, Inc. under State Contract #505ENT-M16-
- 10 DATACOMMUN-01; and,
- 11
- 12 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled
- 13 this 27th day of May, 2021 authorize the purchase agreement with CoreBTS, Inc. for an
- 14 amount not to exceed \$104,246.00 for the purchase of the Cisco network equipment and software.

Respectfully submitted,

FINANCE COMMITTEE

/s/Mary Mawhinney
Mary Mawhinney, Chair

absent
Wes Davis, Vice Chair

/s/Stephanie Aegerter
Stephanie Aegerter

/s/Brent Fox
Brent Fox

/s/Richard Bostwick
Richard Bostwick

AUTHORIZING PURCHASE OF CISCO NETWORK EQUIPMENT

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FISCAL NOTE:

Funds for the purchase of this equipment was included in the project's capital budget. The purchase is being funded with debt service.

/s/Sherry Oja

Sherry Oja
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats. Requires the project to be let to the lowest responsible bidder.

s/Richard Greenlee

Richard Greenlee
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.

/s/Josh Smith

Josh Smith
County Administrator

Executive Summary

County staff will begin to utilize the new Dr. Daniel H. Williams Rock County Resource Center this summer. To provide the network connections needed for the staff, security systems, and other technology, the Information Technology department is requesting approval to purchase ten (10) Cisco network switches.

The new switches will work in concert with the infrastructure upgrades that have been occurring across the County network in 2020 and 2021. The switches and software would allow for the IT Services staff to configure the software to identify anomalies as well as other monitoring tools that must administered on a one to one manual basis.

The equipment and software are available from CoreBTS, Inc. under state Contract: #505ENT-M16-DATACOMMUN-01.

This resolution authorizes Rock County Information Technology to purchase the Cisco equipment and software from CoreBTS, Inc. for an amount not to exceed \$104,246.00



Bill To:
Rock County
3530 County Road F
PO Box 920
Janesville, Wisconsin 53545-0766
United States

Ship To:
Rock County
Kayne Cushman
,
United States

Quote Number: Q-20184
Quote Date: 05/07/2021
Expiration Date: 06/06/2021

Client: Rock County
Account Number: 0011124
Payment Terms: Net 30
Primary Contact: Kayne Cushman
Quote Name: 1717 Building

Quoted by: Jason Warren
P (608) 661-7719 | **E** jason.warren@corebts.com

Account Manager: Michael Smith
P 608-661-7732 | **E** michael.smith@corebts.com

C9200L-48P-4X-E

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
6	C9200L-48P-4X-E	Catalyst 9200L 48-port PoE+, 4 x 10G, Network Essentials		Prepaid	\$4,307.27	\$25,843.62
6	CON-SSSNT-C9200L4X	SOLN SUPP 8X5XNBD Catalyst 9200L 48-port PoE+, 4 x 10G, Ne	36	Prepaid	\$1,361.16	\$8,166.96
6	C9200L-NW-E-48	C9200L Network Essentials, 48-port license		Prepaid	\$0.00	\$0.00
6	CAB-TA-NA	North America AC Type A Power Cable		Prepaid	\$0.00	\$0.00
6	PWR-C5-BLANK	Config 5 Power Supply Blank		Prepaid	\$0.00	\$0.00
6	C9200L-DNA-E-48	C9200L Cisco DNA Essentials, 48-port Term license	36	Prepaid	\$0.00	\$0.00
6	CON-SSTCM-C92LE48	SOLN SUPP SW SUBC9200L Cisco DNA Essentials	36	Prepaid	\$127.68	\$766.08
6	C9200L-DNA-E-48-3Y	36 months - C9200L DNA Essentials, 48-port, 3 Year Term license	36	Prepaid	\$663.11	\$3,978.66
6	C9200L-STACK-KIT	Cisco Catalyst 9200L Stack Module		Prepaid	\$776.96	\$4,661.76
12	C9200-STACK	Catalyst 9200 Stack Module		Prepaid	\$0.00	\$0.00
6	STACK-T4-50CM	50CM Type 4 Stacking Cable		Prepaid	\$0.00	\$0.00
6	NETWORK-PNP-NONE	Network Plug-n-Play Opt Out SKU		Prepaid	\$0.00	\$0.00
					Subtotal:	\$43,417.08

STACK-T4-1M=

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
4	STACK-T4-1M=	1M Type 4 Stacking Cable		Prepaid	\$118.41	\$473.64
					Subtotal:	\$473.64

C9300L-48P-4X-A

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
4	C9300L-48P-4X-A	Catalyst 9300L 48p PoE, Network Advantage,4x10G Uplink		Prepaid	\$5,257.54	\$21,030.16
4	CON-SSSNT-CA00LXL8	SOLN SUPP 8X5XNBD Catalyst 9300L 48p PoE, Network Advantag	60	Prepaid	\$2,766.40	\$11,065.60
4	C9300L-NW-A-48	C9300L Network Advantage, 48-port license		Prepaid	\$0.00	\$0.00
8	C9300L-STACK-BLANK	Catalyst 9300L Blank Stack Module		Prepaid	\$0.00	\$0.00
12	FAN-T2	Cisco Type 2 Fan Module		Prepaid	\$0.00	\$0.00
4	S9300LUK9-1612	Cisco Catalyst 9300L XE 16.12 UNIVERSAL		Prepaid	\$0.00	\$0.00

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
4	PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply		Prepaid	\$0.00	\$0.00
4	PWR-C1-715WAC-P/2	715W AC 80+ PLATINUM CONFIG 1 SECONDARYPOWER SUPPLY		Prepaid	\$740.08	\$2,960.32
8	CAB-TA-NA	North America AC Type A Power Cable		Prepaid	\$0.00	\$0.00
4	SSD-120G	Cisco pluggable USB3.0 SSD storage		Prepaid	\$888.10	\$3,552.40
4	C9300L-DNA-P-48	C9300L Cisco DNA Premier, 48-port license	60	Prepaid	\$0.00	\$0.00
4	CON-SSTCM-C93LP48	SOLN SUPP SW SUBC9300L Cisco DNA Pre	60	Prepaid	\$877.80	\$3,511.20
4	C9300L-DNA-P-48-5Y	60 months - C9300L Cisco DNA Premier, 48-port, 5 Year Term license	60	Prepaid	\$4,558.90	\$18,235.60
200	ISE-BASE-T	ISE BASE Term License	60	Prepaid	\$0.00	\$0.00
200	ISE-BASE-TRK-5Y	ISE BASE Tracker Term 5Y	60	Prepaid	\$0.00	\$0.00
200	ISE-PLS-T	ISE PLS Term License	60	Prepaid	\$0.00	\$0.00
200	ISE-PLS-TRK-5Y	ISE PLS Tracker Term 5Y	60	Prepaid	\$0.00	\$0.00
400	SWATCH-T	StealthWatch 1 FPS Term License	60	Prepaid	\$0.00	\$0.00
400	SWATCH-TRK-5Y	ISE BASE Tracker Term 5Y	60	Prepaid	\$0.00	\$0.00
4	TE-EMBEDDED-T	ThousandEyes Enterprise Agent IBN Embedded		Prepaid	\$0.00	\$0.00
4	TE-EMBEDDED-T-5Y	ThousandEyes - Enterprise Agents	60	Prepaid	\$0.00	\$0.00
4	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	60	Prepaid	\$0.00	\$0.00
4	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	60	Prepaid	\$0.00	\$0.00
4	NETWORK-PNP-NONE	Network Plug-n-Play Opt Out SKU		Prepaid	\$0.00	\$0.00
					Subtotal:	\$60,355.28

Freight and Contract

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1	WI-CONTRACT-505ENT-M16-DC-01	Wisconsin State Cisco contract#505ENT-M16-DATACOMMUN-01		Prepaid	\$0.00	\$0.00
1	CORE-NOFGHT	No freight charge to client		Prepaid	\$0.00	\$0.00
					Subtotal:	\$0.00

First Invoice Amount: \$104,246.00
Quote Subtotal: \$104,246.00
Estimated Sales Tax: \$104,246.00
Quote Total: \$104,246.00

Notes:

Accepted by: _____ Printed name: _____ Date: _____

By accepting this quote you agree to Core's standard Terms and Conditions which can be found at <https://corebts.com/legal/T&C>.

To ensure fastest processing, please send purchase order/signed quote to purchase.orders@corebts.com and CC the two individuals listed above or fax to . If changes are required, please request a revised quote. Thank you for your business!

This proposal is confidential, and shall not be used or disclosed, in whole or in part, for any purpose other than evaluation within the client organization. This quote shall expire on the "Expiration Date" above. Notwithstanding the foregoing, all product and pricing information is based on the latest information available and is subject to change without notice, including at any time prior to the expiration of the quote. All prices are in U.S. dollars. Prices and tax rates are valid in the U.S. only and are subject to change. Sales tax is based on the "ship to" address on your purchase order. Please indicate your taxability status on your purchase order. Product availability is subject to change and cannot be guaranteed. All shipments are FOB origin. Appropriate freight charges will be added at the time of invoice. Please note that this quote may include items which may be subject to vendor restocking fees if returned, or may not be returnable if not defective (all returns are subject to vendor RMA approval). Core passes through all vendor restocking terms and fees without modification, markup, or additional fees.

Cancellation of any licensing or services with a fixed term or indicated as non-cancellable shall incur a termination fee equal to 100% of the cost of the remainder of the term, payable to Core in full upon the effective termination date. If First Invoice Amount is less than the Quote Total this is due to the fact that some or all items have a billing frequency

4.D.3(6)

of more than one instance, please consult the billing frequency listed for each item. First Invoice Amount is estimated and may not include shipping/freight, estimated sales tax, and incidental charges.