

RESOLUTION

ROCK COUNTY BOARD OF SUPERVISORS

Sherry Gunderson
INITIATED BY

General Services Committee
SUBMITTED BY



Sherry Gunderson
DRAFTED BY

March 16, 2012
DATE DRAFTED

AUTHORIZING PURCHASE OF SIX ARJO SHOWER TROLLEYS FOR ROCK HAVEN

1 WHEREAS, construction is underway for Rock County's new 128-bed skilled nursing facility; and,
 2
 3 WHEREAS, the facility design creates eight distinct households; and,
 4
 5 WHEREAS, it is essential that necessary medical equipment be readily available for all households;
 6 and,
 7
 8 WHEREAS, residents residing on each household would benefit from use of a shower trolley; and,
 9
 10 WHEREAS, the ARJO Concerto Shower Trolley, model BAB1000-01 has been the preferred shower
 11 trolley at Rock Haven for many years; and,
 12
 13 WHEREAS, the six additional Concerto Shower Trolleys will be purchased from ARJO Huntleigh, a
 14 sole source provider of this product at a cost of \$4,720.05 per trolley and \$355.10 for freight cost for a
 15 total cost of \$28,675.40.
 16
 17 NOW, THEREFORE, BE IT RESOLVED, that the Rock County Board of Supervisors duly assembled
 18 this 10th of May, 2012 does hereby authorize that a Purchase Order be issued ARJO Huntleigh of
 19 Roselle, Illinois, in the amount of \$28,675.40 for the purchase six Concerto Shower Trolleys.

12-5A-021

Respectfully submitted,

GENERAL SERVICES COMMITTEE:
Phillip Owens
Phillip Owens, Chair

Henry Brill
Henry Brill, Vice Chair

Ivan Collins
Ivan Collins

Jason Heidenreich
Jason Heidenreich

Erwin Nash
Erwin Nash

PURCHASING PROCEDURAL ENDORSEMENT
Mary Mawhinney
Mary Mawhinney, Chair

4-0 5-3-12
Vote Date

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FISCAL NOTE:

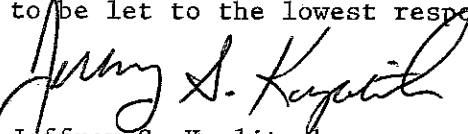
Sufficient funds are available in the Rock Haven Building Project capital account, A/C 18-1851-0000-67200, for the cost of these purchases.



Sherry Oja
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats. requires the project to be let to the lowest responsible bidder.



Jeffrey S. Kuglitsch
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.



Craig Knutson
County Administrator

Executive Summary
Authorizing Purchase of Six ARJO Shower Trolleys for Rock Haven

As we plan for our move into the new Rock Haven facility this fall, it is important to recognize that the design of the building creates eight distinct resident households of sixteen resident rooms. These rooms are further divided into two groups of eight rooms. In order to be staff efficient, it is necessary to provide needed medical equipment to both areas.

Staff at Rock Haven has used the ARJO Huntleigh Concerto Shower Trolley for years to bath residents who are unable to sit on a shower chair for bathing. The trolley allows the staff to move the resident from bed to trolley for transport to the shower and then the resident can lie down during their shower.

We currently have ten ARJO shower trolleys. The purchase of six additional trolleys will allow one trolley to be stored and used for each grouping of eight resident rooms.

The six ARJO Huntleigh Concerto Shower Trolleys will be purchased from directly from ARJO Huntleigh for a total cost of \$28,675.40. ARJO is the sole source vendor for their product.

ARJOHUNTLEIGH

GETINGE GROUP

February 16, 2012

Ms. Colleen Martelle
Materials Department
Rock Haven Nursing Home

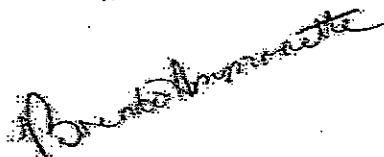
Subject: Single Source Inquiry

Dear Ms. Martelle:

This letter will serve as confirmation that ArjoHuntleigh is the authorized single source supplier of ArjoHuntleigh Products, including the Concerto Shower Trolley.

Please do not hesitate to contact me should you require further assistance.

Sincerely,



Brenda Ammonette
Senior Director of Regulatory Affairs
ArjoHuntleigh, Inc.
Brenda.ammonette@arjohuntleigh.com