

# RESOLUTION

## ROCK COUNTY BOARD OF SUPERVISORS

Health Services Committee  
INITIATED BY



Josh Smith  
DRAFTED BY

Health Services Committee  
SUBMITTED BY

February 9, 2015  
DATE DRAFTED

### Authorizing Contract for Nursing Home Consulting Service

1 **WHEREAS**, Rock Haven has undergone surveys within the past several months that have resulted  
2 in citations and fines; and

3  
4 **WHEREAS**, several actions are ongoing to address the issues identified during these surveys; and

5  
6 **WHEREAS**, at its meeting on January 15, 2015, the Health Services Committee agreed that issuing  
7 a Request for Qualifications for nursing home consulting services was an appropriate action to help  
8 identify and resolve ongoing nursing and administrative issues at Rock Haven; and

9  
10 **WHEREAS**, two consultants responded to the Request for Qualifications; and

11  
12 **WHEREAS**, a review committee composed of two members of the Health Services Committee, the  
13 County Board Chair, the Nursing Home Administrator, and the County Administrator interviewed  
14 both consulting firms on February 5, 2015; and

15  
16 **WHEREAS**, the review committee has selected Pathway Health of White Bear Lake, Minnesota, to  
17 provide consulting services; and

18  
19 **WHEREAS**, Pathway Health is able to provide services in areas that include  
20 operations assessment, policy and procedure revision and development, staff training, quality  
21 improvement planning, and extended follow-up to ensure appropriate implementation.

22  
23 **NOW, THEREFORE, BE IT RESOLVED**, that the Rock County Board of Supervisors duly  
24 assembled this 12<sup>th</sup> day of February, 2015 does hereby authorize a contract with Pathway  
25 Health in an amount not to exceed \$73,927.

26  
27 **BE IT FURTHER RESOLVED**, the 2015 budget be amended as follows:

<u>Account/Description</u>	<u>Budget</u> <u>2/2/15</u>	<u>Increase</u> <u>(Decrease)</u>	<u>Amended</u> <u>Budget</u>
<u>Source of Funds</u>			
32-8000-9500-46400 Funds Forwarded From Prior Year	\$74,770	\$73,927	\$148,697
<u>Use of Funds</u>			
32-8000-9500-62104 Consulting Services	\$13,000	\$73,927	\$86,927

15-2A-204

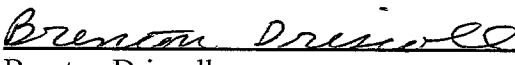
Respectfully submitted,

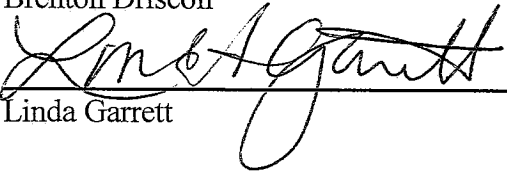
HEALTH SERVICES COMMITTEE

  
Billy Bob Grahn, Chair

  
Norvain Pleasant, Vice Chair

  
Terry Fell

  
Brenton Driscoll

  
Linda Garrett

FINANCE COMMITTEE ENDORSEMENT

Reviewed and approved on a vote of  
4-0.

  
Mary Mawhinney, Chair

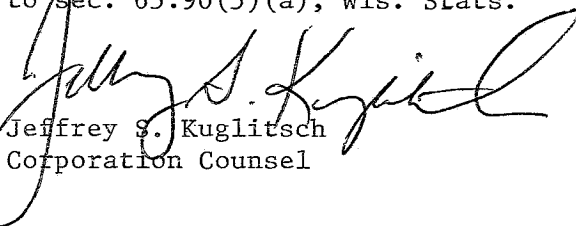
FISCAL NOTE:

This resolution authorizes the use of up to \$73,927 of Rock Haven's Net Position for the contract with Pathway Health. Rock Haven's Net Position is estimated to be approximately \$3.7 million at 2/31/14.

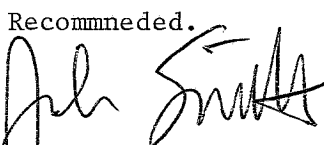
  
Sherry Oja  
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. Professional services are not subject to bidding requirements of §59.52(29), Stats. As an amendment to the adopted 2015 County Budget, this Resolution requires a 2/3 vote of the entire membership of the County Board pursuant to sec. 65.90(5)(a), Wis. Stats.

  
Jeffrey S. Kuglitsch  
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.  
  
Josh Smith  
County Administrator

## Executive Summary

Over the past several months Rock Haven has undergone state surveys that identified deficiencies in several areas. The results of these surveys were multiple federal citations and fines. Based on the identified need to ensure the services provided to residents are of the highest quality, several actions have been taken to address deficiencies and improve services.

At its meeting on January 15, 2015, the Health Services Committee agreed that issuing a Request for Qualifications (RFQ) for nursing home consulting services would be an appropriate action. The RFQ asked firms to provide services including a review of nursing services, a review of the organizational and administrative structure of Rock Haven, and an emphasis on resident-centered care.

Two consultants responded to the RFQ. A review committee composed of two members of the Health Services Committee, the County Board Chair, the Nursing Home Administrator, and the County Administrator interviewed both consulting firms on February 5, 2015. The review committee selected Pathway Health of White Bear Lake, Minnesota, to provide these consulting services.

Pathway Health has proposed to provide services that include the following:

- assessment of the root causes of issues facing Rock Haven and the development of an action plan;
- policy and procedure writing and editing;
- staff training;
- Quality Assurance Performance Improvement (QAPI) plan development; and
- leadership mentoring, monitoring, and ongoing intervention/follow-up.

Pathway Health's proposal is based on an average length of engagement for a comprehensive project and includes travel costs, including for its primary consultant based in Milwaukee. However, following the assessment phase of the project, the action plan developed will provide an indication of the extent of services recommended in each of the successive areas/phases. Therefore, the \$73,927 proposed contract represents a "not to exceed" amount that may be less depending on the identified and prioritized needs. The review committee determined that this cost, while significant, represented a level of investment that would not only improve operations and care but also reduce the opportunity for further citations and fines, which have also been significant.

Pathway Health will provide no less than bi-weekly progress updates, which will be communicated to the Health Services Committee at its regular meetings. The County Board of Supervisors will also be kept informed of progress.

ROCK COUNTY, WISCONSIN  
FINANCE DIRECTOR

PURCHASING DIVISION



### QUALIFICATIONS SUMMARY FORM

PROJECT NUMBER #2015-18  
PROJECT NAME CONSULTING SERVICES  
PROJECT DUE DATE JANUARY 28, 2015 – 12:00 NOON  
DEPARTMENT ROCK HAVEN

	PATHWAY HEALTH WHITE BEAR LAKE MN	APARA CONSULTING MADISON WI
RATER 1	95	90
RATER 2	85	75
RATER 3	85	80
RATER 4	92	77
TOTAL SCORE	357	322

PREPARED BY: JODI MILLIS, PURCHASING MANAGER

DEPARTMENT HEAD RECOMMENDATION: PATHWAY HEALTH

*Ann L. Probst* 2/11/15  
SIGNATURE DATE

GOVERNING COMMITTEE APPROVAL:

*Billy Bob Leah* 5/0 2/11/15  
CHAIR VOTE DATE