

ROCK COUNTY, WISCONSIN

NOTE: This is a Teleconference



**FINANCE COMMITTEE
THURSDAY – NOVEMBER 19, 2020 - 5:00 P.M.
CALL: 1-312-626-6799
MEETING ID: 896 2486 0611
PASSCODE: 328151**

Join Zoom Meeting

<https://us02web.zoom.us/j/89624860611?pwd=YnJBN0p4NU40VDIha2hiRUUpvVlpVUT09>

Meeting ID: 896 2486 0611

Passcode: 328151

One tap mobile

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Passcode: 328151

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Join by Skype for Business

<https://us02web.zoom.us/skype/89624860611>

If you are interested in providing public comments on items on this agenda, you must submit your comments by noon on Thursday, November 19, 2020. To submit a public comment use the following email: marilyn@co.rock.wi.us.

Join from a telephone:

- On your phone, dial the phone number provided above
- Enter the meeting ID number when prompted, using your dial-pad.
- Please note that long-distance charges may apply. This is not a toll-free number.

- Supervisors: Please identify yourself by name
- **Please mute your phone when you are not speaking to minimize background noises**
- We are new at holding meetings this way, so please be patient

Instructions for the hearing impaired –

<https://support.zoom.us/hc/en-us/articles/207279736-Getting-started-with-closed-captioning>

FINANCE COMMITTEE
THURSDAY – NOVEMBER 19, 2020 - 5:00 P.M.

AGENDA

1. Call to Order
2. Approval of Agenda
3. Citizen Participation, Communications and Announcements
4. Approval of Minutes – November 5, 2020
5. Transfers and Appropriations
 - A. Information Technology
6. Committee Review and Approval of Per Meeting Allowances
7. Resolutions and Committee Endorsements
 - A. Approving the Purchase of Champ EHR Software
 - B. Awarding Contract for Financial Audit of County Books for Fiscal Year 2020
 - C. Amending the 2020 Council on Aging Budget to Adjust Title III C1 Congregate, Title III C2 Home Delivered, Title III D Preventative Health, Title III E NFCSP, CARES Act B Supportive Services, CARES Act C2 Allocations
 - D. Authorizing Purchase of ArcServe Unit
 - E. Authorizing Purchase of Wireless Equipment
 - F. Reauthorization of Self-insurance for Workers Compensation
 - G. Set Wage Rate for 2020 Recount Workers
 - H. Authorizing Purchase of Motorola’s WatchGuard Body Cameras
 - I. Request for Authorization to Purchase Additional Hard Drives for the Offsite Storage of County Backups
8. Update, Discussion and Possible Action
 - A. Request Permission to Accept Grant Funds from City of Janesville – Lisa Tollefson
9. Adjournment

The County of Rock will provide reasonable accommodations to people with disabilities. Please contact us at 608-757-5510 or e-mail countyadmin@co.rock.wi.us at least 48 hours prior to a public meeting to discuss any accommodations that may be necessary.



FINANCE COMMITTEE
Minutes – November 5, 2020

Call to Order. Chair Mawhinney called the meeting of the Finance Committee to order at 7:00 A.M. on Thursday, November 5, 2020, via teleconference.

Committee Members Present. Supervisors Mawhinney, Fox, Aegerter, Purviance and Davis.

Committee Members Excused: None.

Staff Members Present. Sherry Oja, Finance Director; Josh Smith, County Administrator; Randy Terronez, Assistant to County Administrator; Richard Greenlee, Corporation Counsel; Jim Sandvig, IT Director; Terri Carlson, Risk Manager; Lisa Tollefson, County Clerk.

Others Present: Supervisor Richard Bostwick.

Approval of Agenda. Supervisor Davis moved approval of the agenda, second by Supervisor Purviance. ADOPTED.

Citizen Participation, Communications and Announcements. None.

Approval of Minutes – October 22, 2020. Supervisor Purviance moved approval of the minutes of October 22, 2020, second by Supervisor Davis. ADOPTED.

Transfers and Appropriations. None.

Committee Review and Approval of Per Meeting Allowances. Ms. Oja said this item will be on the next agenda.

Review of Payments. The Committee accepted the reports.

Review of Payments Over \$10,000. The Committee accepted the reports

Resolutions and Committee Endorsements.

Authorizing Purchase of Server Blades

“NOW, THEREFORE, BE IT RESOLVED that the Rock County Board of Supervisors duly assembled on this _____ day of _____, 2020 authorize the purchase agreement with CDW-G, Inc. for an amount not to exceed \$38,231.97 for the purchase of three server blades for the UCS System.”

Supervisor Fox moved approval of the above resolution, second by Supervisor Purviance. ADOPTED.

Cancellation of Checks Over Two Year Old

“**NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors, duly assembled on this _____ day of November, 2020, does hereby authorize that the following checks over two years old be cancelled and credited back to the proper accounts.

...”

Supervisor Davis moved approval of the above resolution, second by Supervisor Purviance. ADOPTED.

Update, Discussion and Possible Action.

Review, Discussion and Recommended Revisions to the 2021 Recommended Budget

Health Services Committee Mr. Smith said this is to correct an error in the Administrator’s Comments in the 2021 Recommended Budget. He said this is listed on page 13, under Personnel, and the intent was not to delete the 0.7 nurse position but to change the title to Behavioral Health Nurse. The dollars to fund this are included in the budget.

Supervisor Purviance moved approval of this change to the 2021 Recommended Budget, second by Supervisor Fox. ADOPTED.

Adjournment. Supervisor Aegerter moved adjournment at 7:10 A.M., second by Supervisor Purviance. ADOPTED.

Respectfully submitted,

Marilyn Bondehagen
Office Coordinator

NOT OFFICIAL UNTIL APPROVED BY COMMITTEE.

RESOLUTION: _____



AGENDA NO.: _____

Information Technology
INITIATED BY

Marie-Noel Sandoval, Health Officer
DRAFTED BY

Finance Committee
SUBMITTED BY

11/3/2020
DATE DRAFTED

Approving the Purchase of Champ EHR Software

1 **WHEREAS**, record keeping in public health has always been a challenge as many processes remain antiquated
2 and disjointed; and,
3
4 **WHEREAS**, this challenge has become even more profound with the response to and resulting operational
5 changes of the current COVID-19 pandemic; and,
6
7 **WHEREAS**, more accurate reporting and analysis will allow us to accurately bill various funding sources for our
8 work as well as make adjustments to programs and more efficiently deliver quality services; and,
9
10 **WHEREAS**, the Champ EHR software is cloud-based and makes all relevant public health information accessible
11 from a single source; and,
12
13 **WHEREAS**, the Champ EHR Software system can be configured to meet our specific requirements; and,
14
15 **WHEREAS**, this platform includes point of care charting and would reduce charting hours for public health staff,
16 improve accuracy in documentation, and provide greater protection of client data; and,
17
18 **WHEREAS**, the use of this software promotes efficiency through avoided duplicated efforts, which leads to
19 delivering better services to Rock County; and,
20
21 **WHEREAS**, Champ EHR software will make it easier for us to generate reports that measure the impact of our
22 activities on community health, including all the community health initiatives that need to be accomplished to
23 achieve the goals of PH 3.0 modernization; and,
24
25 **WHEREAS**, the Rock County Public Health Department has recurring grant funds that will be utilized for this
26 purpose.
27
28 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled this
29 _____ day of _____, 2020 does hereby authorize the Rock County Public Health Department to
30 enter into a purchase agreement not to exceed \$36,609 for the purchase of Champ EHR software.
31

BOARD OF HEALTH

Respectfully Submitted,

FINANCE COMMITTEE

Mary Mawhinney, Chair

Wes Davis, Vice Chair

Stephanie Aegerter

Brent Fox

Kara Purviance

Lou Peer, Chair

Connie Winter, DDS, Vice Chair

Doug Wilde

Shirley Williams

Danette Rynes

Dr. Kaitlyn Meyers, DVM, MPH

Dr. Vijaya Somaraju, MD, MPH, FACP

Debra Kolste

Eric Gresens, R.Ph

FISCAL NOTE:

The purchase will be funded by grant revenue.
Additional County funds are not required.

/s/ Sherry Oja

Sherry Oja
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats requires the project to be let to the lowest responsible bidder.

/s/ Richard Greenlee

Richard Greenlee
Corporate Counsel

ADMINISTRATIVE NOTE:

Recommended.

/s/ Josh Smith

Josh Smith
County Administrator

Executive Summary

Record keeping in public health has always been a challenge. This challenge has become even more profound with the COVID-19 pandemic situation. Public Health staff has been very busy trying to provide vital services to the community, while making the funding stretch as far as they can, and justify their programs and FTEs. Over the past several years we have been evaluating various electronic record keeping platforms and have found a platform that is meant specifically for public health.

Champ EHR Software is cloud-based and makes all relevant public health information accessible from a single source work more efficiently, and avoid duplicated efforts, to deliver better services. This platform includes point of care charting would reduce charting hours for public health staff, improve accuracy in documentation, and provide greater protection of client data. The system can be configured to meet Rock County's specific requirements. Champ Software will make it easier for us to generate reports that measure the impact of our activities on community health, including all the community health initiatives that need to be accomplished to achieve the goals of PH 3.0.

More accurate reporting and analysis will allow us to accurately bill various funding sources for our work as well as make adjustments to programs and more efficiently deliver quality services. Champ Software can be integrated with outside systems to connect our public health agency to a statewide system or third-party billing system. CHAMPS has begun the process to build an integration to the Wisconsin electronic Disease Surveillance System (WEDSS). They also built several features to handle COVID during the first few weeks of the pandemic.

The integration with Availity Clearinghouse and Teletask auto-messaging system for automated reminders will help us make our client's lives easier and our jobs more efficient. This has become a critical component with the COVID-19 work we are tasked with, but also has application for our other work on a daily basis. Critical information on immunizations and other programs can be shared electronically, ensuring more accuracy and efficiency.

We are in dire need of a good system to track COVID-19 and other public health work efficiently and would like to obtain this system for public health as soon as possible. We have recurring grant funds that could be utilized for this purpose.

We intend to utilize \$ 36,609 funds from the PHEP grant 31-3026-0000 to fund the set up and training along with an annual subscription cost of for the first year. Recurring annual subscription costs of \$25,209 will be funded out of recurring PHEP grant funds.



Public Health including Immunization Registry Integration

Plans

	Bronze	Silver	Gold
Time tracking	✓	✓	✓
Narrative charting	✓	✓	✓
Billing	✓	✓	✓
Scheduling	✓	✓	✓
Reporting	✓	✓	✓
Immunizations	✓	✓	✓
Integrated claim submissions	✓	✓	✓
Eligibility verification	✓	✓	✓
Omaha System charting		✓	✓
Clinical outcomes		✓	✓
Clinical data aggregation		✓	✓
Secure messaging		✓	✓
Continuity of care documents		✓	✓
HIE		✓	✓
Dashboards			✓
Text & messaging reminders			✓
Custom report building (8 hrs)			✓
Task force membership			✓
Metric-tracking report suite			✓

Playbook prepared for:

Name Marie-Noel Sandoval
 Agency Rock County Health Department

Created 6/22/2020
 Expires 12/31/2020

Contact David Smith
 Phone 507-399-0423
 Email david.smith@champssoftware.com
 Website www.champssoftware.com

Check box to add Home Care features (OASIS, 485, Orders, Episodic Billing)

24 Number of Named User Licenses

	Bronze	Silver	Gold
	includes 2 licenses	includes 4 licenses	includes 6 licenses
Implementation and Training 1-Time	\$ 6,800	\$ 8,500	\$ 11,400
Discount on Implementation and Training			
Total Implementation & Training*	\$ 6,800	\$ 8,500	\$ 11,400
Annual Subscription**			
	\$ 9,026	\$ 21,011	\$ 25,209
Discount on First Year Subscription			
Total First Year Subscription:	\$ 9,026	\$ 21,011	\$ 25,209
Number of Time Tracking (only) Licenses	\$ -	\$ -	\$ -
Local Sales Tax Rate, if applicable			
Total Quotation**	\$ 15,826	\$ 29,511	\$ 36,609

*Ongoing annual subscription includes phone and e-mail consultation on draftware updates to correct problems and maintain current features including revisions to comply with change in state or state and federal requirements. Subscription pricing may increase when significant updates or shipper features are added. Annual cost of living increases are also included. If subject to sales tax, please verify your local rate. If exempt from sales tax, please include your tax exempt number with the purchase order. This document is intended to help estimate costs. Please refer to the subscription agreement for full terms and pricing.

**Data migration or customization is not included in this estimate. If data migration or customization is requested it will be considered by our development team and if feasible the costs and the specifics will be detailed under a separate written agreement.

Documenting Public Health Encounters for a Third of a Century!

**RESOLUTION
ROCK COUNTY BOARD OF SUPERVISORS**

Finance Committee
INITIATED BY



Sherry Oja, Finance Director
DRAFTED BY

Finance Committee
SUBMITTED BY

November 10, 2020
DATE DRAFTED

**Awarding Contract for Financial Audit of County Books for
Fiscal Year 2020**

- 1 **WHEREAS**, entities that receive federal funds are required to obtain financial audits per the Single
- 2 Audit Act of 1984, as amended in 1996; and,
- 3
- 4 **WHEREAS**, entities that receive funds from the State of Wisconsin are required to obtain financial
- 5 audits; and,
- 6
- 7 **WHEREAS**, Baker Tilly Virchow Krause, LLP is qualified to perform the required audits in
- 8 accordance with all applicable standards, which include auditing standards generally accepted in the
- 9 United State of America, *Government Auditing Standards*, the Uniform Guidance, the *State Single*
- 10 *Audit Guidelines* and any other standards specific to the various grant programs; and,
- 11
- 12 **WHEREAS**, Baker Tilly Virchow Krause, LLP has quoted fees of \$105,000 the 2020 audit (to be
- 13 performed in 2021). This is a 0% increase over the 2019 audit fees.
- 14
- 15 **NOW, THEREFORE, BE IT RESOLVED**, by the Rock County Board of Supervisors duly
- 16 assembled this _____ day of _____, 2020 that Baker Tilly Virchow Krause,
- 17 LLP, Madison, WI be awarded the audit contract for fiscal year 2020.

Respectfully submitted,

FINANCE COMMITTEE

Mary Mawhinney, Chair

Wes Davis, Vice Chair

Stephanie Aegerter

Brent Fox

Kara Purviance

ADMINISTRATIVE NOTE:

Recommended.

/s/ Josh Smith

Josh Smith
County Administrator

FISCAL NOTE:

Funds were included in the 2021 budget for the 2020 audit.

/s/ Sherry Oja

Sherry Oja
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. Professional services are not subject to bidding requirements of s 59.52(29), Stats.

/s/ Richard Greenlee

Richard Greenlee
Corporation Counsel

EXECUTIVE SUMMARY

Entities that receive federal and/or state funds are required to obtain financial audits (called Single Audits). The audits are required to conform to several standards including (but not limited to): auditing standards generally accepted in the United State of America, *Government Auditing Standards*, the Uniform Guidance, the *State Single Audit Guidelines* and any other standards specific to the various grant programs.

Baker Tilly Virchow Krause, LLP (Baker Tilly) has been the County's auditor for several years and is well qualified to perform the required audits per all applicable standards. Baker Tilly has expertise and experience in providing Single Audit services, has always provided a quality product to the County, and has in depth knowledge of Rock County's financials. Therefore, the Finance Director recommends awarding Baker Tilly a contract to provide audit services for the County for FY 2020.

RESOLUTION NO. _____

AGENDA NO. _____

**RESOLUTION
ROCK COUNTY BOARD OF SUPERVISORS**

Paula Schutt
INITIATED BY



Paula Schutt
DRAFTED BY

Education Veterans and Aging
SUBMITTED BY

October 27, 2020
DATE DRAFTED

**AMENDING THE 2020 COUNCIL ON AGING BUDGET TO ADJUST TITLE III C1
CONGREGATE, TITLE III C2 HOME DELIVERED, TITLE III D PREVENTATIVE
HEALTH, TITLE III E NFCSP, CARES ACT B SUPPORTIVE SERVICES, CARES ACT C2
ALLOCATIONS**

1 **WHEREAS**, the Council on Aging receives funds from the Greater Wisconsin Agency on Aging
2 Resources (GWAAR) that are estimated during the budget preparation process; and,
3

4 **WHEREAS**, the most recent 2020 allocations have been received from the Greater Wisconsin Agency on
5 Aging Resources.
6

7 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled
8 this _____ day of _____, 2020 does hereby amend the 2020 Rock County Council on
9 Aging budget as follows:
10

<u>Account/Description</u>	<u>Budget at 1/1/2020</u>	<u>Increase (Decrease)</u>	<u>Amended Budget</u>
<u>Title III-C-1 (Nutrition Program)</u>			
<u>Source of Funds</u>			
30-3903-0000-42100 Federal Aid	286,433	(100,000)	186,433
<u>Use of Funds</u>			
30-3903-0000-62105 Contracted Food Services	101,882	(75,000)	126,882
30-3903-0000-62119 Other Contracted services	35,413	(10,000)	25,413
30-3903-0000-63110 Administrative Expenses	16,351	(15,000)	1,351
<u>Title III-C-2 (Delivered Meals)</u>			
<u>Source of Funds</u>			
30-3904-0000-42100 Federal Aid	135,751	100,000	235,751
<u>Use of Funds</u>			
30-3904-0000-62105 Contracted Food Services	371,770	100,000	471,770
<u>Title III-D (Preventive Health)</u>			
<u>Source of Funds</u>			
30-3908-0000-42100 Federal Aid	9,267	340	9,607
<u>Use of Funds</u>			
30-3908-0000-62634 Prevention Services	9,517	340	9,857
<u>Title III-E (National Family Caregiver Support Program)</u>			
<u>Source of Funds</u>			
30-3915-0001-42100 Federal Aid	44,000	3,056	47,056
<u>Use of Funds</u>			
30-3915-0001-64615 Client Related Costs	44,000	3,056	47,056

<u>Account/Description</u>	<u>Budget at 1/1/2020</u>	<u>Increase (Decrease)</u>	<u>Amended Budget</u>
<u>CARES ACT B</u>			
<u>Source of funds</u>			
30-3901-0004-42100	79,949	(50,000)	29,949
Federal Aid			
<u>Use of Funds</u>			
30-3901-0004-64615	79,949	(50,000)	29,949
Client Related Costs			
<u>CARES ACT III C2</u>			
<u>Source of Funds</u>			
30-3904-2021-42100	207,917	50,000	257,917
State Aid			
<u>Use of Funds</u>			
30-3904-0000-62015	371,770	50,000	421,770
Contracted Food Services			

Respectfully submitted,

EDUCATION, VETERANS AND AGING SERVICES COMMITTEE

FINANCE COMMITTEE ENDORSEMENT

 Yuri Rashkin, Chair

Reviewed and approved on a vote of _____

 Louis Peer

 Finance Committee Chair

 Pam Bostwick

LEGAL NOTE:

 Jacob Taylor

The County Board is authorized to accept grant funds pursuant to sec. 59.52(19), Wis. Stats. As an amendment to the adopted 2020 County Budget, this Resolution requires a 2/3 vote of the entire membership of the County Board pursuant to sec. 65.90(5)(a), Wis. Stats.

 Doug Wilde

FISCAL NOTE:

/s/ Richard Greenlee

This resolution transfers \$100,000 in funding from the Congregate Meal program to the Home Delivered Meal program and \$50,000 of CARES Title II-B funding to the CARES Home Delivered Meal program. This is due to the high demand for home delivered meals due to COVID. The resolution also adjusts the Title III-D and Title III-E funding to actual awards.

Richard Greenlee
 Corporation Counsel

ADMINISTRATIVE NOTE:

/s/ Sherry Oja

Recommended.

Sherry Oja
 Finance Director

/s/ Josh Smith

Josh Smith
 County Administrator

EXECUTIVE SUMMARY

Most of the programs administered by the Council on Aging are funded with federal Older Americans Act and revenues. Due to the COVID 19 Pandemic additional government funding has become available. In addition, GWAAR, (Greater Wisconsin Agency on Aging Resources) has opened up restrictions on transfers of funds between programs. This resolution reflects not only the additional funding, but transfers as well.

RESOLUTION NO. _____

AGENDA NO. _____

**RESOLUTION
ROCK COUNTY BOARD OF SUPERVISORS**

Finance Committee
INITIATED BY



Amanda Lagle
DRAFTED BY

Finance Committee
SUBMITTED BY

November 4, 2020
DATE DRAFTED

AUTHORIZING PURCHASE OF ARCSERVE UNIT

- 1 **WHEREAS**, in 2018 Rock County IT (Rock-IT) moved from Data Protector to ArcServe to provide for
- 2 its data backup, replication and recovery solution; and,
- 3
- 4 **WHEREAS**, (ROCK-IT) currently has two appliances that house a copy of all the systems data for its
- 5 backup and recovery; and,
- 6
- 7 **WHEREAS**, the County is bound by financial, historical, and other regulatory requirements to retain
- 8 backup copies of data for specific time periods; and,
- 9
- 10 **WHEREAS**, in order to follow those regulations an additional ArcServe unit is required; and,
- 11
- 12 **WHEREAS**, the software and the installation services are available through Vanguard Computers, Inc.
- 13 via UW Wisconsin contract #18-2052; and
- 14
- 15 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled
- 16 this _____ day of _____, 2020 to authorize the purchase agreement with Vanguard Computers
- 17 Inc. for an amount not to exceed \$67,250 for the purchase of an additional ArcServe Unit.

Respectfully submitted,

FINANCE COMMITTEE

Mary Mawhinney, Chair

Brent Fox

Wes Davis, Vice Chair

Kara Purviance

Stephanie Aegerter

AUTHORIZING PURCHASE OF ARCSERVE UNIT

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FISCAL NOTE:

This unit was not included in the 2020 budget. However, there are sufficient savings in the IT budget to cover the cost of this purchase.

/s/ Sherry Oja

Sherry Oja
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats., requires the project to be let to the lowest responsible bidder.

/s/ Richard Greenlee

Richard Greenlee
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.

/s/ Josh Smith

Josh Smith
County Administrator

Executive Summary

In 2018 Rock County moved from Data Protector to Arcserve to provide for its data backup, replication and recovery solution. Rock County IT currently has two appliances that house a copy of all the systems data for its backup and recovery. In addition to following industry best practices, we are also bound by financial, historical, and other regulatory requirements to retain backup copies of data for specific time periods. In order to follow those regulations we must purchase an additional ArcServe unit.

This software and the installation services are available through Vanguard Computers, Inc. via state contract number: 18-2052

This resolution authorizes Rock County Information Technology to make this necessary purchase, not to exceed \$67,250.



Vanguard Computers, Inc.
 13100 W. Lisbon Road, Suite 100
 Brookfield, Wisconsin 53005
 United States
 (P) 262-317-1900 (ext.) 2

Quotation (Open)	
Date Oct 27, 2020 10:41 AM CDT	Expiration Date 11/26/2020
Modified Date Oct 27, 2020 02:00 PM CDT	
Doc # 29011 - rev 1 of 1	
Description Arcserve	
SalesRep Freitag, Brian (P) 262-317-1993	
Customer Contact Armeson, Diana (P) (608) 757-5043 diana@co.rock.wi.us	

Customer
 Rock County (00040754)
 Armeson, Diana
 3506 N US Highway 51
 Janesville, WI 53545-0726
 United States

Bill To
 Rock County
 Payable, Accounts
 3506 N US Highway 51
 Janesville, WI 53545-0726
 United States

Ship To
 Rock County
 Tinker, Dave
 3506 N US Highway 51
 Janesville, WI 53545-0726
 United States
 (P) 608-757-5363
 tinker@co.rock.wi.us

Customer PO:	Terms: Net 30 Days	Ship Via: Custom
Special Instructions:	Carrier Account #:	

#	Description	Qty	Unit Price	Total
1	Arcserve Appliance 9288	1	\$65,500.00	\$65,500.00
	Note: Arcserve Appliance (Model 9288 with 4 Years Support Contract) Premium Edition, Exchange & Office 365 Back/Recovery including Share Point, One Drive Unlimited Replication Sophos XL Anti Malware Protection installed			
2	Mr. James Grice Professional Services for Implementation	1	\$1,750.00	\$1,750.00

Notes

Vanguard Computer Systems State of Wisconsin Contract
 Number: 18-2052

Subtotal: \$67,250.00
Total: \$67,250.00

Did you know Vanguard Computers, Inc. is an HP and Lenovo Authorized Repair Shop? Call us, 800-993-2229 The above prices are for Hardware/Software Only and do not include Delivery, Setup or Installation by Vanguard Computers, Inc. (VCI) unless otherwise noted. Installation by VCI is available at our regular Hourly Rate or at the reduced rate of a Pre-Paid Network Support Block. This configuration is presented for your convenience only. VCI will not be responsible for typographical or other errors or omissions regarding prices or other information. Prices and configurations are subject to change without notice and may not include shipping charges or applicable taxes. A 15% restocking fee will be charged for any returned part. A \$25.00 processing fee will also be charged. No returns will be accepted by VCI without a preapproved RMA Number from VCI, please contact your account rep or sales support for assistance.

RESOLUTION NO. _____

AGENDA NO. _____

**RESOLUTION
ROCK COUNTY BOARD OF SUPERVISORS**

Finance Committee
INITIATED BY



Amanda Lagle
DRAFTED BY

Finance Committee
SUBMITTED BY

November 6, 2020
DATE DRAFTED

AUTHORIZING PURCHASE OF WIRELESS EQUIPMENT

- 1 **WHEREAS**, in 2019 Rock County IT (Rock-IT) began the initial focus for wireless implementation in
- 2 the County; and,
- 3
- 4 **WHEREAS**, (ROCK-IT) first began to provide wireless internet connectivity in conference rooms
- 5 throughout County buildings as well as at Rock Haven for mobile health carts; and,
- 6
- 7 **WHEREAS**, the advent of electronic court document filing required additional access points to be
- 8 installed at the courthouse; and,
- 9
- 10 **WHEREAS**, in 2020 ROCK-IT is continuing to expand the wireless capability throughout county
- 11 buildings with the purchase of 15 additional access points and replacement of the LAN controller with
- 12 new redundant wireless LAN controllers; and,
- 13
- 14 **WHEREAS**, the equipment and services is available to purchase through Core under Wisconsin State
- 15 Cisco contract #505ENT-M16-DATACOMMUN-01.
- 16
- 17 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled
- 18 this _____ day of _____, 2020 to authorize the purchase agreement with Vanguard Computers
- 19 Inc. for an amount not to exceed \$76,380.89 for the purchase of wireless equipment.

Respectfully submitted,

FINANCE COMMITTEE

Mary Mawhinney, Chair

Brent Fox

Wes Davis, Vice Chair

Kara Purviance

Stephanie Aegerter

AUTHORIZING PURCHASE OF WIRELESS EQUIPMENT

Page 2

FISCAL NOTE:

Funds are available for the cost of this purchase.

/s/ Sherry Oja

Sherry Oja
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats., requires the project to be let to the lowest responsible bidder.

/s/ Richard Grenlee

Richard Greenlee
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.

/s/ Josh Smith

Josh Smith
County Administrator

Executive Summary

The initial focus for wireless implementation in the County was first to provide Internet connectivity in conference rooms throughout county buildings, and secondly to provide wireless connectivity at Rock Haven for mobile health carts. With the advent of electronic court document filing, additional access points were installed at the courthouse and in 2019 many end-of-life wireless access points were replaced with new hardware. In 2020 we plan to continue to expand our wireless capability throughout county buildings with the purchase of an additional 15 access points and replacement of our end-of-life wireless LAN controller with new redundant wireless LAN controllers.

This equipment and services are available through Core BTS via Wisconsin State Cisco contract#505ENT-M16-DATACOMMUN-01

This resolution authorizes Rock County Information Technology to make this necessary purchase, not to exceed \$76,380.89.



Sales Operations Rep: Jason Warren
 Phone: (608) 661-7724
 Fax:
 E-mail: jason.warren@corebts.com

Account Manager: Michael Smith
 Phone: 608-661-7732
 Fax:
 E-mail: michael.smith@corebts.com

Quote Name: Wireless Controllers and DNA Licensing
 Quote Number: Q-12447
 Quote Date: 10/27/2020
 Expiration Date: 11/26/2020
 Customer Account #: 0011124
 Customer: Rock County
 Payment Term: Net 30
 Shipping Method:
 Customer PO #:

Bill To:
 Rock County
 3530 County Road F
 PO Box 920
 Janesville
 Wisconsin
 53545-0766
 United States

Ship To:
 Rock County
 3530 County Road F
 PO Box 920
 Janesville
 Wisconsin
 53545-0766
 United States

Server

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
2	UCSC-C220-M5SX	UCS C220 M5 SFF 10 HD w/o CPU, mem, HD, PCIe, PSU		Prepaid	\$2,449.65	\$4,899.30
2	CON-SNT-C220M5SX	SNTC 8X5XNBD UCS C220 M5 SFF 10 HD w/o CPU, mem, HD, PCIe, P	12	Prepaid	\$343.16	\$686.32
8	UCS-MR-X16G1RS-H	16GB DDR4-2666-MHz RDIMM/PC4-21300/single rank/x4/1.2v		Prepaid	\$597.39	\$4,779.12
2	UCS-HD300G10K12N	300GB 12G SAS 10K RPM SFF HDD		Prepaid	\$384.85	\$769.70
2	UCS-SD-32G-S	32GB SD Card for UCS servers		Prepaid	\$95.92	\$191.84
2	CIMC-LATEST	IMC SW (Recommended) latest release for C-Series Servers.		Prepaid	\$0.00	\$0.00
2	UCSC-PSU1-1050W	Cisco UCS 1050W AC Power Supply for Rack Server		Prepaid	\$431.61	\$863.22
2	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America		Prepaid	\$0.00	\$0.00
2	UCS-MSD-32G	32GB Micro SD Card for UCS M5 servers		Prepaid	\$130.25	\$260.50
2	UCSC-RAILB-M4	Ball Bearing Rail Kit for C220 M4 and C240 M4 rack servers		Prepaid	\$130.25	\$260.50
2	VMW-VSP-STD-1A	VMware vSphere 6 Standard (1 CPU), 1-yr, Support Required		Prepaid	\$981.84	\$1,963.68
2	CON-ISOV1-VSXSTD1A	VSphere Standard for 1 CPU; ANNUAL List 1-YR Req'd	12	Prepaid	\$378.30	\$756.60
2	UCS-SID-INFR-OI	Other Infrastructure		Prepaid	\$0.00	\$0.00
2	UCS-SID-WKL-OW	Other Workload		Prepaid	\$0.00	\$0.00
2	UCS-MSTOR-SD	Mini Storage Carrier for SD (holds up to 2)		Prepaid	\$0.00	\$0.00
2	CBL-SC-MR12GM52	Super Cap cable for UCSC-RAID-M5 on C240 M5 Servers		Prepaid	\$0.00	\$0.00
2	UCSC-SCAP-M5	Super Cap for UCSC-RAID-M5, UCSC-MRAID1GB-KIT		Prepaid	\$0.00	\$0.00
18	UCSC-BBLKD-S2	UCS C-Series M5 SFF drive blanking panel		Prepaid	\$0.00	\$0.00
2	UCSC-HS-C220M5	UCSC-HS-C220M5		Prepaid	\$0.00	\$0.00
2	UCS-CPU-4112	2.6 GHz 4112/85W 4C/8.25MB Cache/DDR4 2400MHz		Prepaid	\$991.71	\$1,983.42
2	UCSC-RAID-M5	Cisco 12G Modular RAID controller with 2GB cache		Prepaid	\$1,276.49	\$2,552.98
2	UCSC-PSU-M5BLK	Power Supply Blanking Panel for M5 servers		Prepaid	\$0.00	\$0.00
					Subtotal:	\$19,967.18

Cloud Wireless Controller

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
3	C9800-CL-K9	Cisco Catalyst 9800-CL Wireless Controller for Cloud		Prepaid	\$0.00	\$0.00
3	CON-PSBU-C9800CLC	PSS SWSS UPGRADES Cisco Catalyst 9800-CL Wireless Control	36	Prepaid	\$369.34	\$1,108.02
3	LIC-C9800-DTLS-K9	Cisco Catalyst 9800 Series Wireless Controller DTLS License		Prepaid	\$0.00	\$0.00
3	SC9800CLOVAK9-1612	Catalyst 9800-CL Wireless Controller - VMware ESXI		Prepaid	\$0.00	\$0.00
					Subtotal:	\$1,108.02

Access Points

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
15	C9120AXI-B	Cisco Catalyst 9120AX Series		Prepaid	\$1,003.55	\$15,053.25
15	CON-SNT-C9120BIX	SNTC-8X5XNBD Cisco Catalyst 9120AX Series	36	Prepaid	\$155.04	\$2,325.60
15	SW9120AX-CAPWAP-K9	Capwap software for Catalyst 9120AX		Prepaid	\$0.00	\$0.00
15	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)		Prepaid	\$0.00	\$0.00
15	AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)		Prepaid	\$0.00	\$0.00
15	CDNA-A-C9120	Aironet AP License Term Licenses For Tracking		Prepaid	\$0.00	\$0.00
15	DNA-A-3Y-C9120	C9120AX CISCO DNA Advantage 3 Year Term Licenses	36	Prepaid	\$0.00	\$0.00
15	AIR-DNA-A	Aironet CISCO DNA Advantage Term Licenses		Prepaid	\$0.00	\$0.00
15	AIR-DNA-A-3Y	36 months - Aironet DNA Advantage Term Licenses	36	Prepaid	\$310.84	\$4,662.60
15	PI-LFAS-AP-T	Prime AP Term Licenses		Prepaid	\$0.00	\$0.00
15	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	36	Prepaid	\$0.00	\$0.00
15	AIR-DNA-A-T	Aironet AP License Term Licenses		Prepaid	\$0.00	\$0.00
15	AIR-DNA-A-T-3Y	Aironet CISCO DNA Advantage 3 Year Term License	36	Prepaid	\$0.00	\$0.00
15	AIR-DNA-NWSTACK-A	AIR CISCO DNA Perpetual Network Stack		Prepaid	\$0.00	\$0.00
15	D-DNAS-EXT-T	Cisco DNA Spaces Extend Option for Cisco DNA 1Yr Term		Prepaid	\$0.00	\$0.00
15	D-DNAS-EXT-3Y	DNA Spaces Extend Option for Cisco DNA 3Y	36	Prepaid	\$44.40	\$666.00
15	NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment		Prepaid	\$0.00	\$0.00
15	C9120AXI-SINGLE	SINGLE PACK OPTION(Quantity		Prepaid	\$0.00	\$0.00
15	C9120-OVER	C9120AX OVERPACK OPTION		Prepaid	\$0.00	\$0.00
					Subtotal:	\$22,707.45

DNA

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1	AIR-DNA	CISCO DNA for Wireless - CHOOSE ONLY QTY 1 HERE		Prepaid	\$0.00	\$0.00
76	PI-LFAS-AP-T	Prime AP Term Licenses		Prepaid	\$0.00	\$0.00

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
76	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	36	Prepaid	\$0.00	\$0.00
76	AIR-DNA-A-T	Aironet AP License Term Licenses		Prepaid	\$0.00	\$0.00
76	AIR-DNA-A-T-3Y	Aironet CISCO DNA Advantage 3 Year Term License	36	Prepaid	\$0.00	\$0.00
76	AIR-DNA-NWSTACK-A	AIR CISCO DNA Perpetual Network Stack		Prepaid	\$0.00	\$0.00
76	AIR-DNA-A	Aironet CISCO DNA Advantage Term Licenses		Prepaid	\$0.00	\$0.00
76	AIR-DNA-A-3Y	36 months - Aironet DNA Advantage Term Licenses	36	Prepaid	\$310.84	\$23,623.84
76	D-DNAS-EXT-T	Cisco DNA Spaces Extend Option for Cisco DNA 1Yr Term		Prepaid	\$0.00	\$0.00
76	AIR-DNA-TRK-3Y	CISCO DNA Wireless Term Tracker 3Y	36	Prepaid	\$0.00	\$0.00
76	D-DNAS-EXT-3Y	DNA Spaces Extend Option for Cisco DNA 3Y		Prepaid	\$44.40	\$3,374.40
					Subtotal:	\$26,998.24

Professional Services

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1	CORE-PS-NTWRK	Network Professional Services		Prepaid	\$5,600.00	\$5,600.00
					Subtotal:	\$5,600.00

Freight

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1	CORE-NOFGHT	No freight charge to customer		Prepaid	\$0.00	\$0.00
1	WI-CONTRACT-50SENT-M16-DC-01	Wisconsin State Cisco contract#50SENT-M16-DATACOMMUN-01		Prepaid	\$0.00	\$0.00
					Subtotal:	\$0.00

First Invoice Amount: \$76,380.89
 Quote Subtotal: \$76,380.89
 Estimated Sales Tax: \$0.00
 Quote Total: \$76,380.89

Accepted by: _____ Printed name: _____ Date: _____

To ensure fastest processing, please send purchase order/signed quote to purchase.orders@corebts.com and CC the two individuals listed above. If changes are required, please request a revised quote. Thank you for your business!

This proposal is confidential, and shall not be used or disclosed, in whole or in part, for any purpose other than evaluation within the client organization. This quote shall expire on the "Expiration Date" above. Notwithstanding the foregoing, all product and pricing information is based on the latest information available and is subject to change without notice, including at any time prior to the expiration of the quote. All prices are in U.S. dollars. Prices and tax rates are valid in the U.S. only and are subject to change. Sales tax is based on the "ship to" address on your purchase order. Please indicate your taxability status on your purchase order. Product availability is subject to change and cannot be guaranteed. All shipments are FOB origin. Appropriate freight charges will be added at the time of invoice. Please note that this quote may include items which may be subject to vendor restocking fees if returned, or may not be returnable if not defective (all returns are subject to vendor RMA approval). Core passes through all vendor restocking terms and fees without modification, markup, or additional fees.

Cancellation of any licensing or services with a fixed term or indicated as non-cancelable shall incur a termination fee equal to 100% of the cost of the remainder of the term, payable to Core in full upon the effective termination date. If First Invoice Amount is less than the Quote Total this is due to the fact that some or all items have a billing frequency of more than one instance, please consult the billing frequency listed for each item. First Invoice Amount is estimated and may not include shipping/freight, estimated sales tax, and incidental charges.

RESOLUTION NO. _____

AGENDA NO. _____

**RESOLUTION
ROCK COUNTY BOARD OF SUPERVISORS**

FINANCE COMMITTEE
INITIATED BY



RICHARD GREENLEE
DRAFTED BY

FINANCE COMMITTEE
SUBMITTED BY

NOVEMBER 4, 2020
DATE DRAFTED

REAUTHORIZATION OF SELF-INSURANCE FOR WORKERS COMPENSATION

1 WHEREAS, the County of Rock is a qualified political subdivision of the State of Wisconsin; and

2
3 WHEREAS, the Wisconsin Worker's Compensation Act (Act) provides that employers covered
4 by the Act either insure their liability with worker's compensation insurance carriers authorized to do
5 business in Wisconsin, or to be exempted (self-insured) from insuring liabilities with a carrier and thereby
6 assuming the responsibility for its own worker's compensation risk and payment; and

7
8 WHEREAS, the State and its political subdivisions may self-insure worker's compensation
9 without a special order from the Department of Workforce Development (Department) if they agree to
10 report faithfully all compensable injuries and agree to comply with the Act and rules of the Department;
11 and

12
13 WHEREAS, it is in the County's best interest to approve the continuation of the self-insured
14 worker's compensation program, in compliance with Wisconsin Administrative Code DWD 80.60(3);
15 and

16
17 NOW, THEREFORE, BE IT RESOLVED by the Rock County Board of Supervisors duly
18 assembled this ____ day of _____, 201__, that the County Board:

- 19
20 (1) Provide for the continuation of a self-insured worker's compensation program that
21 is currently in effect.
22
23 (2) Continue to stay in compliance with all requirements of Wisconsin Administrative Code
24 DWD 80.60(3)
25
26 (3) Authorize the County Clerk to forward certified copies of this resolution to the Worker's
27 Compensation Division, Wisconsin Department of Workforce Development.

RESPECTFULLY SUBMITTED:

FINANCE COMMITTEE

Mary Mawhinney, Chair

Wes Davis, Vice Chair

Stephanie Aegerter

Brent Fox

Kara Purviance

LEGAL NOTE:

Pursuant to sec. DWD 80.60(3), Wis. Adm. Code the County is required every 3 years to notify the Department of Workforce Development of its election to self-insure for worker's compensation exposure.

s/ Richard Greenlee

Richard Greenlee
Corporation Counsel

FISCAL NOTE:

This resolution addresses a compliance issue and has no fiscal impact on Rock County operations in and by itself.

s/ Sherry Oja

Sherry Oja
Finance Director

ADMINISTRATIVE NOTE:

Recommended.

s/ Josh Smith

Josh Smith
County Administrator

EXECUTIVE SUMMARY

Rock County has been self-insured for worker's compensation coverage for many years. Part of the self-insured requirement, pursuant to the Wisconsin Administrative Code, is that the County is required every three years to notify the Department of Workforce Development of their intent to continue in self-insured status. This resolution accomplishes that and continues the status quo.

RESOLUTION NO. _____

AGENDA NO. _____

RESOLUTION
ROCK COUNTY BOARD OF SUPERVISORS

Lisa Tollefson
INITIATED BY

Finance Committee
& County Board Staff
SUBMITTED BY



Lisa Tollefson
DRAFTED BY

November 12, 2020
DATE DRAFTED

SET WAGE RATE FOR 2020 RECOUNT WORKERS

- 1 **WHEREAS**, per Wisconsin Statute Sec. 7.03(2) the amount of compensation of election officials when
- 2 authorized, shall be fixed by the appropriate county board of supervisors, municipal governing body, or
- 3 municipal board of election commissioners; and,
- 4
- 5 **WHEREAS**, Rock County is expecting to be named in a petition to recount the President of the United
- 6 States race from the November 3, 2020 General Election; and,
- 7
- 8 **WHEREAS**, election officials hired by the county to perform the recount will do so during a time of
- 9 high risk of the spread of the coronavirus.
- 10
- 11 **NOW, THEREFORE, BE IT RESOLVED**, that the Rock County Board of Supervisors duly
- 12 assembled this _____ day of _____, 2020, does hereby designate the rate of \$25 per hour for
- 13 election officials working the 2020 recount.

Respectfully submitted,

FINANCE COMMITTEE

COUNTY BOARD STAFF COMMITTEE

Mary Mawhinney, Chair

Kara Purviance, Chair

Wes Davis, Vice Chair

Richard Bostwick, Vice Chair

Stephanie Aegerter

Mary Beaver

Brent Fox

Tom Brien

Kara Purviance

Kevin Leavy

Louis Peer

J. Russell Podzilni

Alan Sweeney

Bob Yeomans

SET WAGE RATE FOR 2020 RECOUNT WORKERS

Page 2

FISCAL NOTE:

The cost of the recount will be charged to the campaign. No County funds should be required.

/s/ Sherry Oja

Sherry Oja
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to §§ 59.01 and 59.51, Wis. Stats.

/s/ Richard Greenlee

Richard Greenlee
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.

/s/ Josh Smith

Josh Smith
County Administrator

RESOLUTION NO. _____

AGENDA NO. _____

**RESOLUTION
ROCK COUNTY BOARD OF SUPERVISORS**

Finance Committee
INITIATED BY



Dara Mosley
DRAFTED BY

Finance Committee
SUBMITTED BY

November 12, 2020
DATE DRAFTED

**AUTHORIZING PURCHASE OF MOTOROLA’S WATCHGUARD BODY
CAMERAS**

- 1 **WHEREAS**, nation-wide law enforcement agencies have issued body-worn camera’s to their personnel
- 2 to both ensure the officer’s compliance with department standards and protect the officer from false
- 3 accusations; and,
- 4
- 5 **WHEREAS**, currently, the Sheriff’s Office is using Motorola’s WatchGuard system which includes squad
- 6 cameras, interview room cameras and a digital storage library; and,
- 7
- 8 **WHEREAS**, WatchGuard also offers body-worn cameras that connect to our existing system; and,
- 9
- 10 **WHEREAS**, Command Central vault is the only product that integrates directly with the existing
- 11 Motorola/Spillman records system used among all Rock County agencies and it also provides the ability
- 12 to share files electronically with the District Attorney’s office, reducing the workload to distribute digital
- 13 evidence; and,
- 14
- 15 **WHEREAS**, Motorola Solutions is the only seller of WatchGuard body cameras: and
- 16
- 17 **WHEREAS**, funds for this system are available in the 2021 Sheriff’s Office budget.
- 18
- 19 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled
- 20 this _____ day of _____, 2020 authorize the purchase agreements with WatchGuard for an
- 21 amount not to exceed \$306,965 for WatchGuard Body Cameras.

Respectfully submitted,

FINANCE COMMITTEE

Mary Mawhinney, Chair

Wes Davis, Vice Chair

Stephanie Aegerter

Brent Fox

Kara Purviance

AUTHORIZING PURCHASE OF MOTOROLA WATCHGUARD BODY CAMERAS

Page 2

FISCAL NOTE:

Funds were included in the 2021 budget for this purchase. The purchase is being funded by sales tax revenue.

/s/ Sherry Oja

Sherry Oja
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats. Requires the project to be let to the lowest responsible bidder. Motorola Solutions is the sole source provider of WatchGuard body cameras.

/s/ Richard Greenlee

Richard Greenlee
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.

/s/ Josh Smith

Josh Smith
County Administrator

Executive Summary

With the nation's attention focused on law enforcement's response during recent events, many agencies who do currently utilize body cameras are choosing to purchase them now. Outfitting the deputies with body-worn cameras demonstrates transparency of the office to the public. In addition, body-cameras provide protection to deputies of false accusations, and also serve as a tool for training officers to work with staff on areas of improvement.

At this time, the Rock County Sheriff's Office is looking to purchase Motorola's WatchGuard body cameras for use within our agency. WatchGuard is the current system for our Squad Cameras, and one that has been utilized for a number of years. The Sheriff's Office has been satisfied with that system, and looking to purchase the proposed WatchGuard brand of body cameras as well.

This purchase would include camera for all of the sworn Law Enforcement Services staff, with an expected implementation early in the year.

In addition, this resolution authorizes the execution of a purchase later in 2021 to equip the jail's Correctional Officers with body cameras as well

The Sheriff's Office will purchase the WatchGuard body cameras from Motorola Solutions, Inc. at the direction of the IT department. The cost of the WatchGuard body cameras and needed accessories is \$306,965 and can only be purchased through Motorola.

The funding is included in the Sheriff's 2021 budget.

This resolution authorizes Rock County Information Technology to purchase the WatchGuard body camera system at a cost not to exceed \$306,965.



4RE/VISTA Price Quote

CUSTOMER: Rock County Sheriff's Department

ISSUED: 11/5/2020 9:51 PM

EXPIRATION: 6/30/2021 5:00 AM

**TOTAL PROJECT ESTIMATED AT:
\$147,430.00**

ATTENTION: Sara Herzig

SALES CONTACT: Steve Doble

PHONE: 608-757-8000

DIRECT: 612-306-8241

E-MAIL:

E-MAIL: steve.doble@motorolasolutions.com

4RE and VISTA Proposal VISTA HD Cameras and Options

Part Number	Detail	Qty	Direct	Discount	Total Price
VIS-XLT-WIF-001	VISTA XLT 2-Piece Body Camera. Includes the VISTA XLT Wi-Fi 2-Piece Body-Mounted Camera with 12 hours continuous HD recording, with 32 GB of storage. Also includes your choice of one DVR mount, and one camera mount.	91.00	\$1,095.00	\$80.00	\$92,365.00
VIS-VTS-DTC-001	VISTA Transfer Station Assy, 8 Cameras, Ethernet, DEV 144, Enhanced ESD Protection	12.00	\$1,495.00	\$75.00	\$17,040.00

VISTA HD Warranties

Part Number	Detail	Qty	Direct	Discount	Total Price
WAR-VIS-CAM-1ST	Warranty, VISTA 1st Year (Months 1-12) Included	91.00	\$0.00	\$0.00	\$0.00

Evidence Library 4 Web Software and Licensing

Part Number	Detail	Qty	Direct	Discount	Total Price
KEY-EL4-SRV-001	Evidence Library 4 Web Server Site License Key	1.00	\$1,000.00	\$1,000.00	\$0.00
KEY-EL4-DEV-002	Evidence Library 4 Web VISTA Device License Key	91.00	\$150.00	\$15.00	\$12,285.00

Software Maintenance and CLOUD-Share

Part Number	Detail	Qty	Direct	Discount	Total Price
SFW-MNT-EL4-001	Software Maintenance, Evidence Library, 1st Year (Months 1-12)	91.00	\$0.00	\$0.00	\$0.00
SFW-EVL-CLD-BAS	Evidence Library CLOUD-SHARE - Basic	91.00	\$0.00	\$0.00	\$0.00

WatchGuard Video Technical Services

Part Number	Detail	Qty	Direct	Discount	Total Price
BRK-DV1-MIC-100	VISTA Charging Base R2 Kit, Includes Power and USB Cables	3.00	\$95.00	\$95.00	\$0.00
Freight	Shipping/Handling and Processing Charges	1.00	\$1,605.00	\$0.00	\$1,605.00
					\$123,295.00

415 E. Exchange Parkway • Allen, TX • 75002
Toll Free (800) 605-6734 • Main (972) 423-9777 • Fax (972) 423-9778
www.WatchGuardVideo.com



4RE/VISTA Price Quote

Server Hardware and Options Server Hardware and Software

Part Number	Detail	Qty	Direct	Discount	Total Price
HDW-EL5-SRV-117	Server, EL5, 16 HDD, RAID 6, 3U, 11-25 Concurrent Devices, 5CAL, Gen 4.	1.00	\$8,295.00	\$0.00	\$8,295.00
HDW-SRV-HDD-16T	Hard Drive, Server, EL5, 16TB, 6GB/s 7,200 RPM, 256MB, Enterprise, 4KN.	12.00	\$995.00	\$0.00	\$11,940.00
WAR-SRV-RCK-5YR	Extended Warranty, Rack Server (WGA00421-116,-216,-117,-217)) Full Service On Site, 5-Year	1.00	\$1,175.00	\$0.00	\$1,175.00

Shipping and Handling

Part Number	Detail	Qty	Direct	Discount	Total Price
Freight	Shipping/Handling and Processing Charges	1.00	\$225.00	\$0.00	\$225.00
					\$21,635.00

Technical Services Calculator

WatchGuard Video Technical Services

Part Number	Detail	Qty	Direct	Discount	Total Price
SVC-4RE-ONS-400	Tier 1 Onsite Installation. Includes Project Coordination, One Pre-Deployment IT Call, Provisioning of ELC and Azure AD, Install OS and SQL (if Purchased from WatchGuard), Limited EL Client Installations, Limited Configuring of 4RE Units, Limited MDC App Installations, Interview Room Configuration, Limited Configuration of Body Worn Cameras, Full Testing of WatchGuard Systems, Installation of Evidence Library, Training of Officer and Admin Staff, Limited Vehicle Install Inspections, Vendor Management, Suppo	1.00	\$5,000.00	\$2,500.00	\$2,500.00
					\$2,500.00

Total Estimated Tax, may vary from State to State \$0.00

Configuration Discounts	\$13,330.00
Additional Quote Discount	\$0.00
Total Amount	\$147,430.00

NOTE: This is only an estimate for 4RE & VISTA related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.

To accept this quotation, sign, date and return with Purchase Order: _____ DATE: _____

415 E. Exchange Parkway • Allen, TX • 75002
 Toll Free (800) 605-6734 • Main (972) 423-9777 • Fax (972) 423-9778
www.WatchGuardVideo.com



4RE/VISTA Price Quote

415 E. Exchange Parkway • Allen, TX • 75002
 Toll Free (800) 605-6734 • Main (972) 423-9777 • Fax (972) 423-9778
www.WatchGuardVideo.com



4RE/VISTA Price Quote

CUSTOMER: Rock County Sheriff's Department

ISSUED: 10/22/2020 9:42 PM

EXPIRATION: 2/28/2021 6:00 AM

,
,,
'''

**TOTAL PROJECT ESTIMATED AT:
\$159,535.00**

ATTENTION: Sara Herzig

SALES CONTACT: Steve Doble

PHONE: 608-757-8000

DIRECT: 612-306-8241

E-MAIL:

E-MAIL: steve.doble@motorolasolutions.com

4RE and VISTA Proposal

VISTA HD Cameras and Options

Part Number	Detail	Qty	Direct	Discount	Total Price
VIS-EXT-WIF-001	VISTA HD Wi-Fi Extended Capacity Wearable Camera with 9 hours continuous HD recording. Includes one camera mount, 32 GB of storage, Wi-Fi docking base, Smart PoE Switch, cables and 1 year warranty.	26.00	\$1,445.00	\$100.00	\$34,970.00
VIS-XLT-WIF-001	VISTA XLT 2-Piece Body Camera. Includes the VISTA XLT Wi-Fi 2-Piece Body-Mounted Camera with 12 hours continuous HD recording, with 32 GB of storage. Also includes your choice of one DVR mount, and one camera mount	79.00	\$1,095.00	\$80.00	\$80,185.00
VIS-VTS-DTC-001	VISTA Transfer Station Assy, 8 Cameras, Ethernet, DEV 144, Enhanced ESD Protection	14.00	\$1,495.00	\$75.00	\$19,880.00

VISTA HD Warranties

Part Number	Detail	Qty	Direct	Discount	Total Price
WAR-VIS-CAM-1ST	Warranty, VISTA 1st Year (Months 1-12) Included	105.00	\$0.00	\$0.00	\$0.00

Evidence Library 4 Web Software and Licensing

Part Number	Detail	Qty	Direct	Discount	Total Price
KEY-EL4-DEV-002	Evidence Library 4 Web VISTA Device License Key	105.00	\$150.00	\$15.00	\$14,175.00

WatchGuard Video Technical Services

Part Number	Detail	Qty	Direct	Discount	Total Price
BRK-DV1-MIC-100	VISTA Charging Base R2 Kit, Includes Power and USB Cables	5.00	\$95.00	\$95.00	\$0.00
Freight	Shipping/Handling and Processing Charges	1.00	\$1,855.00	\$0.00	\$1,855.00
					\$151,065.00

Technical Services Calculator

WatchGuard Video Technical Services

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www.WatchGuardVideo.com



4RE/VISTA Price Quote

Part Number	Detail	Qty	Direct	Discount	Total Price
SVC-4RE-ONS-400	Tier 1 Onsite Installation. Includes Project Coordination, One Pre-Deployment IT Call, Provisioning of ELC and Azure AD, Install OS and SQL (if Purchased from WatchGuard), Limited EL Client Installations, Limited Configuring of 4RE Units, Limited MDC App Installations, Interview Room Configuration, Limited Configuration of Body Worn Cameras, Full Testing of WatchGuard Systems, Installation of Evidence Library, Training of Officer and Admin Staff, Limited Vehicle Install Inspections, Vendor Management, Suppo	1.00	\$5,000.00	\$2,500.00	\$2,500.00
					\$2,500.00

4RE and VISTA Proposal

WatchGuard Video Technical Services

Part Number	Detail	Qty	Direct	Discount	Total Price
BRK-DV1-MIC-100	Hard Drive, Server, EL5, 16TB, 6GB/s 7,200 RPM, 256MB, Enterprise, 4KN	6.00	\$995.00	\$0.00	\$5,970.00

Shipping and Handling

Part Number	Detail	Qty	Direct	Discount	Total Price
Freight	Shipping/Handling and Processing Charges	1.00	\$0.00	\$0.00	\$0.00
					\$5,970.00

Total Estimated Tax, may vary from State to State \$0.00

Configuration Discounts	\$14,520.00
Additional Quote Discount	\$0.00
Total Amount	\$159,535.00

NOTE: This is only an estimate for 4RE & VISTA related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.

To accept this quotation, sign, date and return with Purchase Order: _____ DATE: _____

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22nd of July 2020

Prospective WatchGuard Video Customer

Reference: WatchGuard Video Sole Source Letter

To whom it may concern:

WatchGuard Video is the exclusive and sole manufacturer of the 4RE Digital In-Car Video System, the High Fidelity Wireless Microphone System, and the VISTA and V300 wearable camera systems. With the exception of the following agreements, these products are represented and sold only by WatchGuard Video Regional Sales Managers selling factory direct in protected sales territories. The exceptions to this are agreements allowing resellers to distribute WatchGuard products on a General Services Administration Contract (GSA), and State Contracts in Pennsylvania, Louisiana, and New Jersey. WatchGuard is the only company able to provide warranties and maintenance for the above-mentioned products.

Additionally, several important and unique features are available only with these products;

4RE

- 4RE is the only high-definition digital in-car video system available today that features the Patented multiple resolution encoding. This allows the front camera to record in two different IACP compliant resolutions simultaneously, allowing the most critical events to be saved in 720P high-definition and the routine events to be saved in 480P (864x480) resolution.
- 4RE exclusively offers the Panoramic X2 camera, manufactured only by WatchGuard Video, which is the industry's only dual lens, rotatable turret camera which houses a 68-degree rotatable camera and a 150 degree panoramic camera.

Wireless Microphone

- The Hi-Fi microphone has near CD quality high fidelity sound, a line of sight range of one to two miles, and superior building penetration capabilities.
- Using patent pending intelligent standby and a lithium polymer battery gives the microphone its extraordinary battery life of up to 24 hours of talk time, and up to 30 days of standby time.
- The wireless microphone holsters are manufactured exclusively for WatchGuard and manufactured to WatchGuard transmitter specification.

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VISTA, VISTA WiFi, & VISTA XLT

- VISTA is constructed with industrial grade components and is manufactured in the U.S.A. It is capable of recording both High Definition and Standard Definition video, and battery life capable of recording at least 9 continuous hours of HD video. VISTA has other unique features, including:
 - The only wearable camera to integrate with the WatchGuard Video Evidence Library and Evidence Library Express video and evidence management applications.
 - Record-After-The-Fact which gives the ability to retrieve video not previously recorded as an event
 - Quick Connect Mobile Charger
 - VISTA XLT Point-of-View Mounting

V300

- The WatchGuard V300 HD body camera and its continuous-operation capabilities solve the dilemma of keeping cameras and officers productive beyond a 12-hour shift. A detachable battery is easily changed by the officer, and 128GB of memory ensures space for all recorded events. The only wearable camera to integrate with the WatchGuard Video Evidence Library and EvidenceLibrary.com video and evidence management applications.
 - Detachable Battery - Easily change the WatchGuard V300 detachable battery while on the go.
 - Wireless Uploading - Send critical video back to headquarters while still in the field.
 - Incident Recovery - Go back in time and capture video from events days after they happened, even when the record button was never pressed.
 - Natural Field of View - Eliminate the fisheye effect from wide-angle lenses that warps video footage. Distortion correction technology provides a clear and complete evidence review process.
 - Integrated with In-Car System - One or more WatchGuard V300 cameras and a 4RE in-car system can work seamlessly as a single system, capturing synchronized video of an incident from multiple vantage points.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Troy Montgomery". The signature is fluid and cursive, with the first name "Troy" being more prominent.

Troy Montgomery
Director of Sales
WatchGuard Video, Inc

Request Authorization to Purchase

Rock County IT (Rock-IT) is requesting authorization to purchase additional hard drives for the offsite storage of our backups. The system is called the Arcserve HiRely system. Originally we had enough drives, however, due to a reconfiguration of the system (block size) in order to accommodate BaaS we now need additional drives.

These drives are available through CDWG via state contract number: 43201803 ~ Wisconsin Counties Association.

We are requesting authorization to purchase these drives from CDWG, Inc. at a cost of \$15,875.84.

QUOTE CONFIRMATION



DEAR DAVE TINKER,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

Thanks.



ACCOUNT MANAGER NOTES:

Adam Flynn
Executive Account Manager
866-723-3621
adamfly@cdwg.com

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LLTS895	6/11/2020	SEAGATE	4119697	\$15,875.84

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Seagate IronWolf Pro ST16000NE000 - hard drive - 16 TB - SATA 6Gb/s	32	5633528	\$496.12	\$15,875.84
Mfg. Part#: ST16000NE000 UNSPSC: 43201803 Contract: Wisconsin Counties Association				

PURCHASER BILLING INFO		SUBTOTAL	—	\$15,875.84
Billing Address: TJ JOHNSON ROCK COUNTY INFORMATION TECHNOLOGY 3530 N COUNTY HWY F JANESVILLE, WI 53545-0766 Phone: (608) 757-5035 Payment Terms: Master Card		SHIPPING		\$0.00
		SALES TAX		\$0.00
		GRAND TOTAL		\$15,875.84
DELIVER TO		Please remit payments to:		
Shipping Address: ROCK COUNTY INFORMATION TECHNOLOGY DAVE TINKER 3530 N COUNTY HWY F JANESVILLE, WI 53545 Shipping Method: CEVA Deferred, 3-5 Days		CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515		

Need Assistance? CDW•G SALES CONTACT INFORMATION



Adam Flynn

(866) 723-3621

adamfly@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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ROCK COUNTY, WISCONSIN

*Office of the Rock County Clerk
51 South Main Street
Janesville, WI 53545*

Lisa Tollefson, Rock County Clerk



Office (608) 757-5660

Fax (608) 757-5662

www.co.rock.wi.us

Lisa.Tollefson@co.rock.wi.us

November 12, 2020

Finance Committee Members:

Requesting permission to accept grant funds from the City of Janesville in the amount of \$22,000. The City of Janesville received a grant for over \$180,000 from the Center for Tech and Civic Life. The grant can be used for election related items. According to the grant, the City of Janesville can transfer funds to other local entities. We plan to use the funds to upgrade the entire county's election night results modeming system from 3G to 4G. The 3G network we currently use to transmit results will no longer to available after December 31, 2020.

A handwritten signature in cursive script, appearing to read "Lisa Tollefson".

Lisa Tollefson
Rock County Clerk