

**RESOLUTION  
ROCK COUNTY BOARD OF SUPERVISORS**

Finance Committee  
INITIATED BY



Dara Mosley  
DRAFTED BY

Finance Committee  
SUBMITTED BY

November 27, 2018  
DATE DRAFTED

**AUTHORIZING PURCHASE OF ARCSERVE BACKUP SYSTEM**

1 **WHEREAS**, the existing Unitrends backup solution will no longer be supported after this year; and,  
 2  
 3 **WHEREAS**, the Information Technology department has reviewed reputable backup solutions currently  
 4 available and has determined that ArcServe most reasonably suits the needs for Rock County's diverse  
 5 systems; and,  
 6  
 7 **WHEREAS**, ArcServe is a cost effective solution that can reliably protect County data as well as assist  
 8 with the migration of data to new hardware platforms; and,  
 9  
 10 **WHEREAS**, ArcServe is available from CDWG, Inc. on State Contract 505ENT-M16-  
 11 VARSOFTWARE-04; and,  
 12  
 13 **WHEREAS**, funds for a new backup system are included in the 2018 Information Technology budget.  
 14  
 15 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled  
 16 this 13th day of December, 2018 authorize a three-year agreement with CDW-G for an amount not  
 17 to exceed \$64,408.38 for the purchase of the ArcServe backup appliance.

Respectfully submitted,

FINANCE COMMITTEE

Mary Mawhinney  
Mary Mawhinney, Chair

Absent  
Mary Beaver, Vice Chair

Brent Fox  
Brent Fox

J. Russell Podzilni  
J. Russell Podzilni

Bob Yeomans  
Bob Yeomans

FISCAL NOTE:

Funds are available in the 2018 and 2019 budgets and will need to be included in the 2020 budget for the cost of this contract.

Sherry Oja

Sherry Oja  
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats. requires the project to be let to the lowest responsible bidder.

ADMINISTRATIVE NOTE:

Recommended.

Josh Smith  
Josh Smith  
County Administrator

Richard Greenlee  
Richard Greenlee  
Corporation Counsel

18-12A-150

## Executive Summary

A trusted backup solution is a vital component of the Information Technology department's effort to ensure the integrity of County data. A backup system protects our data by allowing us to have a good copy of our data to have in the event that production data is lost, deleted, corrupted, or victimized by a cyber-attack. In addition, the backup system allows us to create end-of-month, and end-of-year copies of our data in order to keep Rock County in compliance with records retention policies.

The Unitrends backup solution utilized by Rock County has reached its end-of-life. In preparation for this, Rock County budgeted for a new backup system for 2018.

The Information Technology department reviewed backup solutions and found that ArcServe is the most economical system that also technically meets the needs of Rock County.

ArcServe works with varying operating systems and databases. In addition, ArcServe provides a hardware appliance for its solution which eliminates the need for Rock County to purchase a server for the application.

Among other features, ArcServe also offers additional protections against Ransomware attacks on their backup data, which provides another layer of protection for County data.

The County Board's approval of this purchase will provide Rock County with the ArcServe solution for a three year period, at a cost of \$64,408.38

**QUOTE CONFIRMATION**

DEAR DAVE TINKER,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.


Thanks.

**ACCOUNT MANAGER NOTES:** Adam Flynn  
Executive Account Manager  
866-723-3621  
adamfly@cdwg.com

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
KDMM170	10/10/2018	ARCSERVE APPLIANCE	4119697	\$64,408.38

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<u>Arcserve UDP 8300 - recovery appliance - Arcserve GLP</u> Mfg. Part#: NAADR065FLW830N00G UNSPSC: 43222636 Contract: MARKET	1	4359531	\$34,000.00	\$34,000.00
<u>Arcserve Platinum Maintenance extended service agreement - 3 years - on-sit</u> Mfg. Part#: MAADR065MAW830P36G UNSPSC: 81111812 Electronic distribution - NO MEDIA Contract: MARKET	1	4407642	\$22,000.00	\$22,000.00
<u>Arcserve UDP 8300 disk expansion (upfront at factory only) - Upto 6x - hard</u> Mfg. Part#: NAADR065FLW83EN00G UNSPSC: 43201803 Contract: MARKET	5	4493018	\$0.00	\$0.00
<u>Arcserve Platinum Maintenance extended service agreement - 3 years - on-sit</u> Mfg. Part#: MAADR065MAW83EP36G UNSPSC: 81111812 Contract: MARKET	5	4581060	\$0.00	\$0.00
<u>Arcserve UDP Premium Plus Edition - upgrade license - 1 license</u> Mfg. Part#: NAPPR065FLW840N00G UNSPSC: 43233415 Electronic distribution - NO MEDIA Contract: State of Wisconsin Software, Support and Maint Gov (50SENT-M16-VARS SOFTWARE-04)	1	4545368	\$2,602.36	\$2,602.36
<u>Arcserve UDP Premium Plus Edition - maintenance / upgrade license (3 years)</u> Mfg. Part#: MAPPR065MAW840E36G UNSPSC: 43233415	1	4545358	\$1,606.02	\$1,606.02

<b>Billing Address:</b> TJ JOHNSON ROCK COUNTY INFORMATION TECHNOLOGY 3530 N COUNTY HWY F JANESVILLE, WI 53545-0766 Phone: (608) 757-5035 Payment Terms: Master Card	<b>SHIPPING</b>	\$0.00
	<b>SALES TAX</b>	\$0.00
	<b>GRAND TOTAL</b>	<b>\$64,408.38</b>
<b>DELIVER TO</b>	<b>Please remit payments to:</b>  CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	
<b>Shipping Address:</b> ROCK COUNTY INFORMATION TECHNOLOGY DAVE TINKER 3530 N COUNTY HWY F JANESVILLE, WI 53545-0766 Phone: (608) 757-5035 Shipping Method: DROP SHIP-GROUND		

<b>Need Assistance? CDW•G SALES CONTACT INFORMATION</b>		
	Adam Flynn	(866) 723-3621
		adamfly@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdw.com/content/terms-conditions/product-sales.aspx>  
 For more information, contact a CDW account manager

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