

**RESOLUTION
ROCK COUNTY BOARD OF SUPERVISORS**

Finance Committee
INITIATED BY



Amanda Lagle
DRAFTED BY

Finance Committee
SUBMITTED BY

October 21, 2020
DATE DRAFTED

AUTHORIZING PURCHASE OF SERVER BLADES

- 1 **WHEREAS**, in 2013 Rock County IT (Rock-IT) invested in a Unified Computing System (UCS) that
- 2 eliminates multiple redundant devices and management points to provide servers and compute power
- 3 for IT systems; and,
- 4
- 5 **WHEREAS**, each year outdated UCS server blades are replaced to maintain continuity of operations; and,
- 6
- 7 **WHEREAS**, three server blades were originally budgeted for 2020 replacement and adopted with the
- 8 2020 Rock IT ~ Capital Projects; and,
- 9
- 10 **WHEREAS**, server blades are available from CDW-G, Inc. on State Contract #2018011-01
- 11 National IPA Technology Solutions.
- 12
- 13 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled
- 14 this 19th day of November, 2020 authorize the purchase agreement with CDW-G, Inc. for an
- 15 amount not to exceed \$38,231.97 for the purchase of three server blades for the UCS System.

Respectfully submitted,

FINANCE COMMITTEE

/s/ Mary Mawhinney
Mary Mawhinney, Chair

/s/ Brent Fox
Brent Fox

/s/ Wes Davis
Wes Davis, Vice Chair

/s/ Kara Purviance
Kara Purviance

/s/ Stephanie Aegerter
Stephanie Aegerter

20-11C-109

AUTHORIZING PURCHASE OF SERVER BLADES
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FISCAL NOTE:

Sales tax revenue was included in the 2020 budget to fund this purchase.

/s/ Sherry Oja

Sherry Oja
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats. requires the project to be let to the lowest responsible bidder.

/s/ Richard Greenlee

Richard Greenlee
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.

/s/ Josh Smith

Josh Smith
County Administrator

Executive Summary

In 2013 Rock County IT (Rock-IT) invested in a Unified Computing System (UCS) that eliminates multiple redundant devices and management points to provide servers and compute power for IT systems. The simplified architecture reduces both capital and operating costs. Each year we replace outdated UCS server blades and add additional server blades based on increase need for servers. This year we will be replacing three (3) server blades we purchased in 2013 for the UCS system.

This software and the installation services are available through CDWG via state contract number: 2018011-01 ~ National IPA Technology Solutions.

This resolution authorizes Rock County Information Technology to make this necessary purchase, not to exceed \$38,231.97

QUOTE CONFIRMATION

DEAR DAVE TINKER,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

Thanks.



ACCOUNT MANAGER NOTES: Adam Flynn
Executive Account Manager
866-723-3621
adamfly@cdwg.com

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LQXL516	9/25/2020	CISCO B200 M5	4119697	\$38,231.97


IMPORTANT - PLEASE READ

Special Instructions: TAX: MULTIPLE TAX JURISDICTIONS APPLY
TAX: CONTACT CDW FOR TAX DETAILS

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Cisco UCS B200 M5 Blade Server - blade - no CPU - 8 GB Mfg. Part#: UCSB-B200-M5-U UNSPSC: 43211501 ** UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG) ** TAX: JANESVILLE, WI .0000% \$.00 Contract: National IPA Technology Solutions (2018011-01)	3	4692727	\$1,478.99	\$4,436.79
Cisco UCS - DDR4 - 64 GB - DIMM 288-pin - registered Mfg. Part#: UCS-MR-X84G2RT-H UNSPSC: 32101602 ** 64GB DDR4-2933-MHz RDIMM/2Rx4/L2v ** TAX: JANESVILLE, WI .0000% \$.00 Contract: National IPA Technology Solutions (2018011-01)	12	5522235	\$1,566.42	\$18,797.04
Cisco Enterprise Value - solid state drive - 480 GB - SATA 8Sh/1s Mfg. Part#: UCS-SD480GBMS4-EV UNSPSC: 43201830 * 480GB 2.5 inch Enterprise Value 6G SATA SSD * TAX: JANESVILLE, WI .0000% \$.00 Contract: National IPA Technology Solutions (2018011-01)	6	4842919	\$535.28	\$3,211.68
Cisco FlexStorage - storage controller (RAID) - SAS 12Gb/s Mfg. Part#: UCSB-MRAID12G	3	3474966	\$308.16	\$924.48

QUOTE DETAILS (CONT.)				
* Cisco FlexStorage 12G SAS RAID controller with Drive bays * TAX: JANESVILLE, WI .0000% \$0.00 Contract: National IPA Technology Solutions (2018011-01)				
Cisco UCS Virtual Interface Card 1340 - network adapter	3	3474968	\$616.74	\$1,850.22
Mfg. Part#: UCSB-MIOM-40G-03 UNSPSC: 43201404 * Cisco UCS VIC 1340 modular LOM for blade servers * TAX: JANESVILLE, WI .0000% \$0.00 Contract: National IPA Technology Solutions (2018011-01)				
Cisco - flash memory card - 64 GB - SD	6	3529613	\$147.53	\$885.18
Mfg. Part#: UCS-SD-64G-S UNSPSC: 43202005 * 64GB SD Card for UCS Servers * TAX: JANESVILLE, WI .0000% \$0.00 Contract: National IPA Technology Solutions (2018011-01)				
Intel Xeon Silver 4214R / 2.4 GHz processor	6	6072225	\$1,154.20	\$6,925.20
Mfg. Part#: UCS-CPU-M214R * Intel 4214R 2.4GHz/100W 12C/16.50MB DDR4 2400MHz * TAX: JANESVILLE, WI .0000% \$0.00 Contract: National IPA Technology Solutions (2018011-01)				
Cisco SMARTnet Onsite - extended service agreement - on-site	3	4727481	\$400.49	\$1,201.47
Mfg. Part#: COM-OSP-BB200MSU UNSPSC: 81111811 * **** 12 month(s) **** SNTC 24X7X40S UCS B200 MS Blade w/o CPU, mem, HDD, mezz (UPG) * Electronic distribution - NO MEDIA TAX: JANESVILLE, WI .0000% \$0.00 Contract: National IPA Technology Solutions (2018011-01)				

PURCHASER BILLING INFO		SUBTOTAL	\$38,231.97
Billing Address: TJ JOHNSON ROCK COUNTY INFORMATION TECHNOLOGY 3530 N COUNTY HWY F JANESVILLE, WI 53545-0765 Phone: (608) 757-5035 Payment Terms: Master Card		SHIPPING	\$0.00
		SALES TAX	\$0.00
		GRAND TOTAL	\$38,231.97
DELIVER TO		Please remit payments to:	
Shipping Address: ROCK COUNTY INFORMATION TECHNOLOGY DAVID TINKER 3530 N COUNTY HWY F JANESVILLE, WI 53545 Shipping Method: DROP SHIP-GROUND		CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need Assistance? CDW-C SALES CONTACT INFORMATION			
	Adam Flynn		(866) 723-3621 adamfly@cdw.com

LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$38,231.97	\$1,034.17/Month	\$38,231.97	\$1,191.69/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <https://www.cdw.com/cdw/en/clients-consulting/product-sales.aspx>
 For more information, contact a CDW account manager.
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