

RESOLUTION

ROCK COUNTY BOARD OF SUPERVISORS

Sherry Gunderson
INITIATED BY

General Services Committee
SUBMITTED BY



Sherry Gunderson
DRAFTED BY

May 29, 2012
DATE DRAFTED

AUTHORIZING PURCHASE OF FULLY ELECTRIC HOSPITAL BEDS AND ACCESSORIES FOR ROCK HAVEN

1 WHEREAS, construction is underway for Rock County's new 128-bed skilled nursing facility; and,
 2
 3 WHEREAS, we will continue to care for medically complex residents who benefit from the features
 4 offered by fully electric hospital beds; and,
 5
 6 WHEREAS, an audit of our current beds revealed a need to increase the number of fully electric
 7 hospital beds in our facility; and,
 8
 9 WHEREAS, fully electric hospital beds are now available with better warranties on the electronics,
 10 mechanicals and frames of the beds; and,
 11
 12 WHEREAS, providing well-constructed beds reduces safety concerns for residents and staff; and,
 13
 14 WHEREAS, bids were solicited for the beds and accessories with four vendors submitting bids that met
 15 the specifications of the Basic American Zenith 7000 fully electric hospital bed (results attached).
 16
 17 NOW, THEREFORE, BE IT RESOLVED, that the Rock County Board of Supervisors duly assembled
 18 this 14 day of June, 2012 does hereby recommend that Purchase Orders be issued to Gulf South
 19 of Jacksonville, Florida for the purchase of 90 fully electric hospital beds, 40 one/half rail attachments, 1
 20 battery pack and 10 trapeze attachments plus assembly costs per bed at a total cost of \$111,917.10

12-6A-039

Respectfully submitted,

GENERAL SERVICES COMMITTEE:

[Signature]
Phillip Owens, Chair

[Signature]
Henry Brill, Vice Chair

[Signature]
Ivan Collins

[Signature]
Jason Heidenreich

[Signature]
Edwin Nash

PURCHASING PROCEDURAL ENDORSEMENT

[Signature]
Mary Mawhinney, Chair

5-0 6-7-12
Vote Date

**AUTHORIZING PURCHASE OF FULLY ELECTRIC HOSPITAL BEDS AND ACCESSORIES
FOR ROCK HAVEN**

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FISCAL NOTE:

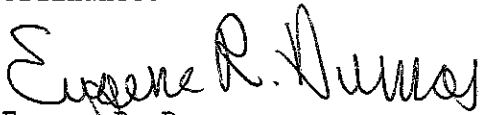
Sufficient funds are available in the Rock Haven Building Project capital account, A/C 18-1851-0000-67200, for the cost of these purchases.



Sherry Oja
Finance Director

LEGAL NOTE:

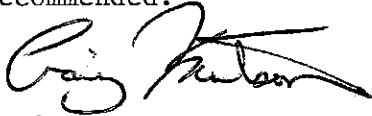
The County Board is authorized to take this action by Wisconsin Statutes sections 59.01(2), 59.51(2) and 59.52(6), and by the Rock County Purchasing Ordinance.



Eugene R. Dumas
Deputy Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.



Craig Knutson
County Administrator

EXECUTIVE SUMMARY

As we met with vendors to review their fully electric beds, we established the following specifications for our bid:

SPECIFICATIONS

- Fully electric 36 inch bed with laminated head board and foot board
- Head and foot boards must attach securely to the bed
- Laminated head and foot boards with color choices
- Alternate foot board: Controls imbedded in the foot board
- Hand control attachment so that control can be attached to either side of the bed
- Bed must meet entrapment regulations
- 500 pound capacity
- Minimum 3-year warranty on electronics
- Minimum 5-year warranty on mechanicals
- Minimum 10-year warranty on frame
- Ability to move the bed to the lowest position of 8 inches off the floor
- Ability to move the bed regardless of the height of the bed
- Locking brakes/bar under foot of bed to prevent trip risks
- Mattress retainer bars
- Wall saver bar
- Assist bar available
- Half rail available
- Trapeze available
- Battery pack available
- Low maintenance, preferably tool-free set-up

The Basic American Zenith 7000 bed met all specifications including a warranty on the electrical components of 5 years. We met with the American Medical Representative several weeks ago and were very impressed with the bed.

The Gulf South bid included the following costs:

Price per bed (with delivery) - \$1,115.63

Cost per bed for assembly- \$50.50

½ rails per rail- \$102.59

Battery pack- \$219.30

Trapeze attachments- \$264.25

We will be purchasing:

90 beds with assembly	\$104,951.70
40 ½ rails	\$ 4,103.60
1 battery pack	\$ 219.30
10 trapeze attachments	\$ 2,642.50
TOTAL COST	\$111,917.10



PROJECT NUMBER #2012-36
 PROJECT NAME FULLY ELECTRIC HOSPITAL BEDS
 PROPOSAL DUE DATE MAY 21, 2012 – 12:00 NOON
 DEPARTMENT ROCK HAVEN

	GULF SOUTH JACKSONVILLE FL	PHOENIX O'FALLON MO	JOERNS CHARLOTTE NC	DIRECT SUPPLY MILWAUKEE WI	JOERNS CHARLOTTE NC
PRICE EACH DELIVERED	\$1,115.63	\$ 1,178.55	\$ 1,150.00	\$ 1,215.82	\$ 1,392.00
COST FOR ASSEMBLY	50.50	34.00	75.00	64.00	75.00
TOTAL COST PER BED	\$1,166.13	\$ 1,212.55	\$ 1,225.00	\$ 1,279.82	\$ 1,467.00
1/2 RAIL	102.59	121.77	118.40	138.27	139.20
BATTERY PACK	219.30	149.60	200.00	147.63	200.00
TRAPEZE	264.25	171.39	395.80	169.12	395.80
TOTAL COST:	\$111,917.10	\$ 115,863.80	\$ 119,144.00	\$ 122,553.43	\$ 141,756.00
90 BEDS					
40 1/2 RAILS					
1 BATTERY PACK					
10 TRAPEZE					
BRAND / MODEL	BASIC AMERICAN ZENITH 7000	INVACARE CS7	JOERNS EASY CARE 7	INVACARE CS7	JOERNS ULTRACARE XT
WARRANTY-ELECTRONICS	5 YEARS	2 YEARS	3 YEARS	2 YEARS	3 YEARS
WARRANTY-MECHANICALS	5 YEARS	5 YEARS	5 YEARS	5 YEARS	3 YEARS
WARRANTY-FRAME	15 YEARS	10 YEARS	15 YEARS	10 YEARS	15 YEARS
EXCEPTIONS		ONLY 2 YEAR ELECTRONICS WARRANTY		ONLY 2 YEAR ELECTRONICS WARRANTY	

Invitation to Bid was advertised in the Janesville Gazette and on the Internet. Ten additional vendors were solicited that did not respond. Two vendors submitted bids that did not meet the specifications.

PREPARED BY: JODI MILLIS, PURCHASING MANAGER

DEPARTMENT HEAD RECOMMENDATION: Andy Smith, Jacksonville, Florida

SIGNATURE Andy Dushman DATE 7/29/12

GOVERNING COMMITTEE APPROVAL:
SIGNATURE [Signature]

VOTE 5.0 DATE 6/5/12

PURCHASING PROCEDURAL ENDORSEMENT:

CHAIR [Signature]

VOTE 5.0 DATE 6-7-12