

**RESOLUTION
ROCK COUNTY BOARD OF SUPERVISORS**

Finance Committee
INITIATED BY



Diana Arneson, Security Officer
DRAFTED BY

Finance Committee
SUBMITTED BY

December 08, 2020
DATE DRAFTED

AUTHORIZING PURCHASE OF CISCO UMBRELLA SOFTWARE

- 1 **WHEREAS**, the Rock County Information Technology Department is authorized to purchase computer
- 2 software on behalf of the County; and,
- 3
- 4 **WHEREAS**, the County Clerk has been awarded a County Election Security Subgrant from the
- 5 Wisconsin Elections Commission (WEC); and,
- 6
- 7 **WHEREAS**, the Information Technology Department and County Clerk recognize the need to enhance
- 8 election security in the Rock County Clerk's Office with software upgrades; and,
- 9
- 10 **WHEREAS**, the County Election Security Subgrant was awarded to Rock County for the purpose of
- 11 enhancing the County's election systems; and,
- 12
- 13 **WHEREAS**, the Information Technology Department staff did review the Cisco Umbrella software
- 14 suite and determined it to be the best fit for the security requirements of the County elections systems
- 15 and network.
- 16
- 17 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled
- 18 this 17th day of December, 2020 that a purchase order for Cisco Umbrella software be issued to
- 19 CoreBTS in the amount of \$34,937.88 under the State of Wisconsin Contract number 505ENT-M16-
- 20 DATACOMMUN-01.

Respectfully submitted,

FINANCE COMMITTEE

/s/ Mary Mawhinney
Mary Mawhinney, Chair

/s/ Wes Davis
Wes Davis, Vice Chair

Absent
Brent Fox

/s/ Kara Purviance
Kara Purviance

/s/ Stephanie Aegerter
Stephanie Aegerter

AUTHORIZING PURCHASE OF CISCO UMBRELLA SOFTWARE

Page 2

FISCAL NOTE:

The software purchase is being funded through a grant. No County funds are required.

/s/ Sherry Oja

Sherry Oja
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats., requires the project to be let to the lowest responsible bidder.

/s/ Richard Greenlee

Richard Greenlee
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.

/s/ Josh Smith

Josh Smith
County Administrator

Authorizing Purchase of Cisco Umbrella Software

In September of 2020 per Resolution 20-9A-065, the Rock County Clerk's Office accepted grant funding from the Wisconsin Elections Commission for enhancing the security of the County Clerk's Office. The Information Technology Department researched Cloud delivered security products that would interface seamlessly with the County's Cisco infrastructure environment and found Cisco's Umbrella Security software would be the best fit. Not only would it give the County Clerk's office the security it needs, but since the County's infrastructure is already Cisco based, less components and software are required to complete the Cisco Umbrella software installation as compared to solutions that were not Cisco based resulting in cost savings and efficiency.

The Cisco Umbrella software is available from CoreBTS, Inc. under state Contract: #505ENT-M16-DATACOMMUN-01.

This resolution authorizes Rock County Information Technology to purchase the Cisco umbrella software from CoreBTS, Inc. for the amount of \$34,937.88.



Sales Operations Rep: Jason Warren
 Phone: (608) 661-7724
 Fax:
 E-mail: jason.warren@corebts.com

Account Manager: Michael Smith
 Phone: 608-661-7732
 Fax:
 E-mail: michael.smith@corebts.com

Quote Name: Umbrella- 1 Year
 Quote Number: Q-13734
 Quote Date: 12/8/2020
 Expiration Date: 1/7/2021
 Customer Account #: 0011124
 Customer: Rock County
 Payment Term: Net 30
 Shipping Method:
 Customer PO #:

Bill To:
 Rock County
 3530 County Road F
 PO Box 920
 Janesville
 Wisconsin
 53545-0768
 United States

Ship To:
 Rock County
 3530 County Road F
 PO Box 920
 Janesville
 Wisconsin
 53545-0768
 United States

| Qty | Item Number | Description | Term (Months) | Billing Frequency | Price | Ext Price |
|-------|------------------------------|---|---------------|-------------------|------------------------------|--------------------|
| 1 | UMBRELLA-SUB | Umbrella Cloud Security Subscription | 12 | Prepaid | \$0.00 | \$0.00 |
| 1,300 | S-UMB-INSIGHTS-K9 | SVP Umbrella Insights | 12 | Prepaid | \$22.91 | \$29,783.00 |
| 1 | UMB-SUPT-G | Umbrella Support - Gold | 12 | Prepaid | \$5,154.88 | \$5,154.88 |
| 1 | CORE-NOFGHT | No freight charge to customer | | Prepaid | \$0.00 | \$0.00 |
| 1 | WI-CONTRACT-505ENT-M16-DC-01 | Wisconsin State Cisco contract#505ENT-M16-DATACOMMUN-01 | | Prepaid | \$0.00 | \$0.00 |
| | | | | | Subtotal: | \$34,937.88 |
| | | | | | First Invoice Amount: | \$34,937.88 |
| | | | | | Quote Subtotal: | \$34,937.88 |
| | | | | | Estimated Sales Tax: | \$0.00 |
| | | | | | Quote Total: | \$34,937.88 |

Notes: Prices are prepaid and are based on 12 month subscription commitment.

Automatically Renews For 12 months.

Please refer to the following additional Cisco terms and conditions:
 Cisco Umbrella Enterprise Terms of Service
<https://umbrella.cisco.com/terms>

Cisco Universal Cloud Agreement (UCA)
https://www.cisco.com/c/dam/en_us/about/doing_business/legalidocs/universal-cloud-terms.pdf

Cisco End User License Agreement (EULA)
<https://www.cisco.com/c/en/us/products/end-user-license-agreement.html>

Accepted by: _____ Printed name: _____ Date: _____

By accepting this quote you agree to Core's standard Terms and Conditions which can be found at <https://corebts.com/legal/T&C>.

To ensure fastest processing, please send purchase order/signed quote to purchase.orders@corebts.com and CC the two individuals listed above. If changes are required, please request a revised quote. Thank you for your business!

This proposal is confidential, and shall not be used or disclosed, in whole or in part, for any purpose other than evaluation within the client organization. This quote shall expire on the "Expiration Date" above. Notwithstanding the foregoing, all product and pricing information is based on the latest information available and is subject to change without notice, including at any time prior to the expiration of the quote. All prices are in U.S. dollars. Prices and tax rates are valid in the U.S. only and are subject to change. Sales tax is based on the "ship to" address on your purchase order. Please indicate your taxability status on your purchase order. Product availability is subject to change and cannot be guaranteed. All shipments are FOB origin. Appropriate freight charges will be added at the time of invoice. Please note that this quote may include items which may be subject to vendor restocking fees if returned, or may not be returnable if not defective (all returns are subject to vendor RMA approval). Core passes through all vendor restocking terms and fees without modification, markup, or additional fees.

Cancellation of any licensing or services with a fixed term or indicated as non-cancellable shall incur a termination fee equal to 100% of the cost of the remainder of the term, payable to Core in full upon the effective termination date. If First Invoice Amount is less than the Quote Total this is due to the fact that some or all items have a billing frequency of more than one instance, please consult the billing frequency listed for each item. First Invoice Amount is estimated and may not include shipping/ freight, estimated sales tax, and incidental charges.